

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Information Technology

**AGENDA DATE:** November 2, 2010

**CONTACT PERSON NAME AND PHONE NUMBER:** Art Armas, 541-4288



**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to INX, Inc., a State Department of Information Resources (DIR) contractor under Contract #DIR-SDD-677 to upgrade the structured cabling system at City Hall (basement through 9<sup>th</sup> floor) to the newest standards for data communications that will support a multi-product environment including voice over IP telephony and high speed data backbone in the estimated amount of \$189,794.00. The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by the Mayor and City Council on February 27, 2007.

**BACKGROUND / DISCUSSION:**

The Information Technology Department is requesting to upgrade the cabling system at City Hall to the newest standards that support data and voice communications. This upgrade is a precursor to subsequent upgrades which include voice over IP telephony and a high speed data backbone. The City of El Paso has the general authority to access the contracts of other governmental agencies available through local, regional, and State cooperative purchasing programs. The City of El Paso can use those contracts that offer the best fit and overall value based on the City's specific needs and requirements.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes

**AMOUNT AND SOURCE OF FUNDING:**

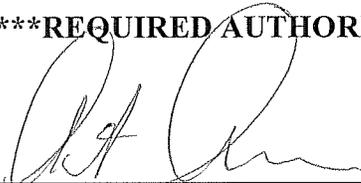
\$189,794.00; IT Capital Acquisitions; 508010-27269-14400200-PCP10 IT02B

**BOARD / COMMISSION ACTION:** N/A

**Enter appropriate comments or N/A**

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

All

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**INX, Inc.**

URL [Vendor Website](#)  
 Vendor ID 1760515249906  
 HUB Type Non HUB

DIR Contract Number DIR-SDD-677  
 Contract Term End Date 5/13/2011  
 Contract Exp Date 5/13/2011

**How to Order**

1. For product and pricing information, visit the INX, Inc. website or contact Brent Blaha at 512-795-7106.
2. Generate a purchase order, made payable to INX, Inc.. You must reference the DIR Contract Number **DIR-SDD-677** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

**INX, Inc.**

Contact [Brent Blaha](#)  
 Phone 512-795-7106  
 Fax (469) 549-8956

**DIR**

Contact [Joan Scott](#)  
 Phone (512) 475-3290  
 Fax (512) 475-4759

**Contract Overview**

[Get Adobe Reader](#)

Contract: [DIR-SDD-677](#)

**Standard Terms and Conditions PDF - 163 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 96 KB | Updated 06/10/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 810 KB | Updated 06/10/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**Available Brands**

INX

**Available Products & Services**

Cabling Services  
 Networking Equipment

[No thanks, return to search](#)

**Additional Contract Information**

[Appendix C2, Product and Pricing Index 2 \(314 KB\)](#)  
[Amendment 1 \(59 KB\)](#)

**Reseller Vendor Contacts**

There are no resellers associated with this contract

- [Capitol Complex Directory](#)
- [Statewide Search](#)
- [Sponsored Sites](#)
- [Planned Procurement Schedule](#)

- [Document Library](#)
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- [Homeland Security](#)
- [Sunset Review Notification](#)

- [FAQs](#)
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**Dept. of Information Resources**  
 300 W. 15th St. Ste. 1300  
 Austin, TX 78701 MAP  
 512.475.4700

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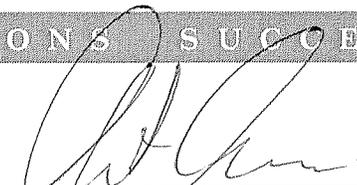
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S E R V I C E   S O L U T I O N S   S U C C E S S



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, Director,  
Information Technology Department

  
\_\_\_\_\_  
Authorized Signature

Date: October 25, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-677

The Information Technology Department recommends authorizing Purchase Order(s) to upgrade the structured cabling system at City Hall to the newest standards for data communications that will support a multi-product environment.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*  
Yes, currently this project is tied to major initiatives that have already begun at City Hall (i.e. VoIP). This purchase is required to further these projects.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City of El Paso is standardizing a Category 6-plenum rated copper cable (i.e. Panduit).

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes, local business is supported. INX, Inc. is a local business.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. INX has been a vendor used for cabling and network support in the past and has a good track record.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. Price reasonableness has been established because the cooperative purchasing program used to purchase this service is below retail values.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24,

Mayor  
John F. Cook

**City Council**

*District 1*  
Ann Morgan Lilly

*District 2*  
Susie Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Rachel Quintana

*District 6*  
Eddie Holguin, Jr.

*District 7*  
Steve Ortega

*District 8*  
Beto O'Rourke

City Manager  
Joyce A. Wilson



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