

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Police

AGENDA DATE: October 25, 2011

CONTACT PERSON/PHONE: Eric Shelton – Asst. Police Chief, Police Department (915) 564-7357
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to ESI Companies, Inc, a contractor under the U.S. General Services Administration (G.S.A.) Contract # GS-07F-0185U for (25) twenty-five SkyCop camera enclosures with cameras.

BACKGROUND / DISCUSSION:

The Homeland Security Section of the El Paso Police Department is responsible for protecting, securing and reducing the vulnerability of critical infrastructures. The purpose of the SkyCop camera enclosure is to provide security to the following assets such as International Bridges, railroad tracks, water and electrical utilities, hospitals and other similar infrastructures.

PRIOR COUNCIL ACTION:

City Council has previously approved on 12/14/10 a purchase of SkyCop Application System for the Fusion Center, which is compatible with SkyCop cameras.

AMOUNT AND SOURCE OF FUNDING:

Department: Police
Amount: \$162,500.00
Funds Available: 21150010 - 508007 - 05408 – 09-SR-BZ2400006
Funds Source: Buffer Zone Protection Program Grant (BZPP)

BOARD / COMMISSION ACTION:

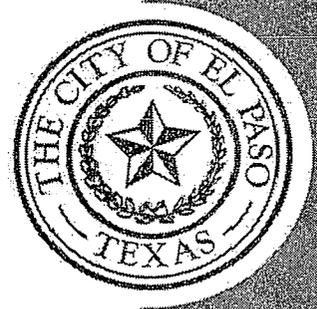
N/A.

*****AUTHORIZATION*****

DEPARTMENT HEAD: _____

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager
Deniese Baisley, Procurement Analyst

From: Gregory K. Allen, Chief of Police

Date: October 10, 2011

Re: Sky Cop Camera Enclosure

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, the equipment will be used for protecting, securing and reducing the vulnerability of critical infrastructures.
2. *Does the purchase through the Program promote the standardization of equipment?*
Yes, the SkyCop Camera Enclosure with camera is going to be compatible with the License Plate Reader (LPR) software. The SkyCop Camera Enclosure shall be supported by the local City of El Paso Wi-Fi Network and Verizon wireless connectivity and will be able to be monitored by the Fusion Center.
3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
Yes, the listed vendor ESI Companies Inc. has done business with the City of El Paso in the past.
4. *Do the available vendors have prior work experience and/or familiarity with the City?*
Yes, the listed vendor has provided the LPR system and is currently installing the Bridgeline Microwave System.
5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
Yes, this vendor has been the lowest in price offering timely turn around delivery dates and is offering the equipment under their GSA Contract #GS-07F-0185U.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michael R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

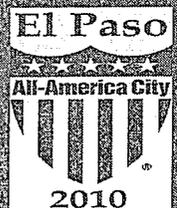
District 8
Cortney Carlisle Niland

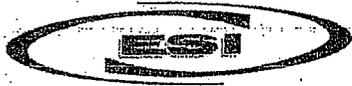
City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen



911 N. Raynor
El Paso, Texas 79903
(915) 564-7000 – www.eppd.org





August 31, 2011

Emailed: 1890@elpasotexas.gov

El Paso Police Department
911 N. Raynor
El Paso, TX 79903

Attn: Eduardo López

Subject:

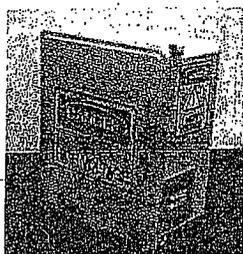
ESI Proposal for SkyCop Camera Enclosures. All pricing is per our GSA Contract GS-07F-0185U.

Scope of Work:

ESI will supply twenty-five (25) SkyCop Camera Enclosures. Enclosure will support Verizon wireless connectivity and the local City of El Paso Wi-Fi Network. These enclosures will include all miscellaneous parts and mounting hardware for a complete and functioning system. The price shown includes shipping costs.

Qty - 25)

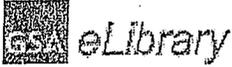
SC-1PTZC-DR ~ SkyCop Camera Enclosure is housed in an environmentally controlled housing that can be customized to include optional features and custom artwork to meet the customer's needs or to easily blend with surrounding environment. SC-1PTZC-DR SkyCop Camera Enclosure contain a PTZ Camera that can be controlled from your office, command center, vehicles, or any location in that world that has broadband connectivity.



- Strong, Durable Construction with Custom Artwork.
- All Integrated Electronics are Housed and Protected in the Environmentally Controlled Aluminum Enclosure.
- PTZ Day/Night 36X Zoom Cameras.
- Model SC-1M1TX-8 H:264 Video Recorder.
- System contains all miscellaneous parts for a complete and functioning system.

Discounted GSA Price: \$6,500.00

Extended Price: \$162,500.00



Search: all the words

Contractor Information

(Vendors) How to change your company information

Contract #:	GS-07F-0185U	Socio-Economic :	Small business
Contractor:	ESI COMPANIES INC	EPLS :	Contractor not found on the Excluded Parties List System
Address:	1861 VANDERHORN DR MEMPHIS, TN 38134-6328	Govt. Contracting Officer:	SHARON L. HAIR
Phone:	(901)386-7340	Phone:	817-574-2309
E-Mail:	dspeakman@esicompanies.com	E-Mail:	sharon.hair@gsa.gov
Web Address:	http://www.skycopvideo.com		

Source	Title	Contract Number	Contract Terms & Conditions	Contract End Date	Category	View Items Available
84	TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE	GS-07F-0185U		Jan 31, 2013	426 4S	