



PROJECT FORM

DATE: October 09, 2009

PROJECT: Playground Equipment for Various Parks
DEPARTMENT: Engineering Department
BUDGET NO: 99331117-508027-27263-PCP08PA01
FUNDING SOURCE: 2008 Reprogramming-Parks Proportionality
REPRESENTATIVE DISTRICT(S): 1, 4, 5, and 7

Please place the following item on the CONSENT Agenda for the Council Meeting of Oct 27, 2009.

Item should read as follows:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to ExerPlay, Inc., under Texas Association of School Boards, Inc., Cooperative Purchasing Buyboard Contract #269-07 for playground equipment for Green Lilac Park, River Park West Unit 1, Mesquite Hills Unit 1 and 2, and Tres Suenos Unit 1. Total estimated expenditures are \$168,622.11.

The participation by the City of El Paso, in the Texas Association of School Boards, Inc., Cooperative Purchasing Buyboard, was approved by Mayor and City Council on September 19, 2006.

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: October 27, 2009

Signature of Terrence Freiburg, Purchasing Manager, Financial Services Department, Purchasing Division

Signature of Michael Plum, Reviewed by Michael Plum, Administrative Analyst

cc: BID FILE

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E   S O L U T I O N S   S U C C E S S

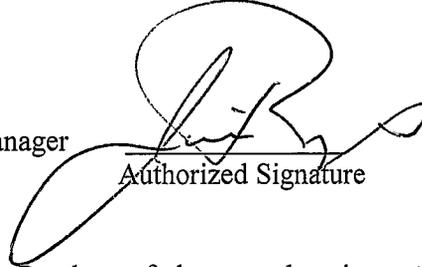


To: Terrence Freiburg, Purchasing Manager

From: Javier Reyes, P.E. Engineering Division Manager

Date: October 12, 2009

Re: Buy Board Contract #269-07, ExerPlay, Inc.- Purchase of playground equipment



Authorized Signature

The Engineering and Parks and Recreation Departments recommends utilizing Buy Board Contract #269-07 to issue a \$168,662.11 purchase order to ExerPlay, Inc. for playground equipment in several parks. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. Time is of the essence – in an effort to expedite the project, buy board pricing is being used to stream line the bid process while obtaining fair and reasonable pricing.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. The Parks Department already has play equipment from this vendor and readily available replacement parts already in stock.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes. Local business is supported. ExerPlay, Inc. utilizes local installers to install equipment. All site work preparations will be done with local contractors.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. ExerPlay, Inc. has worked on a previous city projects and is currently working on the 2008 Reprogramming- Playground and Swings project.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. On March and April 2009 formals bids were bid out for playground equipment. The bids far exceeded the quotes that were provided by the Buy Board vendor, ExerPlay, Inc.. The pricing offered by ExerPlay, Inc. is fair and reasonable in comparison.

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson



The participation by the City of El Paso in the ESC Region 19 Purchasing Cooperative Program was approved by Mayor and City Council on March 4, 2008. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

**Mayor**  
John F. Cook

**City Council**

*District 1*  
Ann Morgan Lilly

*District 2*  
Susie Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Rachel Quintana

*District 6*  
Eddie Holguin Jr.

*District 7*  
Steve Ortega

*District 8*  
Beto O'Rourke

**City Manager**  
Joyce A. Wilson

**Vendor Contract Information**[Proposal Documents](#)[Back](#)

**Vendor:** ExerPlay, Inc.  
**Address:** PO Box 1160  
Cedar Crest, NM 870081160  
**Phone:** (505) 281-0151  
**Contact:** Daniel Gardiner  
**Email:** [dan@exerplay.com](mailto:dan@exerplay.com)  
**Website:** [www.exerplay.com](http://www.exerplay.com)  
**Federal ID:** 85-0390320

**Accepts RFQs:** Yes

**Contract:** Parks & Recreation & Field Lighting Products & Installation #269-07

**Effective Date:** 10/1/2007

**Expiration Date:** 9/30/2010

**Payment Terms:** Net 30 days

**Delivery Days:** 35

**Shipping Terms:** Freight prepaid by vendor and added to invoice

**Freight Terms:** FOB Shipping Point

**Ship Via:** Common Carrier

**Quote Reference Number:**

269-07

**Regions Served:** Texas Regions 1-3, 14-20

**States Served:** Arizona, Colorado, New Mexico, Texas, Utah

**Vendor Exceptions:** Freight will be prepaid and added to invoice.

**Return Policy:** 15% restocking fee plus freight

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PO Box 1160  
 Cedar Crest, NM 87008-1160  
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 Fax: (505) 281-0155  
 Toll Free (800) 457-5444  
 Email: yvonne@exerplay.com  
 Visit www.exerplay.com



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 exercise and play!

**QUOTATION**

DATE	NUMBER
9/3/2009	YY090309-2

NAME / ADDRESS	PURCHASE ORDER TO BE ISSUED TO
Green Lilac River Park West Unit 1 Mesquite Hills Unit 1 Mesquite Hills Unit 2 Tres Suenos Unit 1	ExerPlay, Inc. PO Box 1160 Cedar Crest, NM 87008-1160 Please fax a copy to ExerPlay at 505-281-0155

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	3-4 weeks ARO

**PLEASE MAKE PURCHASE ORDER TO EXERPLAY, INC. - SEE ABOVE**

ITEM	DESCRIPTION	QTY	COST	TOTAL
	City of El Paso - Option 2 (Wood Mulch will be compacted three times during the installation process.) CONTRACT # 269-07			
PlayBooster	Green Lilac Park Per Drawing # 36325-1-1. 2296 lbs.	1	20,635.00	20,635.00
DISC - BUY BOARD	Buy Board Discount 5%		-1,031.75	-1,031.75
Disc	Less: Additional Courtesy Discount 3%		-619.05	-619.05
Wood Mulch	Playground Quality Wood Mulch, Per CY.	90	26.50	2,385.00
Freight	Freight/Shipping Charges, Wood Mulch.	1	500.00	500.00
Freight	Freight/Shipping Charges, Play Equip.	1	1,630.00	1,630.00
Install	Installation of Playground Equipment and Wood Mulch.	1	8,700.00	8,700.00
Inspection	Third Party Playground Audit.	1	1,500.00	1,500.00
	Sub-Total			33,699.20
PlayBooster	River Park West Unit 1 Per Drawing # 1610. 2296 lbs.	1	20,635.00	20,635.00
LSI 100050C	Arch Belt Swing, 2 - Place, Uncoated Chain with 2 Seat Belts, 220 lbs	1	2,215.00	2,215.00
LSI 111579C	Additional Bay for Arch Belt Swing, Uncoated Chain, 140 lbs. 2 Full Bucket Seats.	1	1,705.00	1,705.00
DISC - BUY BOARD	Buy Board Discount 5%		-1,227.75	-1,227.75
Disc	Less: Additional Courtesy Discount 3%		-736.65	-736.65
Wood Mulch	Playground Quality Wood Mulch, Per Cubic Yard. 2750 SF @ 12"	150	26.50	3,975.00
Freight	Freight/Shipping Charges, Wood Mulch.	2	500.00	1,000.00
Freight	Freight/Shipping Charges, Play Equip.	1	1,630.00	1,630.00
Install	Installation of Playground Equipment and Wood Mulch.	1	11,200.00	11,200.00
Inspection	Third Party Playground Audit.	1	1,500.00	1,500.00
	Sub-Total			41,895.60

IF YOU ARE TAX-EXEMPT, PLEASE PROVIDE A TAX-EXEMPT CERTIFICATE ADDRESSED TO EXERPLAY, INC.

SEP 2 2009 Yvonne Yawney

**TOTAL**

ENGINEERING DEPT.

PO Box 1160  
 Cedar Crest, NM 87008-1160  
 Phone: (505) 281-0151  
 Fax: (505) 281-0155  
 Toll Free (800) 457-5444  
 Email: yvonne@exerplay.com  
 Visit www.exerplay.com



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 exercise and play!

**QUOTATION**

DATE	NUMBER
9/3/2009	YY090309-2

NAME / ADDRESS	PURCHASE ORDER TO BE ISSUED TO
Green Lilac River Park West Unit 1 Mesquite Hills Unit 1 Mesquite Hills Unit 2 Tres Suenos Unit 1	ExerPlay, Inc. PO Box 1160 Cedar Crest, NM 87008-1160 Please fax a copy to ExerPlay at 505-281-0155

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	3-4 weeks ARO

**PLEASE MAKE PURCHASE ORDER TO EXERPLAY, INC. - SEE ABOVE**

ITEM	DESCRIPTION	QTY	COST	TOTAL
PlayBooster	Mesquite Hills Unit 1 Per Drawing # 880. 2301 lbs.	1	20,890.00	20,890.00
DISC - BUY BOARD	Buy Board Discount 5%		-1,044.50	-1,044.50
Disc	Less: Additional Courtesy Discount 3%		-626.70	-626.70
Wood Mulch	Playground Quality Wood Mulch, Per Cubic Yard. 1492 SF @ 12"	85	26.50	2,252.50
Freight	Freight/Shipping Charges, Wood Mulch.	1	500.00	500.00
Freight	Freight/Shipping Charges, Play Equip.	1	1,630.00	1,630.00
Install	Installation of Playground Equipment and Wood Mulch.	1	8,700.00	8,700.00
Inspection	Third Party Playground Audit.	1	1,500.00	1,500.00
	Sub-Total			33,801.30
PlayBooster	Tres Suenos Unit 1 Per Drawing # 1792. 3205 lbs.	1	25,868.00	25,868.00
DISC - BUY BOARD	Buy Board Discount 5%		-1,293.40	-1,293.40
Disc	Less: Additional Courtesy Discount 3%		-776.04	-776.04
Wood Mulch	Playground Quality Wood Mulch, Per Cubic Yard. 2412 SF @ 12".	130	26.50	3,445.00
Freight	Freight/Shipping Charges, Wood Mulch.	1	500.00	500.00
Freight	Freight/Shipping Charges, Play Equip.	1	1,630.00	1,630.00
Install	Installation of Playground Equipment and Wood Mulch.	1	11,200.00	11,200.00
Inspection	Third Party Playground Audit.	1	1,500.00	1,500.00
	Sub-Total			42,073.56

IF YOU ARE TAX-EXEMPT, PLEASE PROVIDE A TAX-EXEMPT CERTIFICATE ADDRESSED TO EXERPLAY, INC.

<i>Yvonne Yawney</i>	Page 2	<b>TOTAL</b>
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Common Carrier	Progress ...	NT	El Paso, TX	3-4 weeks ARO

**PLEASE MAKE PURCHASE ORDER TO EXERPLAY, INC. - SEE ABOVE**

ITEM	DESCRIPTION	QTY	COST	TOTAL
LSI 100050C	Mesquite Hills Unit 2 Arch Belt Swing, 2 - Place, Uncoated Chain with 2 Seat Belts, 220 lbs	1	2,215.00	2,215.00
LSI 111579C	Additional Bay for Arch Belt Swing, Uncoated Chain, 140 lbs. 2 Full Bucket Seats.	1	1,705.00	1,705.00
DISC - BUY BOARD	Buy Board Discount 5%		-196.00	-196.00
Disc	Less: Additional Courtesy Discount 3%		-117.60	-117.60
Wood Mulch	Playground Quality Wood Mulch, Per Cubic Yard. 1590 SF @ 12"	85	26.50	2,252.50
Freight	Freight/Shipping Charges, Wood Mulch.	1	500.00	500.00
Freight	Freight/Shipping Charges, Play equip.	1	1,630.00	1,630.00
Install	Installation of Playground Equipment and Wood Mulch.	1	3,350.00	3,350.00
	Sub-Total			11,338.90
Addendum	Additional Insured Addendum.	1	150.00	150.00
Bond	Performance/Payment Bond	1	5,703.55	5,703.55
I Notes	Freight is calculated based on all (5) Park being shipped at the same time on one truck. Pricing is for the above listed equipment and installation only and does not include: additional insured addendum, security, site preparation, security fencing, or any applicable bonds or permits. If additional insured addendum is required, add 150.00 per each additional insured addendum. Pricing is Valid Until 10/30/09.  **PLEASE SEE ADDENDUM**			

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<i>Yvonne Yawney</i>	Page 3	<b>TOTAL</b>	\$168,662.11
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