

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services – Fleet Division

**AGENDA DATE:** 11/09/10

**CONTACT PERSON/PHONE NUMBER:** Stuart Ed – Director, General Services (915) 621-682  
Bruce Collins – Purchasing Manager, Financial Services (915) 541-4313

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Award solicitation 2010-276 Vehicles – Fleet, to the vendors listed below for the purchase of vehicles consisting of:

- Rudolph Chevrolet: Forty two (42) Compact Sedan, 4 Door Hybrid Automobiles - \$23,254.00 Each  
Twenty Eight (28) Compact Extended Cab Pickup Trucks - \$15,900.00 Each  
Six (6) Compact Extended Cab Pickup Trucks with 4x4 option - \$18,969.00 Each  
Total Award: \$1,535,682.00
- Casa Ford: Three (3) Midsize Sedan, 4 Door Hybrid Automobiles - \$26,443.28 Each  
Four (4) Compact Regular Cab Pickup Trucks - \$15,501.98 Each  
Total Award: \$141,337.76

Each component has an initial term of 24 months with a collective total value of \$1,677,019.76. The purchase of the vehicles will be made during the twenty four month term of the contract. Whereas, Casa Ford has an additional three year option.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above purchase. These vendors were the bidders offering the best value to the City. The City is currently in the process of replacing the old fleet through a Fleet Replacement Program that targets vehicles that have met their life expectancy. Once identified, they are replaced with new, more cost effective vehicles that operate more efficiently and are environmentally-friendly. The proposed purchase will replace larger sized vehicles in the current fleet with smaller, more economical units that are less costly to run and maintain. The compact and mid-size sedans that are being recommended are equipped with hybrid technology. Green Fleet funding will be used to offset the difference between a non-hybrid and hybrid vehicle. The cost difference for the purchase of the hybrid vehicles nets \$353,004.24. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. City Council previously approved the purchase of vehicles for the Police Department under Bid 2010-003 totaling \$3,251,867.40 on 03/09/10.

**AMOUNT AND SOURCE OF FUNDING:**

37150068 – 508054 – 27265 – PFLESVC01, General Services – Cars, Pickups, Vans, SUVs  
37150067 – 508006 – 05590 – GEECBG02, General Services – Green Fleet Vehicles, Vehicular Equipment

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*



**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **NOVEMBER 9, 2010**.

Discussion and action on the award of Solicitation No. 2010-276 (Vehicles – City Fleet) to Rudolph Chevrolet LLC and Casa Ford, Inc. for an initial term estimated award of \$1,677,019.76.

Department: General Services – Fleet Division  
Award to: Vendor 1: Rudolph Chevrolet LLC  
El Paso, TX  
Item(s): Group I Item 1  
Group II Item 2  
Group II Optional Item: Four Wheel Drive  
Initial Term: 2 years  
Option to Extend: None  
Payment Terms: Net 30  
Initial Term Estimated Award: \$1,535,682.00 (2 years)  
Total Estimated Award: \$1,535,682.00 (2 years)

Award to: Vendor 2: Casa Ford, Inc.  
El Paso, TX  
Item(s): Group I Item 2  
Group II Item 1  
Initial Term: 2 years  
Option to Extend: Through Manufacturer’s Build-Out Date for Model Years 2013, 2014 and 2015  
Payment Terms: Net 30  
Initial Term Estimated Award: \$141,337.76 (2 years)  
Total Estimated Award: \$353,344.40 (5 years)

Funding Source: Equipment Replacement – Cars, Pickups, Vans  
Green Fleet Vehicles - Vehicular Equipment  
District(s): All

This is a requirements type contract.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated to Rudolph Chevrolet LLC and Casa Ford, Inc., the bidders offering the best value bids.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Dick Poe Imports L.P. d/b/a Dick Poe Toyota Scion ‘s bid on Group 1 Item 1 Compact Sedan Hybrid Automobiles is considered non-responsive as the bidder cannot meet the specified delivery time.

**COMMITTEE SCORE SHEET**

SOLICITATION NO: 2010-276  
 SOLICITATION TITLE: VEHICLES - CITY FLEET  
 GENERAL SERVICES - FLEET DIVISION

	Casa Ford El Paso, TX		Dick Poe Imports L.P. dba Dick Poe Toyota Scion El Paso, TX		Jack Key Moto Alamogordo, NM		Jack Key Moto Alamogordo, NM ALTERNATE BID		Johnson Grayson Automotive, Inc. dba Holiday Chevrolet Holiday Ford Whitesboro, TX		Johnson Grayson Automotive, Inc. dba Holiday Chevrolet Holiday Ford Whitesboro, TX ALTERNATE BID		Massey Automotive LP El Paso, TX		Rudolph Chevrolet El Paso, TX	
<b>Cost of Ownership</b>																
<b>Group I: Hybrid Automobiles</b>																
Compact Sedan, 4 Door	No Bid	0.00	\$29,180.00	80.00	No Bid	0.00	No Bid	0.00	No Bid	0.00	No Bid	0.00	No Bid	0.00	\$30,327.17	76.97
Midsize Sedan, 4 Door	\$33,878.98	80.00	\$34,737.88	78.02	No Bid	0.00	No Bid	0.00	\$35,798.65	75.71	No Bid	0.00	No Bid	0.00	None Stated	0.00
<b>Group II: Pickup Trucks</b>																
Compact Regular Cab	\$32,255.57	80.00	\$33,392.16	77.28	No Bid	0.00	No Bid	0.00	\$36,556.57	70.59	\$38,335.13	67.31	No Bid	0.00	\$36,171.91	71.34
Compact Extended Cab	\$38,017.87	73.56	\$41,518.82	67.35	\$34,955.79	80.00	\$41,061.30	68.10	\$39,478.57	70.83	\$39,710.62	70.42	\$41,047.82	68.13	\$37,290.91	74.99
Compact 4 Door Crew Cab	No Bid	0.00	\$42,443.82	70.27	\$37,280.79	80.00	\$42,210.30	70.66	\$40,345.82	73.92	\$44,337.82	67.27	\$42,071.82	70.89	\$38,518.16	77.43
<b>Group III: Other Hybrid Vehicle</b>																
	No Bid		No Bid		No Bid		No Bid		\$40,719.75	80.00	\$40,719.75	80.00	No Bid		No Bid	
<b>TOTAL POINTS</b>	<b>80</b>															
<b>Reputation and Quality of Bidder's Service</b>																
Does bidder employ a minimum of twenty (20) employees locally (El Paso, TX)? (10 points)	Yes	10.00	Yes	10.00	No	0.00	No	0.00	No	0.00	No	0.00	Yes	10.00	Yes	10.00
How many total hours is local Maintenance Shop open per week? (10 points)	63	8.40	75	10.00	40	5.33	40	5.33	60	8.00	60	8.00	55	7.33	60	8.00
<b>(# points/percent max)</b>	<b>20</b>															
Compact Sedan, 4 Door		No Bid		NR	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	94.97
Midsize Sedan, 4 Door		98.40		98.02	No Bid		No Bid		No Bid		83.71		No Bid		No Bid	No Bid
Compact Regular Cab		98.40		97.28	No Bid		No Bid		No Bid		78.59		75.31		No Bid	89.34
Compact Extended Cab		91.96		87.35	85.33		73.44		81.92		78.42		78.42		85.46	92.99
Compact 4 Door Crew Cab		No Bid		90.27	85.33		75.99		81.92		75.27		75.27		88.22	95.43
<b>GRAND TOTAL</b>	<b>100</b>															
<b>(100 points/percent max)</b>																

\* Bidder cannot meet specified delivery time

Pricing on the Committee Score Sheet reflect Total Cost of Ownership. Pricing on the RCA reflect actual unit prices.

Total Vehicle Cost will be calculated in the following manner: (Model Price) + (High Utilization Option(s) Price) + (Total Fuel Cost for 100,000 Miles of Operation) = Total Vehicle Cost.

Cost for 100,000 Miles is determined by dividing 100,000 by the MPG with the result multiplied by the current cost of applicable fuel (gasoline, flex fuel, diesel) on the bid opening date. The Department of Energy published fuel prices shall be used for this evaluation.

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET		BID # 2010-276	
BID DATE: AUGUST 25, 2010		DEPARTMENT: GENERAL SERVICES - FLEET DIVISION	
GROUP I - HYBRID AUTOMOBILES (APPROXIMATELY 30 PER YEAR)		CASA FORD INC. EL PASO, TX	
DICK POE IMPORTS L.P. DBA DICK POE TOYATA SCION EL PASO, TX			
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
1.	COMPACT SEDAN, 4-DOOR	NO BID	\$23,380.00
YEAR/MAKE/MODEL NO.		NO BID	2010 TOYOTA PRIUS II 1223
2.	MIDSIZE SEDAN, 4-DOOR	\$26,443.08	\$25,950.00
YEAR/MAKE/MODEL NO.		2011 FORD FUSION	2011 TOYOTA HYBRID CAMRY 2560
OPTIONAL ITEM PRICING (GROUP I - HYBRID AUTOMOBILES, ITEMS 1-2)			
POWER SEATS		COMPACT	MIDSIZE
CRUISE CONTROL/TILT WHEEL		NO BID	STD
FRONT BUCKET SEATS, REAR BENCH			STD
		STD	STD
GROUP II - PICKUP TRUCKS (APPROXIMATELY 19 PER YEAR)			
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
1.	COMPACT REGULAR CAB	\$15,501.98	\$18,129.00
YEAR/MAKE/MODEL NO.		2011 FORD RANGER	2010 TOYOTA TACOMA BASE 71042.7L 4 CYL.
2.	COMPACT EXTENDED CAB	\$15,700.98	\$24,460.00
YEAR/MAKE/MODEL NO.		2011 FORD RANGER SUPERCAB	2011 TOYOTA TACOMA PRERUNNER ACCESSCAB 7164 4.0L 6 CYL.
3.	COMPACT 4 DOOR CREW CAB	NO BID	\$25,385.00
YEAR/MAKE/MODEL NO.		NO BID	2011 TOYOTA TACOMA PRERUNNER DOUBLECAB 7188 4.0L 6 CYL.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/14/10



# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET  
 BID DATE: AUGUST 25, 2010

BID # 2010-276

DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

	CASA FORD INC. EL PASO, TX	DICK POE IMPORTS L.P. DBA DICK POE TOYATA SCION EL PASO, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>	(*SEE COMMENT BELOW)	NONE STATED
THE CITY, AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION(S) TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  A. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2013 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2014 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2015 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive calendar days	120	2010's 120; 2011's 120 DAYS; 2011 PRIUS MAY 2011
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

(\*FORD RANGER WILL BE AVAILABLE THRU BUILDOUT 2011 MODEL YEAR ONLY. FORD MOTOR COMPANY HAS ANNOUNCED IT WILL BE DISCONTINUED.)

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:     ZR    

DATE:     9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET		BID # 2010-276	
BID DATE: AUGUST 25, 2010		DEPARTMENT: GENERAL SERVICES - FLEET DIVISION	
GROUP I - HYBRID AUTOMOBILES (APPROXIMATELY 30 PER YEAR)		JACK KEY MOTO ALAMOGORDO, NM	
JACK KEY MOTO ALAMOGORDO, NM (ALTERNATE BID)			
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
1.	COMPACT SEDAN, 4-DOOR	NO BID	NO BID
YEAR/MAKE/MODEL NO.			
2.	MIDSIZE SEDAN, 4-DOOR	NO BID	NO BID
YEAR/MAKE/MODEL NO.			
OPTIONAL ITEM PRICING (GROUP I - HYBRID AUTOMOBILES, ITEMS 1-2)			
POWER SEATS		COMPACT	MIDSIZE
CRUISE CONTROL/TILT WHEEL			
FRONT BUCKET SEATS, REAR BENCH			
GROUP II - PICKUP TRUCKS (APPROXIMATELY 19 PER YEAR)			
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
1.	COMPACT REGULAR CAB	NO BID	NO BID
YEAR/MAKE/MODEL NO.			
2.	COMPACT EXTENDED CAB	\$15,347.00	\$19,178.00
YEAR/MAKE/MODEL NO.		2011 DOPDGE DAKOTA 2W.D. NDIL33	2011 DODGE DAKOTA ST 4.W.D. ND5L33
3.	COMPACT 4 DOOR CREW CAB	\$17,672.00	\$20,327.00
YEAR/MAKE/MODEL NO.		2011 DODGE DAKOTA 2W.D. NDIL84	2011 DODGE DAKOTA 4.W.D. ND5L84

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: JP

DATE: 9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET

BID # 2010-276

BID DATE: AUGUST 25, 2010

DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

		JACK KEY MOTO ALAMOGORDO, NM				JACK KEY MOTO ALAMOGORDO, NM (ALTERNATE BID)			
OPTIONAL ITEM PRICING (GROUP II - COMPACT PICKUP TRUCKS, ITEMS 1 - 3)		REGULAR CAB	EXTENDED CAB	CREW CAB		REGULAR CAB	EXTENDED CAB	CREW CAB	
		NO BID	N/A	N/A		NO BID	N/A	N/A	
POWER WINDOWS			N/A	N/A			N/A	N/A	
POWER SEATS			N/A	N/A			N/A	N/A	
POWER LOCKS			N/A	N/A			N/A	N/A	
POWER MIRRORS			N/A	N/A			N/A	N/A	
CRUISE CONTROL/TILT WHEEL			\$250.00	\$250.00			\$250.00	\$250.00	
4WD			N/A	N/A			INCL	INCL	
FRONT BUCKET SEATS			STD	STD			STD	STD	
INTEGRATED/FITTED BED CAP			\$1,175.00	\$1,175.00			\$1,175.00	\$1,175.00	
ROLL TOP BED COVER			\$864.97	\$864.97			\$864.97	\$864.97	
FULL BED WIDTH LOCKING TOOL BOX, 13" DEEP			\$260.00	\$260.00			\$260.00	\$260.00	
GROUP III - OTHER HYBRID VEHICLES (APPROXIMATELY 5 PER YEAR)									
ITEM	DESCRIPTION	UNIT PRICE				UNIT PRICE			
1.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				NO BID			
YEAR/MAKE/MODEL NO.									
2.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				NO BID			
YEAR/MAKE/MODEL NO.									
3.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				NO BID			
YEAR/MAKE/MODEL NO.									
OPTIONAL ITEM PRICING (GROUP III - HYBRIDS, ITEMS 1 - 3)		OTHER				OTHER			
POWER SEATS									
CRUISE CONTROL/TILT WHEEL									
FRONT BUCKET SEATS, REAR BENCH									

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:     ZR    

DATE:     9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET BID DATE: AUGUST 25, 2010	BID # 2010-276 DEPARTMENT: GENERAL SERVICES - FLEET DIVISION	
	JACK KEY MOTO ALAMOGORDO, NM	JACK KEY MOTO ALAMOGORDO, NM (ALTERNATE BID)
<p><b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b></p> <p>THE CITY, AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION(S) TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>A. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2013 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>B. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2014 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>C. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2015 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	NET - 30 DAYS	NET - 30 DAYS
<p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>BIDDER'S PROMISED DELIVERY:                  Within _____ consecutive calendar days</p>	90 - 120	90 - 120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY: JK

DATE: 9/14/10



# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET				BID # 2010-276			
BID DATE: AUGUST 25, 2010				DEPARTMENT: GENERAL SERVICES - FLEET DIVISION			
				<b>JOHNSON GRAYSON AUTOMOTIVE, INC. DBA HOLIDAY CHEVROLET HOLIDAY FORD WHITESBORO, TX</b>		<b>JOHNSON GRAYSON AUTOMOTIVE, INC. DBA HOLIDAY CHEVROLET HOLIDAY FORD WHITESBORO, TX (ALTERNATE BID)</b>	
<b>OPTIONAL ITEM PRICING (GROUP II - COMPACT PICKUP TRUCKS, ITEMS 1 - 3)</b>				REGULAR CAB	EXTENDED CAB	CREW CAB	
POWER WINDOWS				N/A	N/A	INCL	
POWER SEATS				N/A	N/A	N/A	
POWER LOCKS				N/A	N/A	INCL	
POWER MIRRORS				N/A	N/A	INCL	
CRUISE CONTROL/TILT WHEEL				\$352.00	\$352.00	INCL	
4WD				N/A	\$2,557.00	\$2,342.00	
FRONT BUCKET SEATS				N/A	N/A	\$301.00	
INTEGRATED/FITTED BED CAP				\$1,444.00	\$1,444.00	\$1,444.00	
ROLL TOP BED COVER				\$1,227.00	\$1,227.00	\$1,227.00	
FULL BED WIDTH LOCKING TOOL BOX, 13" DEEP				\$289.00	\$289.00	\$289.00	
<b>GROUP III - OTHER HYBRID VEHICLES (APPROXIMATELY 5 PER YEAR)</b>							
ITEM	DESCRIPTION			UNIT PRICE		UNIT PRICE	
1.	OTHER HYBRID VEHICLE (IF REQUIRED)			\$28,844.75		\$28,844.75	
YEAR/MAKE/MODEL NO.				2011 FORD ESCAPE U4K		2011 FORD ESCAPE U4K	
2.	OTHER HYBRID VEHICLE (IF REQUIRED)			NONE STATED		NONE STATED	
YEAR/MAKE/MODEL NO.				NONE STATED		NONE STATED	
3.	OTHER HYBRID VEHICLE (IF REQUIRED)			NONE STATED		NONE STATED	
YEAR/MAKE/MODEL NO.				NONE STATED		NONE STATED	
<b>OPTIONAL ITEM PRICING (GROUP III - HYBRIDS, ITEMS 1 - 3)</b>					OTHER		
POWER SEATS					INCL		
CRUISE CONTROL/TILT WHEEL					INCL		
FRONT BUCKET SEATS, REAR BENCH					INCL		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: LR

DATE: 9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET BID DATE: AUGUST 25, 2010	BID # 2010-276 DEPARTMENT: GENERAL SERVICES - FLEET DIVISION	
	JOHNSON GRAYSON AUTOMOTIVE, INC. DBA HOLIDAY CHEVROLET HOLIDAY FORD WHITESBORO, TX	JOHNSON GRAYSON AUTOMOTIVE, INC. DBA HOLIDAY CHEVROLET HOLIDAY FORD WHITESBORO, TX (ALTERNATE BID)
<p><b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b></p> <p>THE CITY, AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION(S) TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>A. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2013 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>B. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2014 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>C. VENDOR OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT THROUGH THE MANUFACTURER'S BUILD-OUT DATE FOR MODEL YEAR 2015 VEHICLES, AT THE SAME UNIT PRICE(S) AS APPLICABLE UNDER THE PRICE ADJUSTMENT CLAUSE.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	NET - 30 DAYS	NET - 30 DAYS
<p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p><b>BIDDER'S PROMISED DELIVERY:</b>                  Within _____ consecutive calendar days</p>	120 AFTER ARO	120 AFTER ARO
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:     *RR*      
 DATE:     9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET		BID # 2010-276	
BID DATE: AUGUST 25, 2010		DEPARTMENT: GENERAL SERVICES - FLEET DIVISION	
GROUP I - HYBRID AUTOMOBILES (APPROXIMATELY 30 PER YEAR)		MASSEY AUTOMOTIVE, LP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
ITEM	DESCRIPTION	UNIT PRICE	
1.	COMPACT SEDAN, 4-DOOR	NO BID	
YEAR/MAKE/MODEL NO.		2010-2011 HONDA CIVIC FA3F2AEW	
2.	MIDSIZE SEDAN, 4-DOOR	NO BID	
YEAR/MAKE/MODEL NO.		NONE STATED	
OPTIONAL ITEM PRICING (GROUP I - HYBRID AUTOMOBILES, ITEMS 1-2)		COMPACT	MIDSIZE
POWER SEATS			
CRUISE CONTROL/TILT WHEEL			
FRONT BUCKET SEATS, REAR BENCH			
GROUP II - PICKUP TRUCKS (APPROXIMATELY 19 PER YEAR)			
ITEM	DESCRIPTION	UNIT PRICE	
1.	COMPACT REGULAR CAB	NO BID	
YEAR/MAKE/MODEL NO.		2011 CHEV COLORADO CS15403	
2.	COMPACT EXTENDED CAB	\$15,089.00	\$15,900.00
YEAR/MAKE/MODEL NO.		2011 DODGE DAKOTA ST NDIL33	2011 CHEV COLORADO CS15653
3.	COMPACT 4 DOOR CREW CAB	\$17,413.00	\$17,449.00
YEAR/MAKE/MODEL NO.		2011 DODGE DAKOTA ST NDIL84	2011 CHEV COLORADO CS15643

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:                     

DATE: 9/14/10

# CITY OF EL PASO BID TABULATION

BID ITEM: VEHICLES - CITY FLEET BID # 2010-276  
 BID DATE: AUGUST 25, 2010 DEPARTMENT: GENERAL SERVICES - FLEET DIVISION

		MASSEY AUTOMOTIVE, LP EL PASO, TX				RUDOLPH CHEVROLET LLC EL PASO, TX			
OPTIONAL ITEM PRICING (GROUP II - COMPACT PICKUP TRUCKS, ITEMS 1 - 3)		REGULAR CAB	EXTENDED CAB	CREW CAB		REGULAR CAB	EXTENDED CAB	CREW CAB	
POWER WINDOWS			N/A	N/A		\$573.75 (PKG)	\$573.75 (PKG)	STD	
POWER SEATS			N/A	N/A		N/A	N/A	N/A	
POWER LOCKS			N/A	N/A		PKG	PKG	STD	
POWER MIRRORS			N/A	N/A		PKG	PKG	STD	
CRUISE CONTROL/TILT WHEEL			\$250.00	\$250.00		STD	STD	STD	
4WD			\$4,250.00	\$2,950.00		\$2,760.00	\$3,069.00	\$3,321.00	
FRONT BUCKET SEATS			STD	STD		N/A	N/A	N/A	
INTEGRATED/FITTED BED CAP			\$2,549.00	\$2,549.00		\$1,095.00	\$1,095.00	\$1,095.00	
ROLL TOP BED COVER			\$892.00	\$892.00		\$1,095.00	\$1,095.00	\$1,095.00	
FULL BED WIDTH LOCKING TOOL BOX, 13" DEEP			\$959.00	\$959.00		\$295.00	\$295.00	\$295.00	
GROUP III - OTHER HYBRID VEHICLES (APPROXIMATELY 5 PER YEAR)		UNIT PRICE				UNIT PRICE			
ITEM	DESCRIPTION	NO BID				N/A			
1.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				N/A			
YEAR/MAKE/MODEL NO.									
2.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				N/A			
YEAR/MAKE/MODEL NO.									
3.	OTHER HYBRID VEHICLE (IF REQUIRED)	NO BID				N/A			
YEAR/MAKE/MODEL NO.									
OPTIONAL ITEM PRICING (GROUP III - HYBRIDS, ITEMS 1 - 3)		OTHER				OTHER			
POWER SEATS									
CRUISE CONTROL/TILT WHEEL									
FRONT BUCKET SEATS, REAR BENCH									

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:     JR    

DATE:     9/14/10



DICK POE CHRYSLER  
6501 MONTANA AVENUE  
EL PASO, TX 79925

DICK POE DEALERSHIPS  
1363 AIRWAY BLVD.  
EL PASO, TX 79925

MIDWAY CHEVROLET  
5915 MONTANA AVENUE  
EL PASO, TX 79925

SUNLAND PARK  
PONTIAC BUICK GMC  
955 CROCKETT WAY  
EL PASO, TX 79922

MISSION CHEVROLET  
1316 GEORGE DIETER  
EL PASO, TX 79936

SHAMLALEY FORD  
11301 GATEWAY BLVD. W  
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP  
7230 VISCOUNT BLVD.  
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP  
ATTN: MIKE RUFFIN  
5625 S. DESERT  
EL PASO, TX 79932

CASA FORD  
ATTN: RICK KENLEY  
5815 MONTANA AVENUE  
EL PASO, TX 79925

MACK MASSEY MOTORS  
950 CROCKETT STREET  
EL PASO, TX 79922

BRAVO CHEVROLET  
CADILLAC HUMMER  
6555 MONTANA AVENUE  
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK  
6800 MONTANA AVENUE  
EL PASO, TX 79925

DRIVEWAY DODGE  
8434 GATEWAY BLVD. E  
EL PASO, TX 79907

EL PASO HONDA  
1490 LEE TREVINO  
EL PASO, TX 79936

EXPRESSWAY FORD  
5550 N. DESERT BLVD.  
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT  
7713 ALAMEDA AVENUE  
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR  
ATTN: JENNIFER JENNINGS  
4115 N. MESA  
EL PASO, TX 79902

FABCO INDUSTRIES INC.  
8406 SPRAGUE ROAD  
ODESSA, TX 79764

JACK KEY MOTORS  
1840 N. MAIN  
LAS CRUCES, NM 88001

BRAVO CHEVROLET  
1601 S. MAIN ST.  
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC  
425 W. BOUTZ ROAD  
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY  
470 W. BOUTZ  
LAS CRUCES, NM 88005

VISION FORD LINCOLN-  
MERCURY  
1500 S. WHITE SANDS BLVD.  
ALAMOGORDO, NM 88310