

DATE: October 18, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M. *Byron E. Johnson CPM*  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Interim Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **OCTOBER 26, 2004.**

Item should read as follows:

Solicitation No.: 2004-259 Explosive Ordinance Disposal Robot  
Award to: Foster-Miller, Inc.  
Waltham, MA  
Item (s): 1 – One (1) Each with  
Optional Items O1, O3 and O4  
Amount: \$120,521.00

Department: El Paso Police Department  
Funds available: 22150024-508007-07164-G220405  
Funding source: Homeland Security Grant  
Total award: \$120,521.00  
District (s): All

The Police, Purchasing Departments and the Fire Department Office of Emergency Management recommend award as indicated as this vendor has provided the sole bid meeting specifications.

This is a fixed-price, single (one-time) purchase, to purchase one (1) Explosive Ordinance Disposal Robot. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

Contact person: Monica Vera, Administrative Analyst at 541-4234.

\*\*\*\*\*  
AGENDA FOR: **OCTOBER 26, 2004**  
\*\*\*\*\*

# Agenda Item Form 2004

Agenda Date: October 26,

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson/Monica Vera

## Type of Agenda Item:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |   |  |

## Funding Source:

- General Fund  
 Grant (duration of funds: \_\_\_\_\_ Months)  
 Other Source: Homeland Security Grant

## Legal:

- Legal Review Required      Attorney Assigned (please scroll down): None       Approved       Denied

Timeline Priority:  High       Medium       Low      # of days: \_\_\_\_\_

## Why is this item necessary:

To award contract to purchase one (1) Explosive Ordinance Disposal Robot for the El Paso Police Department. The robot will be used by the El Paso Police Department to enhance their ability to respond to a potential incident involving explosives, including acts of terrorism.

## Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Purchase Price is \$120,521.00, funded by Homeland Security Grant. Any ongoing maintenance or operating expenditures will be funded by the Police Department.

## Statutory or Citizen Concerns:

None

## Departmental Concerns:

None

PROJECT FORM

DATE: October 15, 2004

PROJECT: Explosive Ordinance Disposal Robot
SOLICITATION NO: 2004-259
BUDGET NO: 22150024-508007-07164-G220405
FUNDING SOURCE: Homeland Security Grant
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: El Paso Police Department

\*\*\*\*\*

RECOMMENDATION: Vendor : Foster-Miller, Inc.
Waltham, MA
Item: 1 - One (1) Each with
Optional Items O1, O3 and O4
Amount: \$120,521.00

The Police, Purchasing Departments and the Fire Department Office of Emergency Management recommend award as indicated as this vendor has provided the sole bid meeting specifications.

This is a fixed-price, single (one-time) purchase, to purchase one (1) Explosive Ordinance Disposal Robot. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 10 (0 local)
BIDS RECEIVED- 1
"NO BID" RECEIVED 1

CURRENT TAXES PAID-
OUT-OF-TOWN- XX

TOTAL RECOMMENDED AWARD: \$120,521.00

\*\*\*\*\*

COUNCIL APPROVED REJECTED CITY CLERK

\*\*\*\*\*

COUNCIL MEETING DATE: October 26, 2004

APPROVED:

Signature of Byron E. Johnson, C.P.M.
Byron E. Johnson, C.P.M.
Director of Purchasing



*El Paso*

## FIRE DEPARTMENT

8600 Montana Avenue El Paso, Texas 79925 Telephone (915) 771-1000 Fax (915) 771-1023

Roberto Rivera  
Fire Chief

Steven R. Surface  
Assistant Fire Chief

Michael Widtfeldt  
Assistant Fire Chief

Donald Marron  
Assistant Fire Chief

Edward Lowe  
Deputy Chief

Robert E. Vance  
Deputy Chief

Manuel Chavira  
Deputy Chief

Ray Apodaca  
Deputy Chief

Janet F. Walker  
Medical Deputy Chief

Victor Acosta  
Fire Marshal

Raul Tarango  
Administrative Chief

To: Monica Vera, Purchasing  
From: Ray Apodaca, Fire Department *RA*  
Date: October 8, 2004  
Subject: Solicitation 2004-249 Explosive Ordinance Disposal Robot  
Requisition No. #2004008150

After reviewing the bids for the Explosive Ordinance Disposal Robot, the Office of Emergency Management and the El Paso Police Department recommend the following:

1. Accept the sole bid that was submitted by Foster-Miller, Inc., Waltham, MA for \$113,824.00. The bid meets the requirements of the specifications requested for the City of El Paso Robot. The bid is also consistent with the Robot that was authorized for purchase by the State of Texas grant administrator for this homeland security program.
2. Include the following options with the Explosive Ordinance Disposal Robot for this award:
  - a. (1) Pan disruptor mount and recoil reduction, \$3,571.00
  - b. (1) Diagnostic kit, \$3,126.00
  - c. Training, 2.5 days in El Paso, Texas, \$0.00
3. Total award with options is \$120,521.00

Thank you for your assistance with this matter.

If you have any questions, please contact Ray Apodaca, 771-1010 or [ApodacaRX@elpasotexas.gov](mailto:ApodacaRX@elpasotexas.gov).

DATE: October 15, 2004  
TO: Contract File  
PREPARED BY: Monica Vera.  
SUBJECT: Request Sole Bid Contract Award;  
Bid No. 2004-259 "Explosive Ordinance Disposal Robot"

---

### **Summary**

In accordance with State of Texas bidding requirements, formal bids were obtained for this requirement. The sole bid submitted is being recommended for this contract.

### **Background Information**

In August, 2004, formal bids were requested from companies in accordance with State of Texas bidding requirements. This solicitation was listed on the City's Internet web page and advertised in the El Paso Times (published August 24, 2004, and August 31, 2004). Bid packages were provided to a standard list of various contractor organizations, builder's exchanges and disadvantaged business organizations.

One bid was received from Foster-Miller, Inc. Remotec, Inc. responded with a "No Bid" letter, which stated they can not provide the product we are asking for. In a telephone call to HDE Manufacturing, Inc., they stated they do not have the capabilities to handle this requirement.

Staff has evaluated the sole bid and finds that it meets City specifications. It also meets the budgetary amount and product requirements outlined in the Homeland Security Grant Agreement.

## CITY OF EL PASO BID TABULATION

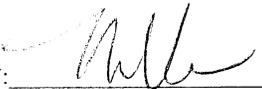
BID ITEM: EXPLOSIVE ORDINANCE DISPOSAL ROBOT

BID # 2004-259

BID DATE: SEPTEMBER 29, 2004

DEPARTMENT: POLICE

ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
			FOSTER-MILLER, INC. WALTHAM, MA			
1.	1 EACH	EXPLOSIVE ORDINANCE DISPOSAL ROBOT	\$113,824.00			
MANUFACTURER			FOSTER-MILLER, INC.			
MODEL NUMBER			TALON IIIB			
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDING)						
O1.	1 EACH	PAN DISRUPTOR MOUNT AND RECOIL REDUCTION	\$3,571.00			
O2.	1 SET	LITHIUM 36VDC 20.8 AMP-HR & CHARGER - FOUR HOUR MISSION AT FULL POWER IN LIEU OF 18 AMP-HR	\$20,900.00			
O3.	1 EACH	DIAGNOSTIC KIT	\$3,126.00			
O4.	1 EACH	TRAINING 2.5 DAYS IN EL PASO, TEXAS	\$0.00			

APPROVED BY: 

DATE: 9/30/04

# CITY OF EL PASO BID TABULATION

BID ITEM: EXPLOSIVE ORDINANCE DISPOSAL ROBOT BID DATE: SEPTEMBER 29, 2004		BID # 2004-259 DEPARTMENT: POLICE		
	FOSTER-MILLER, INC. WALTHAM, MA			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE NO LATER THAN THIRTY (30) DAYS PRIOR TO THE DATE INDICATED IN THE OFFER.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:				
A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER'S PROMISED DELIVERY:	120 CONSECUTIVE DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED: 10		BIDS RECEIVED: 1	BIDS LOCAL: 0	NO BID: 1

APPROVED BY: *[Signature]*  
 DATE: 9/30/04

REMOTEC  
114 UNION VALLEY RD.  
OAK RIDGE, TN 37830

HDE MANUFACTURING, INC.  
2732 WEISENBERGER ST.  
FORT WORTH, TX 76107

FOSTER MILLER  
350 SECOND AVENUE  
WALTHAM, MA 02451

WESTERN TACTICAL SECURITY COMM.  
423 S. LAURELTREE DR., SUITE A  
ANAHEIM, CA 92808

HIGHCOM SECURITY, INC.  
27 MAIDEN LANE  
SAN FRANCISCO, CA 94108

PRIME VENDOR INC.  
ATTN: LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

ATTN: MIKE SAMUELS  
SEMCO  
1430 VANTAGE COURT  
VISTA, CA 92081

ATTN: RICK COTTEEN  
COMADE, INC.  
17915 SKY PARK CIRCLE SUITE B  
IRVINE, CA 92614

MESA ASSOCIATES  
ATTN: DON W. JONES  
9238 MADISON BLVD., BLD. 2, STE. 116  
MADISON, AL 35758

NATIONWIDE SUPPLIES, LP  
ATTN: EDWARD PECIKONIS  
2301 EXECUTIVE DR., STE. B  
GARLAND, TX 75041

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901