

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** POLICE

**AGENDA DATE:** December 1, 2009

**CONTACT PERSON NAME AND PHONE NUMBER:** Purchasing – Terrence Freiburg, 541-4347  
Police – Assistant Chief Eric Shelton, 564-7357

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

To approve Uniforms of Texas as the selected vendor to acquire body armor. The selection of this vendor was based on bids submitted to the Purchasing Department and consideration of the needs of the El Paso Police Department. This is a best value procurement.

**BACKGROUND / DISCUSSION:**

The El Paso Police Department is requesting the acquisition of body armor. The Articles of Agreement between the City of El Paso and the El Paso Municipal Police Officers' Association requires that the City furnish vests to each officer who requests one (Article 9, Section 2). Body armor provides added safety to officers while performing their duties.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

The funding source is 21010060-01101-21000-503120. The estimated amount of the award is \$135,450.00 with items ordered on an as-needed basis.

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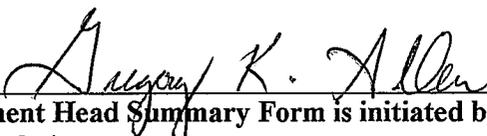
**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

PROJECT FORM

DATE: November 13, 2009

PROJECT: Body Armor
SOLICITATION NO: 2010-015
DEPARTMENT: Police
BUDGET NO: 21010060-01101-503120
FUNDING SOURCE: General Funds
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Uniforms of Texas
El Paso, TX
Item: Group I, Items 1 and 2
Group II, Items 1 - 4
Amount: \$135,450.00 estimated annual expenditures

Police and Financial Services Departments recommend award to the Bidder offering the best value to the City.

This is a twenty-four (24) month requirements type contract for Body Armor. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 30 (5 local)
BIDS RECEIVED- 07
"NO BID" RECEIVED 01

TOTAL RECOMMENDED AWARD: \$270,900.00
Estimated Total 2 yr Expenditures

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED: [Signature]
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

COUNCIL MEETING DATE: December 1, 2009

cc: Bid File

*Dedicated to Outstanding Customer Service for a Better Community*

**S E R V I C E   S O L U T I O N S   S U C C E S S**



TO: Deniese Baisley, Purchasing  
FROM: A/AC Michelle Gardner, Police Dept. *A/AC M Gardner*  
DATE: November 10, 2009  
RE: Bid # 2010-015 Body Armor / Recommendation for Award

All vendor proposals for bid # 2010-015 were reviewed, evaluated, and scored as indicated on the attached committee score sheet. The recommended bidder is Uniforms of Texas who received the highest score in this best value bid.

The vests will be purchased on an as needed basis in the following quantities:

250 men's @ \$387.00 each = \$96,750.00  
100 wmn's @ \$387.00 each = \$38,700.00  
  
Total                      \$135,450.00

In considering all factors, Uniforms of Texas received the highest score. The factors considered were price, design recommendations, comfort level, reputation and quality of the bidder's service, and past relationship/performance with the City.

This purchase affects all districts. The funding source is 21010060-01101-21000-503120. No requisition is needed at this time as the purchases will be made on an as needed basis.

If there are any further questions, please contact me at 564-7270.

Mayor  
John F. Cook

City Council

*District 1*  
Ann Morgan Lilly

*District 2*  
Susannah M. Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Rachel Quintana

*District 6*  
Eddie Holguin Jr

*District 7*  
Steve Ortega

*District 8*  
Beto O'Rourke

City Manager  
Joyce A. Wilson

Chief of Police  
Gregory K. Allen



# COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-015

SOLICITATION TITLE: BODY ARMOR  
POLICE DEPARTMENT

		Bazaar Uniforms & Men's Store	Bazaar Uniforms & Men's Store (Alt #1)	Bazaar Uniforms & Men's Store (Alt #2)	Bazaar Uniforms & Men's Store (Alt #3)	Lawmen's Shooters Supply, Inc.	Protective Products International Corp
Cost		El Paso, TX	El Paso, TX	El Paso, TX	Sunrise, FL	Vero Beach, FL	Sunrise, FL
(# points/percent max)	60	40.10	31.17	44.44	34.64	60.00	40.10
<b>Group I - Item 1</b>	(As submitted on bid)	\$104,750.00	\$134,750.00	\$94,500.00	\$121,250.00	\$70,000.00	\$104,750.00
(# points/percent max)	60	40.10	31.17	44.44	34.64	60.00	40.10
<b>Total</b>		\$41,900.00	\$53,900.00	\$37,800.00	\$48,500.00	\$28,000.00	\$41,900.00
<b>Design Recommendations</b>							
(# points/percent max)	10	2.50	0.50	2.00	2.00	5.00	3.00
<b>Comfort Level</b>							
(# points/percent max)	15	2.75	2.75	2.75	2.75	1.25	3.25
<b>Reputation &amp; Quality of the Bidder's Service</b>							
(# points/percent max)	10	10.00	10.00	10.00	10.00	7.75	7.50
<b>Past Relationship/Performance with the City</b>							
(# points/percent max)	5	3.00	3.00	3.00	3.00	0.00	0.00
(100 points/percent max)							
<b>Grand Total Item 1</b>	100	58.35	47.42	62.19	52.39	74.00	53.85
<b>Grand Total Item 2</b>	100	58.35	47.42	62.19	52.39	74.00	53.85

# COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-015

SOLICITATION TITLE: BODY ARMOR  
POLICE DEPARTMENT

COST		Tactical Gear Now, Inc. Richardson, TX	Uniforms of Texas El Paso, TX	Uniforms of Texas (Alt #1) El Paso, TX	Uniforms of Texas (Alt #2) El Paso, TX	Uniforms of Texas (Alt #3) El Paso, TX
(# points/percent max)	60	35.37	43.41	37.63	34.36	29.16
<b>Group I - Item 1</b>	(As submitted on bid)	\$118,750.00	\$96,750.00	\$111,625.00	\$122,250.00	\$144,032.50
(# points/percent max)	60	35.37	43.41	37.63	34.36	29.16
<b>Total</b>		\$47,500.00	\$38,700.00	\$44,650.00	\$48,900.00	\$57,613.00
<b>Design Recommendations</b>						
(# points/percent max)	10	3.50	9.75	9.50	8.00	9.00
<b>Comfort Level</b>						
(# points/percent max)	15	3.00	14.75	13.25	7.25	6.50
<b>Reputation &amp; Quality of the Bidder's Service</b>						
(# points/percent max)	10	4.75	10.00	10.00	10.00	10.00
<b>Past Relationship/Performance with the City</b>						
(# points/percent max)	5	0.00	5.00	5.00	5.00	5.00
(100 points/percent max)						
<b>Grand Total Item 1</b>	100	46.62	82.91	75.38	64.61	59.66
<b>Grand Total Item 2</b>	100	46.62	82.91	75.38	64.61	59.66

# CITY OF EL PASO BID TABULATION

BID ITEM: BODY ARMOR			BID # 2010-015							
BID DATE: SEPTEMBER 16, 2009			DEPARTMENT: POLICE							
			ALAMO SHOOTERS SUPPLY & UNIFORMS CO. EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		LAWMEN'S & SHOOTERS SUPPLY, INC. VERO BEACH, FL	
<b>GROUP I - COMPLETE ARMOR/VEST UNITS</b>										
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	250 EA	(MEN) PROTECTIVE BODY ARMOR <sup>(1)</sup> THREAT LEVEL II (POLICE DEPARTMENT)	\$559.89	\$139,972.50	\$419.00 ALT 1: \$539.00	\$104,750.00 \$134,750.00	\$378.00 ALT 1: \$485.00	\$94,500.00 \$121,250.00	\$280.00	\$70,000.00
2.	100 EA	(FEMALE) PROTECTIVE BODY ARMOR <sup>(1)</sup> THREAT LEVEL II (POLICE DEPARTMENT)	\$559.89	\$55,989.00	\$419.00 ALT 1: \$539.00	\$41,900.00 \$53,900.00	\$378.00 ALT 1: \$485.00	\$37,800.00 \$48,500.00	\$280.00	\$28,000.00
<b>GROUP II - REPLACEMENT COMPONENTS</b>										
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE		UNIT PRICE		UNIT PRICE		UNIT PRICE	
1.	AS NEEDED	OUTER GARMENT OR CARRIER	\$59.89		\$89.00		\$49.00	ALT 1: \$49.00	\$62.53 EA.	
2.	AS NEEDED	BALLISTIC PANELS, FRONT	NONE STATED		\$219.00		\$140.00	ALT 1: \$193.50	\$125.34 EA.	
3.	AS NEEDED	BALLISTIC PANELS, BACK	NONE STATED		\$219.00		\$140.00	ALT 1: \$193.50	\$125.34 EA.	
4.	AS NEEDED	TRAUMA REDUCTION, DEVICE 6" X 8"	\$24.99		\$129.00		\$49.00	ALT 1: \$49.00	\$40.36 EA.	
OPTION: VENDOR AGREES TO ALLOW THE CITY TO ACQUIRE ADDITIONAL MEN/WOMEN BODY ARMOR IN AN ESTIMATED QUANTITY OF 100 PER YEAR ON AN "AS NEEDED" BASIS, BUT NOT TO EXCEED THE SAME TERMS AND CONDITIONS IN THIS BID.			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

*Denise Bandy*

DATE:

9/25/09

# CITY OF EL PASO BID TABULATION

BID ITEM: BODY ARMOR BID DATE: SEPTEMBER 16, 2009	BID # 2010-015 DEPARTMENT: POLICE			
	ALAMO SHOOTERS SUPPLY & UNIFORMS CO. EL PASO, TX	BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX	BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX	LAWYERS & SHOOTERS SUPPLY, INC. VERO BEACH, FL
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  NO OPTION OFFERED	<input type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input type="checkbox"/>   <input checked="" type="checkbox"/>	<input type="checkbox"/>   <input type="checkbox"/>   <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	1% - 10 DAYS NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<b>CITY'S REQUIRED DELIVERY:</b> In cases of emergency delivery must be made within ___ hours or the next morning.	4	24 (EMERGENCY CASES WILL REQUIRE US TO PULL A VEST FROM STOCK TO ISSUE OFFICER.)	24	NONE STATED
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days.	45	45	45	30 - 45
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	4	24	24	48 (FOR SIZES SMALL - X-LARGE ONLY)
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

APPROVED BY:   
 DATE: 9/25/09

# CITY OF EL PASO BID TABULATION

BID ITEM: BODY ARMOR

BID DATE: SEPTEMBER 16, 2009

BID # 2010-015

DEPARTMENT: POLICE

GROUP I - COMPLETE ARMOR/VEST UNITS			PROTECTIVE PRODUCTS INTERNATIONAL CORP. SUNRISE, FL		TACTICAL GEAR NOW, INC. RICHARDSON, TX		UNIFORMS OF TEXAS EL PASO, TX	
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	250 EA	(MEN) PROTECTIVE BODY ARMOR (1) THREAT LEVEL II (POLICE DEPARTMENT)	\$419.00	\$104,750.00	\$475.00	\$118,750.00	\$387.00	\$96,750.00
							\$446.50	\$111,625.00
							\$489.00	\$122,250.00
							\$576.13	\$144,032.50
2.	100 EA	(FEMALE) PROTECTIVE BODY ARMOR (1) THREAT LEVEL II (POLICE DEPARTMENT)	\$419.00	\$41,900.00	\$475.00	\$47,500.00	\$387.00	\$38,700.00
							\$446.50	\$44,650.00
							\$489.00	\$48,900.00
							\$576.13	\$57,613.00
GROUP II - REPLACEMENT COMPONENTS			UNIT PRICE	UNIT PRICE	UNIT PRICE			
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE			
1.	AS NEEDED	OUTER GARMENT OR CARRIER	\$47.00	\$51.75	\$59.00			
2.	AS NEEDED	BALLISTIC PANELS, FRONT	\$209.50	\$226.00	\$165.00			
3.	AS NEEDED	BALLISTIC PANELS, BACK	\$209.50	\$226.00	\$165.00			
4.	AS NEEDED	TRAUMA REDUCTION, DEVICE 6" X 8"	\$24.00	\$39.00	\$25.00			
OPTION: VENDOR AGREES TO ALLOW THE CITY TO ACQUIRE ADDITIONAL MEN/WOMEN BODY ARMOR IN AN ESTIMATED QUANTITY OF <u>100</u> PER YEAR ON AN "AS NEEDED" BASIS, BUT NOT TO EXCEED THE SAME TERMS AND CONDITIONS IN THIS BID.			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: DB  
DATE: 9/25/09

# CITY OF EL PASO BID TABULATION

BID ITEM: BODY ARMOR BID DATE: SEPTEMBER 16, 2009	BID # 2010-015 DEPARTMENT: POLICE		
	PROTECTIVE PRODUCTS INTERNATIONAL CORP. SUNRISE, FL	TACTICAL GEAR NOW, INC. RICHARDSON, TX	UNIFORMS OF TEXAS EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.  NO OPTION OFFERED	<input type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
CITY'S REQUIRED DELIVERY: In cases of emergency delivery must be made within ___ hours or the next morning.	72	4	NONE STATED
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	30	45	30
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	72	4	NONE STATED
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 30</b>	<b>BIDS RECEIVED: 7</b>	<b>BIDS LOCAL: 5</b>	<b>NO BIDS: 1</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 10B  
 DATE: 9/25/09

PROTECTIVE APPAREL CORP OF AMERICA  
179 MINE LANE  
JACKSBORO, TN 37757

HAYES & ASSOCIATE  
13809 N. 57<sup>TH</sup> STREET  
SCOTTDALE, AZ 85254

BOB BARNARD & ASSOCIATE  
5860 LANGFIELD  
HOUSTON, TX 77092

JP BATTLE UNIFORMS  
2415 WEST N. W. HWY, SUITE 107  
DALLAS, TX 75220

SECOND CHANCE BODY ARMOR  
P. O. BOX 578  
CENTRAL LAKE, MI 49622-0578

RBR TACTICAL ARMOR  
10427 DOW-GIL ROAD  
ASHLAND, VA 23005

THOROUGHbred ASSOC., INC.  
P. O. BOX 809  
WINNSBORO, TX 75494-0809

ARMOR HOLDINGS INC  
2208 PHEASANT RUN  
PLANO, TX 75023

BAZAAR UNIFORM & MEN'S STORE  
304 E. OVERLAND  
EL PASO, TX 79901

PERSONAL DEFENSE CONCEPT  
P. O. BOX 51285  
MIDLAND, TX 79710

EXCLUSIVE LAW ENFORCEMENT  
PROD.  
P. O. BOX 1864  
DENTON, TX 76202-1864

GT DISTRIBUTORS  
5426 GUADALUPE STREET  
AUSTIN, TX 78751

PTI ARMOR  
13803 WILLAGE MILL DRIVE  
MIDLOTHIAN, VA 23113

ALCO INDUSTRIAL  
3525 B HUECO STREET  
EL PASO, TX 79903

TEXAS STATE DISTRIBUTORS  
625 LANGHAM ROAD  
BEAUMONT, TX 77707

SOUTHWEST LAW ENFORCEMENT  
2208 MONTANA AVENUE  
EL PASO, TX 79903

BENNY FRANK  
213 S. EL PASO STREET  
EL PASO, TX 79901

UNIFORMS OF TEXAS  
6601 MONTANA AVENUE  
EL PASO, TX 79925

ARMOR TECHNOLOGY  
215 N. BINGHAM ROAD SUITE 110  
SAN MARCOS, CA 92069

GALLS  
2680 PALUMBO DRIVE  
LEXINGTON, KY 40509

THE WEST & ASSOCIATES  
1644 COUNTY ROAD 4  
HUDSON, CO 80642

MANNY TREVINO ENTERPRISES  
135 JONATHAN  
SAN ANTONIO, TX 78223

C & G WHOLESALE  
10354 MILLER ROAD  
DALLAS, TX 75233

NARDIS PUBLIC SAFETY  
500 E. MAIN STREET  
KILGORE, TX 75662

ABC DIVISION, LLC  
ATTN: JOHN DURAN, INDUSTRIAL  
SALES  
P.O. BOX 280588  
AKEWOOD, COLORADO

TACTICAL GEAR NOW, INC.  
ATTN: SIMON GHAFETZ  
401 S. SHERMAN ST., SUITE 215  
RICHARDSON, TX 75081

VALLEY OPERATIONAL WEAR, LLC.  
ATTN: SCOTT JEFFERSON  
P.O. BOX 9415  
2323 BLOUNT AVENUE  
KNOXVILLE, TN 37920

PROTECTIVE APPAREL CORP OF AMERICA  
179 MINE LANE  
JACKSBORO, TN 37757

HAYES & ASSOCIATE  
13809 N. 57<sup>TH</sup> STREET  
SCOTTDALE, AZ 85254

BOB BARNARD & ASSOCIATE  
5860 LANGFIELD  
HOUSTON, TX 77092