

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: INFORMATION TECHNOLOGY

AGENDA DATE: November 3, 2009

CONTACT PERSON NAME AND PHONE NUMBER: JOHN NEAL (915) 541-4288

Terrence Freiburg, Purchasing Mgr., 541-4313

DISTRICT(S) AFFECTED: A11

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request that the Director of Purchasing be authorized to issue Purchase Orders to Environmental Systems Research Institute, Inc. (ESRI) in the amount of \$103,140.27 for the Software Support Maintenance Software for Fiscal Year 2010. ESRI is a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-492. Participation by the City of El Paso in the DIR Program was approved by Mayor and Council on March 6, 2007.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This request is for the annual maintenance contract for numerous ESRI products used by the City of El Paso. These software components include: ArcInfo, ArcEditor, ArcView, ArcGIS, ArcGIS 3D, ESRI Developer Network, ArcGIS Server, ArcGIS Image Serve, ArcIMS as well as others.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?
\$103,140.27. Funding is available in FY2010 Information Technology General Fund:
502202-01101-39010349 (Data Processing Services Contracts).

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

John Neal, Interim Director

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

FINANCIAL SERVICES, PURCHASING DIVISION

DATE: 23 October, 2009
TO: Municipal Clerk
Thru: Terrence Freiburg, Purchasing Manager
Financial Services-Purchasing Division
FROM: Michael W. Plum,
Administrative Analyst

Please place the following item on the Consent Agenda for the
Council Meeting of: November 03, 2009.

Item should read as follows: That the Purchasing Manager be authorized to issue a Purchase Order to Environmental Systems Research Institute, Inc. (ESRI), a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-492 for annual license and maintenance support in the amount of \$103,140.27 for various ESRI products used by the City's GIS Division.

Participation by the City of El Paso in the DIR Program was approved by Mayor and Council on February 27, 2007.

Requisition 2010000697- \$103,140.27 – For various ESRI products maintenance and support
Award amount is: \$103,140.27

Funds available in: 39010351-502202-01101 (Data Processing Services Contracts)
Fund Source – FY 2010 Information Technology General Fund

Department: Information Technology

SPECIAL INSTRUCTIONS: _____

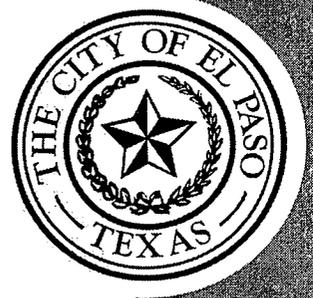
City Clerk's Use

ITEM NO. _____

Agenda Date: November 03, 2009

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager
Ed Hyatt, Administrative Analyst

From: John Neal, Interim Director
Information Technology


Authorized Signature

Date: October 28, 2009

Re: ESRI DIR-SDD-492

The GIS Division recommends the purchase of ESRI Maintenance. The purpose of this purchase is to maintain our software licenses up to date and our technical support intact. The GIS staff provides support to City staff and to integral city projects and therefore needs to have its maintenance up to date. We have also created web and custom applications to meet department requirements that need to be available at all times. The need to renew the license agreement is essential to the resources the GIS Division provides.

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?*
Some of our licenses have and others are about to expire.
- 2. Does the purchase through the Program promote the standardization of equipment?*
ESRI is our software provider and provides great technical support.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
There is no local business that provides GIS software and/or technical support.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?*
Yes, ESRI has been working with the City for a number of years.
- 5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
The pricing for this year is higher than previous years, mainly because of three new licenses purchased (Item no. 18010 and Item no. 19010) and Item no. 20010 is for a period of two years, encompassing the immediate past year.

It is prudent that the GIS Section have all available software resources current and on hand because of all the current projects that the section has ongoing, and projects that are getting ready to commence.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Melina Castro

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



ESRI Inc
380 New York Street
REDLANDS CA 92373

SUBJECT: MAINTENANCE QUOTE

DATE: 09/24/2009
TO: Oscar
ORGANIZATION: CITY OF EL PASO
GIS DIV
FAX #: 915-541-4017 **PHONE #:** 915-594-5651
FROM: Barbara Walker
FAX #: 909-307-3083 **PHONE #:** 909-793-2853 Ext. 3936
EMAIL: bwalker@esri.com

Number of pages transmitted
(including this cover sheet): 7

QUOTATION #25362484

DIR-SDD-492
2006MPA4409

Please find the attached quotation for your forthcoming software maintenance term. Keeping your maintenance current entitles you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date. For details about the maintenance program benefits for your licensing, please visit <http://gis.esri.com/software/maintenance/qualifying.cfm>

Customers who have multiple copies of some ESRI products may have the option of supporting some of their licenses with secondary maintenance. Please contact Customer Service to find out more about the availability of secondary maintenance.

For information about ESRI Desktop terms and conditions, please visit http://www.esri.com/legal/pdfs/mla_e204_e300/english.pdf; for information about ESRI Server software, Developer software, or Web services terms and conditions, please visit <http://www.esri.com/legal/pdfs/mls.pdf>

Do you need training? You can get affordable ESRI software training for your entire organization with a subscription to ESRI Virtual Campus. To find out how, visit the campus: <http://campus.esri.com/campus/catalog/subscriptions>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575.

**ESRI**

380 New York Street
 REDLANDS, CA 92373
 Phone: 909-793-2853/3936
 Fax #: 909-307-3083

Quotation

Date: 09/24/2009**Quotation Number:** 25362484

CITY OF EL PASO
 GIS DIV
 BASEMENT
 2 CIVIC CENTER PLZ
 EL PASO TX 79901

Attn: Oscar**Customer Number:** 19181

For questions regarding this document, please contact Customer Service at 888-377-4575.

Send Purchase Orders To:

ESRI, Inc.
 380 New York Street
 Redlands, CA 92373-8100
 Attn: Barbara Walker

Please include the following remittance address on your Purchase Order:

ESRI Inc.
 File #54630
 Los Angeles, CA 90074-4630

Item	Qty	Material#	Unit Price	Extended Price
10	1	52384 ArcInfo Concurrent Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	3,000.00	3,000.00
1010	5	52385 ArcInfo Concurrent Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	1,200.00	6,000.00
2010	2	52385 ArcInfo Concurrent Use Secondary Maintenance Start Date: 03/23/2010 End Date: 08/30/2010	529.32	1,058.63
3010	1	86497 ArcEditor Concurrent Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	1,500.00	1,500.00
4010	1	86500 ArcEditor Concurrent Use Secondary Maintenance Start Date: 10/01/2009	1,098.08	1,098.08

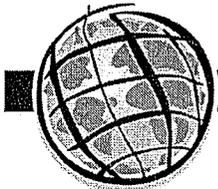
This quotation is valid for 90 days and is subject to your ESRI License Agreement. The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (ESRI).

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Barbara Walker**Ext:** 3936

[ARIALE]

To expedite your order, please reference your customer number and this quotation number on your purchase order.



ESRI

380 New York Street
REDLANDS, CA 92373
Phone: 909-793-28533936
Fax #: 909-307-3083

Quotation

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Date: 09/24/2009

Quotation Number: 25362484

Item	Qty	Material#	Unit Price	Extended Price
		End Date: 08/30/2010		
5010	3	86500 ArcEditor Concurrent Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	1,200.00	3,600.00
6010	6	87194 ArcView Concurrent Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	700.00	4,200.00
7010	52	87195 ArcView Concurrent Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	500.00	26,000.00
8010	1	87232 ArcGIS Spatial Analyst Concurrent Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	500.00	500.00
9010	4	87233 ArcGIS Spatial Analyst Concurrent Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	200.00	800.00
10010	1	87198 ArcGIS 3D Analyst Concurrent Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	500.00	500.00
11010	4	87199 ArcGIS 3D Analyst Concurrent Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	200.00	800.00
12010	1	98696 ArcGIS Publisher Concurrent Use Primary Maintenance	500.00	500.00

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Ext: 3936

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**ESRI**

380 New York Street
 REDLANDS, CA 92373
 Phone: 909-793-28533936
 Fax #: 909-307-3083

Quotation

Page 3

Date: 09/24/2009

Quotation Number: 25362484

Item	Qty	Material#	Unit Price	Extended Price
		Start Date: 08/31/2009 End Date: 08/30/2010		
13010	5	93094 ArcView with Extension Single Use Primary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	1,000.00	5,000.00
14010	35	87193 ArcView Single Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	300.00	10,500.00
15010	1	93095 ArcView with Extension Single Use Secondary Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	900.00	900.00
18010	1	108582 ESRI Developer Network (EDN) Subscription Bundle Start Date: 05/09/2009 End Date: 08/30/2010	1,968.49	1,968.49
19010	2	108582 ESRI Developer Network (EDN) Subscription Bundle Start Date: 06/30/2009 End Date: 08/30/2010	1,754.80	3,509.59
20010	1	109215 ArcGIS Server Advanced Enterprise Up to Four Cores Maintenance Start Date: 08/31/2008 End Date: 08/30/2010	20,000.00	20,000.00
21010	2	109217 ArcGIS Server Basic Enterprise Up to Four Cores Maintenance Start Date: 08/31/2009 End Date: 08/30/2010	3,000.00	6,000.00
22010	4	109253	750.00	3,000.00

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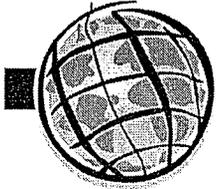
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380 New York Street
REDLANDS, CA 92373
Phone: 909-793-28533936
Fax #: 909-307-3083

Quotation

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Date: 09/24/2009

Quotation Number: 25362484

Item	Qty	Material#	Unit Price	Extended Price
		ArcGIS Server Basic Enterprise Additional Cores Maintenance Start Date: 08/31/2009 End Date: 08/30/2010		
23010	1	109393 ArcGIS Image Server Up to Four Cores Maintenance Start Date: 08/01/2009 End Date: 08/30/2010	2,705.48	2,705.48
			Subtotal	103,140.27
			Estimated Tax	0.00
			Total	\$ 103,140.27

DUNS/CEC: 06-313-4175 CAGE: 0AMS3

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REDLANDS, CA 92373
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Quotation

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Date: 09/24/2009

Quotation Number: 25362484

Item	Qty	Material#	Unit Price	Extended Price
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*The following items are optional items listed for your convenience.
These items are not included in the totals of this quotation.*

1		99818	2,000.00	2,000.00
		Optional Developer Support for ESRI Developer Network (EDN) Subscribers Pack Quantity 10 Incidents		
2		99818	2,000.00	4,000.00
		Optional Developer Support for ESRI Developer Network (EDN) Subscribers Pack Quantity 10 Incidents		

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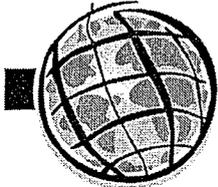
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Ext: 3936

[ARIALE]

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ESRI

380 New York Street
REDLANDS, CA 92373
Phone: 909-793-28533936
Fax #: 909-307-3083

Quotation

Page 6

Date: 09/24/2009

Quotation Number: 25362484

Customer Number: 19181

Item	Qty	Material#	Unit Price	Extended Price
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BY SIGNING BELOW, YOU ARE INDICATING THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION. DO NOT USE THIS FORM FOR ORDER ACTIVATION IF YOUR ORGANIZATION WILL NOT HONOR AND PAY AN INVOICE THAT HAS BEEN ISSUED AT YOUR DIRECTION WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.

To expedite your order, either attach a copy of this quotation to your purchase order when it is remitted to ESRI, or sign below and return this quotation to indicate your acceptance. ESRI's address and fax number are provided on the first page of this quotation.

If you have made ANY alterations to the line items included in this quote and have chosen to sign the quote to indicate your acceptance, you must fax ESRI the signed quote in its entirety in order for the quote to be accepted.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

By signing below, you are authorizing ESRI to issue a software support invoice in the amount of \$ _____ plus sales tax, if applicable.

Please check one of the following:

I agree to pay any applicable sales tax.

I am tax exempt. Please contact me if ESRI does not have my current exempt information on file.

Please indicate on your purchase order if this purchase is funded through the American Recovery and Reinvestment Act, and whether ESRI is a Prime Recipient, Sub-recipient, or Vendor for reporting purposes.

Signature of Authorized Representative

Date

Name (Please Print)

Title

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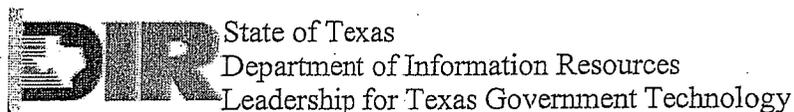
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Issued By: Barbara Walker

Ext: 3936

[ARIALE]

To expedite your order, please reference your customer number and this quotation number on your purchase order.



[DIR Home](#) | [Store](#) | [Document Library](#) | [Education and Training](#) | [DIR Overview](#) | [Site Map](#)

DIR Store - Products and Services

- [Overview](#)
- [GoDIRect Program](#)
- [DIR IT Commodity List](#)
- [Customer Eligibility](#)
- [Customer FAQs](#)
- [Vendor FAQs](#)
- [Current Contracting Initiatives](#)

Related Information

- [Contracting and Procurement Services](#)
- [Communications Technology Services Division](#)
- [Capitol Complex Telephone System \(CCTS\)](#)
- [TEX-AN](#)
- [Electronic State Business Daily](#)

Search DIR

Enter text here

[Advanced Search](#)

Go DIRect

for Services and Software

[Environmental Systems Research Institute, Inc. \(ESRI\)](#), Vendor ID 1952775732200, offers Services and Software products to Texas governmental and public educational entities at discounted prices through DIR's [Go DIRect Program](#).

Contract **DIR-SDD-492** expires **01/05/2010**

- [How to Order](#)
- [Contract Information](#)
- [Contacts](#)

Available Products

- Services
- Software

Available Brands

- ESRI

How To Order

- For product and pricing information, visit the [Environmental Systems Research Institute, Inc. \(ESRI\)](#) website or contact the vendor representative.
- Generate a purchase order, made payable to the participating vendor.
Note: You must reference **Contract Number DIR-SDD-492** on your purchase order.
- Submit your purchase order directly to the vendor.
- Fax your purchase order and quote forms to Environmental Systems Research Institute, Inc. (ESRI) at 210-499-4112. Or send it to:
ESRI – San Antonio
227 N. Loop 1604 East, Suite 100
San Antonio, TX 78232

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Contract Information

To access PDF files, use the free [Adobe Acrobat Reader](#).

[Contract DIR-SDD-492 \(55 KB\)](#)

[Appendix A, Standard Terms and Conditions \(70 KB\)](#)

[Appendix B, HUB Plan \(96 KB\)](#)

[Appendix C, Pricing Index \(14 KB\)](#)

[Appendix D, General License \(77 KB\)](#)

- [Appendix D, Exhibit 1, Scope of Use \(44 KB\)](#)
- [Appendix E, Master Service Agreement \(31 KB\)](#)
- [Appendix E, Exhibit 1, Custom Software, Technical Data and Assistance License Addendum \(67 KB\)](#)
- [Amendment 1 \(38 KB\)](#)
- [Amendment 2 \(38 KB\)](#)

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Contacts

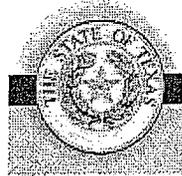
Vendor Contacts

Vendor	HUB	Contact	Address
Environmental Systems Research Institute, Inc. (ESRI) Vendor ID: 1952775732200	non-HUB	Lucy Tindall Phone: 909-793-2853 x1985 Fax: 210-499-4112	380 New York Street Redlands, CA 92373

DIR Contact

Phyllis Benitez
Phone: (512) 463-4854

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Department of Information Resources
300 West 15th St., Suite 1300
Austin, TX 78701 ([Map & Directions](#))
1-512-475-4700

[Privacy & Security Policy](#)
[Accessibility](#) | [Open Records Policy](#)
[Link Policy](#) | [Compact with Texans](#)
[DIR Contacts](#) | dirinfo@dir.state.tx.us

Last updated September 11, 2009