

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: STREETS

AGENDA DATE: November 18, 2008

CONTACT PERSON/PHONE: Daryl W. Cole, Streets Director (621-6750)
Terrence Freiburg, Purchasing Manager, (541-4313)

DISTRICT(S) AFFECTED: All

SUBJECT: Bid 2008-233 TRAFFIC SIGN MATERIALS

BACKGROUND / DISCUSSION:

We have reviewed the above-subject bid and we recommend that the contract be awarded to **3M Company for group A, and Flint Trading, Inc., for group C.** for base bid groups listed below, offering the lowest, most responsive and responsible bidder meeting specifications. Group B will not be awarded at this time.

3M Company, Base Bid Group A
Estimated annual dollar amount of \$100,000.00. Contract estimated amount of \$300,000.00

Flint Trading, Inc., Base Bid Group C
Estimated annual dollar amount of \$80,000.00. Contract estimated amount of \$240,000.00

Total estimated contract award of \$540,000.00. Contract is for a term of 36 months.

PRIOR COUNCIL ACTION:

N/A _____

AMOUNT AND SOURCE OF FUNDING:

32010287 (Signs and Markings), 503203 (Public Accesses Maint & Repairs), Fund 01101 (General Fund), Class 32000, \$240,000.00 estimated annually.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____

Cc: Jane Shang, Deputy City Manager Mobility Services

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: November 6, 2008

PROJECT: Traffic Sign Materials
SOLICITATION NO: 2008-233
BUDGET NO: 32010287-503203-01101
FUNDING SOURCE: Public Access Maintenance & Repairs
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: Street Department

RECOMMENDATION: Vendor: 3M Company
St. Paul, MN
Item: Base Bid Group A
Amount: \$100,000.00 estimated annual expenditures
Vendor: Flint Trading, Inc.
Thomasville, NC
Item: Base Bid Group C
Amount: \$80,000.00 estimated annual expenditures

Street and Financial Services Departments recommend award to the lowest responsive, responsible Bidders.

Base Bid Group B listed in the bid is not to be awarded.

This is a thirty-six (36) month requirements type contract for Traffic Sign Materials. 3M Company offers the City the option to extend the term of the contract at the same unit price for an additional one (1) year period. Flint Trading, Inc. offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period. No prompt payment discounts are offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 49 (12 local)
BIDS RECEIVED- 5
"NO BID" RECEIVED 2

TOTAL RECOMMENDED AWARD: \$540,000.00
Estimated Total 3 yr Expenditures

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: November 18, 2008

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

Handwritten initials FH

cc: Bid File

JOHN COOK
MAYOR



CITY COUNCIL

ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
EMMA ACOSTA, DISTRICT 3
MELINA CASTRO, DISTRICT 4
RACHEL QUINTANA, DISTRICT 5
EDDIE HOLGUIN, JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

JOYCE WILSON
CITY MANAGER

JANE SHANG
DEPUTY CITY MANAGER

DARYL W. COLE
STREETS DIRECTOR

STREET DEPARTMENT

October 16, 2008

TO: Terrence Freiburg, Deputy Director Financial Services
ATTN: Leticia Rivera, Procurement Analyst
FROM: Daryl W. Cole, Streets Director
SUBJECT: **Bid No. 2008-233 TRAFFIC SIGN MATERIALS**

We have reviewed the above-subject bid and we recommend that the contract be awarded to **3M Company for group A, and Flint Trading, Inc., for group C** for items listed below, offering the lowest, most responsive and responsible bidder meeting specifications. Group B will not be awarded at this time.

3M Company

Base Bid Group A

Estimated annual dollar amount of \$100,000.00. Contract estimated amount of \$300,000.00

Flint Trading, Inc.

Base Bid Group C

Estimated annual dollar amount of \$80,000.00. Contract estimated amount of \$240,000.00

Total estimated contract award of \$540,000.00. Contract is for a term of 36 months.

If you have any questions please call me at 621-6750.

DWC/en

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
GROUP A: REFLECTIVE SHEETING	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>
ITEM 1. SHEETING, PRESSURE SENSITIVE	+ ___% MARKUP <input type="checkbox"/> (3M # 3930 SERIES)	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	3M 2008	NO BID	NO BID
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	3M 2008 2-1-08	_____ _____	_____ _____
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/> _____	<input type="checkbox"/> _____

APPROVED BY: JK
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS

BID # 2008-233

BID DATE: AUGUST 20, 2008

DEPARTMENT: STREET

	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
GROUP A: REFLECTIVE SHEETING	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___ % DISCOUNT <input type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>
ITEM 2. TRANSPARENT ELECTRONICALLY CUTTABLE FILM	+ ___ % MARKUP <input type="checkbox"/> (3M # 1170 SERIES)	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	3M 2008	NO BID	NO BID
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	3M 2008 2-1-08	_____ _____	_____ _____
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER <input type="checkbox"/>	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/>	<input type="checkbox"/>

APPROVED BY: LR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: AUGUST 20, 2008		BID # 2008-233 DEPARTMENT: STREET		
	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC	
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP A: REFLECTIVE SHEETING	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	
ITEM 3. TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM	+ ____ % MARKUP <input type="checkbox"/> (3M # 1160)	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	3M 2008	NO BID	NO BID	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	3M 2008 2-1-08	_____ _____	_____ _____	
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/>	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: AUGUST 20, 2008

BID # 2008-233
 DEPARTMENT: STREET

	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
GROUP A: REFLECTIVE SHEETING	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>
	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>
	(3M # SCPS-2)		
ITEM 4. PRESPACING TAPE			
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	3M 2008	NO BID	NO BID
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	3M 2008 2-1-08	_____ _____	_____ _____
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER <input type="checkbox"/>	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/>	<input type="checkbox"/>

APPROVED BY: *RL*
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	3M	NO BID	NO BID
	PRICE LIST FORM NUMBER			
	AND/OR DATE	2-1-08 THRU 1-31-09		
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
GROUP A: REFLECTIVE SHEETING SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE 1.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	YOUR (BID) PRODUCT PART NUMBER:	3M #3930 SERIES	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$1,134.00 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$621.00 PER ROLL		

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
GROUP A: REFLECTIVE SHEETING		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
2.	YOUR (BID) PRODUCT PART NUMBER:	3M #3930 SERIES	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$945.00 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$517.50 PER ROLL		
SAMPLE	DESCRIPTION:	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
3.	YOUR (BID) PRODUCT PART NUMBER:	3M 3983	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$2,722.50 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$2,182.50 PER ROLL		
SAMPLE	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
4.	YOUR (BID) PRODUCT PART NUMBER:	3M #1177NP	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$945.00 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$441.00 PER ROLL		

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
GROUP A: REFLECTIVE SHEETING		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS
	YOUR (BID) PRODUCT PART NUMBER:	3M #1172NP	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$787.50 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$367.50 PER ROLL		
SAMPLE 6.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS
	YOUR (BID) PRODUCT PART NUMBER:	3M #1160	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$926.25 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$926.25 PER ROLL		
SAMPLE 7.	DESCRIPTION:	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS
	YOUR (BID) PRODUCT PART NUMBER:	3M #SCPS-2	NO BID	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$113.31 PER ROLL		
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$113.31 PER ROLL		

APPROVED BY: JR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: AUGUST 20, 2008		BID # 2008-233 DEPARTMENT: STREET	
	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
GROUP B: SIGN FACES	NET <input checked="" type="checkbox"/>	(30) NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>
ITEM 4. PRESPACING TAPE	- ____% DISCOUNT <input type="checkbox"/>	- 0% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>
	+ ____% MARKUP <input type="checkbox"/>	+ ____% MARKUP <input type="checkbox"/>	+ ____% MARKUP <input type="checkbox"/>
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	2008	3M BRAND/CPC	NO BID
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	3M 2008 2-1-08	VARIOUS 8-12-8	_____ _____
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____	<input checked="" type="checkbox"/> MANUFACTURER	<input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/> _____

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER 3M	CPC/3M	NO BID
	PRICE LIST FORM NUMBER	F3030R11HP	
	AND/OR DATE 2-1-08 THRU 1-31-09		
2.	MANUFACTURER	CPC/3M	
	PRICE LIST FORM NUMBER	F2430R21BHP	
	AND/OR DATE		
3.	MANUFACTURER	CPC/3M	
	PRICE LIST FORM NUMBER	F3636S11FP	
	AND/OR DATE		
4.	MANUFACTURER	CPC/3M	
	PRICE LIST FORM NUMBER	F1160OVERLAY	
	AND/OR DATE		
5.	MANUFACTURER	ITEM 5 NOT LISTED ON BID	
	PRICE LIST FORM NUMBER		
	AND/OR DATE		
GROUP B: SIGN FACES SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)	
SAMPLE 1.	DESCRIPTION: YOUR (BID) PRODUCT PART NUMBER: YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: CITY'S COST, AFTER DISCOUNT/MARK-UP:	SIGN FACE, STOP, 30 INCH TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING 3M #HIP3R1-1 \$30.00 PER EACH \$30.00 PER EACH	SIGN FACE, STOP, 30 INCH TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING F3030R11HP \$12.49 PER EACH \$12.49 PER EACH
			SIGN FACE, STOP, 30 INCH TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING NO BID

APPROVED BY: LR
 DATE: 9/14/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
GROUP B: SIGN FACES		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 2.	DESCRIPTION:	SIGN FACE, <u>SPEED LIMIT</u> , 24 INCHES X 30 INCHES, TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	SIGN FACE, <u>SPEED LIMIT</u> , 24 INCHES X 30 INCHES, TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	SIGN FACE, <u>SPEED LIMIT</u> , 24 INCHES X 30 INCHES, TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING
	YOUR (BID) PRODUCT PART NUMBER:	3M #HIPR2-1	F2430R21BHP	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$23.20 PER EACH	\$10.44 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$23.20 PER EACH	\$10.44 PER EACH	
SAMPLE 3.	DESCRIPTION:	SIGN FACE, <u>SCHOOL</u> , S1-1, 36 INCHES X 36 INCHES, TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN	SIGN FACE, <u>SCHOOL</u> , S1-1, 36 INCHES X 36 INCHES, TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN	SIGN FACE, <u>SCHOOL</u> , S1-1, 36 INCHES X 36 INCHES, TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN
	YOUR (BID) PRODUCT PART NUMBER:	3M #FYGDG3S1-1	F3636S11FP	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$75.15 PER EACH	\$47.30 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$75.15 PER EACH	\$47.30 PER EACH	
SAMPLE 4.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM APPLIED TO SIGN FACE, COST PER SQUARE FOOT (MATERIAL AND APPLICATION COST)	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM APPLIED TO SIGN FACE, COST PER SQUARE FOOT (MATERIAL AND APPLICATION COST)	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM APPLIED TO SIGN FACE, COST PER SQUARE FOOT (MATERIAL AND APPLICATION COST)
	YOUR (BID) PRODUCT PART NUMBER:	3M #1160	F1160OVERLAY	NO BID
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$3.69 PER EACH	\$2.31 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$3.69 PER EACH	\$2.31 PER EACH	

APPROVED BY: LR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: AUGUST 20, 2008		BID # 2008-233 DEPARTMENT: STREET	
	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
GROUP C: PAVEMENT MARKINGS	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
ITEM 4. PRESPACING TAPE	- ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	- 30% DISCOUNT <input checked="" type="checkbox"/> + ____% MARKUP <input type="checkbox"/>
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] <small>(MANUFACTURER OR BRAND NAME)</small>	2008	NO BID	PREMARK
List Number _____ Dated _____ <small>(AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)</small>	3M 2008 2-1-08	_____ _____	_____ 3/1/2008
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> MANUFACTURER	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> MANUFACTURER

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	3M	LEFT BLANK	FLINT TRADING, INC.
	PRICE LIST FORM NUMBER			PREMARK
	AND/OR DATE	2-1-08 THRU 1-31-09		3/1/2008
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
GROUP C: PAVEMENT MARKINGS SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE	DESCRIPTION:	WORD "ONLY", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 6 FT X 8 FT	WORD "ONLY", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 6 FT X 8 FT	WORD "ONLY", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 6 FT X 8 FT
1.	YOUR (BID) PRODUCT PART NUMBER:	3M #SMS-L380IES-ON 2/PKG.	NO BID	8130102
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$280.00 PER EACH		\$190.50 PER EACH
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$280.00 PER EACH		\$133.35 PER EACH

APPROVED BY: *JR*

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS		BID # 2008-233		
BID DATE: AUGUST 20, 2008		DEPARTMENT: STREET		
		3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
GROUP C: PAVEMENT MARKINGS		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 2.	DESCRIPTION:	WORD "AHEAD", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 8 FT X 8 FT	WORD "AHEAD", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 8 FT X 8 FT	WORD "AHEAD", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 8 FT X 8 FT
	YOUR (BID) PRODUCT PART NUMBER:	3M #SMS-L380IES-AH 1/PKG.	NO BID	8130106
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$395.00 PER EACH		\$264.60 PER EACH
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$395.00 PER EACH		\$185.22 PER EACH
SAMPLE 3.	DESCRIPTION:	SYMBOL "RIGHT ARROW", TYPE C, PERMANENT PRE- FABRICATED PAVEMENT MARKINGS, 6.5 FT X 8 FT	SYMBOL "RIGHT ARROW", TYPE C, PERMANENT PRE- FABRICATED PAVEMENT MARKINGS, 6.5 FT X 8 FT	SYMBOL "RIGHT ARROW", TYPE C, PERMANENT PRE- FABRICATED PAVEMENT MARKINGS, 6.5 FT X 8 FT
	YOUR (BID) PRODUCT PART NUMBER:	3M #SMS-L380IES-RA 4/PKG.	NO BID	8330241R
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$175.00 PER EACH		\$133.20 PER EACH
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$175.00 PER EACH		\$93.24 PER EACH

APPROVED BY: *RL*

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: AUGUST 20, 2008	BID # 2008-233 DEPARTMENT: STREET		
	3M COMPANY ST. PAUL, MN	CUSTOM PRODUCTS CORP. JACKSON, MS	FLINT TRADING, INC. THOMASVILLE, NC
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY	5 - 15	30	10 - 14
WITHIN ___ CONSECUTIVE CALENDAR DAYS WITHIN ___ HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER (IN CASES OF EMERGENCY)	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>(ITEMS STOCKED FROM THE 3M BROWNWOOD, TX FACILITY)</small>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			

APPROVED BY: JR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS BID DATE: AUGUST 20, 2008		BID # 2008-233 DEPARTMENT: STREET	
	OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP A: REFLECTIVE SHEETING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>	
ITEM 1. SHEETING, PRESSURE SENSITIVE	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	NONE STATED	NO BID	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____ _____	_____ _____	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	
DEALER	<input type="checkbox"/>	<input type="checkbox"/>	
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	
OTHER _____	<input type="checkbox"/>	<input type="checkbox"/>	

APPROVED BY: SR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: AUGUST 20, 2008

BID # 2008-233
 DEPARTMENT: STREET

	OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP A: REFLECTIVE SHEETING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>	
ITEM 2. TRANSPARENT ELECTRONICALLY CUTTABLE FILM	+ ____% MARKUP <input type="checkbox"/>	+ ____% MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>NONE STATED</u>	<u>NO BID</u>	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____ _____	_____ _____	
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	

APPROVED BY: JR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

	OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP A: REFLECTIVE SHEETING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	
ITEM 3. TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>NONE STATED</u>	<u>NO BID</u>	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____	_____	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	
DEALER	<input type="checkbox"/>	<input type="checkbox"/>	
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	
OTHER _____	<input type="checkbox"/>	<input type="checkbox"/>	

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
 BID DATE: AUGUST 20, 2008

BID # 2008-233
 DEPARTMENT: STREET

	OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP A: REFLECTIVE SHEETING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ___ % DISCOUNT <input type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>	
ITEM 4. PRESPACING TAPE	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	<u>NONE STATED</u>	<u>NO BID</u>	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____	_____	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	
DEALER	<input type="checkbox"/>	<input type="checkbox"/>	
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	
OTHER _____	<input type="checkbox"/>	<input type="checkbox"/>	

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS

BID # 2008-233

BID DATE: AUGUST 20, 2008

DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	NONE STATED	NO BID	
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
GROUP A: REFLECTIVE SHEETING SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	
1.	YOUR (BID) PRODUCT PART NUMBER:	3930		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$1,134.00 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$729.00 PER ROLL		

APPROVED BY: ZR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
GROUP A: REFLECTIVE SHEETING		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 2.	DESCRIPTION:	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TYPE C, HIGH SPECIFIC INTENSITY MICRO-PRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	3930		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$945.00 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$607.50 PER ROLL	NO BID	
SAMPLE 3.	DESCRIPTION:	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	4083		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$2,565.00 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$2,128.50 PER ROLL		
SAMPLE 4.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED. PRESSURE SENSITIVE, 36 INCHES X 50 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	1177		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$945.00 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$508.50 PER ROLL		

APPROVED BY: LR
 DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
GROUP A: REFLECTIVE SHEETING		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED. PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	1172		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$787.50 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$423.75 PER ROLL	NO BID	
SAMPLE 6.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, COLOR CLEAR, PRESSURE SENSITIVE, 30 INCHES X 50 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	1150		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	N/A	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$393.75 PER ROLL		
SAMPLE 7.	DESCRIPTION:	PRESPACING TAPE, 36 INCHES X 100 YARDS	PRESPACING TAPE, 36 INCHES X 100 YARDS	
	YOUR (BID) PRODUCT PART NUMBER:	SCPS-2		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$166.68 PER ROLL	NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$120.33 PER ROLL		

APPROVED BY: *RR*

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS

BID # 2008-233

BID DATE: AUGUST 20, 2008

DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	NONE STATED	NONE STATED	
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
GROUP B: SIGN FACES SAMPLE PRICING EVALUATION:		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE	DESCRIPTION:	SIGN FACE, STOP, 30 INCH TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	SIGN FACE, STOP, 30 INCH TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	
1.	YOUR (BID) PRODUCT PART NUMBER:	R1-1-30F	30" STOP HI	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$15.00 PER EACH	\$11.44 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$10.43 PER EACH	N/A	

APPROVED BY:

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS

BID DATE: AUGUST 20, 2008

BID # 2008-233

DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
GROUP B: SIGN FACES		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 2.	DESCRIPTION:	SIGN FACE, <u>SPEED LIMIT</u> , 24 INCHES X 30 INCHES, TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	SIGN FACE, <u>SPEED LIMIT</u> , 24 INCHES X 30 INCHES, TYPE C, HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING	
	YOUR (BID) PRODUCT PART NUMBER:	R2-1	24 X 30 SPDLMT HI	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$15.00 PER EACH	\$9.15 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$8.35 PER EACH	N/A	
SAMPLE 3.	DESCRIPTION:	SIGN FACE, <u>SCHOOL</u> , S1-1, 36 INCHES X 36 INCHES, TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN	SIGN FACE, <u>SCHOOL</u> , S1-1, 36 INCHES X 36 INCHES, TYPE E, MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN	
	YOUR (BID) PRODUCT PART NUMBER:	S1-136F	36" PENT S1-1FL-Y/G	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$50.00 PER EACH	\$37.98 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$37.80 PER EACH	N/A	
SAMPLE 4.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM APPLIED TO SIGN FACE, COST PER SQUARE FOOT (MATERIAL AND APPLICATION COST)	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM APPLIED TO SIGN FACE, COST PER SQUARE FOOT (MATERIAL AND APPLICATION COST)	
	YOUR (BID) PRODUCT PART NUMBER:	1160	GRAFFITIOVERLAY	
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$2.80 PER EACH	\$2.16 PER EACH	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$2.40 PER EACH	N/A	

APPROVED BY: LR

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

	OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	
GROUP C: PAVEMENT MARKINGS	NET <input type="checkbox"/>	NET <input type="checkbox"/>	
	- ___ % DISCOUNT <input type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>	
ITEM 4. PRESPACING TAPE	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	
ITEM 1: Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)	NO BID	NO BID	
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED:)	_____	_____	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
JOBBER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
DEALER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
RETAILER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
OTHER <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

APPROVED BY: LR
DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS

BID DATE: AUGUST 20, 2008

BID # 2008-233

DEPARTMENT: STREET

		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	NO BID	NO BID	
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
GROUP C: PAVEMENT MARKINGS		SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
SAMPLE PRICING EVALUATION:				
SAMPLE 1.	DESCRIPTION:	WORD "ONLY", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 6 FT X 8 FT	WORD "ONLY", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 6 FT X 8 FT	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:			

APPROVED BY: LE

DATE: 9/4/08

CITY OF EL PASO BID TABULATION

BID ITEM: TRAFFIC SIGN MATERIALS
BID DATE: AUGUST 20, 2008

BID # 2008-233
DEPARTMENT: STREET

GROUP C: PAVEMENT MARKINGS SAMPLE PRICING EVALUATION:		OSBURN ASSOCIATES, INC. LOGAN, OH	ROCAL, INC. FRANKFORT, OH	
SAMPLE PRICING: MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)				
SAMPLE 2.	DESCRIPTION:	WORD "AHEAD", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 8 FT X 8 FT	WORD "AHEAD", TYPE C, PERMANENT PREFABRICATED PAVEMENT MARKING, 8 FT X 8 FT	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:			
SAMPLE 3.	DESCRIPTION:	SYMBOL "RIGHT ARROW", TYPE C, PERMANENT PRE- FABRICATED PAVEMENT MARKINGS, 6.5 FT X 8 FT	SYMBOL "RIGHT ARROW", TYPE C, PERMANENT PRE- FABRICATED PAVEMENT MARKINGS, 6.5 FT X 8 FT	
	YOUR (BID) PRODUCT PART NUMBER:	NO BID		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:		NO BID	
	CITY'S COST, AFTER DISCOUNT/MARK-UP:			

APPROVED BY:

DATE: 9/4/08

ALMETEK INDUSTRIES, INC.
2 JOY DR.
HACKETTSTOWN, NJ 07840

~~NILAND CO.~~
~~724 STILES DR.~~
~~EL PASO, TX 79915~~ UTF

PATHMARK TRAFFIC PRODUCTS
OF TEXAS, INC.
PO BOX 1066
SAN MARCOS, TEXAS 78667

ALLSTATE SIGN & PLAQUE CORP.
70 BURT DR.
DEER PARK, NY 11729

THE REFLECTORY
87 BROADWAY
NEWBURGH, NY 12550

GOPHER SIGN COMPANY
1312 RANDOLPH AVE.
ST. PAUL, MN 55105

APACHE BARRICADE & SIGN
ATTN.: LUIS G. CERVANTES
11560 PELLICANO DR.
EL PASO, TX 79936

US STANDARD SIGN CO. INC.
ATTN.: TAMARA HOUSTON-BID
CONTROL REPRESENTATIVE
11400 W. ADDISON ST.
FRANKLIN PARK, IL 60131-1124

VETERANS SCREEN PRINTING
1347 HAMILTON ST., BLDG. 2
SOMERSET, NJ 08873-3345

AMERICAN DECAL & MFG. CO.
ADCOLITE DIV.-ATTN.: MR. O'BRIEN
4100 W. FULLERTON AVE.
CHICAGO, IL 60639-2199

HALL SIGNS INC.
ATTN.: JIM HAYNIE
4495 W. VERNAL PIKE/PO. BOX 515
BLOOMINGTON, IN 47404

AVERY INTERNATIONAL
SAFETY & MARKETING DIV.
250 CHESTER ST.
PAINESVILLE, OH 44077

~~NIPPON CARBIDE~~
~~ATTN.: ELISA ECHEVARRIA~~
~~3136 E. VICTORIA ST.~~
~~RANCHO DOMINGUEZ, CA 90221~~ UTF

~~PMA PHOTOMETALS~~
~~2732 W. MCDOWELL~~
~~PHOENIX, AZ 85009~~ UTF

~~BUDGET QUICK SIGNS~~
~~ATTN.: ROXANNE SCHERMER~~
~~8900 A-O VISCOUNT BLVD.~~
~~EL PASO, TX 79925~~ UTF

DECALS, INC. - SALES MANAGER
4850 WARD RD.
PO BOX 208
WHEAT RIDGE, CO 80034

VITAL PRESENTATION CONCEPTS, INC.
PO BOX 21247
ST. PAUL, MN 55121

CARLTON INDUSTRIES, INC.
PO BOX 280
LA GRANGE, TX 78945

STRANCO PRODUCTS, INC.
1308 W. US 20
MICHIGAN CITY, IN 46360

AMERICAN TRAFFIC SAFETY
MATERIALS INC.
ATTN.: SANDI FRANZ
P.O. BOX 1449
ORANGE PARK, FL 32067-1449

3M SAFETY AND SECURITY SYS.
ATTN.: DENNIS J. JOHNSON
3M CENTER BLDG. 225-4n-14
ST. PAUL, MN 55144-1000

REFLEXITE NORTH AMERICA
315 SOUTH ST.
PO BOX 1200
NEW BRITAIN, CT 06060

SIMPLE SPACE RITE
3315 W. VERNON
PHOENIX, AZ 85009

~~HIGHWAY SUPPLY CO.~~ UTF
~~ATTN.: DIRECTOR OF MARKETING~~
~~411 RANKIN RD. NE~~
~~ALBUQUERQUE, NM 87107~~

~~VISUAL ENTERPRISES~~
~~1830 MILLS ST.~~
~~EL PASO, TX 79901~~ UTF

~~TOPLIGHT CORP.~~
~~PO BOX 2847~~
~~YORK, PA 17405~~ UTF

PATHMARK TRAFFIC PRODUCTS
OF TX - ATTN.: FRANK BLAKLEY
PO BOX 1066
SAN MARCUS, TX 78667

SAFETY SIGN COMPANY
13590 PROSPECT RD.
CLEVELAND, OH 44136

~~F W DODGE REPORT~~
~~7500 VISCOUNT BLVD. C-40~~
~~EL PASO, TX 79925~~ UTF

SANTINI ELECTRIC INC.
ATTN.: RUDY SANTINI
250 ELVIN WAY
EL PASO, TX 79907

~~SARGEANT-SOWELL, INC.~~
1341 W. MOCKINGBIRD LANE., STE 1200-E
DALLAS, TX 75247
UTF

ZAP MANUFACTURING INC.
~~PO BOX 189~~
GRASS VALLEY, CA 95945-0189
12095 Charles Dr.

TRAFFIC ENGINEERING &
CONTROLS
4193 FM 811
CENTERVILLE, TX 75833

WYLER INDUSTRIAL WORKS
711 S. SAINT VRAIN ST.
EL PASO, TX 79901-3008

AB BANNER & SIGNS
ATTN.: JULIE FLORES
1517 RANDY WOLFF PL.
EL PASO, TX 79935

HALL SIGNS, INC. *No Bid*
P.O. BOX 515
BLOOMINGTON, IN 474024

ATTN: DAVID KLEINMAN
STANDARD SIGNS. INC.
3190 EAST 65TH STREET
CLEVELAND, OH 44127

VULCAN SIGNS
ATTN.: MR. ERICK L. CROSBY
P.O. BOX 1850
FOLEY, AL 36536-1850
No Bid

ATTN: RODDY MARTIN
STPS INC.
P. O. BOX 691015
SAN ANTONIO, TX 78269-1015

ATTN: TROY KEITH
K & K SYSTEMS, INC.
P. O. BOX 1065
VERONA, MS 38801

~~ATTN: KEITH MOORE~~
~~BONDO CORPORATION~~
3226 CLARKS BRIDGE ROAD
GAINESVILLE, GA 30506
UTF

ATTN: HEATHER JUAREZ
CENTERLINE SUPPLY
530 JESSE STREET
GRAND PRAIRIE, TX 75051-1141

ATTN: JAMES DEAN SILVA
IQ GRAPHICS
1410 GAIL BORDEN SUITE B1
EL PASO, TX 79935

MARIA GANDARA, VICE PRESIDENT
H I T INDUSTRIES
P O BOX 3550
EL PASO, TX 79923

ATTN: ROY MOODY
FRANK'S SUPPLY CO., INC.
1211 BARRANCA
EL PASO, TX 79935

ATTN: FERNANDO FERNANDEZ
FRONTERA SIGNS
3522 ALAMEDA
EL PASO, TX 79905

ATTN: RAY STAFFON
GENERAL TRAFFIC EQUIPMENT CORP.
259 BROADWAY
NEWBURGH, NY 12550

ATTN: TRACY RODDEY
GENERAL TRAFFIC EQUIPMENT
259 BROADWAY
NEWBURGH, NY 12550

AVERY DENNISON
REFLECTIVE PRODUCTS DIVISION
6565 W. HOWARD STREET
NILES, IL 60714