

**CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Office of Economic Development

AGENDA DATE: November 6, 2007

CONTACT PERSON/PHONE: Kathy Dodson, PhD, Director 541-4670

DISTRICT(S) AFFECTED: ALL

SUBJECT:

THAT the City Manager be authorized to sign a contract with the El Paso Hispanic Chamber of Commerce for \$90,000.00 for Fiscal Year 2008, for Small Business Technical Assistance (\$66,000.00) and Revolving Loan Fund Administration (\$24,000.00).

BACKGROUND/DISCUSSION:

The El Paso Hispanic Chamber of Commerce assist the Economic Development Department in assisting and advising small businesses for the purpose of creating and retaining jobs in the City of EL Paso. The Chamber also assists the Department with marketing and administration of the City/County Revolving Loan Fund Program.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, Council approved Fiscal Year 2007 contract on February 13, 2007.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

72010268/01101/502215.72000

BOARD/COMMISSION ACTION:

Enter appropriate comments or N/A.

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example: If RCA is initiated by Purchasing, client department should sign also). *Information copy to appropriate Deputy City Manager*

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

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RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

THAT the City Manager be authorized to sign a contract with the El Paso Hispanic Chamber of Commerce for \$90,000.00 for Fiscal Year 2008, for Small Business Technical Assistance (\$66,000.00) and Revolving Loan Fund Administration (\$24,000.00).

ADOPTED this ___ day of _____ 2007.

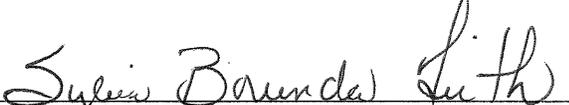
THE CITY OF EL PASO

John F. Cook
Mayor

ATTEST:

Richarda Duffy Momsen
City Clerk

APPROVED AS TO FORM:



Sylvia Borunda Firth
Senior Assistant City Attorney

APPROVED AS TO CONTENT:



Kathryn B. Dodson, Director
Economic Development Department

STATE OF TEXAS)
)
COUNTY OF EL PASO)

ECONOMIC DEVELOPMENT AGREEMENT

THIS Agreement is entered into by and between the **CITY OF EL PASO** ("City"), and **THE EL PASO HISPANIC CHAMBER OF COMMERCE** ("Contractor").

WHEREAS, Contractor agrees to provide small business technical assistance and to administer the revolving loan fund for a one-year period, and City agrees to provide funding for such services pursuant to this Agreement;

NOW, THEREFORE, in consideration of the promises and mutual agreements hereinafter set forth, the parties hereto do mutually agree as follows:

1. **DURATION.** The term of this Agreement shall begin September 1, 2007, and end on August 31, 2008.

2. **SCOPE.** Contractor agrees that any and all funds paid to it by the City shall be used as follows:

A. Small Business Assistance – Value \$66,000.00
The Contractor shall assist the Economic Development Department of the City of El Paso in assisting and advising small business for the purpose of creating and retaining jobs in the City of El Paso in accordance with the Performance Goals and Measurements set forth in Exhibit "A" attached hereto and incorporated by reference.

B. City/County Revolving Loan Fund Program Administration – Value \$24,000.00
The Contractor shall assist the Economic Development Department of the City of El Paso in marketing and administering the City/County Revolving Loan Fund in accordance with the Scope of Services set forth in Exhibit "B" attached hereto and incorporated herein by reference and using U.S. Department of Labor May 2006 Metropolitan Area Occupational Employment and Wage Estimates attached as Exhibit "C" as the wage criteria for the loans they package.

3. **PERSONNEL AND FACILITIES.** The Contractor represents:

A. That it has, or will secure at its own expense, all personnel required to perform the services under this contract and that such personnel shall not be employees of or have any contractual relationship with the City;

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- B. That personnel whose duties include financial management or the management of money and who perform services under this contract shall be bonded by a surety acceptable to the City; and
- C. That the Contractor shall provide the City with copies of all criteria for selection of personnel and shall maintain such criteria in a current condition.
- D. Contractor shall provide such office space, equipment, supplies and other materials as may be necessary to accomplish the services outlined herein.

4. **INDEPENDENT CONTRACTOR.** It is expressly understood and agreed by and between the parties that Contractor is hired and engaged as an independent contractor and is not an officer, agent or employee of the City.

5. **PERFORMANCE.** The Parties hereby adopt the FY 2008 Performance Measurement Goals in Exhibits "A" and "B," attached hereto and incorporated herein for all purposes. The City shall have the right to monitor performance of the contract on a periodic basis to assure compliance with the provisions of this Agreement. The Contractor will provide assistance and information needed by the City in monitoring and evaluating the performance of the Contractor in all areas of accountability. Contract Performance reports shall be submitted within 15 days after the end of each quarter to the Director of the Economic Development Department.

6. **VISITS.** The City may visit the Contractor's premises at any time for the purpose of verifying that the Contractor is in compliance with the terms of this Agreement. Request for such visit by the City shall be made for the purposes of auditing, monitoring, or evaluating any federal, state, or City regulations which apply to this program.

7. **BUDGET.** Contractor shall maintain revenue provided by the City in a separate account in and shall maintain complete and accurate financial records of each expenditure of such revenue. Contractor shall report quarterly to the Director of Economic Development Department on such expenditures and on request of the City Manager shall make the records available for inspection and review.

Funds provided by the City may be spent by the Contractor for day-to-day operations including supplies, salaries, office rental, travel expenses and other administrative costs, only if directly related to the economic development goals stated herein. The City shall have the right to audit records and review the financial status of the project and, upon determination that unexpended funds will remain, shall at its sole option adjust the contract budget to reallocate such identified excess funds to other projects.

This Agreement is exclusively between the City and Contractor. Contractor shall provide to the City any and all documentation which may be required to substantiate the billings for the services provided hereunder.

8. **PAYMENT SCHEDULE.** Contractor must submit invoices with all applicable receipts evidencing monies that have been expended related to the services provided herein to the Director

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of Economic Development Department. Payments will be made to Contractor on a quarterly basis, and only after the submission of reimbursement requests and approval by the Director of Economic Development Department based on demonstrated performance of objectives, to be documented as provided herein, with reports of activities conducted under this Agreement. The City shall not be billed for any expenses for which Contractor is reimbursed from any other source.

9. TERMINATION. Either party may terminate this Agreement, with or without cause, upon 30 days notice to the other party. In the event of early termination, any funds hereunder advanced which have not been spent or obligated according to the budget attached hereto, must be promptly reimbursed. Upon termination of this Agreement, the Contractor shall deliver to the City all papers, work papers, and other materials which the City is required to have in its possession.

In the event that the City terminates this Agreement or, in lieu of termination continues the Agreement on the condition that certain breaches or defaults of said contract are remedied within a reasonable period of time, the City shall reserve and retain the right to demand reimbursement of funds improperly allocated or spent by Contractor. In the event Contractor requests that City substantially amend the services to be delivered, as described herein, then City has the right to terminate this Agreement. Should City so terminate this Agreement then settlement of the Agreement so terminated shall be made.

10. NOTICES. All notices, communications and reports under this Agreement shall be either hand-delivered or mailed, postage prepaid in the United States Postal Service, to the respective parties at the respective addresses shown below, unless and until either party is otherwise notified in writing:

CITY: City Manager
City of El Paso
#2 Civic Center Plaza
El Paso, Texas 79901-1196

With copy to: Kathryn B. Dodson
Director of Economic Department
#2 Civic Center Plaza
El Paso, Texas 79901-1196

CONTRACTOR: Cindy Ramos-Davidson, President/CEO
El Paso Hispanic Chamber of Commerce
201 East Main
El Paso, Texas 79901

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11. INDEMNIFICATION. The City shall not be subject to any obligations or liabilities of the Contractor incurred in the performance of this Agreement. The Contractor expressly agrees to indemnify and hold harmless the City from any and all liabilities and obligations incurred due to its negligence, any actions outside its scope of authority, any of its negligent acts or any omission to act, any breach of contract, or actions of the Contractor outside the scope of this Agreement.

12. **LIABILITY INSURANCE.** The Contractor shall file a Certificate of Liability Insurance that is satisfactory to the City from an insurance company licensed to do business in Texas, which refers to this Agreement by date, certifying that such insurance coverage is in effect and naming Contractor as the insured and the City of El Paso as an additional insured. Minimum coverage provided by such policy shall be \$250,000 for each person and \$500,000 for each occurrence for bodily injury or death and \$100,000 per occurrence for damage to property. Such policy shall contain a provision that it shall not be canceled without notice to the City of El Paso.

13. **REGULATIONS.** Both parties hereto agree and recognize that laws, rules and regulations related to this Agreement and performance by either party are subject to change. As such, both parties specifically agree that any of the provisions in this Agreement may be changed to bring this program or the City of El Paso into compliance with such laws, rules, and regulations. Notice of such change will be given to the other party as soon as notice is received by either party of the changes in applicable laws, rules, and regulations; however, any such changes which must take effect to bring the City of El Paso or this program into compliance with such changes will take effect as soon as is needed to comply with such changes in the laws, rules, and regulations.

14. **NO ASSIGNMENT OF AGREEMENT.** Contractor shall not assign, delegate, or attempt to so convey an interest in this agreement. In the event Contractor does attempt to so convey an interest in this Agreement, said Agreement shall be terminable, at the discretion of the City, without notice to Contractor.

15. **COMPLIANCE WITH LAWS.** Contractor shall comply with all applicable federal, state and local law including all City ordinances, codes and regulations. In particular, Contractor must file the Assurance required under the City's ordinance to prohibit discrimination against disabled persons. Failure to do so in any manner which materially impairs the quality of performance hereunder, or affects the administration of the funds provided hereunder shall constitute a material breach of this Agreement.

16. **PROHIBITED ACTS.** Contractor covenants during this Agreement period that: (a) Conflict of Interest: It has had no interest in, and shall not acquire any interest, direct or indirect, in any contract or subcontract which will conflict in any manner or degree with the performance of the services performed under this Agreement. Any violation of this paragraph, with knowledge express or implied, by the Contractor shall render this Agreement voidable by the Mayor of the City of El Paso or by the El Paso City Council and shall entitle the City to appropriate reimbursement; (b) Discrimination: No person in the United States has been or will be, on the grounds of race, creed, color, national origin or sex, excluded from participation in, denied the benefits of, or subject to discrimination under, any program or activity funded in whole or in part with funds made available to the Contractor pursuant to the terms of this Agreement; (c) Discriminatory Criteria: Contractor may not utilize criteria or methods of administration which have the effect of subjecting individuals to discrimination on the basis of race, creed, color, sex or national origin, or of defeating or substantially impairing accomplishment of the objects of programs funded pursuant to this contract with respect to individuals of a particular race, color, national origin, creed or sex; (d) Prohibited Interests: No member, officer, or employee of the Contractor, or its designees or agents, or members of the governing body of the City of El Paso, and no other public officials of the City of El Paso who exercises any functions or responsibilities with respect to the program during his tenure, or

for one (1) year thereafter, has had any interest, direct or indirect, in any contract or subcontract, or the proceeds thereof, for work performed in connection with the program assisted under this Agreement.

17. **NON-RELIGIOUS ACTIVITIES.** The Contractor will provide the stated services in a manner that is exclusively non-religious in nature and scope. There will be no religious services, proselytizing, instruction, or any other religious influences in connection with the stated services.

18. **ACCESSIBILITY STANDARDS.** Contractor must file the Assurance required under City Ordinance 9779, prohibiting discrimination against disabled persons. Failure to do so in any manner which impairs the quality of performance hereunder, or affects the administration of the funds provided hereunder shall constitute a breach of this Agreement. Contractor will comply with any federal law that applies to grantees of the City.

19. **SUBCONTRACTORS.** None of the services covered by this Agreement shall be subcontracted without the prior written consent of the City. The Contractor shall be fully responsible to the City for the acts and omissions of its subcontractors, and of persons either directly or indirectly employed by them.

20. **RATIFICATION.** The Parties acknowledge that similar services were provided by the Contractor to the City of El Paso and that the Contractor has been fully compensated by the City for all services and by approving this Agreement, the City Council ratifies the prior actions by the City Manager to procure the services.

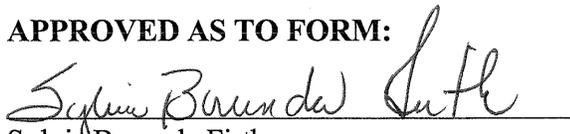
21. **ENTIRE AGREEMENT.** This Agreement constitutes and expresses the entire agreement of the parties hereto in reference to the services of the Contractor for the City and in reference to any of the matters herein provided for or herein discussed or mentioned in reference to the providing of such services, all promises, representations, and understandings relative hereto being herein merged.

IN WITNESS WHEREOF, the Parties have executed this Agreement in the City of El Paso on the ___ day of _____ 2007.

CITY OF EL PASO

Joyce A. Wilson
City Manager

APPROVED AS TO FORM:



Sylvia Borunda Firth
Senior Assistant City Attorney

APPROVED AS TO CONTENT:



Kathryn B. Dodson, Director
Economic Development Department

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(SIGNATURES CONTINUE ON FOLLOWING PAGE)

EL PASO HISPANIC CHAMBER
OF COMMERCE

By: Cindy Ramos-Davidson
Name Printed: CINDY RAMOS-DAVIDSON
Title: CHIEF EXECUTIVE OFFICER

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EXHIBIT "A"
El Paso Hispanic Chamber of Commerce
2008 Performance Goals and Measurements

Small Business Assistance – Value \$66,000

Objective: To provide technical assistance and support to local small, minority and women-owned businesses for entrepreneurial and business development to enhance market growth and job creation.

Measurements:

- 1) Provide direct technical assistance counseling and support to 100 businesses or micro enterprises within the following industry sectors:
 - a. Micro enterprises
 - b. Services
 - c. Technology
 - d. Manufacturing
- 2) Create 200 new jobs as a result of the direct technical assistance provided to businesses that meet or exceed the wages set forth in “Exhibit A- May 2006 Metropolitan Area Occupational Employment and Wage Estimates El Paso, TX; U.S. Department of Labor, Bureau of Labor Statistics.”
- 3) Provide direct technical assistance and support to 25 businesses for the purpose of business development through government procurement.

| Industry Sectors | Businesses Assisted | | Jobs Created/ Retained | | Location | Procurement Assistance | | Wage Criteria (Appendix A) | Financing Assistance: New RLF Loans | | |
|-------------------------|---------------------|--------|------------------------|--------|----------|------------------------|--------|----------------------------|-------------------------------------|--------|------|
| | Goal | Actual | Goal | Actual | | Goal | Actual | | Goal | Actual | |
| | | | | | | | | | | | Bank |
| Micro enterprise | | | | | | | | | | | |
| Services | | | | | | | | | | | |
| Technology | | | | | | | | | | | |
| Manufacturing Suppliers | | | | | | | | | | | |
| | Goal | Actual | Goal | Actual | | Goal | Actual | | Goal | Actual | |
| Total | 100 | | 200 | | | 25 | | | \$300,000 | | |

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EXHIBIT "B"

City/County Revolving Loan Fund Program Administration – Value \$24,000

Objective: Perform as administrator for City/County Revolving Loan Fund program and provide technical assistance to business clients relating to the loan program; including the following services:

- a. Serve as the initial Point of Contact for the RLF program and provide to applicants loan market, demographics and economic information;
- b. Manage outreach and marketing of program to attract potential small business clients through promotion in regular publications in Chamber newsletter, on-line newsletter and Chamber events;
- c. Initiate and engage in communication and training with participating and potential banks;
- d. Provide small business guidance and loan application packaging assistance to applicants;
- e. Review and evaluate applications submitted to RLF Board for consideration;
- f. Manage coordination of RLF Board, including member nominations, meeting scheduling, agendas and minutes;
- g. Maintain RLF program loan documentation files;
- h. Conduct and document follow-up services to existing loan recipients to maintain tracking of loan disbursement use, start-up success, job creation, etc.
- i. Comply with federal reporting requirements and prepare and submit quarterly, semi-annual and annual reports to NAD Bank, and the EDA on the status of loans both active and pending. All reports and documentation must be submitted to Economic Development Director for review and approval within at least 10 days prior to official due date.

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U.S. Department of Labor
Bureau of Labor Statistics
Occupational Employment Statistics



www.bls.gov

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RELATED OES LINKS



May 2006 Metropolitan Area Occupational Employment and Wage Estimates

El Paso, TX

For metropolitan area definitions used by the OES survey, see the [MSA definitions](#) page.

These estimates are calculated with data collected from employers in all industry sectors in El Paso, TX, a metropolitan statistical area in Texas.

Additional information, including the hourly and annual 10th, 25th, 75th, and 90th percentile wages and the employment percent relative standard error, is available in the [downloadable Excel files\(XLS\)](#).

Links to OES estimates for other areas and States

Major Occupational Groups in El Paso, TX (**Note**--clicking a link will scroll the page to the occupational group):

- 00-0000 [All Occupations](#)
- 11-0000 [Management Occupations](#)
- 13-0000 [Business and Financial Operations Occupations](#)
- 15-0000 [Computer and Mathematical Science Occupations](#)
- 17-0000 [Architecture and Engineering Occupations](#)
- 19-0000 [Life, Physical, and Social Science Occupations](#)
- 21-0000 [Community and Social Services Occupations](#)
- 23-0000 [Legal Occupations](#)
- 25-0000 [Education, Training, and Library Occupations](#)
- 27-0000 [Arts, Design, Entertainment, Sports, and Media Occupations](#)
- 29-0000 [Healthcare Practitioner and Technical Occupations](#)
- 31-0000 [Healthcare Support Occupations](#)
- 33-0000 [Protective Service Occupations](#)
- 35-0000 [Food Preparation and Serving Related Occupations](#)
- 37-0000 [Building and Grounds Cleaning and Maintenance Occupations](#)
- 39-0000 [Personal Care and Service Occupations](#)
- 41-0000 [Sales and Related Occupations](#)
- 43-0000 [Office and Administrative Support Occupations](#)
- 45-0000 [Farming, Fishing, and Forestry Occupations](#)
- 47-0000 [Construction and Extraction Occupations](#)
- 49-0000 [Installation, Maintenance, and Repair Occupations](#)
- 51-0000 [Production Occupations](#)
- 53-0000 [Transportation and Material Moving Occupations](#)

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| All Occupations | | | | | | |
|------------------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Wage Estimates | | | |
| Occupation Code | Occupation Title | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 00-0000 | All Occupations | 258,140 | \$10.88 | \$14.68 | \$30,540 | 2.6 % |
| Management Occupations | | | | | | |
| | | | Wage Estimates | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |

EXHIBIT "C"

| | | | | | | |
|---------|--|-------|---------|---------|-----------|--------|
| 11-0000 | Management Occupations | 8,990 | \$31.30 | \$35.71 | \$74,280 | 1.5 % |
| 11-1011 | Chief Executives | 240 | (5) | \$73.44 | \$152,740 | 3.9 % |
| 11-1021 | General and Operations Managers | 3,410 | \$30.48 | \$37.35 | \$77,700 | 2.4 % |
| 11-2021 | Marketing Managers | 190 | \$34.42 | \$42.20 | \$87,770 | 12.1 % |
| 11-2022 | Sales Managers | 360 | \$33.22 | \$37.76 | \$78,540 | 4.9 % |
| 11-3011 | Administrative Services Managers | 510 | \$35.85 | \$33.09 | \$68,820 | 5.8 % |
| 11-3021 | Computer and Information Systems Managers | 220 | \$43.02 | \$42.84 | \$89,110 | 4.2 % |
| 11-3031 | Financial Managers | 420 | \$34.13 | \$37.07 | \$77,100 | 3.2 % |
| 11-3041 | Compensation and Benefits Managers | 60 | \$34.99 | \$34.67 | \$72,110 | 3.0 % |
| 11-3042 | Training and Development Managers | 30 | \$36.36 | \$39.51 | \$82,180 | 4.6 % |
| 11-3049 | Human Resources Managers, All Other | 30 | \$36.09 | \$35.63 | \$74,110 | 3.1 % |
| 11-3051 | Industrial Production Managers | 210 | \$35.50 | \$39.40 | \$81,960 | 2.9 % |
| 11-3061 | Purchasing Managers | 50 | \$36.95 | \$35.56 | \$73,960 | 6.8 % |
| 11-3071 | Transportation, Storage, and Distribution Managers | 170 | \$31.20 | \$32.46 | \$67,520 | 4.4 % |
| 11-9021 | Construction Managers | 320 | \$26.26 | \$29.07 | \$60,460 | 5.5 % |
| 11-9031 | Education Administrators, Preschool and Child Care Center/Program | 70 | \$13.88 | \$14.75 | \$30,690 | 10.3 % |
| 11-9032 | Education Administrators, Elementary and Secondary School | 640 | (4) | (4) | \$72,440 | 2.2 % |
| 11-9033 | Education Administrators, Postsecondary | 50 | \$33.12 | \$42.22 | \$87,820 | 14.5 % |
| 11-9039 | Education Administrators, All Other | 40 | \$20.65 | \$25.85 | \$53,770 | 5.1 % |
| 11-9041 | Engineering Managers | 160 | \$46.30 | \$47.54 | \$98,890 | 2.8 % |
| 11-9051 | Food Service Managers | 360 | \$22.77 | \$23.72 | \$49,330 | 3.8 % |
| 11-9081 | Lodging Managers | 70 | (8) | (8) | (8) | (8) |
| 11-9111 | Medical and Health Services Managers | 360 | \$30.79 | \$32.93 | \$68,500 | 3.1 % |
| 11-9141 | Property, Real Estate, and Community Association Managers | 380 | \$13.97 | \$15.21 | \$31,640 | 5.2 % |
| 11-9151 | Social and Community Service Managers | 240 | \$20.19 | \$21.02 | \$43,730 | 3.8 % |
| 11-9199 | Managers, All Other | 310 | \$37.98 | \$37.48 | \$77,970 | 3.5 % |

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Business and Financial Operations Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 13-0000 | Business and Financial Operations Occupations | 8,380 | \$22.64 | \$23.45 | \$48,770 | 3.2 % |
| 13-1022 | Wholesale and Retail Buyers, Except Farm Products | 150 | \$20.35 | \$21.95 | \$45,650 | 7.4 % |
| 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | 390 | \$19.55 | \$21.35 | \$44,420 | 3.5 % |
| 13-1031 | Claims Adjusters, Examiners, and Investigators | 390 | \$19.82 | \$20.89 | \$43,450 | 8.7 % |

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| | | | | | | |
|---------|--|-------|---------|---------|-----------|--------|
| 13-1041 | Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation | 1,370 | \$26.47 | \$25.89 | \$53,860 | 3.5 % |
| 13-1051 | Cost Estimators | 230 | \$18.53 | \$19.23 | \$40,010 | 8.2 % |
| 13-1071 | Employment, Recruitment, and Placement Specialists | (8) | \$14.65 | \$15.77 | \$32,800 | 2.8 % |
| 13-1072 | Compensation, Benefits, and Job Analysis Specialists | 210 | \$23.00 | \$25.38 | \$52,780 | 9.5 % |
| 13-1073 | Training and Development Specialists | 260 | \$19.73 | \$20.01 | \$41,620 | 2.8 % |
| 13-1079 | Human Resources, Training, and Labor Relations Specialists, All Other | 130 | \$24.86 | \$25.97 | \$54,020 | 3.4 % |
| 13-1081 | Logisticians | 190 | \$25.49 | \$26.16 | \$54,420 | 2.9 % |
| 13-1111 | Management Analysts | 300 | \$24.58 | \$26.88 | \$55,910 | 6.9 % |
| 13-1199 | Business Operations Specialists, All Other | 1,480 | \$25.30 | \$26.74 | \$55,620 | 3.4 % |
| 13-2011 | Accountants and Auditors | 1,250 | \$22.63 | \$24.16 | \$50,250 | 2.4 % |
| 13-2021 | Appraisers and Assessors of Real Estate | (8) | \$16.40 | \$18.68 | \$38,850 | 2.5 % |
| 13-2031 | Budget Analysts | 120 | \$26.82 | \$26.71 | \$55,550 | 2.8 % |
| 13-2041 | Credit Analysts | 70 | \$21.85 | \$24.86 | \$51,710 | 14.4 % |
| 13-2051 | Financial Analysts | 40 | \$25.11 | \$25.04 | \$52,080 | 3.7 % |
| 13-2052 | Personal Financial Advisors | 40 | \$52.14 | \$48.55 | \$100,980 | 13.0 % |
| 13-2053 | Insurance Underwriters | (8) | \$21.67 | \$24.27 | \$50,480 | 6.2 % |
| 13-2071 | Loan Counselors | (8) | \$16.25 | \$15.99 | \$33,250 | 3.1 % |
| 13-2072 | Loan Officers | 320 | \$20.85 | \$24.63 | \$51,230 | 16.4 % |
| 13-2081 | Tax Examiners, Collectors, and Revenue Agents | 80 | \$22.65 | \$23.77 | \$49,450 | 9.9 % |
| 13-2082 | Tax Preparers | (8) | \$11.97 | \$13.02 | \$27,090 | 6.7 % |
| 13-2099 | Financial Specialists, All Other | 40 | \$20.93 | \$24.30 | \$50,550 | 9.4 % |

Computer and Mathematical Science Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 15-0000 | Computer and Mathematical Science Occupations | 3,820 | \$24.73 | \$26.58 | \$55,290 | 2.4 % |
| 15-1021 | Computer Programmers | (8) | \$19.39 | \$20.49 | \$42,620 | 6.0 % |
| 15-1031 | Computer Software Engineers, Applications | (8) | \$32.11 | \$31.43 | \$65,370 | 5.6 % |
| 15-1032 | Computer Software Engineers, Systems Software | (8) | \$36.60 | \$38.29 | \$79,640 | 5.4 % |
| 15-1041 | Computer Support Specialists | 800 | \$16.08 | \$17.47 | \$36,330 | 2.0 % |
| 15-1051 | Computer Systems Analysts | (8) | \$30.04 | \$30.95 | \$64,370 | 2.6 % |
| 15-1061 | Database Administrators | 130 | \$25.46 | \$27.04 | \$56,240 | 4.4 % |
| 15-1071 | Network and Computer Systems Administrators | 320 | \$22.53 | \$23.41 | \$48,680 | 2.3 % |
| 15-1081 | Network Systems and Data Communications | 500 | \$27.03 | \$28.83 | \$59,970 | 7.5 % |

| | | | | | | |
|---------|--|-----|---------|---------|----------|-------|
| | Analysts | | | | | |
| 15-1099 | Computer Specialists, All Other | (8) | \$28.97 | \$28.77 | \$59,850 | 5.1 % |
| 15-2031 | Operations Research Analysts | 70 | \$34.63 | \$34.22 | \$71,170 | 3.4 % |

Architecture and Engineering Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|---|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 17-0000 | Architecture and Engineering Occupations | 2,940 | \$21.55 | \$23.95 | \$49,810 | 3.5 % |
| 17-1011 | Architects, Except Landscape and Naval | (8) | \$26.89 | \$31.54 | \$65,590 | 13.8 % |
| 17-1022 | Surveyors | 50 | (8) | (8) | (8) | (8) |
| 17-2051 | Civil Engineers | 280 | \$25.17 | \$26.68 | \$55,490 | 3.9 % |
| 17-2071 | Electrical Engineers | 170 | \$28.30 | \$29.42 | \$61,190 | 3.9 % |
| 17-2072 | Electronics Engineers, Except Computer | 130 | \$35.17 | \$36.25 | \$75,390 | 5.0 % |
| 17-2111 | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | (8) | \$13.75 | \$18.66 | \$38,820 | 9.8 % |
| 17-2112 | Industrial Engineers | 240 | \$31.73 | \$32.73 | \$68,070 | 3.9 % |
| 17-2141 | Mechanical Engineers | 200 | \$32.77 | \$33.21 | \$69,090 | 5.8 % |
| 17-3011 | Architectural and Civil Drafters | 180 | \$14.92 | \$14.51 | \$30,190 | 5.1 % |
| 17-3012 | Electrical and Electronics Drafters | (8) | \$11.43 | \$14.60 | \$30,360 | 24.8 % |
| 17-3013 | Mechanical Drafters | 60 | \$17.95 | \$18.27 | \$38,000 | 9.3 % |
| 17-3022 | Civil Engineering Technicians | 300 | \$16.09 | \$16.09 | \$33,480 | 2.5 % |
| 17-3023 | Electrical and Electronic Engineering Technicians | 200 | \$19.70 | \$20.53 | \$42,710 | 4.8 % |
| 17-3026 | Industrial Engineering Technicians | 200 | \$19.53 | \$20.90 | \$43,470 | 3.9 % |
| 17-3029 | Engineering Technicians, Except Drafters, All Other | 80 | \$18.57 | \$19.80 | \$41,190 | 5.5 % |
| 17-3031 | Surveying and Mapping Technicians | 180 | \$11.50 | \$12.30 | \$25,590 | 2.9 % |

Life, Physical, and Social Science Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 19-0000 | Life, Physical, and Social Science Occupations | 990 | \$19.76 | \$23.01 | \$47,850 | 6.0 % |
| 19-2031 | Chemists | 30 | \$26.79 | \$30.94 | \$64,350 | 7.9 % |
| 19-2041 | Environmental Scientists and Specialists, Including Health | 80 | \$19.72 | \$21.91 | \$45,570 | 7.7 % |
| 19-3021 | Market Research Analysts | (8) | \$17.08 | \$17.74 | \$36,910 | 2.5 % |
| 19-3031 | Clinical, Counseling, and School Psychologists | 50 | \$32.13 | \$33.10 | \$68,840 | 2.1 % |
| 19-4011 | Agricultural and Food Science Technicians | 50 | \$13.67 | \$13.75 | \$28,590 | 2.7 % |

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|---------|---|-----|---------|---------|----------|-------|
| 19-4091 | Environmental Science and Protection Technicians, Including Health | (8) | \$17.13 | \$17.31 | \$36,010 | 4.6 % |
|---------|---|-----|---------|---------|----------|-------|

Community and Social Services Occupations

| | | | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 21-0000 | Community and Social Services Occupations | 3,840 | \$14.99 | \$17.39 | \$36,170 | 7.1 % |
| 21-1011 | Substance Abuse and Behavioral Disorder Counselors | (8) | \$14.72 | \$14.86 | \$30,910 | 3.7 % |
| 21-1012 | Educational, Vocational, and School Counselors | 740 | \$26.65 | \$26.03 | \$54,140 | 4.2 % |
| 21-1014 | Mental Health Counselors | 80 | \$15.22 | \$17.07 | \$35,510 | 9.6 % |
| 21-1015 | Rehabilitation Counselors | 100 | \$14.80 | \$14.33 | \$29,810 | 5.4 % |
| 21-1019 | Counselors, All Other | 310 | \$26.08 | \$24.46 | \$50,880 | 13.9 % |
| 21-1021 | Child, Family, and School Social Workers | 340 | \$15.52 | \$16.31 | \$33,930 | 2.9 % |
| 21-1022 | Medical and Public Health Social Workers | 190 | \$22.39 | \$22.89 | \$47,600 | 2.7 % |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 100 | \$18.22 | \$17.81 | \$37,030 | 8.3 % |
| 21-1029 | Social Workers, All Other | 220 | \$16.50 | \$19.70 | \$40,980 | 10.9 % |
| 21-1091 | Health Educators | 80 | \$14.85 | \$16.07 | \$33,430 | 3.4 % |
| 21-1093 | Social and Human Service Assistants | (8) | \$9.92 | \$10.09 | \$20,990 | 6.3 % |
| 21-1099 | Community and Social Service Specialists, All Other | 150 | \$10.81 | \$14.73 | \$30,650 | 20.6 % |

Legal Occupations

| | | | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 23-0000 | Legal Occupations | 1,420 | \$28.99 | \$36.72 | \$76,380 | 6.5 % |
| 23-1011 | Lawyers | 720 | \$45.11 | \$51.08 | \$106,240 | 8.0 % |
| 23-2011 | Paralegals and Legal Assistants | 310 | \$18.83 | \$20.49 | \$42,620 | 4.9 % |
| 23-2093 | Title Examiners, Abstractors, and Searchers | (8) | \$18.20 | \$19.92 | \$41,440 | 6.9 % |
| 23-2099 | Legal Support Workers, All Other | 40 | \$18.69 | \$18.58 | \$38,650 | 3.8 % |

Education, Training, and Library Occupations

| | | | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 25-0000 | Education, Training, and Library Occupations | 23,550 | \$19.29 | \$19.13 | \$39,790 | 2.3 % |
| 25-1011 | Business Teachers, Postsecondary | 180 | \$12.22 | \$14.00 | \$57,710 | 2.4 % |

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| 25-1021 | Computer Science Teachers, Postsecondary | (8) | (4) | (4) | \$64,840 | 5.7 % |
| 25-1063 | Economics Teachers, Postsecondary | 40 | (4) | (4) | \$64,710 | 5.5 % |
| 25-1071 | Health Specialties Teachers, Postsecondary | (8) | (4) | (4) | \$67,270 | 25.5 % |
| 25-1081 | Education Teachers, Postsecondary | 180 | (4) | (4) | \$39,430 | 5.7 % |
| 25-1122 | Communications Teachers, Postsecondary | 80 | (4) | (4) | \$51,520 | 9.1 % |
| 25-1123 | English Language and Literature Teachers, Postsecondary | 210 | (4) | (4) | \$49,850 | 8.6 % |
| 25-1194 | Vocational Education Teachers, Postsecondary | 450 | \$15.36 | \$17.61 | \$36,640 | 9.2 % |
| 25-2011 | Preschool Teachers, Except Special Education | 620 | \$7.52 | \$12.29 | \$25,550 | 10.2 % |
| 25-2012 | Kindergarten Teachers, Except Special Education | 590 | (4) | (4) | \$42,680 | 1.8 % |
| 25-2021 | Elementary School Teachers, Except Special Education | 5,040 | (4) | (4) | \$43,660 | 1.6 % |
| 25-2022 | Middle School Teachers, Except Special and Vocational Education | 2,700 | (4) | (4) | \$43,460 | 1.7 % |
| 25-2031 | Secondary School Teachers, Except Special and Vocational Education | 3,250 | (4) | (4) | \$45,130 | 2.0 % |
| 25-2032 | Vocational Education Teachers, Secondary School | 420 | (4) | (4) | \$45,950 | 1.8 % |
| 25-2041 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | 440 | (4) | (4) | \$41,060 | 1.9 % |
| 25-2042 | Special Education Teachers, Middle School | 200 | (4) | (4) | \$40,840 | 1.8 % |
| 25-3011 | Adult Literacy, Remedial Education, and GED Teachers and Instructors | 170 | \$17.92 | \$19.49 | \$40,540 | 5.1 % |
| 25-3021 | Self-Enrichment Education Teachers | (8) | \$21.93 | \$20.93 | \$43,530 | 3.6 % |
| 25-4021 | Librarians | 360 | \$22.85 | \$22.66 | \$47,130 | 1.9 % |
| 25-9031 | Instructional Coordinators | 300 | \$29.62 | \$29.51 | \$61,380 | 2.8 % |
| 25-9041 | Teacher Assistants | 2,680 | (4) | (4) | \$19,980 | 3.7 % |

Arts, Design, Entertainment, Sports, and Media Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 2,110 | \$11.78 | \$15.22 | \$31,660 | 5.0 % |
| 27-1023 | Floral Designers | 80 | \$9.36 | \$9.91 | \$20,610 | 9.0 % |
| 27-1024 | Graphic Designers | 150 | \$14.22 | \$16.41 | \$34,140 | 4.7 % |
| 27-1025 | Interior Designers | (8) | \$17.90 | \$21.09 | \$43,870 | 27.3 % |
| 27-1026 | Merchandise Displayers and Window Trimmers | 120 | \$9.70 | \$10.00 | \$20,790 | 3.0 % |
| 27-2012 | Producers and Directors | 90 | \$21.43 | \$21.83 | \$45,400 | 6.1 % |
| 27-2022 | Coaches and Scouts | 320 | (4) | (4) | \$29,570 | 16.1 % |
| 27-3022 | Reporters and Correspondents | (8) | \$10.72 | \$10.58 | \$22,000 | 4.4 % |

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| 27-3031 | Public Relations Specialists | 260 | \$16.24 | \$18.07 | \$37,590 | 5.7 % |
|--|--|----------------|---------------|-------------|-----------------|--------------|
| 27-3042 | Technical Writers | 70 | \$26.09 | \$24.72 | \$51,420 | 9.9 % |
| 27-3043 | Writers and Authors | 40 | \$21.59 | \$23.49 | \$48,870 | 6.1 % |
| 27-4012 | Broadcast Technicians | 150 | \$7.33 | \$8.49 | \$17,660 | 4.5 % |
| 27-4021 | Photographers | 100 | \$11.14 | \$11.83 | \$24,610 | 9.7 % |
| Healthcare Practitioner and Technical Occupations | | | | | | |
| | | Wage Estimates | | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 29-0000 | Healthcare Practitioner and Technical Occupations | 11,380 | \$24.89 | \$31.07 | \$64,620 | 7.6 % |
| 29-1021 | Dentists, General | 60 | (5) | \$82.76 | \$172,140 | 12.4 % |
| 29-1031 | Dietitians and Nutritionists | 70 | \$21.57 | \$22.52 | \$46,830 | 4.6 % |
| 29-1051 | Pharmacists | 400 | \$47.77 | \$47.34 | \$98,470 | 1.8 % |
| 29-1062 | Family and General Practitioners | (8) | (5) | \$72.93 | \$151,700 | 6.1 % |
| 29-1065 | Pediatricians, General | (8) | (5) | \$74.95 | \$155,900 | 20.0 % |
| 29-1067 | Surgeons | (8) | (5) | \$86.21 | \$179,320 | 10.8 % |
| 29-1069 | Physicians and Surgeons, All Other | 160 | \$52.26 | \$57.72 | \$120,050 | 18.7 % |
| 29-1071 | Physician Assistants | 60 | (8) | (8) | (8) | (8) |
| 29-1111 | Registered Nurses | 4,170 | \$26.82 | \$26.04 | \$54,170 | 3.1 % |
| 29-1122 | Occupational Therapists | 200 | \$33.58 | \$35.15 | \$73,100 | 3.4 % |
| 29-1123 | Physical Therapists | 320 | \$37.76 | \$40.18 | \$83,570 | 3.4 % |
| 29-1126 | Respiratory Therapists | 140 | \$19.29 | \$19.19 | \$39,920 | 4.0 % |
| 29-1127 | Speech-Language Pathologists | 310 | \$28.88 | \$30.20 | \$62,820 | 2.7 % |
| 29-1131 | Veterinarians | 40 | (8) | (8) | (8) | (8) |
| 29-2011 | Medical and Clinical Laboratory Technologists | 230 | \$22.23 | \$22.53 | \$46,870 | 3.8 % |
| 29-2012 | Medical and Clinical Laboratory Technicians | 230 | \$13.00 | \$13.31 | \$27,680 | 4.1 % |
| 29-2021 | Dental Hygienists | 130 | \$25.90 | \$25.83 | \$53,720 | 4.2 % |
| 29-2031 | Cardiovascular Technologists and Technicians | 50 | \$18.66 | \$19.35 | \$40,250 | 3.6 % |
| 29-2032 | Diagnostic Medical Sonographers | 50 | \$26.26 | \$26.05 | \$54,180 | 6.0 % |
| 29-2033 | Nuclear Medicine Technologists | 40 | \$37.20 | \$33.37 | \$69,410 | 3.0 % |
| 29-2034 | Radiologic Technologists and Technicians | 250 | \$23.10 | \$22.84 | \$47,510 | 2.7 % |
| 29-2041 | Emergency Medical Technicians and Paramedics | 300 | \$12.30 | \$12.28 | \$25,550 | 5.5 % |
| 29-2052 | Pharmacy Technicians | 720 | \$10.91 | \$11.31 | \$23,520 | 1.5 % |
| 29-2054 | Respiratory Therapy Technicians | 150 | \$19.19 | \$18.97 | \$39,450 | 5.4 % |
| 29-2055 | Surgical Technologists | 220 | \$17.31 | \$17.20 | \$35,770 | 2.0 % |
| 29-2056 | Veterinary Technologists and Technicians | 120 | \$12.14 | \$12.34 | \$25,660 | 5.2 % |
| | Licensed Practical and Licensed Vocational | | | | | |

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|---------|--|-------|---------|---------|----------|-------|
| 29-2061 | Nurses | 1,130 | \$18.13 | \$18.76 | \$39,020 | 2.0 % |
| 29-2071 | Medical Records and Health Information Technicians | 190 | \$13.59 | \$14.35 | \$29,840 | 7.0 % |
| 29-2081 | Opticians, Dispensing | 120 | \$9.65 | \$10.18 | \$21,170 | 3.4 % |
| 29-2099 | Health Technologists and Technicians, All Other | 190 | \$11.93 | \$13.45 | \$27,970 | 4.3 % |
| 29-9011 | Occupational Health and Safety Specialists | 70 | \$25.05 | \$24.74 | \$51,460 | 6.0 % |

Healthcare Support Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 31-0000 | Healthcare Support Occupations | 5,400 | \$8.76 | \$9.79 | \$20,370 | 3.3 % |
| 31-1011 | Home Health Aides | 1,340 | \$6.61 | \$7.05 | \$14,670 | 5.4 % |
| 31-1012 | Nursing Aides, Orderlies, and Attendants | 1,870 | \$8.95 | \$9.35 | \$19,460 | 2.7 % |
| 31-2011 | Occupational Therapist Assistants | 90 | \$18.05 | \$18.35 | \$38,170 | 15.5 % |
| 31-2021 | Physical Therapist Assistants | 200 | \$19.86 | \$19.17 | \$39,870 | 9.4 % |
| 31-2022 | Physical Therapist Aides | 160 | \$8.64 | \$8.91 | \$18,530 | 4.7 % |
| 31-9091 | Dental Assistants | 370 | \$12.30 | \$12.24 | \$25,460 | 3.6 % |
| 31-9092 | Medical Assistants | 760 | \$8.91 | \$9.52 | \$19,800 | 3.8 % |
| 31-9093 | Medical Equipment Preparers | 80 | \$10.82 | \$11.09 | \$23,070 | 3.8 % |
| 31-9094 | Medical Transcriptionists | 120 | \$12.52 | \$12.41 | \$25,810 | 6.3 % |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | 30 | \$6.47 | \$7.39 | \$15,370 | 6.9 % |
| 31-9099 | Healthcare Support Workers, All Other | 290 | \$11.46 | \$11.83 | \$24,600 | 6.6 % |

Protective Service Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 33-0000 | Protective Service Occupations | 8,970 | \$16.76 | \$17.34 | \$36,060 | 8.1 % |
| 33-1011 | First-Line Supervisors/Managers of Correctional Officers | 40 | \$18.83 | \$22.01 | \$45,770 | 6.9 % |
| 33-1012 | First-Line Supervisors/Managers of Police and Detectives | 180 | \$36.28 | \$36.31 | \$75,520 | 2.3 % |
| 33-1021 | First-Line Supervisors/Managers of Fire Fighting and Prevention Workers | (8) | \$33.87 | \$34.34 | \$71,430 | 5.9 % |
| 33-1099 | First-Line Supervisors/Managers, Protective Service Workers, All Other | 70 | \$16.50 | \$19.78 | \$41,150 | 8.4 % |
| 33-3021 | Detectives and Criminal Investigators | 1,290 | \$27.01 | \$26.48 | \$55,080 | 2.3 % |
| 33-9021 | Private Detectives and Investigators | 100 | \$15.00 | \$15.48 | \$32,190 | 10.2 % |
| 33-9032 | Security Guards | 3,000 | \$7.54 | \$8.94 | \$18,590 | 4.3 % |
| 33-9091 | Crossing Guards | 250 | \$7.21 | \$7.22 | \$15,010 | 3.0 % |

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| 33-9092 | Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 140 | \$6.40 | \$6.47 | \$13,460 | 3.6 % |
|--|--|----------------|---------------|-------------|-----------------|--------------|
| Food Preparation and Serving Related Occupations | | | | | | |
| | | Wage Estimates | | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 35-0000 | Food Preparation and Serving Related Occupations | 25,490 | \$6.68 | \$7.51 | \$15,610 | 1.7 % |
| 35-1011 | Chefs and Head Cooks | 120 | \$15.86 | \$16.78 | \$34,890 | 10.0 % |
| 35-1012 | First-Line Supervisors/Managers of Food Preparation and Serving Workers | 2,340 | \$11.10 | \$11.95 | \$24,850 | 2.6 % |
| 35-2011 | Cooks, Fast Food | 780 | \$6.71 | \$7.01 | \$14,580 | 4.2 % |
| 35-2012 | Cooks, Institution and Cafeteria | 660 | \$9.21 | \$9.14 | \$19,020 | 2.7 % |
| 35-2014 | Cooks, Restaurant | 1,580 | \$7.62 | \$7.77 | \$16,160 | 2.1 % |
| 35-2015 | Cooks, Short Order | (8) | \$6.62 | \$6.85 | \$14,240 | 5.9 % |
| 35-2021 | Food Preparation Workers | 1,050 | \$7.37 | \$7.42 | \$15,430 | 2.0 % |
| 35-3011 | Bartenders | 1,060 | \$6.37 | \$6.48 | \$13,470 | 3.2 % |
| 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | 9,020 | \$6.46 | \$6.67 | \$13,870 | 2.1 % |
| 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 850 | \$6.63 | \$6.98 | \$14,520 | 3.1 % |
| 35-3031 | Waiters and Waitresses | 4,610 | \$6.38 | \$6.68 | \$13,890 | 2.3 % |
| 35-3041 | Food Servers, Nonrestaurant | (8) | \$6.67 | \$6.88 | \$14,300 | 4.0 % |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 1,000 | \$6.43 | \$6.55 | \$13,620 | 3.6 % |
| 35-9021 | Dishwashers | 720 | \$6.32 | \$6.32 | \$13,150 | 1.9 % |
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 600 | \$6.45 | \$6.50 | \$13,530 | 3.1 % |
| Building and Grounds Cleaning and Maintenance Occupations | | | | | | |
| | | Wage Estimates | | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 7,740 | \$7.59 | \$8.38 | \$17,420 | 2.5 % |
| 37-1011 | First-Line Supervisors/Managers of Housekeeping and Janitorial Workers | 260 | \$12.38 | \$12.80 | \$26,620 | 3.1 % |
| 37-1012 | First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers | 170 | \$11.68 | \$14.38 | \$29,910 | 8.0 % |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 4,120 | \$7.57 | \$8.13 | \$16,910 | 3.2 % |
| 37-2012 | Maids and Housekeeping Cleaners | 1,560 | \$6.65 | \$6.79 | \$14,120 | 2.3 % |
| 37-2021 | Pest Control Workers | (8) | \$14.66 | \$16.14 | \$33,570 | 22.8 % |

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| 37-3011 | Landscaping and Groundskeeping Workers | 1,490 | \$8.22 | \$8.76 | \$18,230 | 4.4 % |
|--|--|----------------|---------------|-------------|-----------------|--------------|
| Personal Care and Service Occupations | | | | | | |
| | | Wage Estimates | | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 39-0000 | Personal Care and Service Occupations | 7,870 | \$6.48 | \$6.93 | \$14,420 | 3.3 % |
| 39-1021 | First-Line Supervisors/Managers of Personal Service Workers | 140 | \$9.46 | \$10.78 | \$22,420 | 4.8 % |
| 39-3091 | Amusement and Recreation Attendants | 250 | \$6.53 | \$7.67 | \$15,960 | 11.8 % |
| 39-3099 | Entertainment attendants and related workers, all other | 150 | \$7.66 | \$7.71 | \$16,040 | 3.2 % |
| 39-4021 | Funeral Attendants | 70 | \$7.99 | \$8.01 | \$16,650 | 2.6 % |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 550 | \$6.66 | \$7.36 | \$15,320 | 8.4 % |
| 39-5092 | Manicurists and Pedicurists | (8) | \$7.87 | \$9.88 | \$20,550 | 13.1 % |
| 39-9011 | Child Care Workers | 950 | \$6.59 | \$6.80 | \$14,150 | 3.7 % |
| 39-9021 | Personal and Home Care Aides | 4,680 | \$6.30 | \$6.20 | \$12,900 | 4.2 % |
| 39-9031 | Fitness Trainers and Aerobics Instructors | 270 | \$7.91 | \$9.30 | \$19,340 | 12.3 % |
| 39-9032 | Recreation Workers | 330 | \$7.27 | \$8.33 | \$17,320 | 5.7 % |
| 39-9099 | Personal Care and Service Workers, All Other | 50 | \$8.34 | \$8.97 | \$18,660 | 10.3 % |
| Sales and Related Occupations | | | | | | |
| | | Wage Estimates | | | | |
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 41-0000 | Sales and Related Occupations | 30,300 | \$8.42 | \$11.59 | \$24,110 | 2.4 % |
| 41-1011 | First-Line Supervisors/Managers of Retail Sales Workers | 2,570 | \$15.21 | \$16.93 | \$35,200 | 3.4 % |
| 41-1012 | First-Line Supervisors/Managers of Non-Retail Sales Workers | 530 | \$25.38 | \$25.76 | \$53,570 | 3.7 % |
| 41-2011 | Cashiers | 7,150 | \$7.07 | \$7.44 | \$15,480 | 1.3 % |
| 41-2021 | Counter and Rental Clerks | 970 | \$7.47 | \$9.74 | \$20,270 | 6.1 % |
| 41-2022 | Parts Salespersons | 820 | \$11.28 | \$12.05 | \$25,060 | 5.0 % |
| 41-2031 | Retail Salespersons | 10,460 | \$7.70 | \$8.93 | \$18,570 | 2.1 % |
| 41-3011 | Advertising Sales Agents | 240 | \$16.94 | \$19.54 | \$40,650 | 9.3 % |
| 41-3021 | Insurance Sales Agents | 420 | \$18.15 | \$23.86 | \$49,620 | 8.6 % |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 170 | \$26.76 | \$38.17 | \$79,390 | 17.2 % |
| 41-3041 | Travel Agents | 70 | \$10.44 | \$11.33 | \$23,560 | 11.6 % |
| 41-3099 | Sales Representatives, Services, All Other | 530 | \$16.35 | \$19.91 | \$41,400 | 12.6 % |
| | Sales Representatives, Wholesale and | | | | | |

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|---------|---|-------|---------|---------|----------|--------|
| 41-4011 | Manufacturing, Technical and Scientific Products | 240 | \$13.79 | \$19.44 | \$40,430 | 13.5 % |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 2,090 | \$18.71 | \$21.05 | \$43,780 | 4.4 % |
| 41-9011 | Demonstrators and Product Promoters | (8) | \$9.66 | \$10.25 | \$21,310 | 2.5 % |
| 41-9022 | Real Estate Sales Agents | (8) | \$31.68 | \$27.83 | \$57,880 | 18.1 % |
| 41-9031 | Sales Engineers | (8) | \$31.18 | \$29.37 | \$61,090 | 7.4 % |
| 41-9099 | Sales and Related Workers, All Other | 170 | \$12.67 | \$13.64 | \$28,360 | 4.3 % |

Office and Administrative Support Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|---|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 43-0000 | Office and Administrative Support Occupations | 43,280 | \$10.79 | \$11.73 | \$24,390 | 1.6 % |
| 43-1011 | First-Line Supervisors/Managers of Office and Administrative Support Workers | 2,470 | \$17.30 | \$18.91 | \$39,320 | 1.9 % |
| 43-2011 | Switchboard Operators, Including Answering Service | 380 | \$7.75 | \$7.91 | \$16,460 | 2.8 % |
| 43-3011 | Bill and Account Collectors | 580 | \$11.13 | \$12.11 | \$25,180 | 4.5 % |
| 43-3021 | Billing and Posting Clerks and Machine Operators | 910 | \$10.50 | \$10.96 | \$22,800 | 2.3 % |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 3,280 | \$12.35 | \$12.36 | \$25,700 | 1.8 % |
| 43-3051 | Payroll and Timekeeping Clerks | 390 | \$13.01 | \$13.32 | \$27,700 | 1.9 % |
| 43-3061 | Procurement Clerks | 220 | \$14.20 | \$14.51 | \$30,190 | 3.9 % |
| 43-3071 | Tellers | 1,150 | \$9.73 | \$9.79 | \$20,370 | 2.1 % |
| 43-4011 | Brokerage Clerks | (8) | \$18.94 | \$19.13 | \$39,790 | 11.1 % |
| 43-4041 | Credit Authorizers, Checkers, and Clerks | 50 | \$12.13 | \$13.00 | \$27,050 | 10.5 % |
| 43-4051 | Customer Service Representatives | 3,830 | \$10.91 | \$11.28 | \$23,460 | 2.0 % |
| 43-4061 | Eligibility Interviewers, Government Programs | 100 | \$13.69 | \$14.21 | \$29,560 | 7.2 % |
| 43-4071 | File Clerks | 420 | \$8.58 | \$9.43 | \$19,610 | 3.2 % |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 370 | \$6.73 | \$6.95 | \$14,460 | 3.4 % |
| 43-4111 | Interviewers, Except Eligibility and Loan | 510 | \$13.93 | \$13.70 | \$28,500 | 5.1 % |
| 43-4121 | Library Assistants, Clerical | 210 | \$10.11 | \$10.25 | \$21,330 | 4.9 % |
| 43-4131 | Loan Interviewers and Clerks | 410 | \$13.68 | \$14.35 | \$29,840 | 6.3 % |
| 43-4141 | New Accounts Clerks | 170 | \$13.76 | \$13.73 | \$28,560 | 5.5 % |
| 43-4151 | Order Clerks | 190 | \$8.81 | \$9.62 | \$20,010 | 5.2 % |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 400 | \$13.03 | \$12.84 | \$26,710 | 4.6 % |
| 43-4171 | Receptionists and Information Clerks | 2,060 | \$8.19 | \$8.50 | \$17,690 | 1.9 % |
| 43-4181 | Reservation and Transportation Ticket Agents and Travel Clerks | 170 | \$12.95 | \$14.98 | \$31,150 | 8.5 % |

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| | | | | | | |
|---------|---|-------|---------|---------|----------|--------|
| 43-4199 | Information and Record Clerks, All Other | 740 | \$13.34 | \$13.70 | \$28,490 | 4.6 % |
| 43-5011 | Cargo and Freight Agents | 430 | \$14.76 | \$15.57 | \$32,380 | 4.9 % |
| 43-5021 | Couriers and Messengers | 400 | \$8.02 | \$8.20 | \$17,050 | 4.8 % |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 540 | \$12.63 | \$12.88 | \$26,790 | 3.3 % |
| 43-5041 | Meter Readers, Utilities | 80 | \$10.57 | \$10.60 | \$22,050 | 2.9 % |
| 43-5051 | Postal Service Clerks | 120 | \$21.78 | \$21.50 | \$44,710 | (8) |
| 43-5052 | Postal Service Mail Carriers | 500 | \$21.62 | \$21.21 | \$44,110 | (8) |
| 43-5053 | Postal Service Mail Sorters, Processors, and Processing Machine Operators | 210 | \$21.39 | \$20.48 | \$42,600 | (8) |
| 43-5061 | Production, Planning, and Expediting Clerks | 450 | \$12.89 | \$14.00 | \$29,120 | 4.6 % |
| 43-5071 | Shipping, Receiving, and Traffic Clerks | 1,600 | \$9.16 | \$9.79 | \$20,370 | 3.0 % |
| 43-5081 | Stock Clerks and Order Fillers | 3,300 | \$8.18 | \$8.64 | \$17,960 | 1.7 % |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 200 | \$8.94 | \$10.11 | \$21,020 | 5.7 % |
| 43-6011 | Executive Secretaries and Administrative Assistants | 2,460 | \$14.14 | \$14.95 | \$31,100 | 1.8 % |
| 43-6012 | Legal Secretaries | 290 | \$15.30 | \$15.89 | \$33,050 | 5.1 % |
| 43-6013 | Medical Secretaries | 320 | \$10.05 | \$10.66 | \$22,170 | 4.9 % |
| 43-6014 | Secretaries, Except Legal, Medical, and Executive | 4,950 | \$11.22 | \$11.49 | \$23,900 | 2.1 % |
| 43-9021 | Data Entry Keyers | 990 | \$7.83 | \$8.67 | \$18,040 | 5.2 % |
| 43-9022 | Word Processors and Typists | 290 | \$11.50 | \$12.06 | \$25,090 | 3.4 % |
| 43-9041 | Insurance Claims and Policy Processing Clerks | (8) | \$10.53 | \$11.26 | \$23,410 | 13.3 % |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 100 | \$12.36 | \$12.23 | \$25,440 | 5.1 % |
| 43-9061 | Office Clerks, General | 5,640 | \$8.66 | \$9.26 | \$19,260 | 1.9 % |
| 43-9071 | Office Machine Operators, Except Computer | 150 | \$10.85 | \$11.14 | \$23,170 | 3.0 % |
| 43-9199 | Office and Administrative Support Workers, All Other | 130 | \$13.11 | \$13.58 | \$28,250 | 10.1 % |

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Farming, Fishing, and Forestry Occupations

| | | | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 45-0000 | Farming, Fishing, and Forestry Occupations | 250 | \$6.69 | \$7.51 | \$15,620 | 8.7 % |

Construction and Extraction Occupations

| | | | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 47-0000 | Construction and Extraction Occupations | 10,390 | \$10.63 | \$11.58 | \$24,080 | 1.7 % |

| | | | | | | |
|---------|---|-------|---------|---------|----------|--------|
| 47-1011 | First-Line Supervisors/Managers of Construction Trades and Extraction Workers | 710 | \$16.45 | \$17.35 | \$36,100 | 2.7 % |
| 47-2021 | Brickmasons and Blockmasons | 100 | \$10.98 | \$11.59 | \$24,110 | 9.3 % |
| 47-2031 | Carpenters | 1,130 | \$10.42 | \$10.83 | \$22,530 | 2.6 % |
| 47-2041 | Carpet Installers | (8) | \$12.26 | \$11.78 | \$24,490 | 9.7 % |
| 47-2051 | Cement Masons and Concrete Finishers | 470 | \$11.02 | \$10.90 | \$22,670 | 4.4 % |
| 47-2061 | Construction Laborers | 2,720 | \$8.76 | \$8.96 | \$18,640 | 2.3 % |
| 47-2071 | Paving, Surfacing, and Tamping Equipment Operators | 100 | \$10.75 | \$11.43 | \$23,760 | 2.5 % |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 620 | \$11.92 | \$12.10 | \$25,160 | 2.1 % |
| 47-2081 | Drywall and Ceiling Tile Installers | (8) | \$11.93 | \$11.98 | \$24,910 | 4.6 % |
| 47-2082 | Tapers | 140 | \$10.09 | \$10.23 | \$21,280 | 4.2 % |
| 47-2111 | Electricians | 590 | \$14.68 | \$15.38 | \$32,000 | 6.4 % |
| 47-2141 | Painters, Construction and Maintenance | 590 | \$9.92 | \$10.05 | \$20,910 | 2.8 % |
| 47-2151 | Pipelayers | 80 | \$11.02 | \$11.48 | \$23,870 | 2.7 % |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 630 | \$14.08 | \$14.71 | \$30,600 | 2.1 % |
| 47-2161 | Plasterers and Stucco Masons | 50 | \$11.27 | \$11.80 | \$24,540 | 7.6 % |
| 47-2171 | Reinforcing Iron and Rebar Workers | (8) | \$12.82 | \$13.98 | \$29,070 | 8.0 % |
| 47-2181 | Roofers | 300 | \$9.67 | \$9.72 | \$20,220 | 4.4 % |
| 47-2211 | Sheet Metal Workers | 400 | \$12.83 | \$13.55 | \$28,180 | 10.8 % |
| 47-2221 | Structural Iron and Steel Workers | (8) | \$11.15 | \$11.83 | \$24,610 | 2.7 % |
| 47-3012 | Helpers--Carpenters | 120 | \$10.84 | \$10.51 | \$21,860 | 7.5 % |
| 47-3013 | Helpers--Electricians | (8) | \$8.36 | \$8.61 | \$17,900 | 7.0 % |
| 47-3014 | Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons | (8) | \$8.42 | \$8.53 | \$17,740 | 7.3 % |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 230 | \$8.89 | \$9.20 | \$19,130 | 3.4 % |
| 47-3016 | Helpers--Roofers | (8) | \$7.66 | \$7.83 | \$16,280 | 8.9 % |
| 47-4011 | Construction and Building Inspectors | 180 | \$16.07 | \$17.69 | \$36,790 | 4.2 % |
| 47-4041 | Hazardous Materials Removal Workers | 120 | \$11.43 | \$11.33 | \$23,570 | 2.3 % |

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CITY CLERK DEPT.

Installation, Maintenance, and Repair Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 49-0000 | Installation, Maintenance, and Repair Occupations | 11,270 | \$13.32 | \$14.84 | \$30,870 | 2.2 % |
| 49-1011 | First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | 840 | \$21.36 | \$21.74 | \$45,230 | 2.7 % |
| 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 280 | \$13.65 | \$14.07 | \$29,270 | 8.4 % |
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment | (8) | \$15.84 | \$16.81 | \$34,960 | 5.0 % |

| | | | | | | |
|---------|---|-------|---------|---------|----------|--------|
| 49-2096 | Electronic Equipment Installers and Repairers, Motor Vehicles | 30 | \$14.33 | \$16.34 | \$33,990 | 6.8 % |
| 49-2098 | Security and Fire Alarm Systems Installers | 280 | \$14.12 | \$14.03 | \$29,170 | 8.0 % |
| 49-3011 | Aircraft Mechanics and Service Technicians | 120 | \$21.22 | \$20.19 | \$41,990 | 9.5 % |
| 49-3021 | Automotive Body and Related Repairers | 420 | \$13.23 | \$14.60 | \$30,360 | 5.8 % |
| 49-3022 | Automotive Glass Installers and Repairers | (8) | \$13.09 | \$13.25 | \$27,570 | 4.9 % |
| 49-3023 | Automotive Service Technicians and Mechanics | 1,430 | \$14.32 | \$14.58 | \$30,330 | 2.3 % |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 600 | \$12.54 | \$13.51 | \$28,100 | 3.4 % |
| 49-3042 | Mobile Heavy Equipment Mechanics, Except Engines | 140 | \$14.78 | \$15.07 | \$31,340 | 3.7 % |
| 49-3052 | Motorcycle Mechanics | 80 | \$9.16 | \$9.00 | \$18,710 | 18.4 % |
| 49-3093 | Tire Repairers and Changers | (8) | \$7.85 | \$8.08 | \$16,810 | 3.3 % |
| 49-9012 | Control and Valve Installers and Repairers, Except Mechanical Door | 100 | \$17.08 | \$18.00 | \$37,440 | 9.4 % |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 330 | \$15.19 | \$15.73 | \$32,730 | 6.5 % |
| 49-9031 | Home Appliance Repairers | (8) | \$10.91 | \$12.11 | \$25,190 | 28.1 % |
| 49-9041 | Industrial Machinery Mechanics | 570 | \$12.85 | \$13.94 | \$28,990 | 5.8 % |
| 49-9042 | Maintenance and Repair Workers, General | 2,790 | \$9.55 | \$10.77 | \$22,400 | 3.1 % |
| 49-9043 | Maintenance Workers, Machinery | (8) | \$12.33 | \$12.79 | \$26,600 | 5.9 % |
| 49-9051 | Electrical Power-Line Installers and Repairers | (8) | \$24.36 | \$22.90 | \$47,630 | 8.0 % |
| 49-9052 | Telecommunications Line Installers and Repairers | 250 | \$18.68 | \$19.48 | \$40,520 | 15.0 % |
| 49-9062 | Medical Equipment Repairers | 50 | \$14.08 | \$16.28 | \$33,870 | 15.0 % |
| 49-9091 | Coin, Vending, and Amusement Machine Servicers and Repairers | 50 | \$10.43 | \$10.85 | \$22,560 | 15.2 % |
| 49-9094 | Locksmiths and Safe Repairers | 50 | \$10.97 | \$12.39 | \$25,780 | 14.5 % |
| 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 460 | \$9.67 | \$10.69 | \$22,230 | 4.8 % |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 90 | \$12.59 | \$12.86 | \$26,760 | 10.9 % |

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CITY CLERK DEPT.

Production Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|--|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 51-0000 | Production Occupations | 19,420 | \$9.26 | \$10.75 | \$22,350 | 2.0 % |
| 51-1011 | First-Line Supervisors/Managers of Production and Operating Workers | 1,350 | \$18.37 | \$19.81 | \$41,210 | 2.3 % |
| 51-2022 | Electrical and Electronic Equipment Assemblers | 1,100 | \$8.35 | \$9.27 | \$19,280 | 5.9 % |
| 51-2041 | Structural Metal Fabricators and Fitters | 240 | \$11.37 | \$11.74 | \$24,420 | 8.2 % |
| 51-2092 | Team Assemblers | 1,620 | \$7.33 | \$7.70 | \$16,010 | 3.3 % |

| | | | | | | |
|---------|---|-----|---------|---------|----------|--------|
| 51-2099 | Assemblers and Fabricators, All Other | (8) | \$9.02 | \$9.93 | \$20,640 | 2.1 % |
| 51-3011 | Bakers | (8) | \$10.34 | \$10.50 | \$21,840 | 2.4 % |
| 51-3021 | Butchers and Meat Cutters | 270 | \$8.54 | \$9.93 | \$20,660 | 5.0 % |
| 51-3092 | Food Batchmakers | 350 | \$6.58 | \$6.79 | \$14,130 | 3.0 % |
| 51-3093 | Food Cooking Machine Operators and Tenders | 70 | \$8.49 | \$8.74 | \$18,180 | 1.9 % |
| 51-4011 | Computer-Controlled Machine Tool Operators, Metal and Plastic | 280 | \$10.91 | \$11.95 | \$24,850 | 10.0 % |
| 51-4021 | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 440 | \$9.83 | \$10.18 | \$21,170 | 6.2 % |
| 51-4022 | Forging Machine Setters, Operators, and Tenders, Metal and Plastic | (8) | \$11.42 | \$11.80 | \$24,540 | 3.2 % |
| 51-4031 | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 790 | \$9.13 | \$9.51 | \$19,780 | 8.0 % |
| 51-4032 | Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 40 | \$11.37 | \$13.37 | \$27,800 | 10.7 % |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 140 | \$10.30 | \$10.63 | \$22,100 | 3.4 % |
| 51-4034 | Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 190 | \$13.03 | \$12.50 | \$26,010 | 9.8 % |
| 51-4041 | Machinists | 470 | \$12.57 | \$13.27 | \$27,610 | 5.1 % |
| 51-4052 | Pourers and Casters, Metal | 70 | \$16.29 | \$15.08 | \$31,370 | 5.1 % |
| 51-4072 | Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 460 | \$9.72 | \$10.28 | \$21,390 | 5.0 % |
| 51-4081 | Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 160 | \$7.36 | \$8.14 | \$16,940 | 6.4 % |
| 51-4111 | Tool and Die Makers | 120 | \$16.14 | \$16.06 | \$33,400 | 8.6 % |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 640 | \$10.33 | \$11.12 | \$23,140 | 3.6 % |
| 51-4193 | Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic | 40 | \$9.43 | \$12.26 | \$25,500 | 9.7 % |
| 51-4199 | Metal Workers and Plastic Workers, All Other | (8) | \$16.26 | \$16.48 | \$34,280 | 10.3 % |
| 51-5022 | Prepress Technicians and Workers | 150 | \$6.81 | \$8.42 | \$17,510 | 13.0 % |
| 51-5023 | Printing Machine Operators | 290 | \$10.39 | \$11.00 | \$22,880 | 4.0 % |
| 51-6011 | Laundry and Dry-Cleaning Workers | 290 | \$6.44 | \$6.97 | \$14,490 | 4.5 % |
| 51-6021 | Pressers, Textile, Garment, and Related Materials | 330 | \$6.36 | \$6.50 | \$13,520 | 4.0 % |
| 51-6031 | Sewing Machine Operators | 610 | \$6.86 | \$7.57 | \$15,740 | 4.8 % |
| 51-6041 | Shoe and Leather Workers and Repairers | 80 | \$9.22 | \$10.22 | \$21,250 | 10.5 % |
| 51-6052 | Tailors, Dressmakers, and Custom Sewers | 90 | \$7.91 | \$7.96 | \$16,570 | 7.2 % |
| 51-6061 | Textile Bleaching and Dyeing Machine Operators and Tenders | (8) | \$17.95 | \$16.37 | \$34,040 | 11.2 % |
| 51-7011 | Cabinetmakers and Bench Carpenters | 150 | \$9.90 | \$9.65 | \$20,070 | 4.0 % |
| 51-7041 | Sawing Machine Setters, Operators, and Tenders, Wood | 60 | \$7.13 | \$7.64 | \$15,880 | 6.3 % |

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|---------|---|-------|---------|---------|----------|--------|
| 51-7042 | Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 170 | \$7.78 | \$8.15 | \$16,960 | 5.5 % |
| 51-8021 | Stationary Engineers and Boiler Operators | 30 | \$16.03 | \$16.05 | \$33,380 | 3.1 % |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | (8) | \$15.56 | \$15.30 | \$31,820 | 4.2 % |
| 51-9021 | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 160 | \$7.36 | \$7.70 | \$16,010 | 5.6 % |
| 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 170 | \$9.05 | \$9.32 | \$19,390 | 2.8 % |
| 51-9031 | Cutters and Trimmers, Hand | (8) | \$8.44 | \$9.08 | \$18,880 | 3.1 % |
| 51-9032 | Cutting and Slicing Machine Setters, Operators, and Tenders | 240 | \$8.70 | \$9.01 | \$18,740 | 3.1 % |
| 51-9041 | Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 110 | \$10.38 | \$10.47 | \$21,780 | 3.7 % |
| 51-9051 | Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders | 40 | \$10.67 | \$11.88 | \$24,720 | 8.2 % |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 1,570 | \$8.25 | \$9.18 | \$19,090 | 3.9 % |
| 51-9081 | Dental Laboratory Technicians | 70 | \$8.46 | \$9.92 | \$20,630 | 11.1 % |
| 51-9083 | Ophthalmic Laboratory Technicians | (8) | \$8.92 | \$8.89 | \$18,500 | 3.4 % |
| 51-9111 | Packaging and Filling Machine Operators and Tenders | 690 | \$8.75 | \$9.20 | \$19,130 | 3.7 % |
| 51-9121 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 150 | \$9.74 | \$10.13 | \$21,060 | 5.5 % |
| 51-9122 | Painters, Transportation Equipment | 120 | \$14.77 | \$16.26 | \$33,830 | 5.5 % |
| 51-9123 | Painting, Coating, and Decorating Workers | 60 | \$8.73 | \$8.78 | \$18,260 | 3.5 % |
| 51-9191 | Cementing and Gluing Machine Operators and Tenders | 70 | \$7.44 | \$7.90 | \$16,430 | 6.7 % |
| 51-9196 | Paper Goods Machine Setters, Operators, and Tenders | 110 | \$8.06 | \$8.33 | \$17,330 | 6.2 % |
| 51-9198 | Helpers--Production Workers | 790 | \$7.87 | \$8.06 | \$16,760 | 5.2 % |
| 51-9199 | Production Workers, All Other | 70 | \$11.18 | \$11.78 | \$24,500 | 11.3 % |

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 CITY CLERK DEPT.

Transportation and Material Moving Occupations

| Occupation Code | Occupation Title (click on the occupation title to view an occupational profile) | Employment (1) | Wage Estimates | | | |
|-----------------|---|----------------|----------------|-------------|-----------------|--------------|
| | | | Median Hourly | Mean Hourly | Mean Annual (2) | Mean RSE (3) |
| 53-0000 | Transportation and Material Moving Occupations | 20,340 | \$10.10 | \$12.13 | \$25,230 | 2.9 % |
| 53-1021 | First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand | 510 | \$15.08 | \$15.71 | \$32,680 | 3.0 % |
| 53-1031 | First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators | 310 | \$20.59 | \$21.55 | \$44,810 | 4.1 % |
| 53-3021 | Bus Drivers, Transit and Intercity | 700 | \$12.45 | \$12.84 | \$26,710 | 4.3 % |
| 53-3022 | Bus Drivers, School | 1,080 | \$10.31 | \$10.17 | \$21,160 | 2.4 % |

| | | | | | | |
|---------|--|-------|---------|---------|----------|--------|
| 53-3031 | Driver/Sales Workers | 850 | \$9.19 | \$10.25 | \$21,320 | 9.0 % |
| 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | 5,500 | \$16.94 | \$17.44 | \$36,280 | 4.4 % |
| 53-3033 | Truck Drivers, Light or Delivery Services | 1,900 | \$10.20 | \$12.35 | \$25,690 | 7.5 % |
| 53-3041 | Taxi Drivers and Chauffeurs | 260 | \$7.98 | \$7.91 | \$16,440 | 2.4 % |
| 53-3099 | Motor Vehicle Operators, All Other | 50 | \$19.05 | \$18.84 | \$39,180 | 4.7 % |
| 53-6021 | Parking Lot Attendants | 280 | \$6.35 | \$6.54 | \$13,600 | 4.3 % |
| 53-6031 | Service Station Attendants | 280 | \$7.95 | \$7.83 | \$16,290 | 3.3 % |
| 53-6051 | Transportation Inspectors | 90 | \$13.04 | \$14.69 | \$30,550 | 11.7 % |
| 53-6099 | Transportation Workers, All Other | (8) | \$10.04 | \$9.79 | \$20,370 | 2.7 % |
| 53-7011 | Conveyor Operators and Tenders | 100 | \$11.27 | \$10.59 | \$22,020 | 7.7 % |
| 53-7021 | Crane and Tower Operators | 60 | \$15.86 | \$15.52 | \$32,280 | 2.7 % |
| 53-7051 | Industrial Truck and Tractor Operators | 1,290 | \$8.48 | \$8.64 | \$17,960 | 3.6 % |
| 53-7061 | Cleaners of Vehicles and Equipment | 980 | \$6.72 | \$7.19 | \$14,950 | 2.9 % |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | (8) | \$8.18 | \$8.84 | \$18,390 | 2.5 % |
| 53-7063 | Machine Feeders and Offbearers | 160 | \$10.07 | \$10.35 | \$21,530 | 4.4 % |
| 53-7064 | Packers and Packagers, Hand | 1,240 | \$6.60 | \$6.78 | \$14,110 | 1.8 % |
| 53-7071 | Gas Compressor and Gas Pumping Station Operators | 40 | \$16.61 | \$17.71 | \$36,840 | 8.8 % |
| 53-7199 | Material Moving Workers, All Other | 40 | \$7.37 | \$8.49 | \$17,670 | 6.4 % |

About May 2006 National, State, and Metropolitan Area Occupational Employment and Wage Estimates

(1) Estimates for detailed occupations do not sum to the totals because the totals include occupations not shown separately. Estimates do not include self-employed workers.

(2) Annual wages have been calculated by multiplying the hourly mean wage by a "year-round, full-time" hours figure of 2,080 hours; for those occupations where there is not an hourly mean wage published, the annual wage has been directly calculated from the reported survey data.

(3) The relative standard error (RSE) is a measure of the reliability of a survey statistic. The smaller the relative standard error, the more precise the estimate.

(4) Wages for some occupations that do not generally work year-round, full time, are reported either as hourly wages or annual salaries depending on how they are typically paid.

(5) This wage is equal to or greater than \$70.00 per hour or \$145,600 per year.

(8) Estimates not released.

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