

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: FIRE

AGENDA DATE: NOVEMBER 13, 2012

CONTACT PERSON/PHONE: MARIO D'AGOSTINO, BATTALION CHIEF, 838-3264
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED:

SUBJECT:

The El Paso Fire Department Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Daco Fire Equipment, Inc., a contractor under Houston-Galveston Area Council Cooperative (HGAC), Contract #FS12-11 for the purchase of (2) two F-550 Ford Hazmat Trucks for a total estimated amount of \$248,052.00. Performance and Payment Bonds are included in the total.

BACKGROUND / DISCUSSION:

The El Paso Fire Department has been developing a regional hazmat response program over the last year. The El Paso Fire Department is recommending the purchase of (2) ford F-550 Hazmat vehicles for regional response. Currently, hazmat response is done by one vehicle for the entire El Paso region and neighboring counties. The purchase of these vehicles through the HGAC cooperative will allow faster local and regional response in the case that multiple Hazmat scenarios occur simultaneously.

SELECTION SUMMARY:

This cooperative contract was competitively bid and awarded from HGAC Contract #FS12-11.

PRIOR COUNCIL ACTION:

None.

AMOUNT AND SOURCE OF FUNDING:

As part of the response program funds will be utilized from the 2010 UASI hazmat funding to purchase two specialized hazmat vehicles to meet the needs of the region.

322-22130-2720-580070-2010SST805 – 2010 UASI Grant - Hazardous Material Response

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____
Name Signature Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **NOVEMBER 13, 2013**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Daco Fire Equipment, Inc., a contractor under Houston-Galveston Area Council Cooperative (HGAC), Contract #FS12-11 for the purchase of (2) two F-550 Ford Hazmat Trucks. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	Fire
Award to:	Daco Fire Equipment, Inc. Lubbock, TX
Total Estimated Amount:	\$248,052.00 (2 units)
Account No.:	322 – 22130 – 2720 – 580070 – 2010SST805
Funding Source:	2010 UASI Grant – Hazardous Material Response
District(s):	All
Reference No.:	2013-071

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager

From: Otto Drozd III, Fire Chief

Date: 10/29/2012

Re: HGAC Hazmat Truck Purchase

The El Paso Fire Department recommends utilizing the HGAC cooperative for the purchase of two Ford F-550 Hazmat response trucks. The vehicles will be purchased with grant funds.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, regional response is dependent on the use of these vehicles.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, equipment purchased matches current vehicles.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, the available vendor has been supplying the Fire Department with key components and products for vehicle operations.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Houston-Galveston Area Council (HGAC) Purchasing Program was approved by Mayor and City Council on May 8, 2007. The standard factors used to determine the use of a Cooperative Purchasing Program were approved by City Council on June 24, 2008.

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John F. Cook

City Council

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Ann Morgan Lilly

District 2

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Emma Acosta

District 4

Carl L. Robinson

District 5

Dr. Michiel R. Noe

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Eddie Holguin Jr.

District 7

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District 8

Cortney Carlisle Niland

City Manager

Joyce A. Wilson

Fire Chief

Otto Drozd III



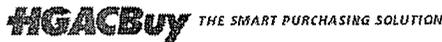
2010

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ISO Class 1



LOGIN

GENERAL PURPOSE & EMERGENCY VEHICLES	INFRASTRUCTURE EQUIPMENT & SERVICES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	EMERGENCY PREPAREDNESS & DISASTER RECOVERY
COOPERATIVE ENERGY PURCHASING							

You are here: Home > Fire Service Apparatus

GENERAL PURPOSE & EMERGENCY VEHICLES

FIRE SERVICE APPARATUS

Contract No.: FS12-11

Effective Date: Dec 1, 2011 thru Nov 30, 2013

The table below shows base bid items only. Other configurations, options and accessories are available thru our contract. Please consult the appropriate contractor for a specific, written H-GAC contract price quote.

NOTE: Manufacturers and converters cannot sell direct in Texas. Texas Members should contact the in-state contractor/dealer. Members in other states should contact the manufacturer or converter if a dealer is not specified for their state.

- American LaFrance
- Blanchat Manufacturing
- Rosenbauer South Dakota LLC
- Crimson
- Custom Fire
- Daco
- Danko
- Darley
- Emergency One (E-One)
- Deep South
- Ferrara
- Fouts Bros.
- Rosenbauer Minnesota LLC
- KME
- Marion
- Metro Fire Apparatus Specialists, Inc.
- Neel Fire Equipment
- Nevada Pacific Fire & Safety, Inc.
- OshKosh
- Pierce
- Rosenbauer
- Seagrave
- Smeal
- Toyne
- Super Vac
- Sutphen Corporation (Sutphen)
- U. S. Tanker

American LaFrance

Contractors:

American LaFrance, LLC (Mfr.)
Houston Freightliner, Inc. (Dealer - TX)

Product Code	Model & Description	Base Price
A. Aerials (Booms/Platforms, Ladders, Ladder/Platforms)		
AA01	American LaFrance Eagle, 4-Door, Tilt Cab, Formed Aluminum Body, Single Axle, 65' Aluminum, Rear Mount, Telescoping Ladder, TeleSquirt	\$569,246.00
AA02	American LaFrance Eagle, 4-Door, Tilt Cab, Formed Aluminum Body, Single Axle, 75' Rear Mount, Telescoping Ladder, 500lb	\$588,219.00
AA03	Freightliner M2, 4-Door, Formed Aluminum Body, Tandem Axle, 75' Steel Rear Mount Telescoping Ladder, 500lb	\$543,326.00
AA04	American LaFrance Eagle 4 Door Tilt Cab, Formed Aluminum Body, Tandem Axle, 75' Rear-Mount, Telescoping Ladder, 500lb	\$637,194.00
AA05	American LaFrance Eagle 4-Door Tilt Cab, Formed Aluminum Body, Tandem Axle, 100' Rear-Mount, Telescoping Ladder, 500lb	\$748,970.00
AA06	American LaFrance Eagle 4-Door Tilt Cab, Formed Aluminum Body, Tandem Axle, 100' Steel, Rear Mount, Telescoping Ladder Platform 1000 lb	\$798,430.00
AA07	American LaFrance Eagle 4-door Tilt Cab, Formed Aluminum Body, Tandem Axle, 100' Mid-Mount, Telescoping Ladder Platform 1000lb	\$890,384.00
AA08	American LaFrance Eagle 4-Door Tilt Cab, Formed Aluminum Body, Single Axle, 100' Tractor-Drawn Mid-Mount, Telescoping Ladder 500lb	\$858,246.00
B. Wildland Fire Apparatus (Brush Fire)		
AB01	Ford F-450 XL 4x4, 2-Dr, 141" WB, Brush Truck, 300 Gallon Tank, HXPB200-B18 200 gpm pump	\$78,728.00

H-GAC CONTACTS

- Palmer Jackie
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jackie.palmer@h-gac.com

VENDOR CONTACTS

- AAA Firepro Inc
Glen Ray Williams
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(F): 575-762-1464
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- Absolute Fire Protection Co. Inc.
Michael J. Pizio
(P): 908-757-3600
(F): 908-757-3616
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- Advantech Service and Parts, LLC
Scott Carlisle
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- Allegiant Emergency Services, Inc.
Mark Brenneman
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- AllStar Fire Equipment Inc.
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- American LaFrance, LLC
Randy Hummer
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[Additional Contacts](#)
- Antietam Fire Apparatus, Inc.
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- Artesia Fire Equipment, Inc.
Marshall Davis
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- Blake Fulenwider CDJ
Kevin Monsey
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(F): 325-893-1012
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- Blanchat Mfg
Greg Blanchat
(P): 620-896-7145
(F): 620-896-7178
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- Blue Ridge Rescue Suppliers Inc.
David D. Rice
(P): 866-411-9745

GE03	Kenworth, 2-door, tandem axle, CustomFIRE pumper-tanker, aluminum body, 1500 GPM pump, 2500 gallon, side mounted pumper	\$283,639.00
GE04	Peterbilt, 2-door, tandem axle, CustomFIRE pumper-tanker aluminum body, 1500 GPM pump, side mounted pumper	\$317,135.00
GE05	Freightliner, 2-door, single axle, CustomFIRE elliptical tanker aluminum body, 1250 gpm pump, (2,000 gallons)	\$226,089.00
GE06	Freightliner, 2-door, tandem axle, CustomFIRE elliptical tanker aluminum body, 1250 gpm pump, (3,000 gallons)	\$244,442.00
GE07	Peterbilt, 2-door, single axle, CustomFIRE elliptical tanker aluminum body (2,000 gallons)	\$224,982.00
GE08	Peterbilt, 2-door, tandem axle, CustomFIRE elliptical tanker aluminum body (3,000 gallons)	\$239,975.00
GE09	Spartan MetroStar MFD chassis with 10" raised roof, 4-door, tandem axle, CustomFIRE pumper-tanker, aluminum body, 1500 GPM pump, side mounted pumper (3,000 gallon)	\$370,273.00
GE10	Spartan Gladiator MFD chassis with 10" raised roof, 4-door, tandem axle, CustomFIRE pumper-tanker, aluminum body, 1500 GPM pump, side mounted pumper (3,000 gallons)	\$419,540.00

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Daco

Contractors:

- Daco Fire Equipment, Inc.
- Southwest Ford Inc. (Commercial Chassis Dealer - TX) - HB02-HB05
- Lubbock Truck Sales Inc. (Commercial Chassis Dealer - TX) - HB06-HB08
- Blake Fulenwider CDJ (Commercial Chassis Dealer-TX)-HB09-HB11

Product Code	Model & Description	BasePrice
B. Wildland Fire Apparatus (Brush Fire)		
HB01	Self-Contained Slip-In Unit	\$14,895.00
HB02	Brush Fire Apparatus, Ford F-450 Chassis, Steel Flatbed	\$87,763.00
HB03	Brush fire apparatus, Ford F-450 Chassis, Formed Aluminum Flatbed	\$87,763.00
HB04	Brush fire apparatus, Ford F-450 Chassis, Steel Utility Bed	\$76,768.00
HB05	Brush fire apparatus, Ford F-450 Chassis, Formed Aluminum Utility Bed	\$76,768.00
HB06	Brush fire apparatus Freightliner M-2 4 x 4 Chassis Steel flatbed.	\$127,799.00
HB07	Brush fire apparatus Freightliner M-2 4 x 4 Chassis Formed Aluminum Flatbed.	\$127,983.00
HB08	Brush fire apparatus Freightliner M-2 4 x 4 Chassis Formed Aluminum Utility Bed.	\$158,801.00
HB09	Brush Fire Apparatus, Dodge 5500 Chassis, Steel Flatbed	\$72,247.00
HB10	Brush Fire Apparatus, Dodge 5500 Chassis, Formed Aluminum Flatbed	\$72,247.00
HB11	Brush Fire Apparatus, Dodge 5500 Chassis, Formed Aluminum Utility Bed	\$80,702.00

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Danko

Contractors:

- Danko Emergency Equipment Co. (Converter)
- AAA Firepro Inc. (Dealer - NM)
- FAS Emergency Vehicles (Dealer - CA)
- Webb Apparatus of Texas, LLC (Dealer - TX)
- Chastang Ford (Commercial Chassis Dealer - TX) - IB03, IB05, IB11, ID01
- Houston Freightliner, Inc. (Commercial Chassis Dealer - TX) - IB07, IE10, IE14
- Dallas Dodge C-J (Commercial Chassis Dealer - TX) - IB04, IB06, IB12, ID02

Product Code	Model & Description&	Base Price
B. Wildland Fire Apparatus (Brush Fire)		
IB01	Self-Contained Slip-In Unit	\$10,595.00
IB02	High pressure skid unit	\$20,735.00
IB03	Danko Wildland Fire Apparatus, Ford F450, Extruded Aluminum Flatbed	\$71,276.00
IB04	Danko Wildland Fire Apparatus, Dodge 4500, Extruded Aluminum Flatbed	\$71,645.00
IB05	Danko Wildland Fire Apparatus, Ford F450, Treadbrite Aluminum Body	\$78,953.00
IB06	Danko Wildland Fire Apparatus, Dodge 4500, Treadbrite Aluminum Body	\$80,322.00
IB07	Danko Wildland Fire Apparatus, Freightliner/M2, Extruded Aluminum Flatbed	\$145,160.00

- (F): 651-462-1700
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- Rosenbauer South Dakota LLC
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- Safe Industries
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Ken Potter
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- San Antonio Ambulance Sales, Inc.
Gretchen Peters
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- Seagrave Fire Apparatus, LLC
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- Sutphen Corporation
David Rider