

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** El Paso Police

**AGENDA DATE:** November 30, 2010

**CONTACT PERSON NAME AND PHONE NUMBER:** Bruce D. Collins, Purchasing Manager at 915-541-4308  
Eric Shelton, Assistant Chief of Police at 915-564-7309

**DISTRICT(S) AFFECTED:** A 1 1

**SUBJECT:**

The El Paso Police Department Fusion Center requests City Council approval to purchase from HP under State DIR Contract No. DIR-SDD-1364 hardware, software, support and installation of a Storage Area Network. This equipment is necessary to centralize and to have a comprehensive tool for data management

**BACKGROUND / DISCUSSION:**

Currently, El Paso Police Fusion Center does not have a unified storage and backup that can provide protection for critical data and does not have functionality to allow restoration of corrupted files or databases. This system will provide a level of comfort that data is safely stored and will not be lost and can even be replicated over the LAN OR WAN to another HP device, if desired. Research assistants, crime analysts and outside law enforcement agencies will utilize system to assist patrol with data research and to assist detectives in investigations.

**PRIOR COUNCIL ACTION:**

Yes, on May 25, 2010 City Council approved the purchase of software and consulting services for a centralized information system for use by the Police Department for a total estimated amount of \$226,426. On the same day City Council also approved the purchase of product licenses, maintenance, and support for investigative analysis software for use by the Police Department for a total estimated amount of \$122,670. Each of these items was funded by UASI Funds FY2008.

**AMOUNT AND SOURCE OF FUNDING:**

This purchase will be funded out of grant UASI FY08 G220906 for the amount of \$156,999.46 through Fund 07189, Dept. 22150024, Acct. 508010, Class 22000.

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

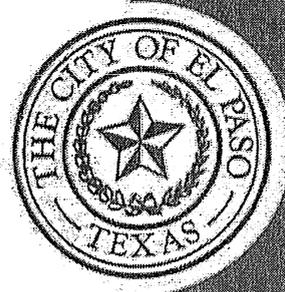
**DEPARTMENT HEAD:**

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

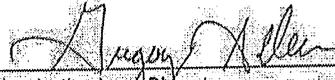
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**SERVICE SOLUTIONS SUCCESS**



To: Bruce D. Collins, Purchasing Manager  
Deniese Baisley, Procurement Analyst

From: Gregory Allen, Chief of Police

  
Authorized Signature

Date: November 11, 2010

Re: Fusion Center purchase of HP Storage App

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susannah M. Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

Chief of Police  
Gregory K. Allen



**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

Yes, this purchase is the complimenting hardware and storage device for the Police Department's recent purchase of the i2 suite of software products.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes, all the products associated with this purchase were recommended by the City IT Department.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

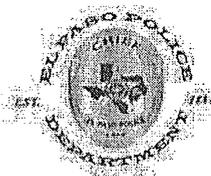
No, the vendor associated with this purchase is located outside the City of El Paso and there is no vendor from a comparable product/service available locally.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes, the City has used this vendor for prior and similar purchases and installations.

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Yes, the quoted pricing for the products in this purchase are reasonable when compared to other similar products and work performed for the City.



911 N. Raynor  
El Paso, Texas 79903  
(915) 564-7000 - www.eppd.org



Legal Quotation

To: City of EL Paso Police Department  
2 Civic Center Plaza  
EL Paso, TX 79901

In reply to your request:  
EP-Police\_072710\_P2000s

HP Quote #                      Created                      Expires  
CNWY-44161-09                      11/17/2010                      12/31/2010

Your HP Sales Contact:

Crystal Harrison, TSG Sales Specialist & Consult  
Phone: 713-409-7721  
Fax:

Email: crystal.l.harrison@hp.com

Payment Terms:

Net 30 days, subject to credit approval

Submit Purchase Order To:

OM PCBC SLED @hp.com.

Phone: 800-386-1117

Fax: 800-386-1118

Email: OM\_PCBC\_SLED@hp.com

8000 Foothills Blvd, MS5578

Roseville, CA 95747-5578

Attn: Art Armas

Phone: 915 541-4288

Fax:

Email: armas@elpasotexas.gov

Solution	Net Price
Hardware:	\$90,670.26
Software:	\$4,537.40
Support:	\$13,348.60
Other:	\$10,440.00
Sub-Total:	\$118,996.26
Shipping and Handling:	\$0.00
<b>Grand Total:</b>	<b>\$118,996.26</b>
<b>Estimated Delivery Upon Order Entry:</b>	
3 weeks	
<b>Delivery Method:</b>	
Standard	
Delivery Duty Paid	
Shipping & Handling and Special Handling Exempt	

Print Date: 11/17/2010 11:03:04AM



Legal Quotation

To: City of El Paso Police Department  
2 Civic Center Plaza  
El Paso, TN 79901

In reply to your request:  
EP-Police\_091410\_DL360

HP Quote #            Created            Expires  
CNWY-48585-03      11/17/2010      12/31/2010

Your HP Sales Contact:

Crystal Harrison, TSG Sales Specialist & Consult

Phone: 713-436-7816

Fax:

Email: crystal.l.harrison@hp.com

Payment Terms:

Net 30 days, subject to credit approval

Submit Purchase Order To:

U.S. SLED Order Management.

Phone: 1-800-386-1117

Fax: 1-800-386-1117

Email: VALOM-US-SLED@hp.com

Attn: Art Armas  
Phone: 915 541-4288

Fax:

Email: armas@elpasotexas.gov

Solution	Net Price
Hardware:	\$31,553.00
Software:	\$1,311.08
Support:	\$757.44
Other:	\$4,378.48
Sub-Total:	\$38,000.00
Shipping and Handling:	\$0.00
<b>Grand Total:</b>	<b>\$38,000.00</b>
<b>Estimated Delivery Upon Order Entry:</b>	
4 weeks	
<b>Delivery Method:</b>	
Standard	
Delivery Duty Paid	
Shipping & Handling and Special Handling Exempt	

Print Date: 11/17/2010 11:03:26AM

[All](#)

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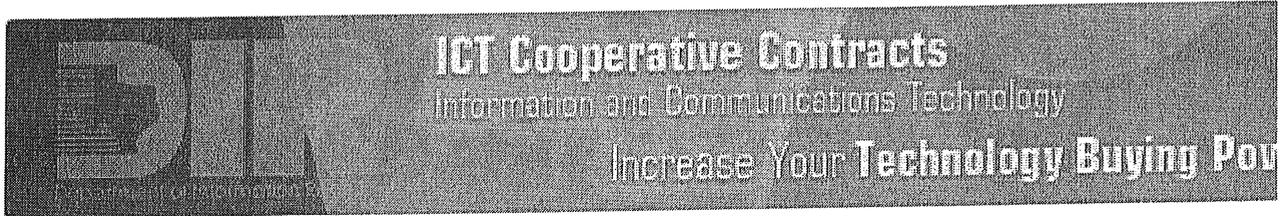
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### Hewlett-Packard Company

[URL](#)     [Vendor Website](#)  
**Vendor ID** 1941081436211  
**HUB Type** Non HUB

**DIR Contract Number** DIR-SDD-1364  
**Contract Term End Date** 5/5/2011  
**Contract Exp Date** 5/5/2014

### Hewlett-Packard Company

**Contact** [Joe Perugini](#)  
**Phone** (936) 689-0598  
**Fax** (832) 442-5921

**DIR**  
**Contact** [Alko Morales](#)  
**Phone** (512) 475-0515  
**Fax** (512) 475-4759

### Contract Overview

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**Contract: [DIR-SDD-1364](#)**

**[Standard Terms and Conditions PDF - 243 KB](#)**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**[HUB Subcontracting Plan \(HSP\) PDF - 373 KB | Updated 10/13/2010](#)**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**[Pricing PDF - 277 KB | Updated 11/15/2010](#)**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

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