

**CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services – Fleet Division

AGENDA DATE: November 12, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Director, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

General Services would like to recommend award of Solicitation No. 2013-302 – Roll-Off Trucks to RJ Border International LP, El Paso for a one-time award of \$438,300.00.

Item No.	Quantity	Unit Price	Extended Price
Item 1	3	\$139,900.00	\$419,700.00
Option 1	3	\$2,500.00	\$7,500.00
Option 2	3	\$2,500.00	\$7,500.00
Option 3	3	\$1,200.00	\$3,600.00
		Total	\$438,300.00

BACKGROUND / DISCUSSION:

The General Services Department - Fleet Division is recommending the award of the above bid to RJ Border International LP, the bidder offering the best value bid to the City. The City currently owns a fleet of similar trucks that operate in the same capacity, therefore, this would allow the City to maintain vehicle consistency. The approval of this purchase would allow the Environmental Services Department to provide reliable trash collection for citizens at sites throughout the City and in addition would lower the operating cost of the fleet. Local business is being supported.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2010-273 on October 26, 2010, Item 7A.

SELECTION SUMMARY:

Solicitation was advertised on 08/20/2013. The solicitation was posted on City website on 08/20/2013. The email (Purmail) notification was sent out on 08/20/2013. Total of twenty-five (25) bidders were solicited; nineteen (19) local vendors. Four (4) bids were received; all local vendors.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services Department
Amount: \$438,300.00
Funds Available: Dept: 334 Div: 34060 Acct: 580290 Fund: 3150 Project: PSWM00170
Funds Source: Environmental Services Dept – Capital Outlay

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart C. Ed, General Services Director

**COUNCIL PROJECT FORM
(BEST VALUE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **NOVEMBER 12, 2013**.

The award of Solicitation No. 2013-302 (Roll-Off Trucks) to RJ Border International, LP for a total estimated award of \$438,300.00.

Department:	General Services – Fleet Division
Award to:	RJ Border International, LP El Paso, TX
Item(s):	3 Units, O-1, O-2 and O-3
Option to Extend:	None
Payment Terms:	Net 30
Unit Amount:	\$146,100.00 (per unit, with options)
Total Award:	\$438,300.00 (3 units, with options)
Account No.:	334 – 34060 – 580290 – 3150 – PSWM00170
Funding Source:	Environmental Services Department – Capital Overlay
District(s):	All

This is a Best Value, fixed-price, single purchase (one-time) procurement.

The Purchasing & Strategic Sourcing Department and General Services – Fleet Division recommends award as indicated to RJ Border International, LP, the bidder offering the best value bid.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET INCLUDING OPTIONS

SOLICITATION NO: 2013-302
SOLICITATION TITLE: ROLL-OFF TRUCKS

	RJ BORDER INTERNATIONAL LP EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS LP DBA RUSH TRUCK CENTER, EL PASO EL PASO, TX	SOUTHWEST TRUCK SALES EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX
Cost including options	\$438,300.00	\$483,501.06	\$492,985.71	\$549,789.48
# points 60	60.00	54.39	53.34	47.83
Reputation and Quality of Bidder's Service				
# points 15	11.00	14.70	14.30	13.00
Bidders Operational Information				
# points 10	10.00	10.00	10.00	10.00
Turnaround Time for Service Repairs				
# points 10	0.00	0.00	0.00	0.00
Past Performance				
# points 5	5.00	5.00	3.34	5.00
GRAND TOTAL	86.00	84.09	80.98	75.83



**CITY OF EL PASO
 BID TABULATION FORM**



Project Name: **ROLL-OFF TRUCKS**
 Bid Opening Date: **SEPTEMBER 18, 2013**

Solicitation #: **2013-302**
 Department: **GENERAL SERVICES - FLEET DIVISION**

			RJ BORDER INTERNATIONAL LP EL PASO, TX		RUSH TRUCK CENTERS OF TEXAS LP DBA RUSH TRUCK CENTER, EL PASO EL PASO, TX		SOUTHWEST TRUCK SALES EL PASO, TX		WAGNER EQUIPMENT CO. EL PASO, TX	
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	3 EACH	25-YARD ROLL-OFF TRUCK (UNIT PRICE MUST INCLUDE ALL SHIPPING/HANDLING & DELIVERY CHARGES)	\$139,900.00	\$419,700.00	\$154,500.00	\$463,500.00	\$157,428.57	\$472,285.71	\$171,393.16	\$514,179.48
MANUFACTURER			INTERNATIONAL		PETERBILT		2014 KENWORTH		CATERPILLAR CT660 SBA 6X4	
MODEL NUMBER			7600 SFA 6X4		365		T800		AMREP AMRO - H - 22	
OPTIONAL ITEMS FOR ITEM 1 ABOVE:										
O-1		ALUMINUM WHEELS ON ALL AXLES	\$2,500.00		\$4,042.02		\$1,250.00		\$4,000.00	
O-2		FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE	\$2,500.00		\$2,000.00		\$4,200.00		GOLD COVERAGE INCLUDES TRANSMISSION 60 MONTH, 300k MILES, 10k HOURS, 0 DEDUCTIBLE	
O-3		FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION	\$1,200.00		\$625.00		\$1,450.00		\$7,870.00	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: IsI

DATE: 9/30/13



CITY OF EL PASO BID TABULATION FORM



Project Name: **ROLL-OFF TRUCKS**
 Bid Opening Date: **SEPTEMBER 18, 2013**

Solicitation #: **2013-302**

Department: **GENERAL SERVICES - FLEET DIVISION**

	RJ BORDER INTERNATIONAL LP EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS LP DBA RUSH TRUCK CENTER, EL PASO EL PASO, TX	SOUTHWEST TRUCK SALES EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>				
<p>A. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. THREE-HUNDRED AND SIXTY [360] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	LEFT BLANK	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	120	120	120	180
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED: 25		BIDS RECEIVED: 4	BIDS LOCAL: 19	NO BIDS: 0

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: /isl

DATE: 9/30/13

KAMSON
11501 CHITO SAMANIEGO DRIVE
EL PASO, TX 79936

SUNSTATE EQUIPMENT
8660 CASTNER DRIVE
EL PASO, TX 79907

4 RIVERS EQUIPMENT
11323 ROJAS DRIVE
EL PASO, TX 79936

RJ BORDER MANAGEMENT, LLC DBA
BORDER INTERNATIONAL TRUCKS
12283 ROJAS DRIVE
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY
1342 LOMALAND DRIVE
EL PASO, TX 79935

TEXAS EQUIPMENT CO.
ATTN: ERNESTO ESPARZA
18770 ALAMEDA AVE
P. O. BOX 140
TORNILLO, TX 79853

MHC KENWORTH
10901 GATEWAY BLVD. W.
EL PASO, TX 79935

NEW HOLLAND EQUIPMENT
9820 N. LOOP DRIVE
EL PASO, TX 79907

SIERRA MACHINERY INC
939 HAWKINGS BLVD.
EL PASO, TX 79915

TENNANT/ELGIN
WESTERN FLEET
3800 SHELL STREET
EL PASO, TX 79925

PRIME EQUIPMENT
6914 GATEWAY EAST BLVD
EL PASO, TX 79915

CJC EQUIPMENT
P. O. BOX 1154
SONORA, TX 76950

ROAD MACHINERY COMPANY
ATTN: WESLEY KOLSTER
1181 BURGANDY STREET
EL PASO, TX 79907

RUST TRACTOR COMPANY
10501 DYER STREET
EL PASO, TX 79914

WAGNER EQUIPMENT
ATTN: GILBERT SAENZ
10501 DYER STREET
EL PASO, TX 79924

ASCO
ASSOCIATED SUPPLY CO. INC.
3412 KERMIT HWY
ODESSA, TX 79764

COOPER EQUIPMENT
ATTN: GEORGE COOPER
17474 JUDSON ROAD
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL
830 PENDALE ROAD
EL PASO, TX 79907

NUECES POWER EQUIPMENT
4501 U.S. HWY 59 NORTH
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC
12320 S. MAIN STREET
HOUSTON, TX 77235-5068

RUSH TRUCK CENTERS OF TEXAS, LP
DBA RUSH TRUCK CENTER
12253 GATEWAY BLVD W
EL PASO, TX 79936

TRUCK ENTERPRISE
ATTN: LANNY GOLUCKE
14400 GATEWAY BLVD. W.
EL PASO, TX 79928

INTEGRATED MECHANICS, LLC
ATTN: GEORGE MORA
9811 CARNEGIE
EL PASO, TX 79925

CASA FORD, INC.
5815 MONTANA
EL PASO, TX

STEWART AND STEVENSON TRUCK
HOLDINGS LLC, DBA ON THE BORDER
FREIGHTLINER OF EL PASO
1377 HORIZON BLVD
EL PASO, TX 79928