

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Fire Department

AGENDA DATE: 10/27/09

CONTACT PERSON NAME AND PHONE NUMBER: Chief Wade A. Warling / 771-1071

DISTRICT(S) AFFECTED: ALL Terrence Freiburg, Purchasing Manager, 541-4313

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

That the Purchasing Manager be authorized to award solicitation number 2009-274 Scott Health & Safety Proprietary Products to local vendor Fire Service Equipment, Inc. in the estimated amount of \$475,000. Funds are provided by Homeland Security-FEMA UASI Grant Funding to purchase Self Breathing Apparatus (SCBA) respirators, Airpacks and parts for the Fire Department. In concurrence to abide by the Texas Commission of Fire Protection and the National Fire Protection Association (NFPA) Standards.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The capital is provided through the Homeland Security (FEMA) UASI grant funds. It would be beneficial for the City to award solicitation number 2009-274 Scott Health & Safety Proprietary Products in order to maintain adequate necessities for the El Paso Fire Department. Due to the continuation of population growth in the El Paso Region and increment regulations, by the Texas Commission and NFPA, such items would be required for Firefighters to render aid in emergency situations as they arise and to furnish definitive support in a timely and responsible manner.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?
N/A

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?
Amount: \$475,000; Fund: 07189; Dept ID: 22150024; Account: 502225; Project: G220911

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: October 15, 2009

PROJECT: Scott Health & Safety Proprietary Products
SOLICITATION NO: 2009-274
DEPARTMENT: Fire
BUDGET NO: 22150024-502225-07189-G220911
FUNDING SOURCE: Homeland Security (FEMA) UASI Grant
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Fire Service Equipment, Inc.
El Paso, Texas
Item: All
Total Award: \$475,000.00

This is a fixed-price, single (one-time) purchase. Fire and Financial Services Departments recommend award to Fire Service Equipment, Inc., the lowest responsive, responsible bidder for a total amount of \$475,000.00.

Vendor offers an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount was offered.

BIDS SOLICITED- 11 (5 local)
BIDS RECEIVED- 2
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$475,000.00

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: October 27, 2009

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

cc: Bid File

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Terry Freiburg – Purchasing Division Manager
From: Chief Wade A. Warling – Fire Department Maintenance Chief *WAW*
Subject: 2009-274 Scott Health and Safety Proprietary Parts
Date: October 6, 2009

The El Paso Fire Department recommends that Solicitation number 2009-274 Scott Health and Safety Proprietary Parts be awarded to Fire Service Equipment Inc.; 1500 Wyoming Ave.; El Paso Texas, 79902. The total dollar value of this contract is for \$475,000.00 from the UASI Grant. The Award is based on the following:

1. Discounts of 40% off list price on Airpaks with pass device, carbon cylinder, and AV- 3000 face piece.
2. 25% discount on all parts in Scott Health and Safety product catalog.
3. Fire Service is the lowest bidder for the entire bid.

If you have any questions please feel free to call SCBA Lt Ruben Flores Jr at 915-771-1073

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Fire Chief
Otto Drozd III



CITY OF EL PASO BID TABULATION

BID ITEM: SCOTT HEALTH & SAFETY PROPRIETARY PRODUCTS

BID # 2009-274

BID DATE: AUGUST 26, 2009

DEPARTMENT: FIRE

	FIRE SERVICE EQUIPMENT INC. EL PASO, TX	MUNICIPAL EMERGENCY SERVICES, INC. HOUSTON, TX	
PRICE ADJUSTMENT FACTOR			
DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
SCOTT HEALTH/SAFETY PRODUCTS	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	* - 40 % DISCOUNT <input type="checkbox"/>	- 24 % DISCOUNT <input type="checkbox"/>	
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	
DISCOUNT/MARK-UP OR NET PROPOSED FROM THE _____ PRICE LIST [OR CATALOG] (MANUFACTURER OR BRAND NAME)	<u>SCOTT HEALTH & SAFETY</u>	<u>SCOTT HEALTH & SAFETY</u>	
LIST NUMBER _____ DATED _____ AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:	<u>NONE STATED</u> <u>NONE STATED</u>	<u>2009 PRICE LIST</u> <u>1/1/2009</u>	
TYPE OF PRICE LIST	<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> _____ (OTHER)	<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> _____ (OTHER)	

* APPLIES TO AIRPAKS W/PASS DEVICE,
CARBON CYLINDERS & AV-3000 FACEPIECES
ONLY. THE PARTS LISTED ON SECTION A
PAGE 3A - 25% DISCOUNT IS OFFERED.

APPROVED BY: *Alvin Busby*
DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SCOTT HEALTH & SAFETY PROPRIETARY PRODUCTS

BID # 2009-274

BID DATE: AUGUST 26, 2009

DEPARTMENT: FIRE

		FIRE SERVICE EQUIPMENT INC. EL PASO, TX	MUNICIPAL EMERGENCY SERVICES, INC. HOUSTON, TX	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	SCOTT HEALTH & SAFETY	SCOTT HEALTH & SAFETY	
	PRICE LIST FORM NUMBER AND/OR DATE	2009 12-19-08	2009 PRICE LIST (PER DISTRIBUTORS - ATTACHED)	
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER AND/OR DATE			
SAMPLE PRICING EVALUATION:		MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 1: SCOTT HEALTH/SAFETY PRODUCTS				
A.	DESCRIPTION: LATCH/PISTON SPRING			
	SAMPLE PRODUCT PART NUMBER:	10005229	10005229	
	YOUR (BID) PRODUCT PART NUMBER:	10005229	10005229	
	YOUR LIST PRICE, BEFORE DISCOUNT OR MARK-UP:	\$2.40	\$8.60	
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$1.80	\$6.54	
B.	DESCRIPTION: REGULATOR COVER-EZ FLOW ASSEMBLY			
	SAMPLE PRODUCT PART NUMBER:	804110-01	804110-01	
	YOUR (BID) PRODUCT PART NUMBER:	804110-01	804110-01	
	YOUR LIST PRICE, BEFORE DISCOUNT OR MARK-UP:	\$68.00	\$68.00	
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$51.00	\$51.68	

APPROVED BY: DB

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SCOTT HEALTH & SAFETY PROPRIETARY PRODUCTS

BID # 2009-274

BID DATE: AUGUST 26, 2009

DEPARTMENT: FIRE

	FIRE SERVICE EQUIPMENT INC. EL PASO, TX	MUNICIPAL EMERGENCY SERVICES, INC. HOUSTON, TX	
SAMPLE PRICING EVALUATION:	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
ITEM 1: SCOTT HEALTH/SAFETY PRODUCTS			
C.			
DESCRIPTION: AV 3000 FACEPIECE, MEDIUM CBRN NOSE CUP			
SAMPLE PRODUCT PART NUMBER:	805773-72	805773-72	
YOUR (BID) PRODUCT PART NUMBER:	805773-72	805773-72	
YOUR LIST PRICE, BEFORE DISCOUNT OR MARK-UP:	\$255.00	\$255.00	
CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$153.00	\$165.75	
D.			
DESCRIPTION: AIR-PAK 75, 2216 PSI, CBRN/2007 NFPA COMPLIANT, PASS, DUAL EBSS, E-Z FLO REGULATOR II + WITH QC (LESS CYLINDER, LESS FACE PIECE, NO CASE)			
SAMPLE PRODUCT PART NUMBER:	AP2120208200201	AP2120208200201	
YOUR (BID) PRODUCT PART NUMBER:	AP2120208200201	AP2120208200201	
YOUR LIST PRICE, BEFORE DISCOUNT OR MARK-UP:	\$5,557.00	\$5,557.00	
CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$3,334.20	\$3,612.05	
E.			
DESCRIPTION: CARBON CYLINDER 2216 PSIG, 30-MINUTE, USED WITH AIR-PAK 75			
SAMPLE PRODUCT PART NUMBER:	804840-01	804840-01	
YOUR (BID) PRODUCT PART NUMBER:	804840-01	804840-01	
YOUR LIST PRICE, BEFORE DISCOUNT OR MARK-UP:	\$965.00	\$965.00	
CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$579.00	\$627.25	

WHEN PURCHASED AS AN ADDITIONAL CYLINDER. OR A TRADE-IN ALLOWANCE OF \$450.00 DEDUCTED FROM THE LIST PRICE IS OFFERED. CYLINDER COST TO THE CITY \$515.00 WHEN ORDERED WITH A AIRPAK AND FACEPIECE.

APPROVED BY:

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SCOTT HEALTH & SAFETY PROPRIETARY PRODUCTS
 BID DATE: AUGUST 26, 2009

BID # 2009-274
 DEPARTMENT: FIRE

OPTIONAL ITEMS		FIRE SERVICE EQUIPMENT INC. EL PASO, TX	MUNICIPAL EMERGENCY SERVICES, INC. HOUSTON, TX	
ITEM 1.	TRADE IN ALLOWANCE: FUNCTIONING SCOTT 2.2 SCBA WITH CYLINDER AND FACE MASK	0 (SEE E. FOR TRADE-IN ALLOWANCE)	\$0.0	
ITEM 2.	TRADE IN ALLOWANCE: FUNCTIONING SCOTT 4.5 SCBA WITH CYLINDER AND FACE MASK	0 (SEE E. FOR TRADE-IN ALLOWANCE)	\$0.0	
ITEM 3.	A. PROVIDE INDIVIDUAL OR FACILITY REPAIR CERTIFICATIONS ISSUED BY THE MANUFACTURER IN THE REPAIR AND MAINTENANCE OF ALL SELF CONTAINED BREATHING APPARATUS OWNED BY THE EL PASO FIRE DEPARTMENT. TO THIS EXTENT FULLY AUTHORIZE THE EL PASO FIRE DEPARTMENT CERTIFIED PERSONNEL TO PERFORM PREVENTATIVE MAINTENANCE AND REPAIRS ON SELF CONTAINED BREATHING APPARATUS (SCBA) AND SCOTT EAGLE THERMAL IMAGERS WITHOUT VOIDING THE MANUFACTURER'S WARRANTY.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
	B. PROVIDE FUTURE EMPLOYEE TRAINING AND CERTIFICATION IN THE REPAIR AND MAINTENANCE OF THE SCBA AND SCOTT EAGLE THERMAL IMAGERS FOR NEW PERSONNEL, AS NEEDED DUE TO EMPLOYEE TURNOVER, FOR THE LENGTH OF THE CONTRACT FROM THE DATE OF ACCEPTANCE, AT NO ADDITIONAL COST TO THE CITY TO INCLUDE ALL TRAVEL, LODGING AND MEAL EXPENSES. A LIMIT OF 3 (THREE) EMPLOYEES FOR OUT-OF-TOWN TRAINING. IF TRAINING IS DONE LOCALLY, THERE IS NO LIMIT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	

APPROVED BY: AB
 DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SCOTT HEALTH & SAFETY PROPRIETARY PRODUCTS
 BID DATE: AUGUST 26, 2009

BID # 2009-274
 DEPARTMENT: FIRE

	FIRE SERVICE EQUIPMENT INC. EL PASO, TX	MUNICIPAL EMERGENCY SERVICES, INC. HOUSTON, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days.	30 (100+ airpaks can be delivered by 9-30-09 if ordered by the first week of September.)	30	
Within _____ hours or overnight after receipt of verbal order in cases of emergency.	14 - 21 DAYS	48	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			
<p>BIDS SOLICITED: 11 BIDS RECEIVED: 2 BIDS LOCAL: 5 NO BIDS: 0</p>			

APPROVED BY: DB
 DATE: 9/8/09

AMERICAN FIRE PROTECTION CO
P.O. BOX 24021
EL PASO, TX 79914

CLOWE & COWAN OF EL PASO
11221 ROJAS DRIVE
EL PASO, TX 79935

FALCON INDUSTRIAL SUPPLY
927 TONY LAMA
EL PASO, TX 79915

SAFETY SUPPLY INC
12050 CROWN POINT DRIVE
SAN ANTONIO, TX 78233

ARTESIA FIRE EQUIPMENT
P.O. BOX 1367
ARTESIA, NM 88211-1367

CL NORTH COMPANY
5355 EL PASO DRIVE
EL PASO, TX 79987

~~BEK MEDICAL
1209 WEDGEWOOD
EL PASO, TX 79925~~

UTF

CASCO INDUSTRIAL INC
P.O. BOX 8007
SHREVEPORT, LA 71148

DACO FIRE EQUIPMENT
P.O. BOX 5024
LUBBOCK, TX 79408

HEALTH & SAFETY RESOURCES
2629 PENBROOK AVENUE
HARRISBURG, PA 17103

PRIME VENDOR
4608 CEDAR AVENUE, STE 106
WILMINGTON, NC 28403