

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services

**AGENDA DATE:** October 25, 2011

**CONTACT PERSON/PHONE:** Stuart C. Ed – Director, General Services - Fleet Division (915) 621-6822  
Bruce D. Collins, Purchasing Manager – Financial Services (915) 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Approve purchase order to RJ Border Management, LLC dba Border International Trucks of El Paso, for the purchase of two (2) Vocational (Rolloff) Trucks with the following items:

- Two (2) – Vocational (Rolloff) Truck - \$115,549.00 each
- O-1 – Aluminum Wheels on All Axels - \$3,000.00 each
- O-2 – Five (5) Year Extended Warranty on Engine - \$2,500.00
- O-3 – Five (5) Year Extended Warranty on Transmission - \$1,800.00 each

Total purchase price for each is \$122,849.00. Total purchase is \$245,698.00.

**BACKGROUND / DISCUSSION:**

The General Services Department - Fleet Division is recommending the award of the above bid. Border Management, LLC dba Border International Trucks was the lowest responsive, responsible bidder. The city currently owns a fleet of similar trucks that operate in the same capacity, therefore, this would allow the City to maintain vehicle consistency. The approval of this purchase would allow the Environmental Services Department to provide a more reliable trash collection schedule for the citizens of El Paso and in addition, the purchase of this vehicle would lower the operating cost of the fleet. Local business is being supported.

**SELECTION SUMMARY:**

This Solicitation was advertised on August 16 & 23 and opened on September 7, 2011. On 8/16/2011, postcards were mailed out, the solicitation was posted on the City website and the email (Purmail) notification was sent out. Twenty-seven (27) bidders with eleven (20) local vendors were solicited and 3 local bidders responded.

**PRIOR COUNCIL ACTION:**

Yes. The previous bid, 2010-273 was awarded on October 26, 2010.

**AMOUNT AND SOURCE OF FUNDING:**

Department: General Services - Fleet Division  
Amount: \$245,698.00  
Funds Available: 34010289-508029-40499-PSWM0017  
Funds Source: Environmental Services Department, Heavy Off Road Equipment

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A.

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: September 7, 2011

Project Name: Roll-Off Trucks

Solicitation #: 2011-258

Department: General Services

|                                 |           |  | RJ BORDER MANAGEMENT, LLC<br>dba BORDER INTERNATIONAL<br>TRUCKS<br>EL PASO, TX                 |   | RUSH TRUCK CENTERS OF<br>TEXAS, LP. d.b.a. RUSH TRUCK<br>CENTER, EL PASO<br>EL PASO, TX |   | STEWART & STEVENSON TRUCK<br>HOLDINGS LLC dba ON THE BORDER<br>FREIGHTLINER OF EL PASO<br>EL PASO, TX |   |
|---------------------------------|-----------|--|--|---|---|---|---|---|
| ITEM                            | QTY.      | DESCRIPTION OF ITEM                                | UNIT PRICE   | TOTAL PRICE<br>(UNIT PRICE<br>X QUANTITY) | UNIT PRICE  | TOTAL PRICE<br>(UNIT PRICE<br>X QUANTITY) | UNIT PRICE  | TOTAL PRICE<br>(UNIT PRICE<br>X QUANTITY) |
| 1.                              | 2<br>EACH | 25-YARD ROLL-OFF TRUCK                             | \$115,549.00   | \$231,098.00                              | \$147,094.74  | \$294,189.48                              | \$134,100.00  | \$268,200.00                              |
| MANUFACTURER                    |           |  | 2012 INTERNATIONAL 7500SBA<br>CHASSIS WITH AMREP MODEL<br>AMRO-H-22 ROLL-OFF BODY              |   | PETERBILT / G&H   |   | FREIGHTLINER / STELLAR  |   |
| MODEL NUMBER                    |           |  |  |   | 382 / 1500  |   | M2112 / S160  |   |
| OPTIONAL ITEMS FOR ITEM 1 ABOVE |           |  | (SUBJECT TO AVAILABILITY OF FUNDS)   |   |   |   |   |   |
| O-1.                            |           | ALUMINUM WHEELS ON ALL AXLES                       | \$3,000.00   |   | \$1,720.00  |   | \$1,515.97  |   |
| O-2.                            |           | FIVE (5) YEAR EXTENDED WARRANTY ON<br>ENGINE       | \$2,500.00   |   | \$5,750.00  |   | \$3,150.00<br>(5 YEARS 200,000 MILES)   |   |
| O-3.                            |           | FIVE (5) YEAR EXTENDED WARRANTY ON<br>TRANSMISSION | \$1,800.00   |   | \$825.00  |   | \$425.00  |   |
|                                 |           |  | NOTE: 36" CURBSIDE TOOL BOX AND<br>PIONEER RP4500SARG TAPER SYSTEM<br>INCLUDED AT \$ NO CHARGE |   |   |   |   |   |

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi

DATE: 9-7-2011



## CITY OF EL PASO BID TABULATION FORM



**Bid Opening Date:** September 7, 2011  
**Project Name:** Roll-Off Trucks

**Solicitation #:** 2011-258  
**Department:** General Services

|  | RJ BORDER MANAGEMENT, LLC<br>dba BORDER INTERNATIONAL<br>TRUCKS<br>EL PASO, TX | RUSH TRUCK CENTERS OF<br>TEXAS, LP. d.b.a. RUSH TRUCK<br>CENTER, EL PASO<br>EL PASO, TX | STEWART & STEVENSON TRUCK<br>HOLDINGS LLC dba ON THE BORDER<br>FREIGHTLINER OF EL PASO<br>EL PASO, TX |
|--|--|---|---|
| <b>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEM</b>  |  |   |   |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. |  |   |   |
| BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:                            |  |   |   |
| A. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.   | YES <input type="checkbox"/> NO <input type="checkbox"/>                       | YES <input type="checkbox"/> NO <input type="checkbox"/>                                | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>                                   |
| B. THREE-HUNDRED AND SIXTY (360) DAYS FROM DATE OF AWARD OF THE CONTRACT.  | YES <input type="checkbox"/> NO <input type="checkbox"/>                       | YES <input type="checkbox"/> NO <input type="checkbox"/>                                | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>                                   |
| C. NO OPTION OFFERED   | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>   | <input type="checkbox"/>  |
| <b>PAYMENT TERMS:</b>  | <b>NET - 30 DAYS</b>   | <b>NET - 30 DAYS</b>  | <b>NET - 30 DAYS</b>  |
| <b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>  | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>            | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>                     | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>                                   |
| <b>CITY'S REQUIRED DELIVERY:</b> In cases of emergency delivery must be made within ___ hours or the next morning.   | 48   | 24  | 12  |
| <b>BIDDER'S PROMISED DELIVERY:</b><br>Within ___ consecutive calendar days   | 120  | 150   | 120   |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.         |  |   |   |
| <b>BIDS SOLICITED: 27</b>  |  | <b>BIDS RECEIVED: 3</b>   |   |
|  |  | <b>BIDS LOCAL: 20</b>   |   |
|  |  | <b>NO BIDS: 0</b>   |   |

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:   /  s/  

DATE:   9-7-2011

KAMSON  
11501 CHITO SAMANIEGO DRIVE  
EL PASO, TX 79936

SUNSTATE EQUIPMENT  
8660 CASTNER DRIVE  
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT  
11323 ROJAS DRIVE  
EL PASO, TX 79936

RUSH TRUCK CENTER  
12253 GATEWAY WEST  
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY  
1342 LOMALAND DRIVE  
EL PASO, TX 79935

TEXAS EQUIPMENT CO.  
ATTN: ERNESTO ESPARZA  
18770 ALAMEDA AVE  
P. O. BOX 140  
TORNILLO, TX 79853

NUECES POWER EQUIPMENT  
ATTN: GILBERT SAENZ  
410 S. COTTON  
EL PASO, TX 79901

NEW HOLLAND EQUIPMENT  
9820 N. LOOP DRIVE  
EL PASO, TX 79907

SIERRA MACHINERY INC  
939 HAWKINGS BLVD.  
EL PASO, TX 79915

BORDER MACHINERY  
1710 E. PAISANO DRIVE  
EL PASO, TX 79901

PRIME EQUIPMENT  
6914 GATEWAY EAST BLVD  
EL PASO, TX 79915

CJC EQUIPMENT  
P. O. BOX 1154  
SONORA, TX 76950

ROAD MACHINERY COMPANY  
ATTN: WESLEY KOLSTER  
1181 BURGANDY STREET  
EL PASO, TX 79907

RUST TRACTOR COMPANY  
10501 DYER STREET  
EL PASO, TX 79914

WAGNER EQUIPMENT  
ATTN: GILBERT SAENZ  
10501 DYER STREET  
EL PASO, TX 79924

ASCO  
ASSOCIATED SUPPLY CO. INC.  
3412 KERMIT HWY  
ODESSA, TX 79764

COOPER EQUIPMENT  
ATTN: GEORGE COOPER  
17474 JUDSON ROAD  
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL  
830 PENDALE ROAD  
EL PASO, TX 79907

NUECES POWER EQUIPMENT  
4501 U.S. HWY 59 NORTH  
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC  
12320 S. MAIN STREET  
HOUSTON, TX 77235-5068

ELLEN EQUIPMENT  
18000 E. 22<sup>ND</sup> AVENUE  
AURORA, CO 80011-3512

TRUCK ENTERPRISE  
LANNY GOLUCKE  
~~(915) 852-3838~~  
14400 GATEWAY BLVD W,  
EL PASO, TX 79928

INTEGRATED MECHANICS  
GEORGE MORA  
INTEGRATED MECHANICS, LLC  
9811 CARNEGIE  
EL PASO, TEXAS 79925  
~~915-887-0858~~

CUMMINS ROCKY MOUNTAIN  
BRAD GRIFFIN  
~~915) 852-4200~~  
14333 GATEWAY BLVD W,  
EL PASO, TEXAS 79928

BORDER INTERNATIONAL  
~~JACOB (915) 858-4644~~  
12283 ROJAS DR,  
EL PASO, TX 79936

MHC KENWORTH  
~~(915) 593-2641~~  
10901 GATEWAY BLVD W,  
EL PASO, TX 79935

TENNANT/ELGIN  
WESTERN FLEET  
~~(915) 593-5338~~  
3800 SHELL ST,  
EL PASO, TX 79925

*BN - UAA - UTE*

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AI - ANK*