

CITY OF EL PASO, TEXAS
Agenda Item Department Head's Summary Form

DEPARTMENT: El Paso Police

AGENDA DATE: November 17, 2009

CONTACT PERSON/PHONE: Terrence Freiburg, Purchasing Manager 915-541-4313

Sgt. Jose Reveles 915-564-7103

DISTRICT(S) AFFECTED: _____

SUBJECT:

Request City Council approval to purchase REMOTEC Andros Hazardous Duty Robot Model F6A Power Hawk System for the Bomb Squad Unit. Total amount of purchase is \$224,521.00 through Sole source vendor REMOTEC, a subsidiary of North Grumman Corp.

BACKGROUND / DISCUSSION:

Purchase of the Robot Model F6A will be utilized by the Bomb Squad to render safe procedures of buildings, aircraft, coaches, and vehicle borne IEDs remotely, minimizing the danger that bomb technicians face during such incidents. In addition, this purchase will greatly enhance the Bomb Squad capabilities not only within the City of El Paso but also when responding to the five counties the Bomb Squad covers. The five counties include Hudspeth, Culberson, Jeff Davis, Presidio, and Brewster.

PRIOR COUNCIL ACTION:

Funds were identified for this purpose as part of a homeland security program under UASI, Urban Area Security Initiative Grant administered by El Paso Fire Department.

AMOUNT AND SOURCE OF FUNDING:

This purchase will be funded out of grant UASI 2008 No: G220918; Dept: 22150024, Account: 508035, Fund: 07189, Class: 22000.

BOARD / COMMISSION ACTION:

*****REQUIRED AUTHORIZATION*****

LEGAL:(if required) _____ **FINANCE:**(if required) _____

DEPARTMENT HEAD:  **DATE:** 9/23/09

APPROVED FOR AGENDA: _____

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: November 3, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg, Purchasing Manager Deniese Baisley
Purchasing Manager, ext. 4313 Procurement Analyst, ext. 4263

Please place the following item on the CONSENT Agenda of November 17, 2009

Item should read as follows:

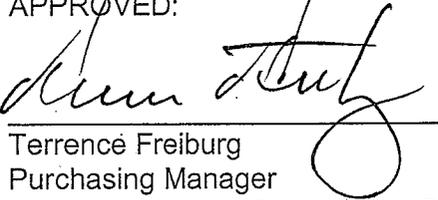
Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to REMOTEC a subsidiary of Northrop Grumman, the sole source manufacturer and distributor for the Andros line of Hazardous Duty Robots for the Bomb Squad Unit. Total estimated amount is \$224,521.

Department: Police
Total Amount: \$224,521
Account No: 22150024-07189-508035
Funding Sources: Urban Area Security Initiative (UASI) Grant
District(s): All

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: November 17, 2009



Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

cc: Bid File



FINANCIAL SERVICES
PURCHASING

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared William J. Scheib Jr., a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is William J. Scheib Jr.. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Remotec, Inc.
3. The above named company or firm is the sole source of the following item(s), product(s) or service(s).
ANDROS Hazardous Duty Robot
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this bidder is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This bidder understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible bidder on this and future solicitations and may result in discontinuation of any/all business with the City of El Paso.

William J. Scheib Jr.

Signature

SUBSCRIBED AND SWORN to before me on this 1 day of September



Arlene Ellison

NOTARY PUBLIC

Arlene Ellison

PRINT NAME

6-28-2011

MY COMMISSION EXPIRES

COMPANY: Remotec, Inc.
 ADDRESS: 353 JD Yarnell Pkwy.
 CITY, STATE, ZIP CODE: Clinton, TN 37716
 PHONE NUMBER: 865-483-1259
 FAX NUMBER: 865-483-1426
 CONTACT NAME: Jim Daniels
 WEB ADDRESS: _____
 EMAIL: Jim.Daniels@ngc.com
 FEDERAL TAX ID NUMBER: 62-1090777
 TEXAS SALES TAX NUMBER: _____

NORTHROP GRUMMAN

Northrop Grumman Corporation Electronic Systems

Remotec
353 JD Yarnell Parkway
Clinton, TN 37716
(865) 483-0228
(865) 483-1426 Fax

August 18, 2009

Miguel Martinez
El Paso PD.
El Paso TX

Dear, Miguel

REMOTEC, A Subsidiary of Northrop Grumman, is the sole manufacturer and distributor for the ANDROS line of hazardous duty robots including the Power Hawk Integration Kit, ANDROS RONS, Wolverine, Mark V-A1, F6A, F6B, Mini-ANDROS II, HD-2 and HD-1 Robot Systems including all related upgrades, accessories, parts, training, refurbishments and service.

Our COFDM 5 watt Hybrid Radio System (Part Number C2456-8440) is a patent pending Radio System designed and produced by Remotec exclusively for Mobile robotic platforms and unmanned ground vehicle systems.

Our ANDROS Robots are in use by police departments and many different organizations in 52 countries around the world. Some of these organizations include all branches of the U.S. Military, the Federal Bureau of Investigation and the U.S. Secret Service.

REMOTEC's ANDROS systems have a unique articulated track design, which is patented under U.S. Patent No. 4,746,977, Patent No. 4,923,831 and Patent No. 5,022,812. REMOTEC is the only manufacturer that offers the articulated track design.

REMOTEC does not have any product dealers or resellers within the United States. All parts are sold and all maintenance is performed directly from REMOTEC's facility located in Clinton, Tennessee. If you have any questions, please feel free to contact me at (865) 483-0228 Ext 201.

Sincerely,



Royce Hollman
Service Manager, REMOTEC, Inc. / A Subsidiary of Northrop Grumman
(865) 483-0228 Ext. 227 (Phone)
(865) 483-1426 (Facsimile), E-mail: Royce.hollman@ngc.com

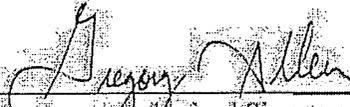
Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager
Deniese Baisley, Procurement Analyst

From: Greg Allen, Chief of Police


Authorized Signature

Date: September 21, 2009

Re: Purchase of Andros Hazardous Duty Robot Model F6A from Sole Source REMOTEC, Inc.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes there is an urgent need as part of the Bomb Squad Regional Response covering five counties. Also it has been shown that the prices tend to increase with every re-quote.

2. Does the purchase through the Program promote the standardization of equipment?

Yes the purchase of this robot is in conjunction with the needs of the Bomb Squad and the basic training and recertification of the bomb technicians involves the use and operation of the listed robot during render safe procedures.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, the listed robot can not be purchased locally as REMOTEC is a sole source vendor straight from the company itself.

4. Do the available vendors have prior work experience and/or familiarity with the City?

No

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes extensive research was conducted by the Bomb Squad and found that this vendor and item far out perform and offer capabilities that other robot vendors can not meet or offer and a more expensive but not offer the same capabilities as REMOTEC.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen

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TO: Chief of Police Greg Allen via the chain of command

FROM: Officer Bryan W. Olson #826 *BW. Olson*

DATE: 11/12/09

RE: REMOTEC Andros Bomb Robot purchase through UASI 2008

This request is for the purchase of the below listed equipment for the EPPD Bomb Squad under the UASI 2008 Explosive Device Operations Enhancement project.

REMOTEC Andros Hazardous Duty Robot mod F6A with Power Hawk System will be used by the Bomb Squad during render safe procedures of buildings, aircraft, busses, and vehicle borne IEDs remotely, minimizing the danger to bombs techs. This is being submitted as a sole source purchase as REMOTEC is the only manufacturer holding patents for the COFDM 5 watt Hybrid radio system, and is the only one that offers the articulating track design and F6A Power Hawk System, used to perform forced entry, remote cutting, vehicle access to doors, trunks and hoods, mechanical breaching, opening locks, reinforced doors, and wrought iron, and can take X-rays of a device remotely. The track design allows for confined space operations in aircraft and busses allowing the robot to become shorter and taller by the movement of the track system in order to access the overhead bins in aircraft and busses. REMOTEC does not have dealers or retailers within the U.S. All parts are sold and all maintenance done directly from their facility in Clinton, TN.

The Bomb Squad is trained in the use of this robot during certification and recertification at the Hazardous Devices School at Redstone Arsenal in Huntsville, AL. This purchase would greatly enhance the Bomb Squads capabilities not only within the city of El Paso but also when responding to the five counties the Bomb Squad covers. Currently the Bomb Squad does not have a robot with these capabilities.

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