

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** EL PASO FIRE DEPARTMENT

**AGENDA DATE:** October 29, 2013

**CONTACT PERSON/PHONE:** TERRY K. KEBSCHULL, LOGISTICS CHIEF, 771-1071  
BRUCE D. COLLINS, PURCHASING DIRECTOR, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

The El Paso Fire Department recommends award to the following bidder for solicitation 2013-276 to Stewart & Stevenson, for a 3 year total of \$552,000 with a two year extension option. The estimated cost per year is \$184,000. The contract will allow the purchase of Allison Proprietary parts and service for the department's fleet of pumpers, aerials, and other emergency response vehicles.

**BACKGROUND / DISCUSSION:**

The El Paso Fire Department has reviewed solicitation 2013-276 and recommends the contract be awarded to Stewart & Stevenson for Allison Proprietary parts and service for an estimated annual amount of \$184,000; as the bidder offering the best value to the City of El Paso.

**SELECTION SUMMARY:**

Six vendors were solicited, with five being local. Only one bid was received from a local vendor who has a local operational facility.

**PRIOR COUNCIL ACTION:**

Yes, Council awarded Contract 2009-087 on March 17, 2009.

**AMOUNT AND SOURCE OF FUNDING:**

General Fund  
\$184,000 (\$109,000 Service and \$75,000 Parts)  
322-22090-1000-522280-P2216 and 322-22090-1000-531180-P2216

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** Sam Rodriguez - Sam Rodriguez 10.24.13  
Name Signature Date  
Acting Fire Chief

**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **OCTOBER 29, 2013**

The award of Solicitation No. 2013-276 (Allison Proprietary Parts and Service (Re-Bid)) to Stewart and Stevenson and Power Products, LLC for an initial term estimated award of \$552,000.

Department:	Fire Department
Award to:	Steward and Stevenson and Power Products, LLC El Paso, Texas
Items(s):	All
Initial Term:	3 years
Option to Extend:	2 Years
Annual Estimated Award:	\$184,000.00
Initial Term Estimated Award:	\$552,000.00 (3 years)
Total Estimated Award:	\$920,000.00 (5 years)
Account No.:	22090-322-1000-531180 22090-322-1000-522280
Funding Source:	General Fund
District(s):	All

This is a Best Value, parts and service contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to Stewart and Stevenson and Power Products, LLC, the bidder offering the best value bid.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

## COMMITTEE SCORE SHEET

SOLICITATION TITLE: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID)  
SOLICITATION NO: 2013-276

EVALUATION FACTORS	MAX POINTS	STEWARD & STEVENSON POWER PRODUCTS, LLC		
		EL PASO, TX		
<b>COST</b>		\$2,983.83		
(# points/percent max)	<b>60</b>	<b>60.00</b>		
<b>REPUTATION &amp; QUALITY OF THE BIDDER'S SERVICE</b>		15.00		
(# points/percent max)	<b>15</b>	<b>15.00</b>		
<b>BIDDERS OPERATIONAL INFORMATION</b>		10.00		
(# points/percent max)	<b>10</b>	<b>10.00</b>		
<b>EMPLOYEE MEDICAL BENEFITS AND INCENTIVES</b>		10.00		
(# points/percent max)	<b>10</b>	<b>10.00</b>		
<b>PAST PERFORMANCE</b>		5.00		
(# points/percent max)	<b>5</b>	<b>5.00</b>		
<b>GRAND TOTAL (100 POINTS MAX)</b>	<b>100</b>	<b>100.00</b>		



# CITY OF EL PASO BID TABULATION



BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID) BID # 2013-276  
 BID DATE: AUGUST 7, 2013 DEPARTMENT: FIRE

		STEWART & STEVENSON POWER PRODUCTS, LLC EL PASO, TX		
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	ALLISON PROPRIETARY PARTS	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>24</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>   </u> % DISCOUNT <input type="checkbox"/>	- <u>   </u> % DISCOUNT <input type="checkbox"/>
		+ <u>   </u> % MARKUP <input type="checkbox"/>	+ <u>   </u> % MARKUP <input type="checkbox"/>	+ <u>   </u> % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the <u>                  </u> Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>ALLISON PRICE LIST</u>	<u>ALLISON PRICE LIST</u>	<u>ALLISON PRICE LIST</u>
List Number <u>                                  </u> Dated <u>                                  </u>		<u>SA2187EN</u> or list in effect at time of order <u>1-Jan-13</u> <small>(INCLUDED 2 USB DRIVES WITH INDICATED PRICE LIST)</small>		
TYPE OF PRICE LIST WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
 NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:     *JC*      
 DATE: 10/17/13



# CITY OF EL PASO BID TABULATION



BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID)  
BID DATE: AUGUST 7, 2013

BID # 2013-276  
DEPARTMENT: FIRE

		STEWART & STEVENSON POWER PRODUCTS, LLC EL PASO, TX		
<b>PART B: SERVICE LABOR RATES</b>				
		REGULAR HOURLY RATE	REGULAR HOURLY RATE	REGULAR HOURLY RATE
ITEM NO. 1	SERVICE LABOR RATE	\$85.00 / HOUR <small>OR RATE IN EFFECT AT TIME OF ORDER ADJUSTED NOT MORE FREQUENTLY THAN ANNUALLY</small>	\$0.00 / HOUR	\$0.00 / hour
<b>PART C: SAMPLE PRICING</b>				
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANS CONNECTORS PART #29505516	TRANS CONNECTORS PART #29505516	TRANS CONNECTORS PART #29505516
	BIDDER PART NUMBER:	29505516		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$89.25		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$67.83		
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$85.00		
	TOTAL COST - (City's Cost + Labor Cost)	\$152.83		
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANS SOLENOID PART #29537373	TRANS SOLENOID PART #29537373	TRANS SOLENOID PART #29537373
	BIDDER PART NUMBER:	29537373		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$98.40		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$74.78		
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$85.00		
	TOTAL COST - (City's Cost + Labor Cost)	\$159.78		

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APPROVED BY: VC  
DATE: 10/17/13



# CITY OF EL PASO BID TABULATION



BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID)  
 BID DATE: AUGUST 7, 2013

BID # 2013-276  
 DEPARTMENT: FIRE

PART D: SAMPLE PRICING		STEWART & STEVENSON POWER PRODUCTS, LLC EL PASO, TX		
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	HUB RETARDER ASM PART #23011251ATD	HUB RETARDER ASM PART #23011251ATD	HUB RETARDER ASM PART #23011251ATD
	BIDDER PART NUMBER:	23011251ATD		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$3,038.88		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$2,309.55		
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$85.00		
	TOTAL COST - (City's Cost + Labor Cost)	\$2,394.55		
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	SPEED SENSOR PART #29543432	SPEED SENSOR PART #29543432	SPEED SENSOR PART #29543432
	BIDDER PART NUMBER:	29543432		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$87.93		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$66.83		
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$85.00		
	TOTAL COST - (City's Cost + Labor Cost)	\$151.83		

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APPROVED BY: YK  
 DATE: 10/17/13



# CITY OF EL PASO BID TABULATION



BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID) BID # 2013-276  
 BID DATE: AUGUST 7, 2013 DEPARTMENT: FIRE

		STEWART & STEVENSON POWER PRODUCTS, LLC EL PASO, TX		
<b>PART D: SAMPLE PRICING</b>				
	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANS FILTER KIT #29545779	TRANS FILTER KIT #29545779	TRANS FILTER KIT #29545779
ITEM	BIDDER PART NUMBER:	29545779		
5.	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$51.76		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$39.34		
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$85.00		
	TOTAL COST - (City's Cost + Labor Cost)	\$124.34		
<b>TOTAL COST (ITEMS 1-5)</b>		<b>\$2,983.33</b>	<b>\$0.00</b>	<b>\$0.00</b>

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APPROVED BY: ve  
 DATE: 10/17/13



# CITY OF EL PASO BID TABULATION



BID # 2013-276  
DEPARTMENT: FIRE

BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID) BID DATE: AUGUST 7, 2013			
	<b>STEWART &amp; STEVENSON POWER PRODUCTS, LLC EL PASO, TX</b>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	<b>NET - 30 DAYS</b>		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	5		
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24		
<b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.          A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</b>			
BIDS SOLICITED: 6      BIDS RECEIVED: 1      BIDS LOCAL: 5      NO BID: 0			

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APPROVED BY: yc

DATE: 10/17/13

MHC KENWORTH/STERLING-EP  
109001 GATEWAY WEST  
P.O. BOX 972150  
EL PASO, TX 79935

RUSH TRUCK CENTER EL PASO  
12253 GATEWAY WEST  
EL PASO, TX 79936

BORDER INTERNATIONAL TRUCKS  
12283 ROJAS DRIVE  
EL PASO, TX 79936

ON THE BORDER FREIGHTLINER  
1367 NORTH HORIZON BLVD  
EL PASO, TX 79927

STEWART AND STEVENSON POWER  
1377 NORTH HORIZON BLVD.  
EL PASO, TX 79928

R.J. BORDER INTERNATIONAL, L.P.  
1670 SOUTH VALLEY DRIVE  
LAS CRUCES, NM 88005