

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology

AGENDA DATE: November 2, 2010

CONTACT PERSON NAME/PHONE: Art Armas, 541-4288

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a purchase order to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contracts DIR-SDD-1385, in the total amount of \$115,528.12 to upgrade the current firewall to increase security and deployment flexibility and various performance features.

BACKGROUND / DISCUSSION:

Information Technology is requesting to upgrade the current firewall to increase security and deployment flexibility, improve VPN Encryption methods from 128 bit to 256 bit, increase bandwidth throughput from our current 100mb to 1Gigabyte up to 10Gigabyte via Ethernet or Fiber, and increase firewall performance from 1Gigabyte per second to 5Gigabyte per second. In addition, the AnyConnect feature will provide better connectivity to Remote users for their resources such as email, shared folder, etc. The new upgrade will also allow the City of El Paso to expand the VoIP system over to the user's remote site or home via the Cisco VoIP Phone.

PRIOR COUNCIL ACTION:

Yes

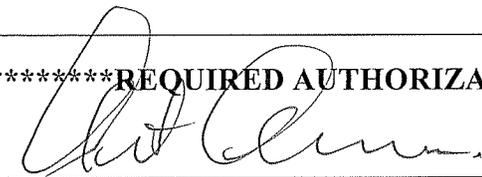
AMOUNT AND SOURCE OF FUNDING:

Amount: \$115,528.12, IT Capital Acquisitions; 508010-27269-14400200-PCP10 IT02B

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

All 

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EC America, Inc. dba immixGroup, Inc.

URL [Vendor Website](#)
 Vendor ID 1541912608900
 HUB Type Non HUB
 E-Rate Qualified

DIR Contract Number DIR-SDD-1385
 Contract Term End Date 6/7/2011
 Contract Exp Date 6/7/2014

How to Order

1. For product and pricing information, visit the EC America, Inc. dba immixGroup, Inc. website or contact Jennie Fraker at (703) 752-0598.
2. Generate a purchase order, made payable to EC America, Inc. dba immixGroup, Inc.. You must reference the DIR Contract Number DIR-SDD-1385 on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

EC America, Inc. dba immixGroup, Inc. DIR

Contact Jennie Fraker
 Phone (703) 752-0598
 Fax (703) 752-0611

Contact Lisa Maldonado
 Phone (512) 463-5662
 Fax (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: DIR-SDD-1385

Standard Terms and Conditions PDF - 247 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 322 KB | Updated 08/17/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 25 KB | Updated 06/10/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Cisco
 Ironport

Available Products & Services

Network
 Networking Equipment
 Networking Products and Services
 Tele - Network Services

[No thanks, return to search](#)

Additional Contract Information

There are no additional documents associated with this contract

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Sigma Solutions, Inc.	1742893658100	Non HUB	Greg O'Loughlin	Phone: (512) 422-2222 Fax: 210-348-9124	422 E Ramsey San Antonio, TX 78216
Synetra Inc	1752021538900	Woman Owned	Dale Wasley	Phone: (432) 561-7244 Fax: 432-561-7201	8180 Lakeview Center Odesa, TX 79765

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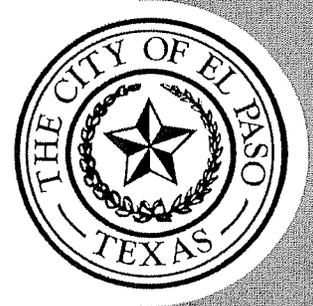
Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 MAP
 512.475.4700

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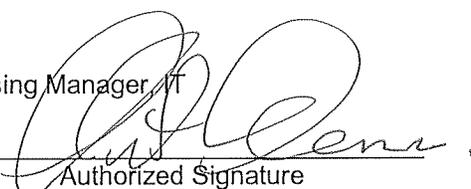
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SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, IT Director


Authorized Signature

Date: November 2, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-1385.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

The Information Technology Department recommends upgrading the firewall capabilities to increase security and deployment flexibilities and various performance features.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, the City needs to expedite the firewall upgrade to ensure the integrity of the security measures protecting the City's computer systems.
2. *Does the purchase through the Program promote the standardization of equipment?*
Yes, we are upgrading the current system to maintain the existing security infrastructure.
3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
The vendor does not have a local presence. The recommended equipment/software identified to upgrade the City's firewall capabilities is being provided by Sigma Solutions, the DIR vendor for this equipment. It is unknown if a local supplier can provide this system upgrade.
4. *Do the available vendors have prior work experience and/or familiarity with the City?*
The City has worked with this vendor for several years.
5. *Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.



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El Paso, TX 79901
(915) 541-0000