

CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services – Fleet Division

AGENDA DATE: November 12, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822  
Bruce D. Collins, Purchasing Director, 541-4313

DISTRICT (S) AFFECTED: ALL

**SUBJECT:**

General Services – Fleet Division would like to recommend award of Solicitation No. 2013-301 – Hydraulic Excavator to Wagner Equipment Co., El Paso for a one-time award of \$376,974.00 (1 unit).

**BACKGROUND / DISCUSSION:**

The General Services Department - Fleet Division is recommending the award of the above bid to Wagner Equipment Co., the bidder offering the best value bid. The approval of this purchase will allow the Environmental Services Department to process waste in landfills more efficiently while keeping compliant with state environmental guidelines and procedures. The city also owns other heavy equipment that operates in the same capacity and therefore will allow for standardization. Local business is being supported.

Purchasing & Strategic Sourcing Department and The General Services Department – Fleet Division are recommending that 4 Rivers Equipment be deemed non-responsive due to the failure of meeting warranty specifications.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2005-145 on April 26, 2005, Item 16D

**SELECTION SUMMARY:**

Solicitation was advertised on 08/20/2013 & 08/27/2013. The solicitation was posted on City website on 08/20/2013. The email (Purmail) notification was sent out on 08/20/2013. Total of twenty-five (25) bidders were solicited; nineteen (19) local vendors. Four (4) bids were received; all local vendors.

**AMOUNT AND SOURCE OF FUNDING:**

Department: Environmental Services Department  
Amount: \$376,974.00 (1 unit)  
Funds Available: Dept: 334 Div: 34060 Acct: 580290 Fund: 3150 Project: PSWM00170  
Funds Source: Environmental Services Dept – Capital Outlay

**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\* AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



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Stuart C. Ed, General Services Director

**COUNCIL PROJECT FORM  
(ONE-TIME BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **NOVEMBER 12, 2013**.

The award of Solicitation No. 2013-301 (Hydraulic Excavator) to Wagner Equipment Co. for a total award of \$376,974.00.

Department:	General Services – Fleet Division
Award to:	Wagner Equipment Co. El Paso, TX
Item(s):	All
Option:	None
Payment Terms:	Net 30
Unit Amount:	\$376,974.00 (per unit)
Total Award:	\$376,974.00 (for 1 unit)
Account No.:	231 – 37010 – 580540 – 4960 – PSWM00170
Funding Source:	Environmental Services Dept – Capital Outlay
District(s):	All

This is a Best Value, fixed-price, single (one-time) purchase.

The Purchasing & Strategic Sourcing Department and General Services – Fleet Division recommends award as indicated to Wagner Equipment Co., the bidder offering the best value bid.

Recommend 4 Rivers Equipment LLC be deemed non-responsive due to failure to meet warranty specifications as required under this solicitation.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

KAMSON  
11501 CHITO SAMANIEGO DRIVE  
EL PASO, TX 79936

SUNSTATE EQUIPMENT  
8660 CASTNER DRIVE  
EL PASO, TX 79907

4 RIVERS EQUIPMENT  
11323 ROJAS DRIVE  
EL PASO, TX 79936

RJ BORDER MANAGEMENT, LLC DBA  
BORDER INTERNATIONAL TRUCKS  
12283 ROJAS DRIVE  
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY  
1342 LOMALAND DRIVE  
EL PASO, TX 79935

TEXAS EQUIPMENT CO.  
ATTN: ERNESTO ESPARZA  
18770 ALAMEDA AVE  
P. O. BOX 140  
TORNILLO, TX 79853

MHC KENWORTH  
10901 GATEWAY BLVD. W.  
EL PASO, TX 79935

NEW HOLLAND EQUIPMENT  
9820 N. LOOP DRIVE  
EL PASO, TX 79907

SIERRA MACHINERY INC  
939 HAWKINGS BLVD.  
EL PASO, TX 79915

TENNANT/ELGIN  
WESTERN FLEET  
3800 SHELL STREET  
EL PASO, TX 79925

PRIME EQUIPMENT  
6914 GATEWAY EAST BLVD  
EL PASO, TX 79915

CJC EQUIPMENT  
P. O. BOX 1154  
SONORA, TX 76950

ROAD MACHINERY COMPANY  
ATTN: WESLEY KOLSTER  
1181 BURGANDY STREET  
EL PASO, TX 79907

RUST TRACTOR COMPANY  
10501 DYER STREET  
EL PASO, TX 79914

WAGNER EQUIPMENT  
ATTN: GILBERT SAENZ  
10501 DYER STREET  
EL PASO, TX 79924

ASCO  
ASSOCIATED SUPPLY CO. INC.  
3412 KERMIT HWY  
ODESSA, TX 79764

COOPER EQUIPMENT  
ATTN: GEORGE COOPER  
17474 JUDSON ROAD  
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL  
830 PENDALE ROAD  
EL PASO, TX 79907

NUECES POWER EQUIPMENT  
4501 U.S. HWY 59 NORTH  
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC  
12320 S. MAIN STREET  
HOUSTON, TX 77235-5068

RUSH TRUCK CENTERS OF TEXAS, LP  
DBA RUSH TRUCK CENTER  
12253 GATEWAY BLVD W  
EL PASO, TX 79936

TRUCK ENTERPRISE  
ATTN: LANNY GOLUCKE  
14400 GATEWAY BLVD. W.  
EL PASO, TX 79928

INTEGRATED MECHANICS, LLC  
ATTN: GEORGE MORA  
9811 CARNEGIE  
EL PASO, TX 79925

CASA FORD, INC.  
5815 MONTANA  
EL PASO, TX

STEWART AND STEVENSON TRUCK  
HOLDINGS LLC, DBA ON THE BORDER  
FREIGHTLINER OF EL PASO  
1377 HORIZON BLVD  
EL PASO, TX 79928

# COMMITTEE SCORE SHEET

SOLICITATION NO: 2013-301

SOLICITATION TITLE: HYDRAULIC EXCAVATOR

	4 RIVERS EQUIPMENT LLC	ROAD MACHINERY LLC	SIERRA MACHINERY, INC.	WAGNER EQUIPMENT CO.
	EL PASO, TX	EL PASO, TX	EL PASO, TX	EL PASO, TX
<b>Cost</b>	\$349,500.00	\$404,061.00	\$388,447.00	\$376,974.00
# points 60	60.00	51.90	53.98	55.63
<b>Reputation and Quality of Bidder's Service</b>				
# points 15	13.00	13.83	9.67	13.67
<b>Bidders Operational Information</b>				
# points 10	10.00	10.00	10.00	10.00
<b>Turnaround Time for Service Repairs</b>				
# points 10	0.00	0.00	0.00	0.00
<b>Past Performance</b>				
# points 5	3.34	5.00	5.00	5.00
<b>GRAND TOTAL</b>	<b>86.34</b>	<b>80.73</b>	<b>78.65</b>	<b>84.30</b>



## CITY OF EL PASO BID TABULATION FORM



**Project Name: HYDRAULIC EXCAVATOR**  
**Bid Opening Date: SEPTEMBER 18, 2013**

**Solicitation #: 2013-301**  
**Department: GENERAL SERVICES - FLEET DIVISION**

			4 RIVERS EQUIPMENT LLC EL PASO, TX		ROAD MACHINERY LLC EL PASO, TX		SIERRA MACHINERY, INC. EL PASO, TX		WAGNER EQUIPMENT CO. EL PASO, TX		
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	
1.	1 EACH	<b>HYDRAULIC EXCAVATOR (UNIT PRICE MUST INCLUDE ALL SHIPPING/HANDLING &amp; DELIVERY CHARGES)</b>	\$349,500.00	\$349,500.00	\$404,061.00	\$404,061.00	\$388,447.00	\$388,447.00	\$376,974.00	\$376,974.00	
<b>MANUFACTURER</b>			JOHN DEERE		KOMATSU		VOLVO		CATERPILLAR		
<b>MODEL NUMBER</b>			470GLC		PC490LC-10		NEW 2013 - EC480D		349EL		
<p><b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>											
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT			YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.			YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
D. NO OPTION OFFERED			<input type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>		
<b>PAYMENT TERMS:</b>			NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>			YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	
<b>BIDDER'S PROMISED DELIVERY:</b>			120		45		120		120		
Within <u>          </u> consecutive calendar days											
<p><small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small></p>											
<b>BIDS SOLICITED: 25</b>			<b>BIDS RECEIVED: 4</b>			<b>BIDS LOCAL: 19</b>			<b>NO BIDS: 0</b>		

**NOTE:** This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:           / s/                      
DATE:           9/30/13