

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** General Services Department  
**AGENDA DATE:** TBD by Purchasing - October 30, 2007  
**CONTACT PERSON/PHONE:** Jeff Belles, 621-6821  
**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? **Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Award all of contract 2008-009 for the purchase of General Vehicle Accessories and Installation to Alamo Industries, DBA Alamo Auto Supply, of El Paso Texas. Estimated annual expenditures are \$60,000 per year.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

See attached bid tabulations. Alamo was the lowest responsive bidder.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

Yes.

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

45202-37370510-503121, General Services Department, Fleet Services Internal Service Fund  
Various other department funding sources.

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** Jeffrey A Belles, October 15, 2007



(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**PROJECT FORM**

DATE: 10/18/2007

PROJECT: General Vehicle Accessories & Installation  
SOLICITATION NO: 2008-009 DEPARTMENT: General Services  
BUDGET NO: 45202-37370510-503121  
FUNDING SOURCE: General Services, Internal Service Fund  
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Alamo Industries DBA Alamo Auto Supply  
El Paso, TX  
Item: All  
Amount: \$60,000.00 estimated annual expenditures

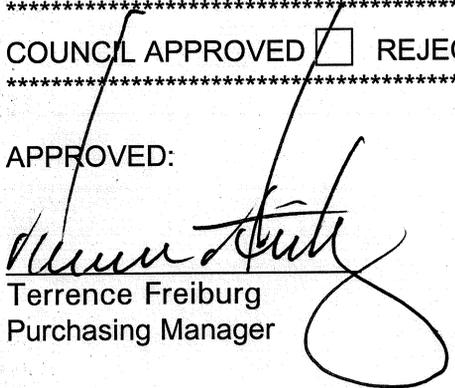
The Fleet Services and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for the purchase of general vehicle accessories and installation. No prompt payment discount is offered.

BIDS SOLICITED- 8 (8 local)  
BIDS RECEIVED- 1  
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$180,000.00  
Estimated total expenditures (3 yr)

\*\*\*\*\*  
COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_  
\*\*\*\*\*

APPROVED:   
Terrence Freiburg  
Purchasing Manager  
COUNCIL MEETING DATE: October 30, 2007

# CITY OF EL PASO BID TABULATION

**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 1.</b> Discount/Mark-up proposed from the <b>PENDA</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input checked="" type="checkbox"/> - ___ % DISCOUNT <input type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>ALAMO WHOLESALE PRICE LIST</b> <b>10/2/2007</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b>			
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input checked="" type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY: 

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION</b>		<b>BID # 2008-009</b>	
<b>BID DATE: OCTOBER 3, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 2.</b> Discount/Mark-up proposed from the <b>DASH DESIGN</b> , Price List [OR Catalog] <small>[Manufacturer or Brand Name]</small>	<b>NET</b> <input type="checkbox"/> - ____ % DISCOUNT <input type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ <small>As supplemented, for any quantity as needed:</small>	<b>ALAMO AUTO SUPPLY WHOLESALE</b> <u>10/2/2007</u>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input checked="" type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY: MLC.  
 DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

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**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 3.</b> Discount/Mark-up proposed from the <b>RHINO</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input checked="" type="checkbox"/>		
	- ____ % DISCOUNT <input type="checkbox"/>		
	+ ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>JOBBER</b> <b>MAY 1, 2007</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input checked="" type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY: MC

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

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**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 4.</b> Discount/Mark-up proposed from the <b>WESTIN</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input type="checkbox"/>		
	<b>- 15% DISCOUNT</b> <input checked="" type="checkbox"/>		
	<b>+ ____ % MARKUP</b> <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>W985</b> <b>2007.5</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input checked="" type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY: ML

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION</b>		<b>BID # 2008-009</b>	
<b>BID DATE: OCTOBER 3, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 5.</b> Discount/Mark-up proposed from the <u>VALLEY INDUSTRIES</u> , Price List [OR Catalog] <small>[Manufacturer or Brand Name]</small>	<b>NET</b> <input type="checkbox"/> <b>- 10% DISCOUNT</b> <input checked="" type="checkbox"/> <b>+ ____ % MARKUP</b> <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ <small>As supplemented, for any quantity as needed:</small>	<b>ALAMO WHOLESALE PRICE</b> <u>10/2/2007</u>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> <b>WHOLESALER</b> <b>DISTRIBUTOR</b> <b>JOBBER</b> <b>DEALER</b> <b>RETAILER</b> <b>OTHER</b> _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		

APPROVED BY: MC

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 6.</b> Discount/Mark-up proposed from the <b>ECCO</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input type="checkbox"/>		
	- ____ % DISCOUNT <input type="checkbox"/>		
	+ ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>NO BID</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY: \_\_\_\_\_

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION

BID # 2008-009

BID DATE: OCTOBER 3, 2007

DEPARTMENT: GENERAL SERVICES - FLEET

	ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 7.</b> Discount/Mark-up proposed from the	<b>NET</b> <input type="checkbox"/>		
<b>WEATHERGUARD</b> , Price List [OR Catalog]	<b>- 18% DISCOUNT</b> <input checked="" type="checkbox"/>		
[Manufacturer or Brand Name]	<b>+ ____ % MARKUP</b> <input type="checkbox"/>		
<b>List Number</b> _____	<b>78-1107/1</b>		
<b>Dated</b> _____	<b>10/1/2007</b>		
As supplemented, for any quantity as needed:			
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b>			
<b>WHOLESALE</b>	<input type="checkbox"/>		
<b>DISTRIBUTOR</b>	<input type="checkbox"/>		
<b>JOBBER</b>	<input type="checkbox"/>		
<b>DEALER</b>	<input type="checkbox"/>		
<b>RETAILER</b>	<input type="checkbox"/>		
<b>OTHER</b> _____	<input type="checkbox"/>		

APPROVED BY:                     

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION</b>		<b>BID # 2008-009</b>	
<b>BID DATE: OCTOBER 3, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 8.</b> Discount/Mark-up proposed from the <b>CASCO</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input type="checkbox"/> - ____ % DISCOUNT <input type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>NO BID</b> _____		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> <b>WHOLESALE</b> <input type="checkbox"/> <b>DISTRIBUTOR</b> <input type="checkbox"/> <b>JOBBER</b> <input type="checkbox"/> <b>DEALER</b> <input type="checkbox"/> <b>RETAILER</b> <input type="checkbox"/> <b>OTHER</b> <input type="checkbox"/>			

APPROVED BY: ML  
 DATE: 10/9/07

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**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 9.</b> Discount/Mark-up proposed from the <b>NOBLE</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input checked="" type="checkbox"/>		
	- ____ % DISCOUNT <input type="checkbox"/>		
	+ ____ % MARKUP <input type="checkbox"/>		
List Number _____ Dated _____ As supplemented, for any quantity as needed: _____	<b>SUB AMERICAN TERMINAL ALAMO JOBBER PRICE 10/2/2007</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input checked="" type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY:                     *ML*                    

DATE: 10/9/07



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**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC.</b> <b>D/B/A ALAMO AUTO SUPPLY</b> <b>EL PASO, TX</b>		
	<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 11.</b> Discount/Mark-up proposed from the <b>WINFIELD</b> , Price List [OR Catalog] <small>[Manufacturer or Brand Name]</small>	<b>NET</b> <input type="checkbox"/>		
	<b>- 10% DISCOUNT</b> <input checked="" type="checkbox"/>		
	<b>+ ____ % MARKUP</b> <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ <small>As supplemented, for any quantity as needed:</small>	<b>07-1A</b> <b>MAY 1, 2007</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> <b>WHOLESALE</b> <input type="checkbox"/> <b>DISTRIBUTOR</b> <input type="checkbox"/> <b>JOBBER</b> <input checked="" type="checkbox"/> <b>DEALER</b> <input type="checkbox"/> <b>RETAILER</b> <input type="checkbox"/> <b>OTHER</b> <input type="checkbox"/>			

APPROVED BY: MLC

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 12.</b> Discount/Mark-up proposed from the <b>LITTLEFUSE</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input type="checkbox"/>		
	- ____ % DISCOUNT <input type="checkbox"/>		
	+ ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>NO BID</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			

APPROVED BY:                     

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION</b>		<b>BID # 2008-009</b>	
<b>BID DATE: OCTOBER 3, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 13.</b> Discount/Mark-up proposed from the <b>3M</b> , Price List [OR Catalog] [Manufacturer or Brand Name]	<b>NET</b> <input checked="" type="checkbox"/>		
	- ____ % DISCOUNT <input type="checkbox"/>		
	+ ____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ As supplemented, for any quantity as needed:	<b>ALAMO WHOLESALE PRICES</b> <b>10/2/2007</b>		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> <b>WHOLESALE</b> <input type="checkbox"/> <b>DISTRIBUTOR</b> <input type="checkbox"/> <b>JOBBER</b> <input type="checkbox"/> <b>DEALER</b> <input type="checkbox"/> <b>RETAILER</b> <input type="checkbox"/> <b>OTHER</b> <input type="checkbox"/>			

APPROVED BY: *ML*

DATE: *10/9/07*

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION</b>		<b>BID # 2008-009</b>	
<b>BID DATE: OCTOBER 3, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>	
	<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>		
<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>		
<b>ITEM 14.</b> Discount/Mark-up proposed from the <b>AVERY DENNISON GRAPHICS, Price List [OR Catalog]</b> <small>[Manufacturer or Brand Name]</small>	<b>NET</b> <input type="checkbox"/>		
	- _____ % DISCOUNT <input type="checkbox"/>		
	+ _____ % MARKUP <input type="checkbox"/>		
<b>List Number</b> _____ <b>Dated</b> _____ <small>As supplemented, for any quantity as needed:</small>	<b>NO BID</b> _____		
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>			
<b>ITEM 15.</b> INSTALLATION OF ACCESSORIES <b>SHOP BILLING RATE:</b>	<b>\$68.25</b> (PER HOUR) EXCLUDES PARTS		

 APPROVED BY:                     *ML*                    

 DATE:           10/9/07

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**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

		<b>ALAMO INDUSTRIES, INC. D/B/A ALAMO AUTO SUPPLY EL PASO, TX</b>			
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
1.	MANUFACTURER	ADRIAN STEEL			
	PRICE LIST FORM NUMBER	EFFECTIVE 10/1/2007			
	AND/OR DATE	BLUE - NET			
2.	MANUFACTURER	DEE ZEE	HOPKINS		
	PRICE LIST FORM NUMBER	1/1/2007	EFFECTIVE 10/15/2007		
	AND/OR DATE	-10%	NET		
3.	MANUFACTURER	QUICK DRAW			
	PRICE LIST FORM NUMBER	ALAMO WHOLESALE			
	AND/OR DATE	10/2/2007 NET			
4.	MANUFACTURER	PACE EDWARDS	BIG COUNTRY		
	PRICE LIST FORM NUMBER	2007 JOBBER	BIG COUNTRY WHOLESALE PRICE		
	AND/OR DATE	12/1/2006 NET	10/2/07 LESS 10%		
5.	MANUFACTURER	OMEGA	AMS		
	PRICE LIST FORM NUMBER	WHOLESALE PRICE	PRICE SCHEDULE		
	AND/OR DATE	10/2/2007 NET	7/1/07 NET		
		ALL MERCHANDISE IN ALAMO CATALOGS AT WHOLESALE PRICES.			

APPROVED BY:   
 DATE: 10/9/07

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**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

**ALAMO INDUSTRIES, INC.  
D/B/A ALAMO AUTO SUPPLY  
EL PASO, TX**

**SAMPLE PRICING EVALUATION: AUTOMOTIVE AND LIGHT TRUCK APPLICATIONS**

ITEM	DESCRIPTION:	BEDLINER	
<b>1.</b>	<b>SAMPLE PRODUCT PART NUMBER:</b>	<b>PENDA, 43007</b>	
	<b>YOUR (BID) PRODUCT PART NUMBER:</b>	<b>43007</b>	
	<b>YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:</b>	<b>\$195.00</b>	
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP:</b>	<b>\$195.00</b>	
<b>2.</b>	<b>DESCRIPTION:</b>	<b>DASH COVER</b>	
	<b>SAMPLE PRODUCT PART NUMBER:</b>	<b>DASH DESIGNS, 0660CGY</b>	
	<b>YOUR (BID) PRODUCT PART NUMBER:</b>	<b>0660CGY</b>	
	<b>YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:</b>	<b>\$25.95</b>	
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP:</b>	<b>\$25.95</b>	
<b>3.</b>	<b>DESCRIPTION:</b>	<b>PUSH BUMPER</b>	
	<b>SAMPLE PRODUCT PART NUMBER:</b>	<b>RHINO-3360B</b>	
	<b>YOUR (BID) PRODUCT PART NUMBER:</b>	<b>3363B</b>	
	<b>YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:</b>	<b>\$241.05</b>	
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP:</b>	<b>\$241.05</b>	
<b>4.</b>	<b>DESCRIPTION:</b>	<b>STEP BARS</b>	
	<b>SAMPLE PRODUCT PART NUMBER:</b>	<b>WESTIN-25-1325</b>	
	<b>YOUR (BID) PRODUCT PART NUMBER:</b>	<b>25-1325</b>	
	<b>YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:</b>	<b>\$253.60</b>	
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP:</b>	<b>\$215.56</b>	
<b>5.</b>	<b>DESCRIPTION:</b>	<b>PRINTLE HOOK WITH 2" BALL</b>	
	<b>SAMPLE PRODUCT PART NUMBER:</b>	<b>VALLEY INDUSTRIES-69970</b>	
	<b>YOUR (BID) PRODUCT PART NUMBER:</b>	<b>69970</b>	
	<b>YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:</b>	<b>\$55.30</b>	
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP:</b>	<b>\$49.77</b>	

APPROVED BY:

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

**ALAMO INDUSTRIES, INC.  
D/B/A ALAMO AUTO SUPPLY  
EL PASO, TX**

**SAMPLE PRICING EVALUATION: AUTOMOTIVE AND LIGHT TRUCK APPLICATIONS**

ITEM	DESCRIPTION:	YOUR (BID) PRODUCT PART NUMBER:	CITY'S COST, AFTER DISCOUNT/MARK-UP:
6.	DESCRIPTION:	97db BACKUP ALARM	
	SAMPLE PRODUCT PART NUMBER:	ECCO-510	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	SEE FEDERAL SIGNAL HEAVY DUTY ON EMERGENCY BID	
7.	DESCRIPTION:	CROSS BED TOOLBOX FOR FULL SIZE PICKUP	
	SAMPLE PRODUCT PART NUMBER:	WEATHERGUARD-125-3	
	YOUR (BID) PRODUCT PART NUMBER:	125-3-01	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$630.00	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$516.60	
8.	DESCRIPTION:	MALE PLUG ADAPTER/FUSED	
	SAMPLE PRODUCT PART NUMBER:	CASCO-212724	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	SEE ABL 2 SHOME ON EMERGENCY BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:		
9.	DESCRIPTION:	TIE WRAP, 14 INCH, 30 PIECE	
	SAMPLE PRODUCT PART NUMBER:	NOBLE-1014N (AMERICAN TERMINAL)	
	YOUR (BID) PRODUCT PART NUMBER:	AMERICAN TERMINAL L1450B100 PKG OF 100	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$7.49	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$7.49	
10.	DESCRIPTION:	4 PIECE FLOOR MAT	
	SAMPLE PRODUCT PART NUMBER:	RUBBERQUEEN-6045GRY	
	YOUR (BID) PRODUCT PART NUMBER:	6045GRY	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$21.74	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$21.74	

APPROVED BY:

DATE: 10/9/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: GENERAL VEHICLE ACCESSORIES AND INSTALLATION**

**BID # 2008-009**

**BID DATE: OCTOBER 3, 2007**

**DEPARTMENT: GENERAL SERVICES - FLEET**

**ALAMO INDUSTRIES, INC.  
D/B/A ALAMO AUTO SUPPLY  
EL PASO, TX**

**SAMPLE PRICING EVALUATION: AUTOMOTIVE AND LIGHT TRUCK APPLICATIONS**

ITEM	DESCRIPTION:	MUDFLAPS	
11.	SAMPLE PRODUCT PART NUMBER:	WINFIELD-56401	
	YOUR (BID) PRODUCT PART NUMBER:	56401	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$25.78	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$23.20	
12.	DESCRIPTION:	40 AMP CIRCUIT BREAKER	
	SAMPLE PRODUCT PART NUMBER:	LITTLEFUSE-813040XP	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		
13.	DESCRIPTION:	SCOTCHMOUNT GRAY, 1/2 INCH BY 20 YARDS	
	SAMPLE PRODUCT PART NUMBER:	3M-06382	
	YOUR (BID) PRODUCT PART NUMBER:	06382	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$26.55	
14.	DESCRIPTION:	24 INCH BY 50 YARD VINYL SIGN MATERIAL	
	SAMPLE PRODUCT PART NUMBER:	AVERY DENNISON-A8001-O-M	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:		

APPROVED BY: ML

DATE: 10/9/07

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THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE AN OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.

BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:

ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:

TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:

A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.

YES       NO

B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT.

YES       NO

C. NO OPTION OFFERED.

**PAYMENT TERMS:**

NET - 30 DAYS

ADDITIONAL PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:

YES       NO

**BIDDER'S PROMISED DELIVERY:**

NONE STATED

**IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.**

**BIDS SOLICITED: 8**

**BIDS RECEIVED: 1**

**BIDS LOCAL: 8**

**NO BIDS: 0**

APPROVED BY: ML

DATE: 10/9/07

CASA FORD, INC.  
5815 MONTANA AVE  
EL PASO, TEXAS 79925

ALAMO AUTO SUPPLY  
5923 GATEWAY WEST  
EL PASO, TEXAS 79925

VALUE COMMUNICATION  
PRODUCTS  
6800 COMMERCE, UNIT F  
EL PASO, TEXAS 79915

MIDWAY /CHEVROLET  
5915 MONTANA AVE  
EL PASO, TEXAS 79925

4-WHEEL CENTER  
7210 GATEWAY EAST  
EL PASO, TEXAS 79915

DESERT COMMUNICATION  
SYSTEM  
6452 MORNINGSIDE CIRCLE  
EL PASO, TEXAS 79904

ACCESSORY CHOICE  
9501 GATEWAY WEST  
EL PASO, TEXAS 79925

SUNLAND INTL.  
5800 COMMERCE  
EL PASO, TEXAS 79925

WTF  
WTF