

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Engineering and Construction Management

**AGENDA DATE:** November 27, 2012

**CONTACT PERSON NAME AND PHONE NUMBER:** Irene D. Ramirez, P.E., Interim City Engineer, 541-4428  
Jay Banasiak – Sun Metro Director, 534-5810

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Discussion and action on the request that the Engineering and Construction Management Department be authorized to issue a Purchase Order to Stertil-Koni, a contractor under HGAC Contract No. FL03-11 (Fleet Services Equipment), for Lift Equipment New Facility. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston Galveston Area Council (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	Mass Transit Department (Sun Metro)
Award to:	Stertil-Koni Stevensville, MD
Local Distributor:	Performance Equipment of El Paso El Paso, TX
Total Estimated Award:	\$2,199,586.00
Account No.:	190-28300-4710-580040, PCP09MT0080
Funding Source:	FY 2009 Certificates of Obligation
Districts:	All

This is a Cooperative, unit price contract.

**BACKGROUND / DISCUSSION:**

Purchase is for vehicle Lifts for the new Sun Metro facility, which will be used for the buses/vehicle maintenance bays.

**PRIOR COUNCIL ACTION:**

The participation by the City of El Paso in the HGAC was approved by Mayor and City Council on May 8, 2007.

**AMOUNT AND SOURCE OF FUNDING:**

\$2,199,586.00; DeptID 190, Division 28300, Fund 4710, Account 580040, PCP09MT0080, FY 2009 Certificates of Obligation.

**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

*[Handwritten signature]*

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(If Department Head Summary Form is initiated by Purchasing, client department should sign also)  
Information copy to appropriate Deputy City Manager

Quoted to:  
 SUN METRO  
 700-A San Francisco  
 El Paso, TX 79901-1060

April 17, 2012

	Description	Qty	Each	Total
1	ECO 60-13: in-ground lift, 60,000 lbs capacity with 13 ft (156") travel range	9	\$90,720.00	\$816,480.00
2	P60D: Optional detachable remote pendant for ECO 60 w/ 35 ft cord	9	\$3,037.00	\$27,333.00
3	ECO 60 AWBP: Automatic wheel base positioning for ECO 60	9	\$5,063.00	\$45,567.00
4	ST110-00 Adapter Cart	9	\$1,238.00	\$11,142.00
5	C01230-00-C01293-00: Cover plate	9	\$702.00	\$6,318.00
6	C01400-00-C01443-00: Cover plate	18	\$980.00	\$17,640.00
7	CB322: Bridge bracket	9	\$723.00	\$6,507.00
8	03112-01: Shim (30 per lift)	270	\$5.00	\$1,350.00
9	03112-02: Shim (30 per lift)	270	\$5.00	\$1,350.00
10	03112-03: Shim (30 per lift)	270	\$6.00	\$1,620.00
11	03112-04: Shim (30 per lift)	270	\$8.00	\$2,160.00
12	Installation	9	\$7,500.00	\$67,500.00
13	Freight	9	\$2,000.00	\$18,000.00
				\$1,022,967.00

	Description	Qty	Each	Total
1	ECO 90-3: in-ground lift, 90,000 lbs capacity, one fixed and two moveable mechanisms, (with (2) 10ft. Boxes)	5	\$137,153.00	\$685,765.00
2	EL13: increased box length from 10ft to 13ft	5	\$3,263.00	\$16,315.00
3	P90D: Optional detachable remote pendant for ECO 90 w/ 35 ft cord	5	\$3,441.00	\$17,205.00
4	ECO 90 AWBP: Automatic wheel base positioning for ECO 60	5	\$6,683.00	\$33,415.00
5	ST110-00 Adapter Cart	5	\$1,238.00	\$6,190.00
6	C01230-00-C01293-00: Cover plate	5	\$702.00	\$3,510.00
7	C01400-00-C01443-00: Cover plate	10	\$980.00	\$9,800.00
8	CB322: Bridge bracket	5	\$723.00	\$3,615.00
9	03112-01: Shim (30 per lift)	225	\$5.00	\$1,125.00
10	03112-02: Shim (30 per lift)	225	\$5.00	\$1,125.00
11	03112-03: Shim (30 per lift)	225	\$6.00	\$1,350.00
12	03112-04: Shim (30 per lift)	225	\$8.00	\$1,800.00
13	Installation	5	\$9,000.00	\$45,000.00
14	Freight	5	\$3,500.00	\$17,500.00
				\$843,715.00

	Description	Qty	Each	Total
1	41317000: SKYLIFT 250, 78,000 lbs capacity, platform length 48ft, flush mount	2	\$86,744.00	\$173,488.00
2	39618150: JB-200-2, air-hydraulic jacking beam, 44,000 lbs capacity, without support arms, width 33.5"-45.28"	4	\$6,800.00	\$27,200.00
3	39615030: support arms for jacking beam for SKY 250	4	\$812.00	\$3,248.00
4	39615150: 4" metal extension, 2 per beam	8	\$145.00	\$1,160.00
5	39615155: 8" metal extension, 2 per beam	8	\$145.00	\$1,160.00
6	39615195: V-shaped adapter, 2 per beam	8	\$153.00	\$1,224.00
7	39615190: U-shaped adapter, 2 per beam	8	\$153.00	\$1,224.00
8	69700060: LED lighting fixture, 12 per lift	24	\$429.00	\$10,296.00
9	69700070: Powerset (transformer and cable)	2	\$603.00	\$1,206.00
10	39509100 Air kit, 5 per lift	10	\$261.00	\$2,610.00
11	39509105 Air installation kit, 2 per lift	4	\$84.00	\$336.00
12	Made in USA	2	\$10,425.00	\$20,850.00
13	Installation	2	\$8,200.00	\$16,400.00
14	Freight	2	\$3,500.00	\$7,000.00
				\$267,402.00

	Description	Qty	Each	Total
1	41317000: SKYLIFT 250, 78,000 lbs capacity, platform length 48ft, flush mount	1	\$86,744.00	\$86,744.00
2	69700060: LED lighting fixture, 12 per lift	12	\$429.00	\$5,148.00
3	69700070: Powerset (transformer and cable)	1	\$603.00	\$603.00
4	Wash bay package	1	\$15,626.00	\$15,626.00
5	Made in USA	1	\$10,425.00	\$10,425.00
6	Installation	1	\$8,200.00	\$8,200.00
7	Freight	1	\$3,500.00	\$3,500.00
				\$130,246.00

	Description	Qty	Each	Total
1	SK2070A: Two Post Lift, 16,000 lbs capacity, baseless lift with double telescoping arms	2	\$14,878.00	\$29,756.00
2	Installation	2	\$1,750.00	\$3,500.00
3	Freight	1	\$2,000.00	\$2,000.00
				\$35,256.00

Subtotal	\$2,299,586.00
Project discount	-\$100,000.00
<b>Total</b>	<b>\$2,199,586.00</b>

Note:

Machinery pricing:

- Platforms lifts supplied for flush mount installation as required per specifications.

Installation pricing:

- Based on foundations built to plan. Excessive shimming to level lifts based on foundations not built to plan will be at additional cost.
- Based on sub-grade chase ways for in-ground lifts not to exceed 55ft for fixed lift mechanisms and 35ft for moveable lift mechanisms.
- Based on sub-grade chase ways for platform lifts not to exceed 13 feet.
- Based on sub grade chase ways to be supplied as part of the construction by general contractor.
- Based on line electric supplies in place including disconnect at time of commencement of installation. Final tie-in from disconnect to terminal strip in control box by licensed electrician provided by general contractor.

- Based on line side pneumatic supplies landed to control box area at time of commencement of installation. Final tie-in from line side pneumatic supply to control box including filter/lubricator/regulator/drier by lift installer
- Based on all load side supply lines by lift installer.
- Based on all anchors by lift installer.
- Based on all anti-skid for platform lifts supplied and applied by lift installer after installation.
- Installation to take place once parking lots are completed to allow ingress and egress for machinery placement.

A CONTRACT BETWEEN  
**HOUSTON-GALVESTON AREA COUNCIL**  
Houston, Texas  
AND  
**STERTIL-KONI USA CO, INC**  
Stevensville, Maryland

This Contract is made and entered into by the **Houston-Galveston Area Council of Governments**, hereinafter referred to as **H-GAC**, having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027, AND, **Stertil-Koni USA Co, Inc**, hereinafter referred to as the **CONTRACTOR**, having its principal place of business at 200 Log Canoe Circle, Stevensville, Maryland 21666.

**ARTICLE 1:****SCOPE OF SERVICES**

The parties have entered into a **Fleet Services Equipment** Contract to become effective as of March 1, 2011, and to continue through February 28, 2013 (the "**Contract**"), subject to extension upon mutual agreement of the **CONTRACTOR** and **H-GAC**. **H-GAC** enters into the Contract as Agent for participating governmental agencies, each hereinafter referred to as **END USER**, for the purchase of **Fleet Services Equipment** offered by the **CONTRACTOR**. The **CONTRACTOR** agrees to sell **Fleet Services Equipment** through the **H-GAC** Contract to **END USERS**.

**ARTICLE 2:****THE COMPLETE AGREEMENT**

The Contract shall consist of the documents identified below in order of precedence:

1. The text of this Contract form, including but not limited to, Attachment A
2. General Terms and Conditions
3. Bid Specifications No: **FL03-11**, including any relevant suffixes
4. **CONTRACTOR's** Response to Bid No: **FL03-11**, including but not limited to, prices and options offered

All of which are either attached hereto or incorporated by reference and hereby made a part of this Contract, and shall constitute the complete agreement between the parties hereto. This Contract supersedes any and all oral or written agreements between the parties relating to matters herein. Except as otherwise provided herein, this Contract cannot be modified without the written consent of both parties.

**ARTICLE 3:****LEGAL AUTHORITY**

**CONTRACTOR** and **H-GAC** warrant and represent to each other that they have adequate legal counsel and authority to enter into this Contract. The governing bodies, where applicable, have authorized the signatory officials to enter into this Contract and bind the parties to the terms of this Contract and any subsequent amendments thereto.

**ARTICLE 4:****APPLICABLE LAWS**

The parties agree to conduct all activities under this Contract in accordance with all applicable rules, regulations, directives, issuances, ordinances, and laws in effect or promulgated during the term of this Contract.

**ARTICLE 5:****INDEPENDENT CONTRACTOR**

The execution of this Contract and the rendering of services prescribed by this Contract do not change the independent status of **H-GAC** or **CONTRACTOR**. No provision of this Contract or act of **H-GAC** in performance of this Contract shall be construed as making **CONTRACTOR** the agent, servant or employee of **H-GAC**, the State of Texas or the United States Government. Employees of **CONTRACTOR** are subject to the exclusive control and supervision of **CONTRACTOR**. **CONTRACTOR** is solely responsible for employee payrolls and claims arising therefrom.

**ARTICLE 6:****END USER AGREEMENTS**

**H-GAC** acknowledges that the **END USER** may choose to enter into an End User Agreement with the **CONTRACTOR** through this Contract and that the term of said Agreement may exceed the term of the **H-GAC** Contract. However this acknowledgement is not to be construed as **H-GAC's** endorsement or approval of the End User Agreement terms and conditions. **CONTRACTOR** agrees not to offer to, agree to or accept from **END USER** any terms or conditions that conflict with or contravene those in **CONTRACTOR's** **H-GAC** contract.

Further, termination of this Contract for any reason shall not result in the termination of the underlying End User Agreements entered into between **CONTRACTOR** and any **END USER** which shall, in each instance, continue pursuant to their stated terms and duration. The only effect of termination of this Contract is that **CONTRACTOR** will no longer be able to enter into any new End User Agreements with **END USERS** pursuant to this Contract. Applicable **H-GAC** order processing charges will be due and payable to **H-GAC** on any End User

Agreements surviving termination of this Contract between H-GAC and CONTRACTOR .

**ARTICLE 7:****SUBCONTRACTS & ASSIGNMENTS**

CONTRACTOR agrees not to subcontract, assign, transfer, convey, sublet or otherwise dispose of this Contract or any right, title, obligation or interest it may have therein to any third party without prior written notice to H-GAC. H-GAC reserves the right to accept or reject any such change. CONTRACTOR shall continue to remain responsible for all performance under this Contract regardless of any subcontract or assignment. H-GAC shall be liable solely to CONTRACTOR and not to any of its Subcontractors or Assignees.

**ARTICLE 8:****EXAMINATION AND RETENTION OF CONTRACTOR'S RECORDS**

CONTRACTOR shall maintain during the course of its work, complete and accurate records of items that are chargeable to END USER under this Contract. H-GAC, through its staff or its designated public accounting firm, the State of Texas, or the United States Government shall have the right at any reasonable time to inspect copy and audit those records on or off the premises of CONTRACTOR. Failure to provide access to records may be cause for termination of this Contract. CONTRACTOR shall maintain all records pertinent to this Contract for a period of not less than five (5) calendar years from the date of acceptance of the final contract closeout and until any outstanding litigation, audit or claim has been resolved. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. CONTRACTOR further agrees to include in all subcontracts under this Contract, a provision to the effect that the subcontractor agrees that H-GAC'S duly authorized representatives, shall, until the expiration of five (5) calendar years after final payment under the subcontract or until all audit findings have been resolved, have access to, and the right to examine and copy any directly pertinent books, documents, papers, invoices and records of such subcontractor involving any transaction relating to the subcontract.

**ARTICLE 9:****REPORTING REQUIREMENTS**

CONTRACTOR agrees to submit reports or other documentation in accordance with the General Terms and Conditions of the Bid Specifications. If CONTRACTOR fails to submit to H-GAC in a timely and satisfactory manner any such report or documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Contract.

**ARTICLE 10:****MOST FAVORED CUSTOMER CLAUSE**

If CONTRACTOR, at any time during this Contract, routinely enters into agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products/services offered to H-GAC on a basis that provides prices, warranties, benefits, and or terms more favorable than those provided to H-GAC, CONTRACTOR shall notify H-GAC within ten (10) business days thereafter of that offering and this Contract shall be deemed to be automatically amended effective retroactively to the effective date of the most favorable contract, wherein CONTRACTOR shall provide the same prices, warranties, benefits, or terms to H-GAC and its END USER. H-GAC shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If CONTRACTOR is of the opinion that any apparently more favorable price, warranty, benefit, or term charged and/or offered a customer during the term of this Contract is not in fact most favored treatment, CONTRACTOR shall within ten (10) business days notify H-GAC in writing, setting forth the detailed reasons CONTRACTOR believes aforesaid offer which has been deemed to be a most favored treatment, is not in fact most favored treatment. H-GAC, after due consideration of such written explanation, may decline to accept such explanation and thereupon this Contract between H-GAC and CONTRACTOR shall be automatically amended, effective retroactively, to the effective date of the most favored agreement, to provide the same prices, warranties, benefits, or terms to H-GAC.

The Parties accept the following definition of routine: A prescribed, detailed course of action to be followed regularly; a standard procedure.

*EXCEPTION: This clause shall not be applicable to prices and price adjustments offered by a bidder, proposer or contractor, which are not within bidder's/ proposer's control [example; a manufacturer's bid concession], or to any prices offered to the Federal Government and its agencies.*

**ARTICLE 11:****SEVERABILITY**

All parties agree that should any provision of this Contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this Contract, which shall continue in full force and effect.

**ARTICLE 12:****DISPUTES**

Any and all disputes concerning questions of fact or of law arising under this Contract, which are not disposed of by agreement, shall be decided by the Executive Director of H-GAC or his designee, who shall reduce his decision to writing and provide notice thereof to CONTRACTOR. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, CONTRACTOR requests a rehearing from the Executive Director of H-GAC. In connection with any rehearing under this Article, CONTRACTOR shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive. CONTRACTOR may, if it elects to do so, appeal the final and

conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, CONTRACTOR shall proceed diligently with the performance of this Contract and in accordance with H-GAC'S final decision.

**ARTICLE 13: LIMITATION OF CONTRACTOR'S LIABILITY**

Except as specified in any separate writing between the CONTRACTOR and an END USER, CONTRACTOR's total liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify H-GAC described in Article 14, is limited to the price of the particular products/services sold hereunder, and CONTRACTOR agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will CONTRACTOR be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. CONTRACTOR understands and agrees that it shall be liable to repay and shall repay upon demand to END USER any amounts determined by H-GAC, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Contract.

**ARTICLE 14: LIMIT OF H-GAC'S LIABILITY AND INDEMNIFICATION OF H-GAC**

H-GAC's liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will H-GAC be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless H-GAC, its board members, officers, agents, officials, employees, and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgments, and liens arising as a result of CONTRACTOR's negligent act or omission under this Contract. CONTRACTOR shall notify H-GAC of the threat of lawsuit or of any actual suit filed against CONTRACTOR relating to this Contract.

**ARTICLE 15: TERMINATION FOR CAUSE**

H-GAC may terminate this Contract for cause based upon the failure of CONTRACTOR to comply with the terms and/or conditions of the Contract; provided that H-GAC shall give CONTRACTOR written notice specifying CONTRACTOR'S failure. If within thirty (30) days after receipt of such notice, CONTRACTOR shall not have either corrected such failure, or thereafter proceeded diligently to complete such correction, then H-GAC may, at its option, place CONTRACTOR in default and the Contract shall terminate on the date specified in such notice. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation was received by CONTRACTOR.

**ARTICLE 16: TERMINATION FOR CONVENIENCE**

Either H-GAC or CONTRACTOR may cancel or terminate this Contract at any time by giving thirty (30) days written notice to the other. CONTRACTOR may be entitled to payment from END USER for services actually performed; to the extent said services are satisfactory to END USER. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation is received by CONTRACTOR.

**ARTICLE 17: CIVIL AND CRIMINAL PROVISIONS AND SANCTIONS**

CONTRACTOR agrees that it will perform under this Contract in conformance with safeguards against fraud and abuse as set forth by H-GAC, the State of Texas, and the acts and regulations of any funding entity. CONTRACTOR agrees to notify H-GAC of any suspected fraud, abuse or other criminal activity related to this Contract through filing of a written report promptly after it becomes aware of such activity.

**ARTICLE 18: GOVERNING LAW & VENUE**

This Contract shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with this Contract shall lie exclusively in Harris County, Texas. Disputes between END USER and CONTRACTOR are to be resolved in accord with the law and venue rules of the state of purchase. CONTRACTOR shall immediately notify H-GAC of such disputes.

**ARTICLE 19: PAYMENT OF H-GAC ORDER PROCESSING CHARGE**

CONTRACTOR agrees to sell its products to END USERS based on the pricing and other terms of this Contract, including, but not limited to, the payment of the applicable H-GAC order processing charge. On notification from an END USER that an order has been placed with CONTRACTOR, H-GAC will invoice CONTRACTOR for the applicable order processing charge. Upon delivery of any product/service by CONTRACTOR and acceptance by END USER, CONTRACTOR shall, within thirty (30) calendar days or ten (10) business days after receipt of payment, whichever is less, pay H-GAC the full amount of the applicable order processing charge, whether or not CONTRACTOR has received an invoice from H-GAC. For sales made by CONTRACTOR based on this contract, including sales to entities without Interlocal Contracts, CONTRACTOR shall pay the applicable order processing charges to H-GAC. Further, CONTRACTOR agrees to encourage entities who are not members of H-GAC's Cooperative Purchasing Program to execute an H-GAC Interlocal Contract. H-GAC reserves the right to take appropriate actions including, but not limited to, contract termination if

CONTRACTOR fails to promptly remit H-GAC's order processing charge. In no event shall H-GAC have any liability to CONTRACTOR for any goods or services an END USER procures from CONTRACTOR.

**ARTICLE 20: LIQUIDATED DAMAGES**

Any liquidated damages terms will be determined between CONTRACTOR and END USER at the time END USER's purchase order is placed.

**ARTICLE 21: PERFORMANCE BONDS FOR INDIVIDUAL ORDERS**

Except as described below for fire apparatus, CONTRACTOR agrees to provide a Performance Bond at the request of END USER within ten (10) days of receipt of END USER's purchase order.

It shall be standard procedure for every order received for fire apparatus that a Performance Bond in the amount of the order be provided to the END USER. Failure of CONTRACTOR to provide such performance bond within ten (10) days of receipt of END USER's order may constitute a total breach of contract and shall be cause for cancellation of the order at END USER's sole discretion. END USER may choose to delete the requirement for a Performance Bond at END USER's sole discretion. If the bond requirement is waived, END USER shall be entitled to a price reduction commensurate with the cost that would have been incurred by CONTRACTOR for the bond.

**ARTICLE 22: CHANGE OF CONTRACTOR STATUS**

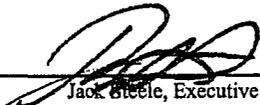
CONTRACTOR shall immediately notify H-GAC, in writing, of ANY change in ownership, control, dealership/franchisee status, Motor Vehicle license status, or name, and shall also advise whether or not this Contract shall be affected in any way by such change. H-GAC shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Contract.

**ARTICLE 23: LICENSING REQUIRED BY TEXAS MOTOR VEHICLE BOARD [IF APPLICABLE]**

CONTRACTOR will for the duration of this Contract maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Contract period, any CONTRACTOR'S license is not renewed, or is denied or revoked, CONTRACTOR shall be deemed to be in default of this Contract unless the Motor Vehicle Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to H-GAC upon request.

IN WITNESS WHEREOF, the parties have caused this Contract to be executed by their duly authorized representatives.

Signed for Houston-Galveston Area Council, Houston, Texas:

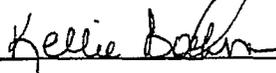
  
\_\_\_\_\_  
Jack Steele, Executive Director

Attest for Houston-Galveston Area Council, Houston, Texas:

  
\_\_\_\_\_  
Debra Viek, Director of Public Services

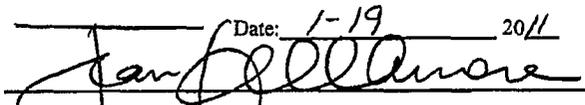
Date: January 25, 2011

Signed for Stertil-Koni USA Co, Inc Stevensville, Maryland:

  
\_\_\_\_\_  
Kellie Boehm

Printed Name & Title: Kellie Boehm, Sales & Marketing Coordinator

Attest for Stertil-Koni USA Co, Inc Stevensville, Maryland:

Date: 1-19, 2011  
  
\_\_\_\_\_  
Jean Bell Amore

Printed Name & Title: Jean Bell Amore

Date: 1-21, 2011

**Attachment A**  
**Stertil-Koni USA Co, Inc**  
**Fleet Services Equipment**  
**Contract No.: FL03-11**

Applicable items are the catalog and associated pricing described in the table below, as well any options priced in offeror's response.

<b>HGAC Product Code</b>	<b>Manufacture and Catalog / Price Book/ System Description</b>	<b>Catalog Discount</b>
<b>A13</b>	<b>Stertil-Koni: most current, complete catalog and associated "2010 Price List"</b> (covering 2-post, 4-post, mobile, scissors, parallelogram, in-ground lifts, transmission jacks, axle stands, et cetera; plus accessories)	<b>25%</b>





2011 PRICE LIST Edition 2 June 1

MOBILE LIFTS

Alpha designations for the mobile columns are as follows:

The first letter following model number, i.e. ST1082 FSF, always represents the wheels. F= Fixed wheels and R = Retractable wheels

The second letter following model number, i.e. ST1082 FSF, always represents the controls. S = Superior, C = Conventional, B = Battery, W=Wireless and R=Energy retrieval system

The third letter following model number, i.e. ST1082 FSF, always represents the forks. F= Fixed forks and A = Adjustable forks

Model Number	Description	List Price	H-GAC Price
<b>ST1060, ST1065 &amp; ST1073 MODELS:</b>			
ST-1060-2FCF	NON STOCK Set of 4 - 52,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, with conventional control panel Maximum configuration for the FCF model is a set of 4 columns	\$33,802	\$25,352
ST-1060-2FSF	STOCK Set of 4 - 52,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$35,248	\$26,436
ST-1060-2FWF	NON STOCK Set of 4 - 52,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$49,760	\$37,320
ST-1065-2FXV	NON STOCK Set of 4 - 60,000lbs capacity, 208 to 460 volts, 3 phase, extra wide forks to lift construction vehicles	\$50,884	\$38,163
ST-1073-2FCF	NON STOCK Set of 4 - 64,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, with conventional control panel Maximum configuration for the FCF model is a set of 4 columns	\$33,802	\$25,352
ST-1073-2FSF	STOCK Set of 4 - 64,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$35,248	\$26,436
ST-1073-2FWF	NON STOCK Set of 4 - 64,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$49,760	\$37,320
<b>ST1082 WITH SYNTHETIC FIXED FRONT WHEELS :</b>			
ST-1082-2E	NON STOCK Set of 4 - 72,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, conventional control panel, Maximum configuration for the E models is a set of 4 columns	\$36,320	\$27,240
ST-1082-1FSF	STOCK Set of 2 - 36,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$19,435	\$14,576
ST-1082-2FSF	STOCK Set of 4 - 72,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$37,760	\$28,320
ST-1082-3FSF	STOCK Set of 6 - 108,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$56,077	\$42,058
<b>ST1082 WITH SYNTHETIC FIXED FRONT WHEELS :</b>			
ST-1082-1FSA	STOCK Set of 2 - 36,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks.	\$20,720	\$15,540
ST-1082-2FSA	STOCK Set of 4 - 72,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks.	\$40,334	\$30,251
ST-1082-3FSA	STOCK Set of 6 - 108,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks.	\$59,936	\$44,952
<b>ST1082 WITH RETRACTABLE WHEELS:</b>			
ST-1082-1RSF	NON STOCK Set of 2 - 36,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$21,428	\$16,071
ST-1082-2RSF	NON STOCK Set of 4 - 72,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$41,751	\$31,313
ST-1082-3RSF	NON STOCK Set of 6 - 108,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$62,063	\$46,547
ST-1082-1RSA	STOCK Set of 2 - 36,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks	\$22,716	\$17,037
ST-1082-2RSA	STOCK Set of 4 - 72,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks	\$44,326	\$33,245
ST-1082-3RSA	STOCK Set of 6 - 108,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Adj forks	\$65,924	\$49,443
		\$57,794	\$43,346

**MOBILE LIFTS**

Model Number	Description	List Price	H-GAC Price
<b>ST1082 BATTERY MODELS:</b>			
ST-1082-2FBF	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$44,202	\$33,152
ST-1082-2FBA	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column. Adj forks	\$46,775	\$35,081
<b>ST1082 BATTERY MODELS:</b>			
ST-1082-2RBF	NON STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Fxd forks	\$48,193	\$36,145
ST-1082-2RBA	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Adj forks	\$50,766	\$38,075
<b>ST1082 WIRELESS MODELS:</b>			
ST-1082-2FWF	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$52,540	\$39,405
ST-1082-2FWA	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column. Adj forks	\$55,336	\$41,502
ST-1082-2RWF	NON STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Fxd forks	\$56,766	\$42,575
ST-1082-2RWA	STOCK Set of 4 - 72,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Adj forks	\$59,527	\$44,645
<b>ST1082 EARTHLIFT™ MODELS:</b>			
ST-1082-2FRF	Set of 4 - 72,000lbs capacity, ALI/ETL, 24 volts DC, control box on every column	\$55,140	\$41,355
ST-1082-2FRA	Set of 4 - 72,000lbs capacity, ALI/ETL, 24 volts DC, control box on every column. Adj forks	\$57,936	\$43,452
ST-1082-2RRF	Set of 4 - 72,000lbs capacity, ALI/ETL, 24 volts DC, control box on every column, retract. wheels. Fxd forks	\$59,366	\$44,525
ST-1082-2RRA	Set of 4 - 72,000lbs capacity, ALI/ETL, 24 volts DC, control box on every column, retract. wheels. Adj forks	\$62,127	\$46,595
<b>ST1100 WITH SYNTHETIC FIXED FRONT WHEELS :</b>			
ST-1100-1FSF	NON STOCK Set of 2 - 44,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$20,363	\$15,272
ST-1100-2FSF	NON STOCK Set of 4 - 88,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$39,615	\$29,711
ST-1100-3FSF	NON STOCK Set of 6 - 132,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks.	\$58,866	\$44,150
<b>ST1100 WITH RETRACTABLE WHEELS:</b>			
ST-1100-1RSF	NON STOCK Set of 2 - 44,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$22,761	\$17,071
ST-1100-2RSF	NON STOCK Set of 4 - 88,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$44,362	\$33,272
ST-1100-3RSF	NON STOCK Set of 6 - 132,000lbs capacity, 208 to 460 volts, 3 phase, ALI/ETL, control box on every column. Fxd forks	\$65,960	\$49,470
<b>ST1100 BATTERY MODELS:</b>			
ST-1100-2FBF	NON STOCK Set of 4 - 88,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$46,177	\$34,633
ST-1100-2RBF	NON STOCK Set of 4 - 88,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Fxd forks	\$51,824	\$38,868
<b>ST1100 WIRELESS MODELS:</b>			
ST-1100-2FWF	NON STOCK Set of 4 - 88,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column	\$54,516	\$40,887
ST-1100-2RWF	NON STOCK Set of 4 - 88,000lbs capacity, 24 volts DC, ALI/ETL, control box on every column, retract. wheels. Fxd forks	\$59,764	\$44,823

Reducer sleeves can be added as an accessory on all ST-1060, ST-1065, ST-1073, ST-1082, ST-1100 models

**ACCESSORIES FOR MOBILE LIFTS**

Model Number	Description	List Price	H-GAC Price
SKTJ-401	Heavy duty transmission jack, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height	\$9,526	\$7,145
SKTJ-402	Heavy duty transmission jack, table 20"X14", 3,500lbs capacity, (34X48 Base), 74" lifting height	\$9,236	\$6,927
SKWD-500	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 52" lifting height	\$8,661	\$6,496
SKWD-500-74	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 74" lifting height	\$10,190	\$7,643
SKWD-501	Counter balanced High Lift Wheel Dolly (CBHLWD) with chain guard, 850lb. Capacity, 52" lifting height	\$11,690	\$8,768
SKTJ-401 Batt.	Heavy duty transmission jack, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height	\$10,385	\$7,789
SKTJ-402 Batt.	Heavy duty transmission jack, table 20"X14", 3,500lbs capacity, (34X48 Base), 74" lifting height	\$10,089	\$7,567
SKWD-500 Batt.	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 52" lifting height	\$10,125	\$7,594
SKWD-501 Batt	Counter balanced High Lift Wheel Dolly (CBHLWD), 850lb. Capacity, 52" lifting height	\$13,362	\$10,022
G-BDA	Adaptor for standard wheel drums HLWD	\$504	\$378
G-APR	Adaptor for forklift wheels HLWD	\$705	\$529
G-AD	Differential adaptor for transmission jack	\$1,411	\$1,058



**ACCESSORIES FOR MOBILE LIFTS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
G-NAA	Narrow isle adapter for forklifts, for use with mobile columns 1060 through 1100, not for use with extra wide forks	\$8,174	\$6,131
RPJ-3.31	Rolling Pit Jack, Capacity 31,000 lbs	\$13,863	\$10,397
RPJ-3.31 GP	Gear Plate	\$2,740	\$2,055
RPJ-3.31 AT	Axle Traverse	\$2,283	\$1,712
ST10 Single Phase	220V Single Phase power option per column when ordered from factory.	\$502	\$377
ST575V	575 voltage power option per column when ordered from factory.	\$502	\$377
Upgrade control box	Primary control box exchange (upgrade from secondary control box)	\$1,344	\$1,008
59001040	Powerbox 220V, remote power box fits any secondary column	\$2,426	\$1,820
59001041	Powerbox 460V, , remote power box fits any secondary column	\$2,426	\$1,820
ADJ ST1082	Adjustable forks ST 1082, extra price per column only when ordered with ST 1082	\$726	\$545
DROVER 12M	Drive over 12 meter cable for all mobile columns, extra price per column when ordered with lifts	\$402	\$302
DROVER 21.5M	Drive over 21.5 meter cable for all mobile columns, extra price per column when ordered with lifts	\$507	\$380
NONDROVER 21.5M	NON drive over 21.5 meter cable for all mobile columns, extra price per column when ordered with lifts	\$177	\$133
XWF1082	Extra wide fork option for ST1082 FSF, FBF, FWF, wheel diameter up to R24.5/63". Price per column.	\$2,006	\$1,505
XWF1100	Extra wide fork option for ST1100 FSF, FBF, FWF, wheel diameter up to R24.5/63". Price per column.	\$2,006	\$1,505
34200940	Weight Gauge for ST1060. Price per column. Price includes part only.	\$684	\$513
34400940	Weight Gauge for ST1073. Price per column. Price includes part only.	\$684	\$513
32709120	Weight Gauge for ST1082. Price per column. Price includes part only.	\$684	\$513
	Weight Gauge installation. Price per column. Price includes labor only.	\$105	\$79
34400915	Set baseframe and fork extension with lock for ST1073 & ST1082 & ST1100, per column, max capacity 12,000 lbs. per column	\$871	\$653
32503050	Reducer plate for ST1055 & ST1072 (Only sold for use on these models)	\$302	\$227
32700920	Reducer plate with lock (right side) for ST1060 & ST1082 F (L= 350 mm/14")	\$342	\$257
32700925	Reducer plate with lock (left side) for ST1060 & ST1082 F (L= 350 mm/14")	\$342	\$257
34400920	Reducer plate with lock (right side) for ST1073 & ST1100 (L= 300 mm/12")	\$342	\$257
34400925	Reducer plate with lock (left side) for ST1073 & ST1100 (L= 300 mm/12")	\$342	\$257
34200930	Reducer plate with lock (right side) for fork extension ST1060 (L=500 mm/20"), cap. 4.0 tons/8,800 lbs	\$430	\$323
34200935	Reducer plate with lock (left side) for fork extension ST1060 (L=500 mm/20"), cap. 4.0 tons/8,800 lbs	\$430	\$323
34400930	Reducer plate with lock (right side) for fork extension ST1073, ST1082 & ST1100 (L=500 mm/20"), cap. 5.5 tons/12,000 lbs	\$485	\$364
34400935	Reducer plate with lock (left side) for fork extension ST1073, ST1082 & ST1100 (L=500 mm/20"), cap. 5.5 tons/12,000 lbs	\$485	\$364
<b>Warning: Longer reducer plates may only be used in combination with arm extensions! See attached label on longer reducer plates for maximum usable capacity.</b>			
32790205	Reducer Sleeve for ST 1065 price each	\$435	\$326
32790210	Large Wheel Adapter ST1065 - capacity 15,000 lbs, can handle tires up to 85" diameter and 29.5" width, price each	\$1,654	\$1,241
32803100	Reducer Sleeve for ST 1175 price each	\$469	\$352
32592000	Traverse beam with king-pin adaptor, capacity 16,000 lbs, ALI certified	\$3,803	\$2,852
32591500	Traverse beam with lifting supports, capacity 32,000 lbs., ALI certified	\$3,803	\$2,852
32591050	Low profile cross beam with supports - capacity 33,000 lbs, ALI certified	\$3,913	\$2,935
32591150	Low profile cross beam with supports, for 130 mm wider fork - capacity 33,000 lbs	\$5,490	\$4,118
32591100	Low profile cross beam - capacity 18,800 lbs	\$3,913	\$2,935
32593000	4-wheel forklift adapter kit (10 pieces)	\$5,600	\$4,200
32593100	3-wheel forklift adapter kit (12 pieces)	\$6,978	\$5,234
32593030	Lifting piece for forklift kit (2 required per kit), price each	\$692	\$519
WEB 36-120ST	Wheel Engaging Beam / Snow Plow Adapter, capacity 36,000 lbs, 120" max width between columns (NOT ALI certified)	\$5,018	\$3,764

**ACCESSORIES FOR MOBILE LIFTS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
18-9138A-05-F	LT-15-ST Fixed Fork Front/Rear Adapter	\$3,822	\$2,867
18-9138A-05	LT-15-ST Adjustable Fork Front/Rear Adapter	\$3,822	\$2,867
32559050	Lighting kit per column for ST 1060, ST1065, ST 1073, ST 1082 and ST1175 - 230V (2 pcs), per column	\$1,582	\$1,187
	Lighting kit only suitable for Superior control		
	Labor for installation of lighting kit per column	\$320	\$240
32739101	ID-Key for battery & wireless lifts	\$95	\$71
34007930	Remote Control for ST 1060 FCF & ST 1073 FCF & ST 1082 E, Not UL Approved, 32' 10" cable	\$1,632	\$1,224
34007940	Remote Control for ST 1060 FCF & ST 1073 FCF & ST 1082 E, UL Approved, 32' 10" cable	\$2,966	\$2,225
32557930	Remote Control for ST 1060 FSF & ST 1073 FSF & ST 1082 F&R & ST 1175, Not UL Approved, 32' 10" cable	\$1,521	\$1,141
32557940	Remote Control for ST 1060 FSF & ST 1073 FSF & ST 1082 F&R & ST 1175, UL Approved, 32' 10" cable	\$2,966	\$2,225
59000890	Pelican Adaptor	\$4,873	\$3,655
59001080	Automotive Adapter (Hummer), cap. 15,000 lbs, (2 pieces), ALI certified	\$6,074	\$4,556
59001330	Automotive Adapter (Hummer) Extra wide fork application, cap. 15,000 lbs, (2 pieces)	\$6,493	\$4,870

**MID RISE MOBILE COLUMN LIFTS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
SK-MR-24-P	24,000 lb. Columns set of 2 - air-powered	\$13,753	\$10,315
SK-MR-24-E	24,000 lb. Columns set of 2 - battery operated	\$15,531	\$11,648
SK-MR-40-P	40,000 lb. Columns set of 2 - air-powered	\$15,057	\$11,293
SK-MR-40-E	40,000 lb. Columns set of 2 - battery operated	\$16,954	\$12,716
Bumper Units	Bumper Units per set of 2	\$894	\$671

**SUPPORT STANDS BY CAPACITY AND ADJUSTMENT HEIGHT**

Model Number	Description	List Price	H-GAC Price
JS-L12	Capacity 26,500 lbs, Low, 3 locking positions, Range 14"-22", flat adapter	\$296	\$222
JS-M8	Capacity 18,000 lbs, Medium, Foldable, 7 locking positions, Range 30"-51" & 33"-54" with fine adjustment, weight 95 lbs	\$884	\$663
JS-M12	Capacity 26,500 lbs, Medium, Foldable, 7 locking positions, Range 30"-51" & 33"-54" with fine adjustment, weight 121 lbs	\$957	\$718
JS-H8	Capacity 18,000 lbs, High, Foldable, 10 locking positions, Range 50"-80" & 53"-83" with fine adjustment, weight 130 lbs	\$1,050	\$788
JS-H12	Capacity 26,500 lbs, High, Foldable, 10 positions, Range 50"-80" & 53"-83" with fine adjustment, weight 176 lbs	\$1,373	\$1,030
39225980	Foldable stand storage bracket (one per stand) <i>JS-M8, JS-M12, JS-H8 &amp; JS-H12 comes with flat adapter, U-shape adapter, V-shape adapter, fine adjustment, springloaded wheels (set of 3) and spring for inner tube as standard.</i>	\$125	\$94
JS-H8-DZ	NEW! Capacity 18,000 lbs, High, Foldable, 10 locking positions, Range 50"-80", weight 130 lbs <i>JS-H8-DZ comes with flat adapter, springloaded wheels (set of 3) and spring for inner tube as standard.</i>	\$840	\$630
	<b>Options for the JS-H8-DZ:</b>		
39225960	NEW! Fine adjustment, adds 3" to minimum and maximum height range	\$120	\$90
39225940	NEW! U-shaped adapter	\$76	\$57
39225950	NEW! V-shaped adapter	\$76	\$57
SKCP 1220-10	10 tons, no handle or wheels; 12"-20"; with pin stop	\$281	\$211
SKCP 1830-10	10 tons, no handle or wheels; 18"-30"; with pin stop	\$333	\$250
SKCP 2644-10	10 tons, no handle or wheels; 26"-44"; with pin stop	\$447	\$335
SKCP 3658-08	8 tons, spring loaded, wheels, pin stop, 1 head, 36"-58"	\$1,030	\$773
SKCP 5278-09	9 tons, spring loaded, wheels, pin stop, 1 head, 52"-78" NEW!! (Replaced SKCP 5278-08)	\$1,030	\$773
SKCV 1828-10	10 ton, no handle or wheels, 18"-28", fine adjustment	\$811	\$608
SKCV 5480-07	7 tons with handle & wheels, 54"-80", fine adjustment	\$1,321	\$991
SKCVP 3658-18	18 tons, w/handle & wheels; spring loaded; pin stop w/36"-58" fine adjustment	\$1,360	\$1,020
SKCVP 5480-18	18 tons, w/handle & wheels; spring loaded; pin stop w/54"-80" fine adjustment	\$1,390	\$1,043
SKCVP 5484-30	30 tons, w/handle & wheels; spring loaded; pin stop w/54"-84" fine adjustment	\$5,190	\$3,893
SKMH 3658-12	12 tons, w/handle & wheels; spring loaded, pin stop w/36"-58" fine adjustment; 2 heads	\$1,360	\$1,020
SKMH 5480-12	12 tons, w/handle & wheels; spring loaded, pin stop w/54"-80" fine adjustment; 2 heads	\$1,390	\$1,043
G-STD-0050	Each additional head, please specify head required	\$135	\$101
SK BXIW 3H To be discontinued	11.5 ton, 3-headed spring loaded support stand, height 51" - 75" (incl. 3 pick-up fittings, spring and fine adjustment)	\$1,373	\$1,030
39200000	20 ton, 3-headed spring loaded support stand, height 51" - 75" (incl. 3 pick-up fittings, spring and fine adjustment)	\$3,442	\$2,582

**TWO-POST LIFTS**

Model Number	Description	List Price	H-GAC Price
	<b>TWO POST ABOVE GROUND LIFTS</b>		
SK 2070AB	Two-post 16,000lbs capacity baseless lift with single telescoping arms	\$18,636	\$13,977
SK 2070A	Two-post 16,000lbs capacity baseless lift with double telescoping arms	\$19,837	\$14,878
SK 2082AB	Two-post 18,000lbs capacity baseless lift with single telescoping arms	\$22,026	\$16,520

**ACCESSORIES FOR TWO-POST LIFTS**

Model Number	Description	List Price	H-GAC Price
370-09-250	NEW! Fluorescent lighting set with four 24V - IP67 tube lights	\$1,246	\$935
37009030	Installation kit column connections through concrete floor	\$926	\$695
370-07-900	Additional control box for SK 2070 and SK 2082	\$1,940	\$1,455
37003945	Prisma adapter for Sprinter/Crafter, rear side	\$144	\$108
37003955	Prisma adapter for Sprinter/Crafter, front side	\$126	\$95
2 Post Single Phase	Single phase power per control box for SK 2070 and SK 2082 (SK2082 220 VAC 1ph is not ALI certified)	\$762	\$572
4310.09.06.00	U-shaped steel pick-up pad (1 piece)	\$88	\$66
4310.09.05.00	V-shaped steel pick-up pad (1 piece)	\$93	\$70
4310.09.04.00	Flat steel pick-up pad (1 piece)	\$72	\$54
370.99.013	Anchor kit for SK 2070 and SK 2082	\$292	\$219

**HEAVY DUTY 4-POST LIFTS**

Model Number	Description	List Price	H-GAC Price
ST 4120-4	Four post 30,000lbs capacity, 15 ft runway	\$30,533	\$22,900
ST 4120-6	Four post 30,000lbs capacity, 20 ft runway	\$32,741	\$24,556
ST 4120-8	Four post 30,000lbs capacity, 26 ft runway	\$34,824	\$26,118
ST 4175-6	Four post 38,500lbs capacity, 20 ft runway, ALI/ETL certified	\$58,458	\$43,844
ST 4175-8	Four post 38,500lbs capacity, 26 ft runway, ALI/ETL certified	\$61,662	\$46,247
ST 4175-9	Four post 38,500lbs capacity, 30 ft runway, ALI/ETL certified	\$62,233	\$46,675
ST 4175-10	Four post 38,500lbs capacity, 33 ft runway, ALI/ETL certified	\$64,864	\$48,648
ST 4175-11.5	Four post 38,500lbs capacity, 38 ft runway, ALI/ETL certified	\$68,754	\$51,566
ST 4175-6+6	Eight post 77,000lbs capacity, 40 ft runway, ALI/ETL certified	\$116,917	\$87,688
ST 4175-6+8	Eight post 77,000lbs capacity, 46 ft runway, ALI/ETL certified	\$120,120	\$90,090
ST 4175-6+9	Eight post 77,000lbs capacity, 50 ft runway, ALI/ETL certified	\$120,692	\$90,519
ST 4175-8+8	Eight post 77,000lbs capacity, 52 ft runway, ALI/ETL certified	\$123,324	\$92,493
ST 4175-6+10	Eight post 77,000lbs capacity, 53 ft runway, ALI/ETL certified	\$123,324	\$92,493
ST 4175-8+9	Eight post 77,000lbs capacity, 56 ft runway, ALI/ETL certified	\$123,895	\$92,921
ST 4175-6+11.5	Eight post 77,000lbs capacity, 58 ft runway, ALI/ETL certified	\$127,212	\$95,409
ST 4175-8+10	Eight post 77,000lbs capacity, 59 ft runway, ALI/ETL certified	\$126,526	\$94,895
ST 4175-9+9	Eight post 77,000lbs capacity, 60 ft runway, ALI/ETL certified	\$124,467	\$93,350
ST 4175-9+10	Eight post 77,000lbs capacity, 63 ft runway, ALI/ETL certified	\$127,098	\$95,324
ST 4175-8+11.5	Eight post 77,000lbs capacity, 64 ft runway, ALI/ETL certified	\$130,416	\$97,812
ST 4175-10+10	Eight post 77,000lbs capacity, 66 ft runway, ALI/ETL certified	\$129,730	\$97,298
ST 4175-9+11.5	Eight post 77,000lbs capacity, 68 ft runway, ALI/ETL certified	\$130,988	\$98,241
ST 4175-10+11.5	Eight post 77,000lbs capacity, 71 ft runway, ALI/ETL certified	\$133,619	\$100,214
ST 4175-11.5+11.5	Eight post 77,000lbs capacity, 76 ft runway, ALI/ETL certified	\$137,509	\$103,132
41509040	Synchronization set needed to make any Eight Post version of ST 4175 above, bridge part 3' 4"	\$10,285	\$7,714
41509030	Synchronization set needed to make any Eight Post version of ST 4175 above, bridge part 4' 11"	\$12,561	\$9,421
ST 4250-6	Four post 54,000lbs capacity, 20 ft runway, ALI/ETL certified	\$88,706	\$66,530
ST 4250-8	Four post 54,000lbs capacity, 26 ft runway, ALI/ETL certified	\$94,346	\$70,760
ST 4250-9	Four post 54,000lbs capacity, 30 ft runway, ALI/ETL certified	\$97,171	\$72,878
ST 4250-10	Four post 54,000lbs capacity, 33 ft runway, ALI/ETL certified	\$100,352	\$75,264
ST 4250-11.5	Four post 54,000lbs capacity, 38 ft runway, ALI/ETL certified	\$105,134	\$78,851
ST 4250-6+6	Eight post 108,000lbs capacity, 40 ft runway, ALI/ETL certified	\$177,412	\$133,059
ST 4250-6+8	Eight post 108,000lbs capacity, 46 ft runway, ALI/ETL certified	\$183,051	\$137,288
ST 4250-6+9	Eight post 108,000lbs capacity, 50 ft runway, ALI/ETL certified	\$185,877	\$139,408
ST 4250-8+9	Eight post 108,000lbs capacity, 56 ft runway, ALI/ETL certified	\$191,517	\$143,638

### HEAVY DUTY 4-POST LIFTS

Model Number	Description	List Price	H-GAC Price
ST 4250-9+9	Eight post 108,000lbs capacity, 60 ft runway, ALI/ETL certified	\$194,343	\$145,757
ST 4250-10+10	Eight post 108,000lbs capacity, 66 ft runway, ALI/ETL certified	\$200,703	\$150,527
ST 4250-10+11.5	Eight post 108,000lbs capacity, 71 ft runway, ALI/ETL certified	\$205,485	\$154,114
ST 4250-11.5+11.5	Eight post 108,000lbs capacity, 76 ft runway, ALI/ETL certified	\$210,267	\$157,700
42509030	Synchronization set needed to make any Eight Post version of ST 4250 above, bridge part 3' 4"	\$10,285	\$7,714
42519040	Synchronization set needed to make any Eight Post version of ST 4250 above, bridge part 4' 11"	\$12,561	\$9,421
All lifts available in 208 to 460VAC, 3-phase, 575V or 1-phase (extra charge)			

### ACCESSORIES FOR 4-POST LIFTS

Model Number	Description	List Price	H-GAC Price
<b>ST4120 Series</b>			
41209020	Hinged transition plates, length 16.1" (2 pcs)	\$1,446	\$1,085
OPVL15165	Hinged transition plates, length 16.1" (2 pcs), instead of standard ramps	\$1,487	\$1,115
41209030	Standard drive on/off ramps, length 38" (2 pcs); ST4120	\$2,508	\$1,881
41209100	Special third platform for 3 wheel forklift, platform length 49", capacity 2 tons (not in combination with long drive-on/off ramps)	\$4,950	\$3,713
41209200	Special third platform for 3 wheel forklift, platform length 49", capacity 2 tons (only in combination with long drive-on/off ramps)	\$5,502	\$4,127
41209010	Set long drive on/off ramps, length 63"	\$4,366	\$3,275
OPVL16165	Extended length access ramps, instead of standard ramps	\$1,082	\$812
43599013	Anchor kit for ST 4055, ST 4070 and ST 4120	\$232	\$174
	Air kit - See accessories for SKYLIFTS		
	Lights - See accessories for SKYLIFTS		
	Anti skid, ALU diamond plate - See accessories for SKYLIFTS		
<b>ST4175 and ST4250 Series</b>			
41509010	Set standard drive on/off ramps ST4175, length 44" (2 pcs)	\$2,635	\$1,976
41509050	Extended length ramps ST4175, length 66" (2 pcs)	\$3,715	\$2,786
OPVL16170	Extended length ramps ST4175, length 66" (2 pcs), instead of standard ramps	\$447	\$335
41509060	Extended length ramps ST4175, length 92" (2 pcs)	\$6,406	\$4,805
OPVL16171	Extended length ramps ST4175, length 92" (2 pcs), instead of standard ramps	\$3,850	\$2,738
42509020	Hinged transition plates ST4175/ST4250, length 20" (2 pcs)	\$1,764	\$1,323
OPVL15170	Hinged transition plates ST4175/ST4250, instead of standard ramps	-\$634	-\$476
42509010	Set standard drive on/off ramps ST4250, length 65" (2 pcs) for 33 and 38 foot runways	\$2,833	\$2,125
42519010	Set standard drive on/off ramps ST4250, length 55" (2 pcs) for 20, 26 and 30 foot runways	\$2,734	\$2,051
42509050	Extended length ramps ST4250, length 104" (2 pcs) for 33 and 38 foot runways	\$3,453	\$2,590
OPVL16181	Extended length ramps ST4250, length 104" (2 pcs) for 33 and 38 foot runways, instead of standard ramps	\$556	\$417
42519050	Extended length ramps ST4250, length 85" (2pcs) for 20, 26 and 30 foot runways	\$3,351	\$2,513
OPVL16180	Extended length ramps ST4250, length 85" (2pcs) for 20, 26 and 30 foot runways, instead of standard ramps	\$385	\$289
OPVL09170	Second control box for ST4175	\$3,373	\$2,530
OPVL09180	Second control box for ST4250	\$3,373	\$2,530
41599013	Set chemical anchors and shims for ST 4175	\$463	\$347
42599013	Set chemical anchors and shims for ST 4250	\$562	\$422
<b>Options for Wash bay version ST4250</b>			
59000832	NEW! Covers on top of columns to protect the potentiometer from dirt and moisture	\$1,240	\$930
59001138	NEW! Connecting cylinders directly to tank / breather cap (to stop dirt and moisture coming into cylinder)	\$1,240	\$930
59001137	NEW! Watertight Cable glands at bottom of controlbox (glands on top will be sealed)	\$1,370	\$1,028
59001165	NEW! Special guidepiece with grease nipples (to stop rust on rolleraxle)	\$5,220	\$3,915
On request	NEW! Special coatings on platforms (3 layers: zinc primer, epoxy, polyurethane)	\$6,870	\$5,153
	Air kit - See accessories for SKYLIFTS		
	Lights - See accessories for SKYLIFTS		
	Anti skid, ALU diamond plate - See accessories for SKYLIFTS		

**HEAVY DUTY SKYLIFT**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
<b>Surface mounted version:</b>	<i>Surface mounted version is equipped with a set multifunctional flexible approach ramps 77" + endstops.</i>		
41322000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 23'	\$89,758	\$67,319
41323000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 26'	\$91,866	\$68,900
41324000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 30'	\$94,243	\$70,682
41325000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 33'	\$96,485	\$72,364
41302000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 23'	\$97,469	\$73,102
41303000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 26'	\$99,002	\$74,252
41304000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 30'	\$101,999	\$76,499
41305000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 33'	\$103,498	\$77,624
41306000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 40'	\$110,499	\$82,874
41307000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 48'	\$118,633	\$88,975
<b>Flush mounted version:</b>	<i>Flush mounted version is equipped with 2 sets of hinged movable boards.</i>		
41332000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 23'	\$86,715	\$65,036
41333000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 26'	\$89,003	\$66,752
41334000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 30'	\$91,177	\$68,383
41335000	SKY 200 - 44,000 lbs (62,400 with symmetrical load H-GACribution), platform length 33'	\$93,465	\$70,099
41312000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 23'	\$95,982	\$71,987
41313000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 26'	\$95,982	\$71,987
41314000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 30'	\$98,956	\$74,217
41315000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 33'	\$100,443	\$75,332
41316000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 40'	\$107,421	\$80,566
41317000	SKY 250 - 55,000 lbs (78,000 with symmetrical load H-GACribution), platform length 48'	\$115,658	\$86,744
<b>NEW!</b>	<b>SKY 200 Made in USA, additional price</b>	<b>\$10,400</b>	<b>\$7,800</b>
<b>NEW!</b>	<b>SKY 250 Made in USA, additional price</b>	<b>\$13,900</b>	<b>\$10,425</b>

**ACCESSORIES FOR SKYLIFT**

Model Number	Description	List Price	H-GAC Price
69700060	LED lighting fixture 1230 mm / 48.4" (2 LED light engines, reflector tube and hardware)	\$572	\$429
69700070	Powerset (transformer + cable) for LED lighting for ST4120 & SKYLIFT	\$804	\$603
69700080	Powerset (transformer + cable) for LED lighting for ST4175 & ST4250	\$804	\$603
	Recommended number of LED fixtures: Platform length 16' = 4 LED & 1 powerset; 26' = 8 LED & 1 powerset; 33' = 10 LED & 1 powerset; 40' = 12 LED & 1 powerset; 46' = 14 LED & 1 powerset		
42509020	Hinged transition plates, length 20" (2 pcs)	\$1,698	\$1,274
34007930	Remote control with 32' 10" cable	\$1,257	\$943
34007940	Remote control UL approved with 32' 10" cable	\$2,447	\$1,835
SKY Wash bay model	Wash bay model 23' - 48' (Galvanized runways and stainless steel control box)	\$20,835	\$15,626
OPVL29185	2 speed lowering, not in combination with synchronisation set	\$1,914	\$1,436
41300950	Synchronization set for connected versions SKYLIFT S.M., bridge part 1 m./3'4"	\$7,949	\$5,962
41300951	Synchronization set for connected versions SKYLIFT S.M., bridge part 1.5 m./4'11"	\$9,681	\$7,261
41310950	Synchronization set for connected versions SKYLIFT F.M., bridge part 1 m./3'4"	\$7,949	\$5,962
41310951	Synchronization set for connected versions SKYLIFT F.M., bridge part 1.5 m./4'11"	\$9,681	\$7,261
41301952	Synchronization set for connected versions SKYLIFT F.M., without bridge part	On request	
41312950	Set automatic recess coverplates for SKY-FM, 23' (2 pcs)	\$13,645	\$10,234
41313950	Set automatic recess coverplates for SKY-FM, 26' (2 pcs)	\$16,713	\$12,535
41314950	Set automatic recess coverplates for SKY-FM, 30' (2 pcs)	\$19,781	\$14,836
41315950	Set automatic recess coverplates for SKY-FM, 33' (2 pcs)	\$22,849	\$17,137
41316950	Set automatic recess coverplates for SKY-FM, 40' (2 pcs)	\$28,985	\$21,739
41300448	Set multifunctional flexible approach ramps 77"	\$4,495	\$3,371
41300460	One piece middle section "C" length 19.75"	\$476	\$357
41300480	One piece middle section "C" length 10"	\$383	\$287
59001658	<b>NEW!</b> Safety contact strip on outside of runways (1 pcs), two required per lift	\$1,570	\$1,178
OPVLRAL07	Extra price for 1 different colour	\$1,367	\$1,025
OPVLRAL07-2	Extra price for 2 different colours	\$2,282	\$1,712
41300990	Set chemical anchors and shims for SKYLIFT	\$706	\$530
39509105	Air installation kit for ST 4120, ST 4175, ST 4250 and SKYLIFT; with 11.5' spiral hose	\$112	\$84
39509100	Air kit for ST 4120, ST 4175, ST 4250 and SKYLIFT; with 8' air pipe, brackets and one outlet	\$348	\$261
	<i>Depending on the length of the platforms it is recommended to use more than one air installation kit.</i>		
66701104	Anti-skid alum. diamond plate 15 3/4" x 49 1/5", 30' lgth platform lift requires 14 plates, (Price per plate)	\$238	\$179
66701106	Anti-skid alum. diamond plate 23 3/5" x 49 1/5", 30' lgth platform lift requires 14 plates, (Price per plate)	\$282	\$212
61001022	Cleaner/assembly set for anti-skid aluminum diamond plate	\$223	\$167

**BECKER INGROUND LIFTS**

Model Number	Description	List Price	H-GAC Price
HVZ-214 BT-RG	2 Rams; plunger piston type; with sliding cover plates (32,000 lbs per ram)	On demand	
HVZ-214/190 BT-RG	2 Rams; telescopic piston type; with sliding cover plates (32,000 lbs per ram)	On demand	
HVD-214 BT-RG	3 Rams; plunger piston type; with sliding cover plates (32,000 lbs per ram)	On demand	
HVD-214/190 BT-RG	3 Rams; telescopic piston type; with sliding cover plates (32,000 lbs per ram)	On demand	

**ACCESSORIES FOR INGROUND**

Model Number	Description	List Price	H-GAC Price
HVZ 214 BT-RG-1	Saddle flush mounted head pieces; fix cylinder	On demand	
HVZ 214 BT-RG-2	Saddle flush mounted head pieces; all cylinders	On demand	
HVZ 214 BT-RG-3	PHS; Programmable height setting (up to 4 positions)	On demand	
HVZ 214 BT-RG-4	AWBP; Automatic wheelbase positioning system	On demand	
HVZ 214 BT-RG-5	GPS Ground Position switch w/red/green beacon light	On demand	
HVZ 214 BT-RG-6	DLS Dual lifting speed (normal/slow)	On demand	
HVZ 214 BT-RG-7	Frames, wheel pans and covering hot galvanized	On demand	
HVZ 214 BT-RG-8	Segment plate covering; range of movement: 100 inches	On demand	
HVZ 214 BT-RG-11	Cylinders Icosit coated	On demand	
HVZ 214 BT-RG-12	Additional support for passenger cars, painted	On demand	
HVZ 214 BT-RG-13	Additional support for passenger cars, hot galvanized	On demand	

**ACCESSORIES FOR INGROUNDS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
HVZ 214 BT-RG-14	Liquid detection system (per ram)	On demand	
HVZ 214 BT-RG-15	Control Box Pedestal	On demand	
HVZ 214/190 BT-RG-1	Saddle flush mounted head pieces; fix cylinder	On demand	
HVZ 214/190 BT-RG-2	Saddle flush mounted head pieces; all cylinders	On demand	
HVZ 214/190 BT-RG-3	PHS; Programmable height setting (up to 4 positions)	On demand	
HVZ 214/190 BT-RG-4	AWBP; Automatic wheelbase positioning system	On demand	
HVZ 214/190 BT-RG-5	GPS Ground Position switch w/red/green beacon light	On demand	
HVZ 214/190 BT-RG-6	Liquid detection system (per ram)	On demand	
HVZ 214/190 BT-RG-7	Suction tube (per ram). Provision of material (coupling) by customer	On demand	
HVZ 214/190 BT-RG-8	DLS Dual lifting speed (normal/slow)	On demand	
HVZ 214/190 BT-RG-9	Frames, wheel pans and covering hot galvanized	On demand	
HVZ 214/190 BT-RG-12	Cassette for fix ram	On demand	
HVZ 214/190 BT-RG-13	Cassette for fix ram Icosit coated (inside/out)	On demand	
HVZ 214/190 BT-RG-14	Cassette for movable ram, range of movement 100 inches	On demand	
HVZ 214/190 BT-RG-16	Cassette for mov. Ram Icosit coated ( inside/out)	On demand	
HVZ 214/190 BT-RG-17	Cylinders Icosit coated	On demand	
HVZ 214/190 BT-RG-18	Additional support for passenger cars, painted	On demand	
HVZ 214/190 BT-RG-19	Additional support for passenger cars, hot galvanized	On demand	
HVZ 214/190 BT-RG-21	Control Box Pedestal	On demand	
HVD 214 BT-RG-1	Saddle flush mounted head pieces; fix cylinder	On demand	
HVD 214 BT-RG-2	Saddle flush mounted head pieces; all cylinders	On demand	
HVD 214 BT-RG-3	PHS; Programmable height setting (up to 4 positions)	On demand	
HVD 214 BT-RG-4	AWBP; Automatic wheelbase positioning system	On demand	
HVD 214 BT-RG-5	GPS Ground Position switch w/red/green beacon light	On demand	
HVD 214 BT-RG-6	DLS Dual lifting speed (normal/slow)	On demand	
HVD 214 BT-RG-7	Frames, wheel pans and covering hot galvanized	On demand	
HVD 214 BT-RG-8	Segment plate covering; range of movement: 100 inches	On demand	
HVD 214 BT-RG-11	Cylinders Icosit coated	On demand	
HVD 214 BT-RG-12	Additional support for passenger cars, painted	On demand	
HVD 214 BT-RG-13	Additional support for passenger cars, hot galvanized	On demand	
HVD 214 BT-RG-14	Liquid detection system (per ram)	On demand	
HVD 214 BT-RG-15	Control Box Pedestal	On demand	
HVD 214/190 BT-RG-1	Saddle flush mounted head pieces; fix cylinder	On demand	
HVD 214/190 BT-RG-2	Saddle flush mounted head pieces; all cylinders	On demand	
HVD 214/190 BT-RG-3	PHS; Programmable height setting (up to 4 positions)	On demand	
HVD 214/190 BT-RG-4	AWBP; Automatic wheelbase positioning system	On demand	
HVD 214/190 BT-RG-5	GPS Ground Position switch w/red/green beacon light	On demand	
HVD 214/190 BT-RG-6	Liquid detection system (per ram)	On demand	
HVD 214/190 BT-RG-7	Suction tube (per ram). Provision of material (coupling) by customer	On demand	
HVD 214/190 BT-RG-8	DLS Dual lifting speed (normal/slow)	On demand	
HVD 214/190 BT-RG-9	Frames, wheel pans and covering hot galvanized	On demand	
HVD 214/190 BT-RG-12	Cassette for fix ram	On demand	
HVD 214/190 BT-RG-13	Cassette for fix ram Icosit coated(inside/out)	On demand	
HVD 214/190 BT-RG-14	Cassette for movable ram, range of movement 100 inches	On demand	
HVD 214/190 BT-RG-15	Segment plate covering; range of movement: 100 inches	On demand	
HVD 214/190 BT-RG-16	Cassette for mov. Ram Icosit coated	On demand	
HVD 214/190 BT-RG-17	Cylinders Icosit coated	On demand	
HVD 214/190 BT-RG-18	Additional support for passenger cars, painted	On demand	
HVD 214/190 BT-RG-19	Additional support for passenger cars, hot galvanized	On demand	
HVD 214/190 BT-RG-20	Control Box Pedestal	On demand	

**ECO LIFTS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
ECO 60-10	60,000 lbs capacity with 10 ft. (120") travel range	\$116,665	\$87,499
ECO 60-13	60,000 lbs capacity with 13 ft. (156") travel range	\$120,960	\$90,720
ECO 60-17	60,000 lbs capacity with 17 ft. (204") travel range	\$126,350	\$94,763
P60D	Optional detachable remote pendant for ECO 60, when ordered with the lift Note: Incl. pendant, 35 ft cable, intrinsically safe barriers, connectors, hard-wired.	\$4,049	\$3,037
P60R	Replacement P60 detachable pendant with cable and plug	\$2,950	\$2,213
ECO 90-3	90,000 lbs capacity, 1 fixed and 2 movable mechanism (Price based on 10 ft travel front pit and 10 ft travel rear pit)	\$182,870	\$137,153
ECO 90-3 2F	90,000 lbs capacity, 2 fixed and 1 movable mechanism, (Price based on 10 ft travel for movable mechanism)	On demand	
ECO 90-3 3F	90,000 lbs capacity, 3 fixed and 0 movable mechanism	On demand	
EL13	Increase box length from 10 ft. to 13 ft (156") in travel range, price per box	\$4,350	\$3,263
EL17	Increase box length from 10 ft. to 17 ft (204") in travel range, price per box	\$9,715	\$7,286
P90D	Optional detachable remote pendant for ECO 90, when ordered with the lift Note: Incl. pendant, 40 ft cable, intrinsically safe barriers, connectors, hard-wired.	\$4,588	\$3,441
P90R	Replacement P90 detachable pendant with cable and plug	\$3,340	\$2,505
	Standard adapters being supplied with the lift :		
A06122-00	Adapter 4" extension, price each (Standard supplied with lift : 2 with ECO 60 & 4 with ECO 90)	\$308	\$231
A08122-00	Adapter 6" extension, price each (Standard supplied with lift: 2 with ECO 60 & 2/4 with ECO 90)	\$314	\$236
A16122-00	Adapter cradle, price each (Standard supplied with lift: 2 with ECO 60 & 4 with ECO 90)	\$179	\$134
A21122-00	Adapter vertical axle 9 x 3.7", price each (Standard supplied with lift: 2 with ECO 60 & 2/4 with ECO 90)	\$342	\$257
A25122-00	Adapter low vertical 4 x 3.7", price each (Standard supplied with lift: 2 with ECO 60 & 4/2 with ECO 90)	\$324	\$243
A31122-00	Adapter flat top block 3 x 6", price each (Standard supplied with lift : 2 with ECO 60 & 4 with ECO 90)	\$307	\$230
	Optional adapters:		
A09122-00	Adapter tall vertical 9 x 3.7", price each	\$345	\$259
A10110-00	Adapter SP Dart, price each	\$332	\$249
A10122-00	Adapter 7" extension, price each	\$408	\$306
A15120-00	Adapter adjustable top, price each	\$415	\$311
A17122-00	Adapter 10" wide cradle, price each	\$474	\$356
A17132-00	Adapter flat accessory (use with A17122-00), price each	\$550	\$413
A17142-00	Adapter "H" accessory (use with A17122-00), price each	\$600	\$450
A18122-00	Adapter swivel cradle, price each	\$195	\$146
A19122-00	Adapter 10" wide cradle sideways, price each	\$478	\$359
A23122-00	Adapter vertical wider axle 9 x 7.7", price each	\$457	\$343
A24122-00	Adapter vertical wider axle 9 x 6.2", price each	\$457	\$343
A27122-00	Adapter Front Orion 5.5 x 3.7", price each	\$324	\$243
A28122-00	Adapter vertical low 6.2" wide, price each	\$415	\$311
A33122-00	Adapter crown top block, price each	\$311	\$233
A35122-00	Adapter slant top block, price each	\$374	\$281
A45110-00	Adapter Rear Transit, price each	\$415	\$311
A15252-00	Adapter wide 14 x 11.77", price each	\$664	\$498
ST110-00	Adapter Cart	\$1,650	\$1,238
AS100-00	Adapter Stand	\$1,490	\$1,118

**ECOLIFTS**

Model Number	Description	List Price	H-GAC Price
	<i>Standard Cover Plates included with lift:</i>		
	<i>Standard with lift: front extruded aluminum (hinged), front drop-in aluminum (2), rear drop-in aluminum (2), 23.5" extended rear cover plate (1), front box end section covers (2).</i>		
	Optional Cover Plates for continuous pit:		
C01103-00 - C01180-00	12" - 18" cover plate, price each	\$717	\$538
C01230-00 - C01293-00	23" - 29.75" cover plate, price each	\$936	\$702
C01305-00 - C01350-00	30.5" - 35" cover plate, price each	\$1,107	\$830
C01400-00 - C01443-00	40" - 44.75" cover plate, price each	\$1,306	\$980
CB322	Additional bridge bracket, price each	\$964	\$723
	Replacement drop-in aluminum diamond plate covers:		
2004-14-222	Front cover, price each	\$751	\$563
0413-01-222	Rear cover, price each	\$841	\$631
	Replacement Extruded aluminum front cover (hinged), price each	\$195	\$146
575 Voltage	Additional charge for 575V 3 phase, 13 amp.	\$1,665	\$1,249
ECO-EHP	External Hand Pump	\$614	\$461
	Shims (Must be ordered with the lift to ship with lift):		
03112-01	FS1 0.063" thickness, price each	\$6.10	\$5
03112-02	FS2 0.125" thickness, price each	\$6.80	\$5
03112-03	FS4 0.250" thickness, price each	\$8.10	\$6
03112-04	FS8 0.500" thickness, price each	\$10.80	\$8
Hose	Additional field installed hyd. hose over standard lgth provided (see order form), price per linear foot per hose	\$10.90	\$8

**JACKING BEAMS FOR HEAVY DUTY LIFTS**

Model Number	Description	List Price	H-GAC Price
	The JB series is standard equipped with two cylinders. On request the JB series is also available with only one cylinder.		
	The JB is standard equipped with two flat adapters and two 4" extensions.		
39614100	JB-70-2 air/hydraulic, capacity 15,400 lbs, without support arms, width 33.46"-45.28"	\$8,125	\$6,094
39614110	Set support arms for Omer-Vega 120 lower rail	\$1,082	\$812
39614120	Set support arms for Omer-Vega 120 upper rail	\$1,082	\$812
39617150	JB-80-2 air/hydraulic, capacity 17,600 lbs, without support arms, width 23.23"-35"	\$8,125	\$6,094
39617100	JB-80-2 air/hydraulic, capacity 17,600 lbs, without support arms, width 33.5"-45.28"	\$8,125	\$6,094
39617010	Set support arms for ST 4120	\$1,082	\$812
39615200	JB-120-2 air/hydraulic, capacity 26,400 lbs, without support arms, width 23.23"-35"	\$8,125	\$6,094
39615100	JB-120-2 air/hydraulic, capacity 26,400 lbs, without support arms, width 33.5"-45.28"	\$8,125	\$6,094
39615010	Set support arms for ST 4175	\$1,082	\$812
39615030	Set support arms for Omer-Vega 180 lower rail	\$1,082	\$812
39615035	Set support arms for Omer-Vega 180 upper rail	\$1,082	\$812
39615020	Set support arms for SKY 200 & 250	\$1,082	\$812
39616150	JB-160-2 air/hydraulic, capacity 35,200 lbs, without support arms, width 23.23"-35"	\$9,067	\$6,800
39616100	JB-160-2 air/hydraulic, capacity 35,200 lbs, without support arms, width 33.5"-45.28"	\$9,067	\$6,800
36916010	Set support arms for ST 4250 20'/26'/30' platforms	\$1,082	\$812
39616020	Set support arms for ST 4250 33'/38' platforms	\$1,082	\$812
39616035	Set support arms for Omer-Vega 240 lower rail	\$1,082	\$812
39616040	Set support arms for Omer-Vega 240 upper rail	\$1,082	\$812
39616030	Set support arms for SKY 250	\$1,082	\$812
39618150	JB-200-2 air/hydraulic, capacity 44,000 lbs, without support arms, width 23.23"-35"	\$9,067	\$6,800
39618100	JB-200-2 air/hydraulic, capacity 44,000 lbs, without support arms, width 33.5"-45.28"	\$9,067	\$6,800
39618035	Set support arms for Omer-Vega 340, 450, 520 lower rail	\$1,082	\$812
39618040	Set support arms for Omer-Vega 340, 450, 520 upper rail	\$1,082	\$812
	<u>Options for JB-70-2 / JB-80-2 / JB-120-2 / JB-160-2 / JB-200-2:</u>		
39615180	Diff. beam for JB-70-2 - JB-200-2, for lifting both rams at one point	\$799	\$599
39615130	Crossbeam adapter, capacity 33,000 lbs, adjustable 4.9" - 29.5", total length 35.51", height 5.36"	\$1,856	\$1,392
39615150	4" metal extension adapter, capacity 22,000 lbs, (1 per cylinder needed)	\$193	\$145
39615155	8" metal extension adapter, capacity 22,000 lbs, (1 per cylinder needed)	\$193	\$145
39615195	V-shape adapter, capacity 22,000 lbs, width 4", (1 per cylinder needed)	\$204	\$153
39615190	U-saddle adapter, large model, for JB-70-2 - JB-200-2, capacity 22,000 lbs, width 4", (1 per cylinder needed)	\$204	\$153
39991000	Trolley for JB-70-2 - JB-200-2	\$618	\$464
39615125	Wall bracket for storage of up to 4 adapters	\$183	\$137
39615120	Wall bracket for storage of up to 8 adapters	\$204	\$153
4311.70.91.00	Air-cleaning/greasing/reducing unit for jacking beams	\$750	\$563
	Air kit - See accessories for SKYLIFTS		

**AIR-HYDRAULIC PIT JACKS**

Model Number	Description	List Price	H-GAC Price
39630250	PJ-100-1S, frame 23.23" - 35", single stroke, without support arms, cap. 22,000 lbs, cylinder stroke 31 1/2"	\$8,660	\$6,495
39630100	PJ-100-1W, frame 33.5" - 45.28", single stroke, without support arms, cap. 22,000 lbs, cylinder stroke 31 1/2"	\$8,660	\$6,495
39630300	PJ-150-1S, frame 23.23" - 35", single stroke, without support arms, cap. 33,000 lbs, cylinder stroke 31 1/2"	\$9,838	\$7,379
39630150	PJ-150-1W, frame 33.5" - 45.28", single stroke, without support arms, cap. 33,000 lbs, cylinder stroke 31 1/2"	\$9,838	\$7,379
39630350	PJ-200-1S, frame 23.23" - 35", single stroke, without support arms, cap. 44,000 lbs, cylinder stroke 31 1/2"	\$10,807	\$8,105
39630200	PJ-200-1W, frame 33.5" - 45.28", single stroke, without support arms, cap. 44,000 lbs, cylinder stroke 31 1/2"	\$10,807	\$8,105
39630450	PJ-100-2S, frame 23.23" - 35", double stroke, without support arms, cap. 22,000 lbs, cylinder stroke 16 1/2"	\$9,151	\$6,863
39630400	PJ-100-2W, frame 33.5" - 45.28", double stroke, without support arms, cap. 22,000 lbs, cylinder stroke 16 1/2"	\$9,151	\$6,863
39630550	PJ-150-2S, frame 23.23" - 35", double stroke, without support arms, cap. 33,000 lbs, cylinder stroke 16 1/2"	\$10,330	\$7,748
39630500	PJ-150-2W, frame 33.5" - 45.28", double stroke, without support arms, cap. 33,000 lbs, cylinder stroke 16 1/2"	\$10,330	\$7,748
39630650	PJ-200-2S, frame 23.23" - 35", double stroke, without support arms, cap. 44,000 lbs, cylinder stroke 16 1/2"	\$11,298	\$8,474
39630600	PJ-200-2W, frame 33.5" - 45.28", double stroke, without support arms, cap. 44,000 lbs, cylinder stroke 16 1/2"	\$11,298	\$8,474
The support arms have to be ordered separately from the pit jack.			
39630010	Set support arms for pit jacks (always fill out pit specification form and send with order)	\$1,082	\$812
39631100	PJF-150-1, single stroke, ground moveable, cap. 33,000 lbs, height 39.65" - 86.89", platform 33.27" x 42.72"	\$12,140	\$9,105
<i>Options for air-hydraulic pit jacks:</i>			
39630120	Support bridge, capacity 44,000 lbs, usable in combination with various adapters	\$3,561	\$2,671
39630125	Crossbeam adapter, capacity 33,000 lbs, adjustable 4.92" - 29.53", only for single stroke versions	\$1,751	\$1,313
39630130	Crossbeam adapter, capacity 33,000 lbs, adjustable 4.92" - 29.53", only for double stroke versions	\$1,751	\$1,313
39630135	Crossbeam adapter, cap. 26,400 lbs, adj. 28.54" - 48.23" w/wheel, hght 3.54", only for single stroke versions	\$4,135	\$3,101
39630140	Adjustable saddle 20.87" x 14.96", capacity 2,200 lbs, only for single stroke versions	\$2,546	\$1,910
39630145	Integrated safety stand, capacity 44,000 lbs, only for single stroke versions	\$1,177	\$883
39615150	4" metal extension adapter, capacity 22,000 lbs, (1 per cylinder needed)	\$193	\$145
39615155	8" metal extension adapter, capacity 22,000 lbs, (1 per cylinder needed)	\$193	\$145
39615195	V-shape adapter, capacity 22,000 lbs, width 4", (1 per cylinder needed)	\$204	\$153
39615190	U-saddle adapter, large model, for JB-70-2 - JB-200-2, capacity 22,000 lbs, width 4", (1 per cylinder needed)	\$204	\$153
39991000	Trolley for JB-70-2 - JB-200-2	\$818	\$464
39615125	Wall bracket for storage of up to 4 adapters	\$183	\$137
39615120	Wall bracket for storage of up to 8 adapters	\$204	\$153

**PARALLELOGRAM LIFTS**

Model Number	Description	List Price	H-GAC Price
<b>VEGA 240 SERIES H.= 73"</b>			
VEGA 240/50-CB-26-FM - Drive Off	50,000lbs capacity, 26 foot runway, continuous base, ALI/ETL certified (flush mount)	\$88,982	\$66,737
VEGA 240/50-CB-26-N - Drive Off	50,000lbs capacity, 26 foot runway, continuous base, ALI/ETL certified (surface mount)	\$90,126	\$67,595
VEGA 240/50-CB-26-FM - Drive Thru	50,000lbs capacity, 26 foot runway, continuous base, ALI/ETL certified (flush mount)	\$89,149	\$66,862
VEGA 240/50-CB-26-N - Drive Thru	50,000lbs capacity, 26 foot runway, continuous base, ALI/ETL certified (surface mount)	\$92,404	\$69,303
VEGA 240/50-OF-26-FM - Drive Thru	50,000lbs capacity, 26 foot runway, open floor, ALI/ETL certified (flush mount)	\$92,321	\$69,241
VEGA 240/50-OF-26-N - Drive Off	50,000lbs capacity, 26 foot runway, open floor, ALI/ETL certified (surface mount)	\$93,299	\$69,974
VEGA 240/50-CB-28-FM - Drive Off	50,000lbs capacity, 28 foot runway, continuous base, ALI/ETL certified (flush mount)	\$91,104	\$68,328
VEGA 240/50-CB-28-N - Drive Off	50,000lbs capacity, 28 foot runway, continuous base, ALI/ETL certified (surface mount)	\$92,248	\$69,186
VEGA 240/50-CB-28-FM - Drive Thru	50,000lbs capacity, 28 foot runway, continuous base, ALI/ETL certified (flush mount)	\$91,270	\$68,453
VEGA 240/50-CB-28-N - Drive Thru	50,000lbs capacity, 28 foot runway, continuous base, ALI/ETL certified (surface mount)	\$94,515	\$70,886
VEGA 240/50-CB-32-FM Drive Off	50,000lbs capacity, 32 foot runway, continuous base, ALI/ETL certified (flush mount)	\$104,333	\$78,250
VEGA 240/50-CB-32-N - Drive Off	50,000lbs capacity, 32 foot runway, continuous base, ALI/ETL certified (surface mount)	\$105,570	\$79,178
VEGA 240/50-CB-32-FM - Drive Thru	50,000lbs capacity, 32 foot runway, continuous base, ALI/ETL certified (flush mount)	\$104,510	\$78,383
VEGA 240/50-CB-32-N - Drive Thru	50,000lbs capacity, 32 foot runway, continuous base, ALI/ETL certified (surface mount)	\$108,035	\$81,026
VEGA 240/50-OF-32-FM - Drive Thru	50,000lbs capacity, 32 foot runway, open floor, ALI/ETL certified (flush mount)	\$107,942	\$80,957
VEGA 240/50-OF-32-N - Drive Off	50,000lbs capacity, 32 foot runway, open floor, ALI/ETL certified (surface mount)	\$109,002	\$81,752
VEGA 240/50-CB-35-FM - Drive Off	50,000lbs capacity, 35 foot runway, continuous base, ALI/ETL certified (flush mount)	\$107,806	\$80,855
VEGA 240/50-CB-35-N - Drive Off	50,000lbs capacity, 35 foot runway, continuous base, ALI/ETL certified (surface mount)	\$109,023	\$81,767
VEGA 240/50-CB-35-FM - Drive Thru	50,000lbs capacity, 35 foot runway, continuous base, ALI/ETL certified (flush mount)	\$107,983	\$80,987
VEGA 240/50-CB-35-N - Drive Thru	50,000lbs capacity, 35 foot runway, continuous base, ALI/ETL certified (surface mount)	\$111,457	\$83,593
VEGA 240/50-OF-35-FM - Drive Thru	50,000lbs capacity, 35 foot runway, open floor, ALI/ETL certified (flush mount)	\$111,384	\$83,538
VEGA 240/50-OF-35-N - Drive Off	50,000lbs capacity, 35 foot runway, open floor, ALI/ETL certified (surface mount)	\$112,424	\$84,318

**PARALLELOGRAM LIFTS**

Model Number	Description	List Price	H-GAC Price
VEGA 240/50-CB-48-FM - Drive Thru	50,000lbs capacity, 48 foot runway, continuous, ALI/ETL certified (flush mount)	\$136,458	\$102,344
VEGA 240/50-CB-48-N - Drive Off	50,000lbs capacity, 48 foot runway, continuous base, ALI/ETL certified (surface mount)	\$137,498	\$103,124
VEGA 240/50-OF-48-FM - Drive Thru	50,000lbs capacity, 48 foot runway, open floor, ALI/ETL certified (flush mount)	\$143,332	\$107,499
VEGA 240/50-OF-48-N - Drive Off	50,000lbs capacity, 48 foot runway, open floor, ALI/ETL certified (surface mount)	\$144,373	\$108,280
<b>VEGA 340 SERIES H.= 73"</b>			
VEGA 340/75-CB-30-FM - Drive Off	75,000lbs capacity, 30 foot runway, continuous base, ALI/ETL certified (flush mount)	\$114,057	\$85,543
VEGA 340/75-CB-30-N - Drive Off	75,000lbs capacity, 30 foot runway, continuous base, ALI/ETL certified (surface mount)	\$115,450	\$86,588
VEGA 340/75-CB-30-FM - Drive Thru	75,000lbs capacity, 30 foot runway, continuous base, ALI/ETL certified (flush mount)	\$114,234	\$85,676
VEGA 340/75-CB-30-N - Drive Thru	75,000lbs capacity, 30 foot runway, continuous base, ALI/ETL certified (surface mount)	\$117,884	\$88,413
VEGA 340/75-OF-30-FM - Drive Thru	75,000lbs capacity, 30 foot runway, open floor, ALI/ETL certified (flush mount)	\$118,154	\$88,616
VEGA 340/75-OF-30-N - Drive Off	75,000lbs capacity, 30 foot runway, open floor, ALI/ETL certified (surface mount)	\$119,371	\$89,528
VEGA 340/75-CB-50-FM - Drive Thru	75,000lbs capacity, 50 foot runway, continuous base, 5 + 5 legs, ALI/ETL certified (flush mount)	\$147,722	\$110,792
VEGA 340/75-CB-50-N - Drive Off	75,000lbs capacity, 50 foot runway, continuous base, 5 + 5 legs, ALI/ETL certified (surface mount)	\$149,386	\$112,040
VEGA 340/75-OF-50-FM - Drive Thru	75,000lbs capacity, 50 foot runway, continuous base, 5 + 5 legs, ALI/ETL certified (flush mount)	\$154,305	\$115,729
VEGA 340/75-OF-50-N - Drive Off	75,000lbs capacity, 50 foot runway, continuous base, 5 + 5 legs, ALI/ETL certified (surface mount)	\$155,969	\$116,977
<b>VEGA 450 SERIES H.= 73"</b>			
VEGA 450/99-CB-42-FM - Drive Off	99,000lbs capacity, 42 foot runway, continuous base, ALI/ETL certified (flush mount)	\$146,526	\$109,895
VEGA 450/99-CB-42-N - Drive Off	99,000lbs capacity, 42 foot runway, continuous base, ALI/ETL certified (surface mount)	\$147,649	\$110,737
VEGA 450/99-CB-42-FM - Drive Thru	99,000lbs capacity, 42 foot runway, continuous base, ALI/ETL certified (flush mount)	\$146,713	\$110,035
VEGA 450/99-CB-42-N - Drive Thru	99,000lbs capacity, 42 foot runway, continuous base, ALI/ETL certified (surface mount)	\$150,270	\$112,703
VEGA 450/99-OF-42-FM - Drive Thru	99,000lbs capacity, 42 foot runway, open floor, ALI/ETL certified (flush mount)	\$153,692	\$115,269
VEGA 450/99-OF-42-N - Drive Off	99,000lbs capacity, 42 foot runway, open floor, ALI/ETL certified (surface mount)	\$153,504	\$115,128
VEGA 450/99-CB-50-FM - Drive Off	99,000lbs capacity, 50 foot runway, continuous base, ALI/ETL certified (flush mount)	\$175,042	\$131,282
VEGA 450/99-CB-50-N - Drive Off	99,000lbs capacity, 50 foot runway, continuous base, ALI/ETL certified (surface mount)	\$176,166	\$132,125
VEGA 450/99-CB-50-FM - Drive Thru	99,000lbs capacity, 50 foot runway, continuous base, ALI/ETL certified (flush mount)	\$175,230	\$131,423
VEGA 450/99-CB-50-N - Drive Thru	99,000lbs capacity, 50 foot runway, continuous base, ALI/ETL certified (surface mount)	\$178,786	\$134,090
VEGA 450/99-OF-50-FM - Drive Thru	99,000lbs capacity, 50 foot runway, open floor, ALI/ETL certified (flush mount)	\$183,934	\$137,951
VEGA 450/99-OF-50-N - Drive Off	99,000lbs capacity, 50 foot runway, open floor, ALI/ETL certified (surface mount)	\$184,870	\$138,653

**ACCESSORIES FOR PARALLELOGRAM LIFTS**

Model Number	Description	List Price	H-GAC Price
<b>Extended Width:</b>			
59.350.211	45" Inner Runway Spacing	\$3,095	\$2,321
<b>Extended Height:</b>			
59.350.213	Vega 240 & Vega 340 - 77" Extended height	\$1,163	\$872
59.350.214	Vega 450 & Vega 520 - 77" Extended height	\$1,379	\$1,034
<b>Enlarged Runways Width:</b>			
59.350.215	Enlarged Runways Width Vega 240 - P.W.=32"	\$1,027	\$770
59.350.215 Vega 340	Enlarged Runways Width Vega 340 - P.W.=32"	\$1,231	\$923
59.350.215 Vega 340/450	Enlarged Runways Width Vega 340 & 450 . 50' - P.W.=32"	\$2,053	\$1,540
<b>Front Recess for Turn Plates</b>			
Front recess 240	Vega 240 Runways Front Recess for Turn Plates	\$3,610	\$2,708
Front recess 340	Vega 340 Runways Front Recess for Turn Plates	\$3,610	\$2,708
59-340-240	Vega 240 & Vega 340 Inner Safety Rails. (Complete Set)	\$5,708	\$4,281
59-340-245	Vega 450 & Vega 520 Inner Safety Rails.(Complete Set)	\$5,932	\$4,449
59.340.260	Vega 240 & Vega 340 Stainless Steel Inner Safety Rails.(Complete Set)	\$6,235	\$4,676
59.340.270	Vega 450 & Vega 520 Stainless Steel Inner Safety Rails.(Complete Set)	\$6,727	\$5,045
	Vega 240 & Vega 340 Extra cost for Stainless Steel Outer Safety Rails	\$1,045	\$784
	Vega 450 & Vega 520 Extra cost for Stainless Steel Outer Safety Rails	\$1,570	\$1,178
59.350.217	No Torsion Bar option for Vega Lift	\$11,705	\$8,779

**ACCESSORIES FOR PARALLELOGRAM LIFTS**

<b>Model Number</b>	<b>Description</b>	<b>List Price</b>	<b>H-GAC Price</b>
59.340.250	Rolling Oil Drain Pan, 25 gallon capacity	\$616	\$462
59-360.150	24 Volt Lighting for Vega 240 & 340 (8 Lamps Kit).	\$3,416	\$2,562
59-370.150	24 Volt Lighting for Vega 450 & Vega 520 (10 Lamps Kit)	\$4,279	\$3,209
59-340-175	Zinc Coated & Waterproof Control Panel Cover for Vega Lifts	\$590	\$443
59-340-204	VEGA 240 L.= 26' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$13,718	\$10,289
59-340-205	VEGA 240 L.= 26' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$14,550	\$10,913
59-340-206	VEGA 240 L.= 32' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$16,718	\$12,539
59-340-207	VEGA 240 L.= 32' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$17,857	\$13,393
59-340-208	VEGA 240 L.= 35' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$18,366	\$13,775
59-340-209	VEGA 240 L.= 35' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$19,479	\$14,609
59-340-210	VEGA 340 L.= 30' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$16,006	\$12,005
59-340-211	VEGA 340 L.= 30' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$16,962	\$12,722
59-340-212	VEGA 450 L.= 42' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$21,809	\$16,357
59-340-213	VEGA 450 L.= 42' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$22,797	\$17,098
	VEGA 340/450 L.= 50' - Zinc coating (Hot Galvanized). Flush Mount & Surface Mount Drive Off.	\$26,083	\$19,562
	VEGA 340/450 L.= 50' - Zinc coating (Hot Galvanized). Surface Mount Drive Through.	\$27,029	\$20,272
<b>Extended Access Ramps Extra Cost:</b>			
59-350-220	Vega 240 Low Profile Ramps L.=120". (set of 2)	\$1,503	\$1,127
59-350-221	Vega 340 - Vega 450 & Vega 520 Low Profile Ramps L.=120". (set of 2)	\$1,503	\$1,127
59-350-223	Vega 240 Low Profile Ramps L.=138". (set of 2)	\$1,747	\$1,310
59-350-224	Vega 340 - Vega 450 & Vega 520 Low Profile Ramps L.=138". (set of 2)	\$1,747	\$1,310
	Vega 240 Low Profile Ramps L.=177". (Set of 2)	\$2,746	\$2,060
	Vega 340 - Vega 450 & Vega 520 Low Profile Ramps L.=177". (Set of 2)	\$2,746	\$2,060
59-340-215	Auto pit cover plates (flush mount units) Vega 120/180/240/340/450/520	\$5,814	\$4,361
	Hot Galvanized Automatic Pit Cover Plate Kit for Vega 340	\$9,974	\$7,481
Base Plate	Stainless Steel Base Plate for Continuous Base Lifts, price per base plate	\$390	\$293
Oil Pipes & Fittings	Stainless Steel Oil Pipes & Oil Fittings up to 32' Platform length	\$2,460	\$1,845
Oil Pipes & Fittings L. 50'	Stainless Steel Oil Pipes & Oil Fittings up to 50' Platform length	\$3,853	\$2,890
Stainless Steel Screws	Structural 10.9 grade Screws Set for VEGA 340/75 with 10 Legs	\$3,790	\$2,843
Stainless Steel Pins	Pivot Pins Set for VEGA 340/75 & VEGA 450/99 with 10 Legs	\$4,690	\$3,518
59-350-225	600Vac. Motor for Vega Lifts	\$723	\$542
Remote Control	Hand Held Key Board	\$1,934	\$1,451
Lift Height Control	Height Limit Microswitch	\$411	\$308
119901	Anti-skid paint, 5 gallon. Price does not include labor to apply anti-skid on platforms.	\$942	\$707
	Anti skid, ALU diamond plate - See accessories for SKYLIFTS		
	Primer, 1 Gallon (for use on galvanized platforms before applying anti-skid paint). Price does not include labor.	\$247	\$185
59-350-227	Internal Air Kit (Set of 4 Air Fittings for Runways)	\$926	\$695
59-350-228	Audible descent alarm	\$218	\$164
Control Panel for VEGA lifts	NEMA 4 x	\$1,446	\$1,085
	Alignment turn plate cut-out for Vega 180. Must reinforce runways. Both runways included.	\$3,359	\$2,519
	Alignment turn plate cut-out for Vega 240 & 340. Reinforcement of runways not needed. Both runways included.	\$1,602	\$1,202

**HYDRAULIC TRANSMISSION JACK**

Model Number	Description	List Price	H-GAC Price
TJ-3	Capacity 660 lbs, height 44.29" - 76.77"	\$993	\$745
TJ-6	Capacity 1,320 lbs, height 44.29" - 76.77"	\$1,142	\$857
TJ-10	Capacity 2,200 lbs, height 46.45" - 78.74"	\$1,449	\$1,087
TJ-12	Capacity 2,645 lbs, height 35.63" - 75.59"	\$3,935	\$2,951
<i>Options for hydraulic transmission jacks:</i>			
9058800	Adjustable saddle 14.17" x 14.57", capacity 600 lbs	\$489	\$367
39630140	Adjustable saddle 20.87" x 14.96", capacity 2,200 lbs (only for TJ-10 & TJ-12)	\$2,985	\$2,239
9059500	Saddle for mounting springs, fuel tanks etc.	\$71	\$53
3601400	Rubber pad for saddle	\$71	\$53

**WHEEL DOLLIES**

Model Number	Description	List Price	H-GAC Price
WDA-500	Hydraulic, capacity 1,100 lbs, for wheel diameter 10.63" - 51.18", height 4.17" - 28.23"	\$3,627	\$2,720
WDA-1500	Mechanical, capacity 3,300 lbs, for wheel diameter 45.27" - 56.69", height 6.3" - 29.53"	\$6,635	\$4,976
39650210	Flexible heavy duty crane arm, capacity 550 lbs, for WDA-500	\$437	\$328

**JACK STANDS**

Model Number	Description	List Price	H-GAC Price
5000N	Capacity 11,000 lbs, 5 positions, height 15.35" - 23.62"	\$238	\$179
7500N	Capacity 16,500 lbs, 6 positions, height 26.18" - 39.96"	\$478	\$359
7500NL	Capacity 16,500 lbs, 3 positions, height 11.81" - 16.93"	\$395	\$296

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E   R E S O L U T I O N S   S U C C E S S



November 14, 2012

To: Bruce Collins, Purchasing Manager

From: Jay Banasiak, Director of Sun Metro

Signature:

*Jay Banasiak for Banasiak 11/14/12*

Re: Utilizing Performance Equipment of El Paso under HGAC Contract #FL03-11 for the purchase of Stertil Koni bus lift(s) equipment for the new Sun Metro Operations and Maintenance facility.

The City of El Paso Mass Transit (Sun Metro) Department recommends utilizing HGAC contract number FL03-11, to issue a purchase order for \$2,199,586.00 to purchase lift(s) equipment for the new Sun Metro Operations and Maintenance facility at the Montana/Airport location from Stertil-Koni through their local distributor Performance Equipment of El Paso. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. As construction of the new facility has been delayed due to award of this equipment, it is crucial that purchase is now expedited in order to complete project and ensure facility's operation in advance of the commencement of RTS service. Concrete footings, slabs, anchors and attachments must be in place and correct; in order for equipment manufacturer to install, test and commission lift(s) in a timely manner.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes, local business is supported. The local vendor, Performance Equipment of El Paso, is the exclusive distributor of Stertil-Koni. Local vendors will be used to perform site preparation work, to include concrete and electrical preparation prior to equipment installation.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. Performance Equipment of El Paso has a long history of sales and installation for Sun Metro. Stertil-Koni lifts have previously been purchased through this vendor who has also provided support service.

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susannah M. Byrd

District 3  
Emma Acosta

District 4  
Melina Castro

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Bero O'Rourke

City Manager  
Joyce A. Wilson

FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION

2 CIVIC CENTER PLAZA, 7<sup>TH</sup> FLOOR, EL PASO, TX 79901 MAIN: 915-541-4308 FAX: 915-541-4347 [www.elpasotexas.gov](http://www.elpasotexas.gov)

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**S E R V I C E   S O L U T I O N S   S U C C E S S**



5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. Price reasonableness has been established through the bid process.

The participation by the City of El Paso in the HIGAC Program was approved by Mayor and City Council on May 8, 2007.

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City Council

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