

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM**  
**DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services - Fleet Division

**AGENDA DATE:** October 26, 2010

**CONTACT PERSON/PHONE:** Stuart Ed – Director, General Services - Fleet Division (915) 621-6822  
Bruce Collins, Purchasing Manager – Financial Services (915) 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Approve purchase order to RJ Border Management, LLC dba Border International Trucks for the purchase of two (2) Vocational (Rolloff) Truck with all items:

- Two (2) – Vocational (Rolloff) Truck - \$112,087 each
- O-1 – Aluminum Wheels on All Axels - \$3,000 each
- O-2 – Extended Cab - \$2,500 each
- O-3 – Five (5) Year Extended Warranty on Engine - Included
- O-4 – Five (5) Year Extended Warranty on Transmission - \$1,800 each

Total purchase price for each is \$119,387.00. Total purchase is \$238,774.00.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above bid. Border Management, LLC dba Border International Trucks was the lowest responsive, responsible bidder. The city currently owns a fleet of similar trucks that operate in the same capacity, therefore, this would allow the City to maintain vehicle consistency. The approval of this purchase would allow the Environmental Services Department to provide a more reliable trash collection schedule for the citizens of El Paso and in addition, the purchase of this vehicle would lower the operating cost of the fleet. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. The previous bid, 2008-155 was awarded in 2008.

**AMOUNT AND SOURCE OF FUNDING:**

Department: General Services - Fleet Division  
Amount: \$238,774.00  
Funds Available: 34010289-508029-40499-PSWM0017  
Funds Source: Environmental Services Department, Capital Budget

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A.

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

\_\_\_\_\_  
(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

# CITY OF EL PASO BID TABULATION

BID ITEM: ROLLOFF TRUCKS			BID # 2010-273					
BID DATE: AUGUST 25, 2010			DEPARTMENT: STREET					
			MHC KENWORTH STERLING EL PASO EL PASO, TX		RJ BORDER MANAGEMENT, LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX		RUSH TRUCK CENTERS OF TEXAS, L.P. D/B/A RUSH TRUCK CENTER, EL PASO EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	2 EACH	25-YARD ROLLOFF TRUCK	\$134,723.88	\$269,447.76 (BIDDER'S TOTAL PRICE: \$269,297.76)	\$112,087.00	\$224,174.00	\$147,500.00	\$295,000.00
MANUFACTURER			KENWORTH		201 INTERNATIONAL MODEL 7400 SBA 6X4 CHASSIS		PETERBILT MOTORS	
MODEL NUMBER			T440		WITH AMREP MODEL AMRO-H-22 ROLL-OFF BODY		365	
OPTIONAL ITEMS FOR ITEM 1 ABOVE (SUBJECT TO AVAILABILITY OF FUNDS)								
O-1.		ALUMINUM WHEELS ON ALL AXLES		\$3,890.00		\$3,000.00		\$1,330.00
O-2.		EXTENDED CAB		NONE STATED		\$2,500.00		N/A
O-3.		FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE		\$2,950.00		INC		\$1,150.00
O-4.		FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION		NONE STATED		\$1,800.00		\$1,250.00

APPROVED BY: *L. R. ...*

DATE: 9/14/2010

# CITY OF EL PASO BID TABULATION

BID ITEM: ROLLOFF TRUCKS BID DATE: AUGUST 25, 2010	BID # 2010-273 DEPARTMENT: STREET		
	<b>MHC KENWORTH STERLING EL PASO EL PASO, TX</b>	<b>RJ BORDER MANAGEMENT, LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>RUSH TRUCK CENTERS OF TEXAS, L.P. D/B/A RUSH TRUCK CENTER, EL PASO EL PASO, TX</b>
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD STATED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. THREE-HUNDRED AND SIXTY (360) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
C. NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	<b>90</b>	<b>120 ARO</b>	<b>120</b>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

APPROVED BY: *[Signature]*

DATE: 9/14/2010

# CITY OF EL PASO BID TABULATION

BID ITEM: ROLLOFF TRUCKS								BID # 2010-273	
BID DATE: AUGUST 25, 2010								DEPARTMENT: STREET	
		SOUTHWEST INTERNATIONAL TRUCKS, INC. ARLINGTON, TX		SOUTHWEST INTERNATIONAL TRUCKS, INC. ARLINGTON, TX (ALTERNATE BID)		STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX			
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	
1.	2 EACH	25-YARD ROLLOFF TRUCK	\$142,261.00	\$284,522.00	\$122,354.00 (BIDDER'S TOTAL PRICE: \$244,700.00)	\$244,708.00	\$125,627.00	\$251,254.00	
MANUFACTURER			INTERNATIONAL		INTERNATIONAL		FREIGHTLINER / G & H ROUSA		
MODEL NUMBER			7600 WORKSTAR SBA 6X4		7500 WORKSTAR SBA 6X4		M2 - 112 / HO-6022		
OPTIONAL ITEMS FOR ITEM 1 ABOVE (SUBJECT TO AVAILABILITY OF FUNDS)									
O-1.		ALUMINUM WHEELS ON ALL AXLES	\$2,636.00		\$2,636.00		\$1,900.00		
O-2.		EXTENDED CAB	\$2,907.00		\$2,907.00		\$4,012.00		
O-3.		FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE	\$1,960.00		\$2,212.00		\$1,000.00		
O-4.		FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION	\$1,440.00		\$900.00		\$825.00		

APPROVED BY: *[Signature]*

DATE: 9/14/2010

# CITY OF EL PASO BID TABULATION

BID ITEM: ROLLOFF TRUCKS BID DATE: AUGUST 25, 2010	BID # 2010-273 DEPARTMENT: STREET		
	SOUTHWEST INTERNATIONAL TRUCKS, INC. ARLINGTON, TX	SOUTHWEST INTERNATIONAL TRUCKS, INC. ARLINGTON, TX (ALTERNATE BID)	STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD LISTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:  A. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.  B. THREE-HUNDRED AND SIXTY (360) DAYS FROM DATE OF AWARD OF THE CONTRACT.  C. NO OPTION OFFERED.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (CHASSIS ONLY)  YES <input type="checkbox"/> NO <input type="checkbox"/>  <input type="checkbox"/> (NONE ON BODY)	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (CHASSIS ONLY)  YES <input type="checkbox"/> NO <input type="checkbox"/>  <input type="checkbox"/> (BODY NO OPTION)	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>  YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>  <input type="checkbox"/>
PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	NET - 30 DAYS YES <input type="checkbox"/> NO <input type="checkbox"/> (ONLY IF A FEE IS NOT CHARGED)	NET - 30 DAYS YES <input type="checkbox"/> NO <input type="checkbox"/> (ONLY IF A FEE IS NOT CHARGED)	NET - 30 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	180	150	120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

APPROVED BY: *Rouse*

DATE: 9/14/2010

# CITY OF EL PASO BID TABULATION

BID ITEM: ROLLOFF TRUCKS BID DATE: AUGUST 25, 2010			BID # 2010-273 DEPARTMENT: STREET			
			STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX (ALTERNATE BID)			
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)		
	2 EACH	25-YARD ROLLOFF TRUCK	\$125,821.00	\$251,642.00		
MANUFACTURER			FREIGHTLINER / GALBREATH			
MODEL NUMBER			M2 - 112 / U5-OR-174			
OPTIONAL ITEMS FOR ITEM 1 ABOVE (SUBJECT TO AVAILABILITY OF FUNDS)						
O-1.		ALUMINUM WHEELS ON ALL AXLES	\$1,900.00			
O-2.		EXTENDED CAB	\$4,012.00			
O-3.		FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE	\$1,000.00			
O-4.		FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION	\$825.00			

APPROVED BY: *JRaura*

DATE: 9/14/2010

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BID ITEM: ROLLOFF TRUCKS BID DATE: AUGUST 25, 2010		BID # 2010-273 DEPARTMENT: STREET	
	STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX (ALTERNATE BID)		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:  A. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.  B. THREE-HUNDRED AND SIXTY (360) DAYS FROM DATE OF AWARD OF THE CONTRACT.  C. NO OPTION OFFERED.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>  YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>  <input type="checkbox"/>		
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	120		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 8		BIDS RECEIVED: 7	
LOCAL BIDS: 4		NO BIDS: 1	

APPROVED BY: *L. Rauer*

DATE: 9/14/2010

FABCO INDUSTRIES, INC.  
P. O. BOX 1551  
ODESSA, TX 79760

EQUIPMENT SOUTHWEST, INC.  
ATTN: DAVID SCHOEMER  
P. O. BOX 170565  
IRVING, TX 75017-0565

CLARK TRUCK EQUIPMENT CO., INC.  
P. O. BOX 3483  
ALBUQUERQUE, NM 87190-3483

TRUCK ENTERPRISES, INC.  
13675 GATEWAY BLVD. WEST  
EL PASO, TX 79926

BORDER INTERNATIONAL TRUCKS  
ATTN: I. WILLIAMS  
12283 ROJAS DRIVE  
EL PASO, TX 79936

SIERRA MACHINERY  
939 HAWKINS BLVD.  
EL PASO, TX 79915

MHC KENWORTH/FORD - EL PASO  
10901 GATEWAY WEST  
EL PASO, TX 79935

TOTER INCORPORATED  
ATTN: CHRISTINE KITTS  
841 MEACHAM ROAD  
STATESVILLE, NC 28677