

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Engineering

**AGENDA DATE:** November 7, 2006

**CONTACT PERSON/PHONE:** Terrence Freiburg, Purchasing Manager, X-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Approve award of Solicitation No. 2006-184, Speed Humps, to TAG International, Inc. of El Paso, Texas in the amount of \$58,040.50. Although other vendors submitted bids lower than Tag International, those offers did not meet specifications. Engineering Department recommends award for all items to TAG International, Inc.

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

The staff opened bids for Speed Humps to be used as Traffic Calming Devices and have found TAG International (of El Paso) to be the lowest bidder meeting the specifications. The product that is to be provided is of a newer generation and will have highway grade reflectors built into the humps. This will greatly improve their visibility, a complaint we have continuously received about other models. TAG was the only bidder to meet the specifications, and though appearing to be lower in price, the other bidders were actually more expensive because more of their units were required to cover the same amount of street width. The Engineering Department recommends and requests that the Council award this bid to TAG International.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

Amount of award is \$58,040.50. Funds are available in 508027-27136-31136001-PST06004 (1999 Certificates of Obligation)

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_

**FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_

(Example)

if RCA is initiated by Purchasing, client department should sign also

*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**PROJECT FORM**

DATE: October 23, 2006

SOLICITATION TITLE: Speed Humps  
SOLICITATION NO: 2006-184  
BUDGET NO: 508027-27136-31136001-PST06004  
FUNDING SOURCE: 1999 Certificates of Obligation  
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: Engineering

\*\*\*\*\*

RECOMMENDATION: Vendor: TAG International, Inc.  
El Paso, Texas  
Item(s): All  
Amount: \$58,040.50

The award of Solicitation No. 2006-184, Speed Humps, to TAG International, Inc. for a total amount of \$58,040.50.

This is a fixed-price, single (one-time) purchase. Bidder offers a 2%/10 days prompt payment discount.

The Departments of Financial Services and Engineering recommend award as indicated to the lowest responsive, responsible Bidder.

BIDS SOLICITED            06    (2 local)  
BIDS RECEIVED            06  
"NO BID" RECEIVED       00

CURRENT TAXES PAID                   
OUT-OF-TOWN                         

TOTAL RECOMMENDED AWARD: \$58,040.50

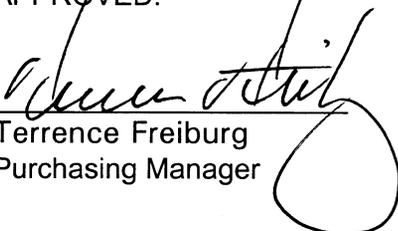
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

\*\*\*\*\*

APPROVED:

COUNCIL MEETING DATE: November 7, 2006

  
Terrence Freiburg  
Purchasing Manager

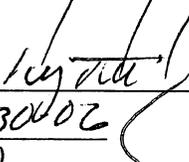
# CITY OF EL PASO BID TABULATION

BID ITEM: SPEED HUMPS			BID # 2006-184							
BID DATE: AUGUST 16, 2006			DEPARTMENT: ENGINEERING							
			BXW ELECTRICAL REBUILDERS, INC. EL PASO, TX		CONTROL SPECIALISTS COMPANY WINTER PARK, FL		FLEX-O-LITE INC. FENTON, MO		ROAD KARE INTERNATIONAL GRAND PRAIRIE, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	351	SPEED HUMPS, AS SPECIFIED	\$176.00	\$61,776.00	\$79.60	\$27,939.60	\$93.87	\$32,948.37	\$39.50	\$13,864.50
							(BIDDER'S TOTAL PRICE: \$32,947.20)			
MANUFACTURER			TRAFFIC LOGIX		GNR TECHNOLOGIES		GNR TECHNOLOGIES		ROAD KARE INTERNATIONAL	
MODEL NUMBER			23500		23500		TO BE DETERMINED		RK18C	
2.	70	COMPLETE INSTALLATION HARDWARE UNITS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	- 0 -	- 0 -	INCLUDED	INCLUDED	INCLUDED IN ABOVE		\$38.65	\$2,705.50
MANUFACTURER			TRAFFIC LOGIX		GNR TECHNOLOGIES		N/A		ROAD KARE INTERNATIONAL	
MODEL NUMBER			INCLUDED IN ITEM 1				N/A		SB HDWR	
3.	35	FEMALE END CAPS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	\$144.00	\$5,040.00	\$56.66	\$1,983.10	\$63.43	\$2,220.05	\$39.00	\$1,365.00
							(BIDDER'S TOTAL PRICE: \$2,220.17)			
MANUFACTURER			TRAFFIC LOGIX		GNR TECHNOLOGIES		GNR TECHNOLOGIES		ROAD KARE INTERNATIONAL	
MODEL NUMBER			23501		23501		TO BE DETERMINED		RK-18E	
4.	35	MALE END CAPS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	\$144.00	\$5,040.00	\$56.66	\$1,983.10	\$63.43	\$2,220.05	\$39.00	\$1,365.00
							(BIDDER'S TOTAL PRICE: \$2,220.17)			
MANUFACTURER			TRAFFIC LOGIX		GNR TECHNOLOGIES		GNR TECHNOLOGIES		ROAD KARE INTERNATIONAL	
MODEL NUMBER			23502		23502		TO BE DETERMINED		RK-18E	
<b>TOTAL (ITEMS 1 - 4):</b>			<b>\$71,856.00</b>		<b>\$31,905.80</b>		<b>\$37,388.47</b>		<b>\$19,300.00</b>	
							(BIDDER'S TOTAL: \$37,387.53)			

(FOUND NON-RESPONSIVE -  
DID NOT MEET SPECIFICATIONS)

(FOUND NON-RESPONSIVE -  
DID NOT MEET SPECIFICATIONS)

(FOUND NON-RESPONSIVE -  
DID NOT MEET SPECIFICATIONS)

APPROVED BY: 

DATE: 10-30-06  
(REVISED COPY)

# CITY OF EL PASO BID TABULATION

BID ITEM: SPEED HUMPS BID DATE: AUGUST 16, 2006	BID # 2006-184 DEPARTMENT: ENGINEERING			
	BXW ELECTRICAL REBUILDERS, INC. EL PASO, TX	CONTROL SPECIALISTS COMPANY WINTER PARK, FL	FLEX-O-LITE INC. FENTON, MO	ROAD KARE INTERNATIONAL GRAND PRAIRIE, TX
<p>THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>				
	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>2% - 10 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>60 CONSECUTIVE CALENDAR DAYS</b>	<b>30 CONSECUTIVE CALENDAR DAYS</b>	<b>45 CONSECUTIVE CALENDAR DAYS</b>	<b>45 CONSECUTIVE CALENDAR DAYS</b>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

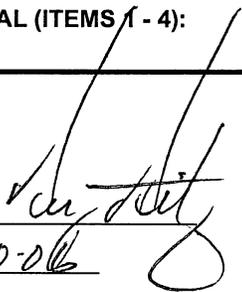
APPROVED BY:

DATE: 10-30-06  
 (REVISED COPY)

# CITY OF EL PASO BID TABULATION

BID ITEM: SPEED HUMPS			BID # 2006-184							
BID DATE: AUGUST 16, 2006			DEPARTMENT: ENGINEERING							
			SUNWEST SALES COMPANY HAYWARD, CA		TAG INTERNATIONAL, INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	351	SPEED HUMPS, AS SPECIFIED	\$78.00	\$27,378.00	\$150.50	\$52,825.50				
MANUFACTURER			ECOSAF		TAG INTERNATIONAL, INC.					
MODEL NUMBER			4000-MS		MLSB MINI-HUMP					
2.	70	COMPLETE INSTALLATION HARDWARE UNITS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	\$10.00	\$700.00	\$14.50	\$1,015.00				
MANUFACTURER			ECOSAF		TAG INTERNATIONAL, INC.					
MODEL NUMBER			4000-IH		INSTALLATION HARDWARE					
3.	35	FEMALE END CAPS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	\$65.00	\$2,275.00	\$60.00	\$2,100.00				
MANUFACTURER			ECOSAF		TAG INTERNATIONAL, INC.					
MODEL NUMBER			4000-FE		FEMALE END CAPS					
4.	35	MALE END CAPS, COMPATIBLE TO SPEED HUMPS IN ITEM NO. 1	\$65.00	\$2,275.00	\$60.00	\$2,100.00				
MANUFACTURER			ECOSAF		TAG INTERNATIONAL, INC.					
MODEL NUMBER			4000-ME		MALE END CAPS					
TOTAL (ITEMS 1 - 4):			\$32,628.00		\$58,040.50					

(FOUND NON-RESPONSIVE -  
DID NOT MEET SPECIFICATIONS)

APPROVED BY: 

DATE: 10-30-06  
(REVISED COPY)

# CITY OF EL PASO BID TABULATION

BID ITEM: SPEED HUMPS  
 BID DATE: AUGUST 16, 2006

BID # 2006-184  
 DEPARTMENT: ENGINEERING

	SUNWEST SALES COMPANY HAYWARD, CA	TAG INTERNATIONAL, INC. EL PASO, TX		
<p>THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NONE STATED	2% - 10 DAYS		
BIDDER'S PROMISED DELIVERY:	45-60 CONSECUTIVE CALENDAR DAYS (AFTER APPROVAL OF DRAWINGS)	70-90 CONSECUTIVE CALENDAR DAYS		
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.                  A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>				
BIDS SOLICITED: 6	BIDS RECEIVED: 6		BIDS LOCAL: 2	NO BIDS: 0

APPROVED BY:

DATE: 10-30-06  
 (REVISED COPY)

TAG INTERNATIONAL INC  
ATTN MATT SEYMORE  
5766 N MESA ST  
EL PASO, TX 79912

EMEDCO  
P.O. BOX 369  
BUFFALO, NY 14240

INSITE SOLUTIONS  
P.O. BOX 8698  
ROCKY MOUNT, NC 27804

BARCO PRODUCTS  
11 N BATAVIA AVE.  
BATAVIA, IL 60510

ROADTECH MFG INC  
7115 WEST NORTH AVE.  
OAK PARK, IL 60302

STRAIGHT LINE STRIPING INC  
CHUCK COLE  
10460 PERSEPHONE ST.  
EL PASO, TX 79924