

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Fire

AGENDA DATE: _____

CONTACT PERSON/PHONE: Michael Calderazzo/771-1071

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award Bid # 2007-010 to First In, Inc. for Pierce proprietary parts.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The vehicle parts purchased under this contract are manufacturer's-specific (Pierce) to the fire apparatus being utilized by the Fire Department. First In, Inc. was the only responsive bidder and is Pierce's local dealer representative for the El Paso area.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Expenses associated with this contract are estimated to be \$70,000 per year for a total of \$210,000 for 36 months. Funding source is from operating: 01101-22010320-503118.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: X Roberto Rivera
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

ROBERTO RIVERA
FIRE CHIEF



CITY COUNCIL
ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
J. ALEXANDRO LOZANO, DISTRICT 3
MELINA CASTRO, DISTRICT 4
PRESI ORTEGA, JR., DISTRICT 5
EDDIE HOLGUIN JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

FIRE DEPARTMENT

M E M O R A N D U M

To: Jesus Juarez, Procurement Analyst
From: Michael Calderazzo, Logistics Chief *MC*
Subject: Recommendation for Award, Bid # 2007-010
Date: October 4, 2006

We recommend that the above solicitation be awarded to First In, Inc., 500 W. Paisano, Ste. C, El Paso, TX 79901 as the only responsive bidder for Pierce proprietary parts. The value of this award is estimated to be \$210,000. We expect to spend approximately \$70,000 per year for these vehicle parts.



CITY OF EL PASO BID TABULATION

BID ITEM: PIERCE PROPRIETARY PARTS BID DATE: SEPTEMBER 20, 2006		BID # 2007-010 DEPARTMENT: FIRE	
	FIRST IN INC. EL PASO, TX		
PRICE ADJUSTMENT FACTOR (Check appropriate block)			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 1. PROPRIETARY PARTS, PIERCE	NET <input type="checkbox"/> - 5 % DISCOUNT <input checked="" type="checkbox"/> '+ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - % DISCOUNT <input type="checkbox"/> '+ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - % DISCOUNT <input type="checkbox"/> '+ % MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the _____ Price List (or Catalog) <small>Manufacturer or Brand Name]</small>	OFF CURRENT PRICE LIST PIERCE	_____	_____
List Number _____ Dated _____ <small>as supplemented, for any quantity as needed:</small>	081806 8/18/2006	_____ _____	_____ _____
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

APPROVED BY: Jesus M Juarez
 DATE: 9/22/06

CITY OF EL PASO BID TABULATION

BID ITEM: PIERCE PROPRIETARY PARTS		BID # 2007-010	
BID DATE: SEPTEMBER 20, 2006		DEPARTMENT: FIRE	
		FIRST IN INC. EL PASO, TX	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:		
1.	MANUFACTURER	PIERCE MANUFACTURING	
	PRICE LIST FORM NUMBER	LIST PRICE	
	AND/OR DATE	8/18/2006	
2.	MANUFACTURER		
	PRICE LIST FORM NUMBER		
	AND/OR DATE		
3.	MANUFACTURER		
	PRICE LIST FORM NUMBER		
	AND/OR DATE		
4.	MANUFACTURER		
	PRICE LIST FORM NUMBER		
	AND/OR DATE		
5.	MANUFACTURER		
	PRICE LIST FORM NUMBER		
	AND/OR DATE		
6.	MANUFACTURER		
	PRICE LIST FORM NUMBER		
	AND/OR DATE		

APPROVED BY: Jesus M. Juarez
 DATE: 9/22/06

CITY OF EL PASO BID TABULATION

BID ITEM: PIERCE PROPRIETARY PARTS BID DATE: SEPTEMBER 20, 2006	BID # 2007-010 DEPARTMENT: FIRE		
	FIRST IN INC. EL PASO, TX		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS: BIDDER'S PROMISED DELIVERY: On or before _____ consecutive calendar days after receipt of a written notice of award, or _____ consecutive hours after receipt of a verbal order.	NET 30 DAYS 5-7 CONSECUTIVE CALENDAR DAYS ON INSTOCK ITEMS		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 13	BIDS RECEIVED: 1	BIDS LOCAL: 4	NO BIDS: 0

APPROVED BY: Jesus M. Juarez
 DATE: 9/27/06

ARTESIA FIRE EQUIPMENT
PO BOX 1367
ARTESIA, NM 88211-1367

FOUR ALARM FIRE
3500 S. RICHEY, STE 240
HOUSTON, TX 77017



CL NORTH
5355 EL PASO DR
EL PASO, TX 79905

GEO S THOMSON CO, INC
3738 DURAZNO AVE
EL PASO, TX 79905

OSHKOSH TRUCK CORP
2307 OREGON ST
OSHKOSH, WI 54901

FIRE SUPPLY INC.
500 W RAILROAD AVE
GODLEY, TX 76044

FIRST IN, INC
6400 AIRPORT RD
EL PASO, TX 79925

UNITED FIRE EQUIPMENT
335 N. 4TH AVE
TUCSON, AZ 85705

ROAD MACHINERY CO
ATTN: ROB BLAUROCK
3285 E. 44TH STREET
TUCSON, AZ 85713

ALCO INDUSTRIAL
ATTN: OSCAR CHENG
3525 HUECO ST
EL PASO, TEXAS 79903

CASCO INDUSTRIAL INC
PO BOX 8007
SHREVEPORT, LA 71148

DACO FIRE EQUIP
PO BOX 5024
LUBBOCK, TX 79408

FIRE SERVICE EQUIPMENT
3325 20TH AVE. SE
RIO RANCHO, NM 87124