

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** POLICE

**AGENDA DATE:** NOVEMBER 12, 2013

**CONTACT PERSON/PHONE:** ROBERT E. FEIDNER, ASSISTANT POLICE CHIEF, 564-7100  
BRUCE D. COLLINS, PURCHASING DIRECTOR, 541-4308

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing & Strategic Sourcing Director be authorized to issue a Purchase Order(s) to Premier Uniforms & Tactical Gear, a contractor under Region 19 Cooperative Contract # 13-6978 for the purchase of Police Uniforms and Accessories in the amount of \$ 194,892.40

**BACKGROUND / DISCUSSION:**

The El Paso Department has determined that the use of the Region 19 Cooperative Contract for Uniforms and Accessories will allow Police to maintain a ready inventory of necessary items for both current Officers, and Recruit Trainees. The benefit of using the Region 19 contract is that it has been competitively bid. The awarded vendor is local to the El Paso area. The estimated amount of the award is \$194,892.40. Police has determined that utilizing the Region 19 contract affords the City the opportunity to use the lowest and most responsive and responsible bidders meeting specification for the items awarded.

**SELECTION SUMMARY:**

A sourcing request was created and issued to (3) of the local El Paso vendors listed on the Region 19 contract. Responses were received and evaluated per overall lowest pricing based on a grand total of all of the items sourced.

**PRIOR COUNCIL ACTION:**

Council awarded Agenda Item # 2014-019 on September 10, 2013. Uniforms for the EPFD.

**AMOUNT AND SOURCE OF FUNDING:**

321 – 21090 – 531200 – 1000 – P2103 Police Supply – General Fund

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_

Name

Signature

Date

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\*POSTING LANGUAGE BELOW\*\*\*\*\*

Please place the following item on the **REGULAR** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **NOVEMBER 12, 2013**.

Request that the Purchasing Director for the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Premier Uniforms & Tactical Gear a contractor under Region 19 Contract # 13-6978 (Work Uniforms, Shoes and Related- ESC Region 19 Allied States Cooperative), for Uniforms and Accessories. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Region 19 Purchasing Cooperative was approved by Mayor and City Council on March 4, 2008.

Department:	Police
Award to:	Premier Uniforms & Tactical Gear El Paso, Texas
Annual Estimated Amount:	\$194,892.40
Total Estimated Award:	\$194,892.40
Account No.:	321 - 21090 - 531200 - 1000 - P2103
Funding Source:	Police Supply - General Fund
District(s):	All
Reference No.:	2014-071

This is a Cooperative, (unit price) contract.

\*\*\*\*\*ADDITIONAL INFO BELOW\*\*\*\*\*

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**SERVICE SOLUTIONS SUCCESS**



NOVEMBER 12, 2013

To: Bruce D. Collins, Purchasing Director Purchasing & Strategic Sourcing Department

From: Police Chief Gregory Allen, El Paso Police Department

Signature: \_\_\_\_\_

**Re: POLICE UNIFORMS – REGION 19, CONTRACT # 13-6978, WORK UNIFORMS, SHOES AND RELATED – ESC REGION 19 ALLIED STATES COOPERATIVE**

The Police Department recommends utilizing REGION 19 Purchasing Cooperative Contract # 13-6978 to issue a \$194,892.40 purchase order to Premier Uniforms & Tactical Gear for uniforms, and accessories. The following are the factors used to evaluate the use of this procurement program as the best approach:

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

Yes. The El Paso Police Department must continue to provide required uniforms and accessories for both current officers, and trainee classes anticipated for FY 2014.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes. The Police Department must continue to maintain uniformity in all aspects of its current uniform. The use of this contract would continue to promote the desired consistency.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

Yes, the awarded vendor is a local business with a long history of doing business with the City.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes. The awarded vendor has supplied uniform items to multiple departments within the city, as well as other government agencies located within the El Paso area.

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract. The participation by the City of El Paso in the Region 19 purchasing cooperative was approved by council on March 4, 2008.

**Mayor**

Oscar Leoser

**City Council**

*District 1*

Ann Morgan Lilly

*District 2*

Larry Romero

*District 3*

Emma Acosta

*District 4*

Carl L. Robinson

*District 5*

Dr. Michiel R. Noe

*District 6*

Eddie Holguin Jr.

*District 7*

Lily Limon

*District 8*

Cormey C. Niland

**City Manager**

Joyce A. Wilson

Purchasing & Strategic Sourcing Department

City Hall, 1<sup>st</sup> Floor | 300 N. Campbell | El Paso, Texas 79901 | (915) 541-4308

**EL PASO.IT'SALLGOOD.**

Premier Uniforms & Tactical Gear  
 4121 Montana  
 El Paso, Texas 79903  
 915-201-0073

1	DUTY BELT	100	EA	\$ 48.67	\$ 4,867.00
2	KEEPER SET, BELT	100	SET	\$ 8.55	\$ 855.00
3	HAND CUFF CASE	100	EA	\$ 20.65	\$ 2,065.00
4	MAGAZINE POUCH	100	EA	\$ 26.70	\$ 2,670.00
5	RADIO POUCH, BLACK BASKETWEAVE, OR PLAIN	100	EA	\$ 32.45	\$ 3,245.00
6	BELT, DUTY INNER	30	EA	\$ 12.95	\$ 388.50
7	AEROSOL HOLDER, 2 OZ	100	EA	\$ 20.65	\$ 2,065.00
8	TROUSERS MEN	500	EA	\$ 47.65	\$ 23,825.00
9	COMMAND JACKET	10	EA	\$ 130.80	\$ 1,308.00
10	TIE, BLACK, CLIP-ON	100	EA	\$ 1.95	\$ 195.00
11	SHIRT, SHORT SLEEVE, MENS	800	EA	\$ 28.90	\$ 23,120.00
12	SHIRT, LONG SLEEVE MENS	500	EA	\$ 30.15	\$ 15,075.00
13	JACKET WINTER	150	EA	\$ 89.59	\$ 13,438.50
14	RAIN COAT HEAVY DUTY	100	EA	\$ 10.56	\$ 1,056.00
15	HAT, DRESS	100	EA	\$ 41.45	\$ 4,145.00
16	TROUSER, BDU, DARK NAVY	300	EA	\$ 19.00	\$ 5,700.00
17	TROUSERS, BDU, DIGITAL DESERT	60	EA	\$ 27.75	\$ 1,665.00
18	TROUSERS, BDU, DIGITAL URBAN	60	EA	\$ 27.75	\$ 1,665.00
19	SHIRT, BDU, DARK NAVY	300	EA	\$ 19.00	\$ 5,700.00
20	SHIRT, BDU, DIGITAL DESERT	60	EA	\$ 27.15	\$ 1,629.00
21	SHIRT, BDU, DIGITAL URBAN	60	EA	\$ 27.15	\$ 1,629.00

22	SHIRT, LONG SLEEVE, MENS WHITE	40	EA	\$ 15.60	\$ 624.00
23	SHIRT, SHORT SLEEVE, MENS WHITE	40	EA	\$ 14.35	\$ 574.00
24	PANTS, CARGO, KHAKI, NAVY, BLACK	25	EA	\$ 36.30	\$ 907.50
25	HELMET, SUN, MESH W/ADJUSTABLE HEAD BAND	10	EA	\$ 20.00	\$ 200.00
26	WORK SHOES, BLACK LEATHER, NYLON UPPER, HI-TOP STYLE	25	EA	\$ 78.00	\$ 1,950.00
27	POLO SHIRT W/POCKET, LONG SLEEVE, COLOR ASSORTED, EMBROIDERED	20	EA	\$ 11.78	\$ 235.60
28	CAP BASEBALL, BLACK	20	EA	\$ 3.15	\$ 63.00
29	JACKET, ROYAL/DARK NAVY BLUE, DELUXE, BICYCLE OPTIONAL WINTER LINER	50	EA	\$ 79.15	\$ 3,957.50
30	PANTS, DARK NAVY BLUE, BIKE, RAINWEAR OPTIONAL WINTER LINER	60	EA	\$ 51.25	\$ 3,075.00
31	SHORTS, BIKE, DARK NAVY BLUE, 8"	60	EA	\$ 40.75	\$ 2,445.00
32	SHIRT, POLO, NAVY, SHORT SLEEVE, W/REFLECTIVE STRIPES AND PANEL	100	EA	\$ 43.00	\$ 4,300.00
33	SHIRT, POLO, NAVY, LONG SLEEVE, W/REFLECTIVE STRIPES AND PANEL	80	EA	\$ 47.75	\$ 3,820.00

34	EMBROIDERY NAME TAG	50	EA	\$ 5.85	\$ 292.50
35	SHIRT, POLO, NAVY, LONG SLEEVE, W/REFLECTIVE STRIPES AND PANEL	80	EA	\$ 174.90	\$ 13,992.00
36	EMBROIDERY NAME TAG	50	EA	\$ 47.65	\$ 2,382.50
37	PANTS, MOTORCYCLE, FRENCH BLUE W/POCKETS	80	EA	\$ 28.90	\$ 2,312.00
38	TROUSERS WOMEN	50	EA	\$ 30.15	\$ 1,507.50
39	VEST SAFETY, REFLECTIVE	100	EA	\$ 19.95	\$ 1,995.00
40	TIE,, CLIP SILVER	100	EA	\$ 1.50	\$ 150.00
41	TIE CLIP GOLD	50	EA	\$ 1.50	\$ 75.00
42	GROSS BUTTON, SILVER	20	EA	\$ 60.95	\$ 1,219.00
43	GROSS BUTTON, GOLD	10	EA	\$ 84.59	\$ 845.90
44	NAME TAG SILVER	200	GR	\$ 8.00	\$ 1,600.00
45	NAME TAG GOLD	50	GR	\$ 8.00	\$ 400.00
46	RIBBON BAR, CLOTH	100	EA	\$ 0.65	\$ 65.00
47	HYDRATION SYSTEM, HANDS FREE	30	EA	\$ 65.00	\$ 1,950.00
48	STRAP, EXPANDABLE, METALLIC, DRESS HAT, SILVER RHODIUM FINISH	100	EA	\$ 5.35	\$ 535.00
49	STRAP, EXPANDABLE METALLIC, DRESS HAT, GOLD FINISH	20	EA	\$ 5.35	\$ 107.00
50	SHORTS, 6" IN SEAM, DRAWSTRING, VARIOUS COLORS	300	EA	\$ 7.10	\$ 2,130.00
51	CAP, BASEBALL, NAVY BLUE	50	EA	\$ 3.15	\$ 157.50

52	SHIRT, TEES, 50/50 HEAVYWEIGHT, ASSORTED COLORS	300	EA	\$	3.45	\$	1,035.00
53	SWEAT SHIRT, 80/20 HEAVYWEIGHT, W/WHITE LOGO, NO HOOD VARIOUS COLORS	50	EA	\$	12.45	\$	622.50
54	SWEAT PANTS, 80/20 HEAVYWEIGHT, DRAWSTRING, VARIOUS COLORS W/WHITE EPPD LETTERS	60	EA	\$	11.99	\$	719.40
55	BELT GARRISON	100	EA	\$	12.95	\$	1,295.00
56	BUCKLE, BRASS	25	EA	\$	2.10	\$	52.50
57	CHEVRON SERGEANT	500	EA	\$	0.50	\$	250.00
58	BADGE DRESS HAT, SOLID SILVER RHODIUM W/POLICE TAB	50	EA	\$	34.50	\$	1,725.00
59	BADGE DRESS HAT, SOLID GOLD PLATED W/RANK TAB	20	EA	\$	40.10	\$	802.00
60	BADGE MOTORCYCLE HELMET, SILVER RHODIUM FINISH	10	EA	\$	27.65	\$	276.50
61	BADGE MOTORCYCLE HELMET, GOLD FINISH	10	EA	\$	40.10	\$	401.00
62	BATON (ASP) HOLDER, BREAKAWAY MODEL	100	EA	\$	31.45	\$	3,145.00
63	HANDCUFFS	100	EA	\$	23.00	\$	2,300.00
64	BATON ASP 26"	100	EA	\$	68.35	\$	6,835.00
65	FIRST DEFENSE SPRAY (MACE) MK3	100	EA	\$	9.75	\$	975.00
66	FIRST DEFENSE SPRAY (MACE) MK4	100	EA	\$	10.95	\$	1,095.00

67	CHEVRON CORPORAL	2000	EA	\$	0.50	\$	1,000.00
68	HASK MARK SILVER	2000	EA	\$	0.35	\$	700.00
69	HASK MARK GOLD	500	EA	\$	0.35	\$	175.00
70	PATCH POLICE LARGE	2500	EA	\$	0.50	\$	1,250.00
71	PATCH POLICE SMALL	100	EA	\$	0.65	\$	65.00
						\$	-
						\$	<b>194,892.40</b>

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Work Uniforms, Shoes and Related– ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 13-6978  
**RFP OPENING DATE:** October 1, 2013  
**CONTRACT TERM:** Date of award until October 31, 2014 with the option to extend 12 month increments periods not to extend beyond 48 months in the aggregate  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 52  
**RESPONSES:** 11  
**ADVERTISEMENT DATES:** El Paso Times on September 6, 2013 & September 13, 2013  
**BOARD MEETING DATE:** December 19, 2013

**RECOMMENDED FOR AWARD** Bazaar Uniforms & Men's Store (HUB)  
Laramie Shoe World, Inc.  
Northern Imports dba Work Wear Safety Shoes  
Premier Uniform & Tactical Gear  
RER Embroidery & Wholesales  
Sun City Public Safety & Supply, LLC  
Uniform World

**TOTAL (estimated)** \$1,500,000 / year

**EXPLANATIONS:**

Award of this contract will enable Region 19 and ESC Region 19 Allied States Cooperative members to purchase work uniforms and shoes from the awarded vendors as needed during the term of the contract. All the vendors awarded under this contract have local representation and store fronts. Award basis for this contract was 50% pricing, 25% past performance (references), 25% quality of products. Multiple awards are being recommended to insure adequate market coverage for area ESC Region 19 Allied States Cooperative who require these services. It should also be noted that all awarded vendors received above an 8.0 out of a possible 10 in the evaluation process.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
Anneliese Price  
ESC Region 19  
Martin Camacho  
ESC Region 19

## **Contact Information**

### **Bazaar Uniforms & Men's Store (HUB)**

Attn: Christopher Joseph  
2430 E. Yandell  
El Paso, TX 79903  
915-544-7340 / 915-241-8648  
Fax: 915-544-7341  
[www.bazaaruniforms.com](http://www.bazaaruniforms.com)

### **Laramie Shoe World, Inc.**

Attn: Mara Fullerton-Ramirez / Ramon E. Ramirez  
10600 North Loop  
Socorro, TX 79927  
915-443-9786  
Fax: 915-790-1055  
[maradra77@hotmail.com](mailto:maradra77@hotmail.com) / [ramoeramiriez@sbcglobal.net](mailto:ramoeramiriez@sbcglobal.net)

### **Northern Imports dba Work Wear Safety Shoes**

Attn: Al Escamilla  
1360 Lee Trevino Dr.  
El Paso, TX 79936  
915-227-4059 / 800-428-0373  
Fax: 915-592-9346  
[www.workwearboots.com](http://www.workwearboots.com)

### **Premier Uniform & Tactical Gear**

Attn: Norma Navarette  
4121 Montana Ave.  
El Paso, TX 79903  
915-630-6732  
Fax: 915-845-6601  
[premieruniformstactical@yahoo.com](mailto:premieruniformstactical@yahoo.com)

### **RER Embroidery & Wholesales**

Attn: Maria S. Valles  
1247 Franklin Perch Pl.  
El Paso, TX 79912  
915-892-4307  
[mariavalles0007@gmail.com](mailto:mariavalles0007@gmail.com)

### **Sun City Public Safety & Supply, LLC**

Attn: Alejandro Gamboa  
12496 Montana Ave. Ste. 41  
El Paso, TX 79938  
915-288-1650 / 915-288-3089  
Fax: 915-239-1585  
[www.suncitypss.com](http://www.suncitypss.com)

### **Uniform World**

Attn: Armando E. Montes  
6716 Pearl Ridge  
El Paso, TX 79912  
915-845-1865  
Fax: 915-585-1873  
[aemontesa@hotmail.com](mailto:aemontesa@hotmail.com)

## SPECIAL CONDITIONS

1. Awarded vendor will be responsible for delivery of stated goods within 14-21 days after receipt of order unless otherwise stated at time of bid submittal.
2. ESC Region 19 Purchasing Cooperative Members will provide samples of patches with specific orders
3. All pricing will include shipping and handling charges
4. Purchasing Cooperative members reserves the option to order additional quantities at stated prices unless vendor states otherwise at time of bid submittal.
5. Deviation: List any deviations from the specifications on the accompanying deviation form. Bidders must list all deviations for products offered as equals to specified products.
6. Special Delivery Terms: All deliveries shall be freight prepaid F.O.B. destination with bid prices reflecting freight and delivery charges to locations within the District. All merchandise is to be delivered within 30 calendar days of receipt of the purchase order.
7. **It is the responsibility of successful vendor(s) to coordinate and measure for uniforms with individual Purchasing Cooperative Members on site at the coop member's facility.**
8. Bidder Qualification: Samples of the referenced clothing should be provided for evaluation.
9. **Samples of shirts and/or catalogs with page number marked and provided must be submitted for evaluation purposes.**
10. **Samples of right foot shoe to be provided for evaluation purposes.**
11. Awarded vendors must have local representative available to call on Region 19 Purchasing Cooperative members for sizing and consultation for shirts, pants, jackets, and shoes.
12. Award basis will be 50% pricing, 25% past performance, and 25% quality of products submitted for award.
13. While primarily for use in El Paso & Hudspeth, please complete page 14 so that all members will know the scope of services by the vendor.