

DATE: October 15, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313



THRU: Aurora Wells
Interim Bid Clerk ext. 4038

Please place the following item on the **REGULAR** agenda for the Council Meeting of **OCTOBER 26, 2004**.

Item should read as follows:

Request approval for the Director of Purchasing to reject all offers submitted for Solicitation No. 2004-233, Speed Monitoring Trailers for the Police Department. Eight offers were received but only the highest offer met specifications. The offers ranged from \$45,675.00 to \$72,220.00, all good units. The only offer meeting specifications exceeds the \$60,000.00 budgeted for this purchase. Six of the offers were within \$60,000.00. The Police and Purchasing Departments recommend rejecting all offers and re-bidding with revised specifications in order to award solicitation within the budgeted amount.

Contact person: Alfonso Guerrero Jr., Interim Procurement Analyst at 541-4654.

AGENDA FOR: **OCTOBER 26, 2004**

Agenda Item Form

Agenda Date: 10/26/2004

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson, Director of Purchasing

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- General Fund
 Grant (duration of funds: _____ Months)
 Other Source: 21150060-16371-508007-P500231 (Federal Confisated Funds)

Legal:

- Legal Review Required Attorney Assigned (please scroll down): None Approved Denied

Timeline Priority: High Medium Low # of days: _____

Why is this item necessary:

Eight offers were received but only the highest offer met specifications. The offers ranged from \$45,675.00 to \$72,220.00, all good units. The offer meeting specifications exceeds the \$60,000.00 budgeted for this purchase. Six of the offers were within the \$60,000.00. The Police Department recommends rejecting all bids and re-bidding with revised specifications in order award solicitation within the budget amount.

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

None

Statutory or Citizen Concerns:

None

Departmental Concerns:

None

PROJECT FORM

DATE: 10/14/2004

PROJECT: Speed Monitoring Trailers – Police Department
BID NO: 2004-233 DEPARTMENT: Police Department
BUDGET NO: 21150060-16371-508007-P500231
FUNDING SOURCE: Federal Confiscated Funds
REPRESENTATIVE DISTRICT(S): All

Please place the following item on the **REGULAR** agenda for the Council Meeting of **OCTOBER 26, 2004**.

Item should read as follows:

Request approval for the Director of Purchasing to reject all offers submitted for Solicitation No. 2004-233. Speed Monitoring Trailers for the Police Department. Eight offers were received but only the highest offer met specifications. The offers ranged from \$45,675.00 to \$72,220.00, all good units. The only offer meeting specifications exceeds the \$60,000.00 budgeted for this purchase. Six of the offers were within \$60,000.00. The Police and Purchasing Departments recommend rejecting all offers and re-bidding with revised specifications in order to award solicitation within the budgeted amount.

Contact person: Alfonso Guerrero Jr., Procurement Analyst at 541-4654

COUNCIL APPROVED REJECTED CITY CLERK _____

APPROVED:

COUNCIL MEETING DATE: 10/26/2004



Byron E. Johnson, C.P.M.
Director of Purchasing

RICHARD D. WILES
Chief of Police



911 N. Raynor
El Paso, Texas 79903
(915) 564-7000

DATE: October 5, 2004
TO: Al Guerrero
Purchasing Department
SUBJECT: Bid 2004-233 Speed Monitoring Trailers

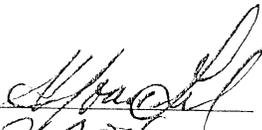
The El Paso Police Department recommends rejecting all bids and to re-bid with new specifications. Only one bid met specifications, but the cost exceeded available funding. Vendors offered options that were not considered in the original bid. Speed monitoring trailers will be re-bided with revised specifications in order to consider the various options and allow affordable bids. Please let me know if you have any questions or need additional information.


Robert L. Adkinson
Financial Services Manager
Financial Services Division

DEDICATED TO SERVE

CITY OF EL PASO BID TABULATION

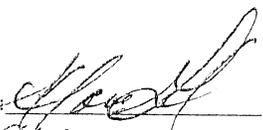
BID ITEM: SPEED MONITORING TRAILERS		BID # 2004-233								
BID DATE: AUGUST 11, 2004		DEPARTMENT: POLICE								
		FLEET SAFETY EQUIPMENT HOUSTON, TX		INTERNATIONAL ROAD DYNAMICS SASKATOON, SK CANADA S7K 3T9		INTUITIVE CONTROL SYSTEMS, LLC dba ALL TRAFFIC SOLUTIONS STATE COLLEGE, PA		K & K SYSTEMS, INC. TUPELO, MS		
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	5 EACH	SPEED MONITORING TRAILERS	\$11,480.19	\$57,400.95	\$9,567.00	\$47,835.00	\$10,272.62	\$51,363.10	\$9,135.00	\$45,675.00
MANUFACTURER			PRECISION SOLAR CONTROL		ALL TRAFFIC SOLUTIONS		INTUITIVE CONTROL SYSTEMS		K & K SYSTEMS, INC.	
YEAR/MAKE			2004 / SMTM		2004		2004 - ATS TRAILER		2004	
MODEL NUMBER			PSC - SMTM		N/A		4000173		2002R20	
<p>THE CITY AT IS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>										

APPROVED BY: 

DATE: 8-19-2004

CITY OF EL PASO BID TABULATION

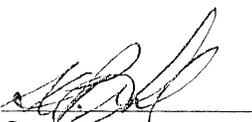
BID ITEM: SPEED MONITORING TRAILERS BID DATE: AUGUST 11, 2004		BID # 2004-233 DEPARTMENT: POLICE		
	FLEET SAFETY EQUIPMENT HOUSTON, TX	INTERNATIONAL ROAD DYNAMICS SASKATOON, SK CANADA S7K 3T9	INTUITIVE CONTROL SYSTEMS, LLC dba ALL TRAFFIC SOLUTIONS STATE COLLEGE, PA	K & K SYSTEMS, INC. TUPELO, MS
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	60 CONSECUTIVE DAYS	90 CONSECUTIVE DAYS	45-60 CONSECUTIVE DAYS	45 CONSECUTIVE DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				

APPROVED BY: 

DATE: 8-19-2004

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS BID DATE: AUGUST 11, 2004								BID # 2004-233 DEPARTMENT: POLICE			
			KUSTOM SIGNALS, INC. LENEXA, KS		MCCOY'S LAW LINE, INC. CHANUTE, KS		MIGHTY MOVER TRAILERS, INC. CORONA, CA		MPH INDUSTRIES, INC. OWENSBORO, KY		
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1.	5 EACH	SPEED MONITORING TRAILERS	\$14,444.00	\$72,220.00	\$9,975.00	\$49,875.00	\$13,505.00	\$67,525.00	\$9,163.00	\$45,815.00	
MANUFACTURER			KUSTOM SIGNALS, INC.		MCCOY'S LAW LINE, INC.		MIGHTY MOVER		MPH INDUSTRIES, INC.		
YEAR/MAKE			2004 SMART TRAILER		2004 - SPEEDTRAK SST		2004 MODEL 20CSV		2004		
MODEL NUMBER			MODEL I		SPEEDTRAK MODEL SST		31009-20		18" SPEED MONITOR TRAILER		
<p>THE CITY AT IS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>											

APPROVED BY: 
 DATE: 8-19-2004

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS

BID # 2004-233

BID DATE: AUGUST 11, 2004

DEPARTMENT: POLICE

	KUSTOM SIGNALS, INC. LENEXA, KS	MCCOY'S LAW LINE, INC. CHANUTE, KS	MIGHTY MOVER TRAILERS, INC. CORONA, CA	MPH INDUSTRIES, INC. OWENSBORO, KY
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER'S PROMISED DELIVERY:	45 CONSECUTIVE DAYS	90 CONSECUTIVE DAYS	60 CONSECUTIVE DAYS	30 CONSECUTIVE DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED: 33	BIDS RECEIVED: 8		BIDS LOCAL: 3	NO BID: 6

APPROVED BY: 

DATE: 8-19-2004

Traffic Display Monitoring
3637 Marquis Dr. #117
Garland Tx. 75042

US TRAFFIC CORPORATION
9603 JOHN STREET
SANTA FE SPRINGS, CA. 90670

KUSTOM SIGNALS INC.
9325 PFLUMM ROAD
LENEXA, KANSAS 66215-3347

MIGHTY MOVER TRAILERS
224 N SHERMAN AVE.
CORONA, CO 92882

SHARP COMMUNICATIONS, INC. *No Bid*
3403 GOVERNORS DRIVE
HUNTSVILLE. AL 35805

DECATUR ELECTRONICS, INC. *No Bid*
715 BRIGHT STREET
DECATUR, IL 62522-1601

ENFORCEMENT PRODUCTS
927 EAST 67TH STREET
INDIANAOPLOIS, IN 46220-1197

INFORMATION DISPLAY COMP.
PO BOX 19640
PORTLAND, OR 97280

MOBILE-VISION *No Bid*
90 FANNY ROAD
BOONTON, NJ 07005

MPH INDUSTRIES, INC.
2580 SUNDERLAND DRIVE
MARTINSVILLE, IN 46151-8173

NES WORKSAFE
2522 BURLINGIME AVENUE, SW
WYOMING, MI 49509

ON PATROL VIDEO INTERNATIONAL
PO BOX 63
ONTARIO, OH 44862

STALKER RADAR & VIDEO
2609 TECHNOLOGY DRIVE
PLANO, TX. 75074

ALL TRAFFIC SOLUTIONS LLC
PO BOX 10085
STATE COLLEGE, PA 16805

INGRAM TECHNOLOGIES
6673 WEST, 4000 SOUTH
ROOSEVELT, UTAH 84066

CODE 3 *No Bid*
10986 NORTH WARSON RD.
ST. LOUIS, MO 63114-2029

TRAFFIC PRODUCTS, INC.
PO BOX 361017
BIRMINGHAM, AL 35236-1017

MPH INDUSTRIES, INC.
316 EAST NINTH STREET
OWENSBORO, KY 42303

MCCOY'S LAWLINE
15 SOUTH HIGHLAND
CHANUTE, KS 66720

A-T COMMUNICATIONS
PO BOX 133
101 INDUSTRIAL DRIVE
JUNCTION, TX 76849

FRANKS SUPPLY CO. INC. *No Bid*
1211 BARRANCA DR.
EL PASO, TX 79935

APACHE BARRICADE & SIGN
11560 PELLICANO
EL PASO, TX 79936

TRAFFIC SIGNAL
PO BOX 30067
EDMOND OKLAHOMA 73003-0002

ATTN: VIKKIE NICHOLAS
EXTREME TRAILERS OF TEXAS
P. O. BOX 1189
BAYTOWN, TX 77522

ATTN: MARK FAYTA
INTERNATIONAL ROAD DYNAMICS INC.
2402 SPRING RIDGE DRIVE ST E
SPRING GROVE, IL 60081

ROBERT GARCIA
P. O. BOX 1567
LAS CRUCES, NM 88004

ATTN: DANNY GRAY
SOUTHWEST ENTERPRISES, INC.
3211 RAINS ROAD
PINEVILLE, MO 64856

ATTN: GARY ODELL
INFORMATION DISPLAY COMPANY
10950 SW 5TH SUITE 330
BEAVERTON, OR 97005

ATTN: ROD KLASHINSKY
INTERNATIONAL ROAD DYNAMICS INC.
702 - 43RD STREET EAST
SASKATOON, SK
S7K 3T9 CANADA

ATTN: ED FORD *No Bid*
AMERICAN SIGNAL COMPANY
2755 BANKERS INDUSTRIAL DRIVE
ATLANTA, GA 30360

ATTN: LAURIE MELNICK
PRIME VENDOR INC.
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

DAVID DE LA MORA
DBA MORACO INDUSTRIAL
2655 N. YARBROUGH DR. #106
FL PASO. TX 79925

ATTN: WAYNE JACOBS
FLEET SUPPLY EQUIPMENT
3012 CANAL
HOUSTON, TX 77003

By Bid Net

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901