

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services

AGENDA DATE: December 1, 2009

CONTACT PERSON/PHONE: Ellen A. Smyth, P.E., Director - Environmental Services (915) 621-6719
Terrence Freiburg - Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award the following solicitation: 2010-008 - Scrap Metal Recycling Services
To: Lucero Scrap LLC, El Paso, TX
Estimated Annual Revenue: \$89,100.00
Estimated Revenue: \$267,300.00 over three (3) years total

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The Environmental Services Department - ESD Division is recommending the award of the above bid. Lucero Scrap LLC was the bidder offering the Best Value to the City. The contract consists of scrap metal removal and recycling for the Environmental Services facilities and at a better consumer buying price for the city.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

N/A.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Department: Environmental Services Department
Amount: \$267,300.00
Funds Available: 34010289-403146-40403
Funds Source: SPECIAL WASTE REMOVAL FEES

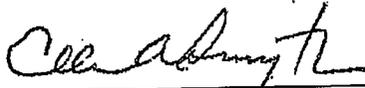
BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: November 20, 2009

PROJECT: Scrap Metal Recycling Services
SOLICITATION NO: 2010-008
DEPARTMENT: Environmental Services
BUDGET NO: 34010289-403146-40403
FUNDING SOURCE: Special Waste Removal Fees
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Lucero Scrap, LLC
El Paso, Texas
Item: All
Amount: \$89,100.00 estimated annual revenues

Environmental Services and Financial Services Departments recommend award to the Bidder offering the best value to the City.

This is a thirty-six (36) month Best Value type contract. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period if the option is exercised prior to the expiration of the original term of the contract.

BIDS SOLICITED- 5 (5 local)
BIDS RECEIVED- 2
"NO BID" RECEIVED 0

TOTAL ESTIMATED REVENUE: \$267,300.00
Total 3 yr Revenues

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: December 1, 2009

Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-008

SOLICITATION TITLE: SCRAP METAL RECYCLING SERVICES
ENVIRONMENTAL SERVICES DEPARTMENT

	LUCERO SCRAP, LLC El Paso, TX	W SILVER RECYCLING, INC. El Paso, TX
Cost (Revenue)		
Item 1B	\$14,657.15	\$12,825.00
Item 2B	\$74,442.85	\$74,442.86
Total Revenue	\$89,100.00	\$87,267.86
60 points	60.00	58.77
Environmental Compliance and Safety		
25 points	23	12
Reputation and Quality of Bidder's Service		
10 points	5	0
Past Relationship/Performance with the City		
5 points	0	0
GRAND TOTAL 100 points	88.00	70.77

CITY OF EL PASO BID TABULATION

BID ITEM: SCRAP METAL RECYCLING SERVICES		BID # 2010-008	
BID DATE: SEPTEMBER 9, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES	
PART A: CLINT LANDFILL PICK-UP SERVICES		LUCERO SCRAP LLC EL PASO, TX	W SILVER RECYCLING INC. EL PASO, TX
ITEM NO.	DESCRIPTION	UNIT PRICE	UNIT PRICE
1A.	TO PROVIDE TRANSPORTATION, CONTAINERS AND RECYCLING OF SCRAP METAL FROM CLINT LANDFILL FACILITY (228 Net Tons)	80% (REBATE)	70% (REBATE)
1B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$14,657.14	\$12,825.00 (BIDDER'S UNIT PRICE: \$1,288.25)
PART B: CITY DROP-OFF SERVICES			
2A.	REBATE TO PROVIDE SCRAP METAL RECYCLING SERVICES ONLY FOR SCRAP METAL FROM ENVIRONMENTAL SERVICES CCS FAMILIES. SCRAP METAL TO BE DELIVERED TO BIDDER BY ENVIRONMENTAL SERVICES USING CITY-OWNED ROLL-OFF CONTAINERS (1158 Net Tons)	80% (REBATE)	80% (REBATE)
2B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$74,442.85	\$74,442.86

ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY WAS CALCULATED USING A STANDARD FORMULA:

Quantity Collected (Net Tons) x AMM Price (\$/Gross Ton)* x Rebate Percentage Offered by Bidder x (2000/2240)

* Consumer Market Price to be adjusted monthly per the most recent issue of American Metal Market

Note: One (1) net ton = 2,000 pounds and One (1) gross ton = 2,240 pounds

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: SCRAP METAL RECYCLING SERVICES		BID # 2010-008	
BID DATE: SEPTEMBER 9, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES	
	LUCERO SCRAP LLC EL PASO, TX	W SILVER RECYCLING INC. EL PASO, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	
BIDS SOLICITED: 5		BIDS RECEIVED: 2	
		BIDS LOCAL: 5	
		NO BIDS: 0	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: _____

Lucero Scrap Metal
10717 Alameda Ave.
El Paso, TX 79927

El Paso Crusher, Inc.
11369 Alameda Ave.
El Paso, TX 79927

W. Silver Recycling, Inc.
1720 Magoffin Ave.
El Paso, TX 79901

Border Trading, Inc.
6940 Commerce Ave.
El Paso, TX 79915

Lopez Scrap Metal, Inc.
351 N. Nevarez Rd.
El Paso, TX 79927