

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Parks and Recreation

**AGENDA DATE:** December 1, 2009

**CONTACT PERSON NAME AND PHONE NUMBER:** Terrence Freiburg, Purchasing Manager, 541-4313  
Wright Stanton III, Aquatics Manager, 541-4594

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Award Solicitation 2010-023 Pool Chemicals to the following companies: Items 2 ,5 and 14 to Baron Chemical Co. Value of award \$21,177.00 for 1 year, \$63,531.00 for 3 years. Items 3, 6, 8, 9, 11, and 13 to Mayfield Pool Supply. Value of award \$8,275.76 for 1 year, \$24,827.28 for 3 years. Items 1, 4, 7, 10, and 12 to Triple S Janitorial Supplies. Value of award \$26,821.76 for 1 year, \$80,465.28 for 3 years. Total value of this contract for 1 year is \$56,274.52, \$168,823.56 for 3 years. This is a 36 month contract.

**BACKGROUND / DISCUSSION:**

Proper chemical levels in the pools are critical to maintaining public health and safety. The Parks and Recreation Department needs the chemicals and test tablets for all of the City's 14 public pools. This purchase will insure that State and City codes are met and that proper and safe chemical levels are maintained.

**PRIOR COUNCIL ACTION:**

Council awarded Solicitation 2009-035 Pool Chemicals on December 1, 2008.

**AMOUNT AND SOURCE OF FUNDING:**

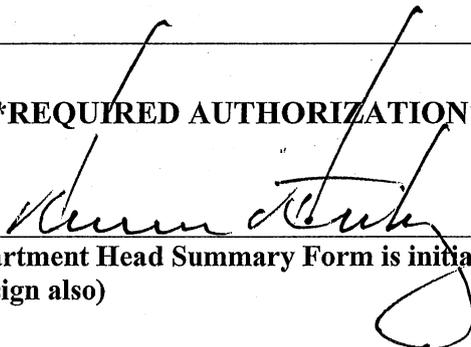
The total value of this contract is for \$55,988.73 for 1 year. Funding will be from the Parks and Recreation Department: General Fund 01101: Dept. ID 51010364: Acct. 503126 (chemicals); Class 51000.

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
**(If Department Head Summary Form is initiated by Purchasing, client department should sign also)**

*Information copy to appropriate Deputy City Manager*

**PROJECT FORM**

DATE: NOVEMBER 17, 2009

PROJECT: POOL CHEMICALS  
SOLICITATION NO: 2010-023  
DEPARTMENT: PARKS AND RECREATION  
BUDGET NO: 51010364-503126-01101  
FUNDING SOURCE: FY2010/PARKS/GENERAL FUND  
REPRESENTATIVE DISTRICT(S): ALL

\*\*\*\*\*

RECOMMENDATION: Vendor (1): BARON CHEMICAL CO., INC.  
El Paso, TX  
Item(s): #2, #5, and #14  
Yearly Amount: \$21,177.00 Estimated

Vendor (2): MAYFIELD POOL SUPPLY  
El Paso, TX  
Item(s): #3, #6, #8, #9, #11 and #13  
Yearly Amount: \$8,275.76 Estimated

Vendor (4): TRIPLE S JANITORIAL SUPPLIES  
El Paso, TX  
Item(s): #1, #4, #7, #10, and #12  
Yearly Amount: \$26,821.76 Estimated

This is a requirements type contract with an initial term of thirty-six (36) months.

Vendor #1 offers the City the option to extend the term of the contract for one (1) additional year if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered. Vendor #2 offered no option to extend the contract. No prompt payment discount is offered. Vendor #3 offers the City the option to extend the term of the contract for two (2) additional years if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

Leslie's Poolmart Inc. was deemed non-responsive per Legal because they took exceptions to Section C, Items 8 and 9.

The cost under this requirement contract is only an estimated value. The actual cost of this contract may be higher or lower than the total estimated value and will be the sum total at the end of the contract term so long as increased funds are appropriated in the budget.

The Parks and Recreation Department and Financial Services Departments recommend award as indicated to the lowest responsive, responsible Bidders.

BIDS SOLICITED             11   (10 local)  
BIDS RECEIVED             05    
"NO BID" RECEIVED        00  

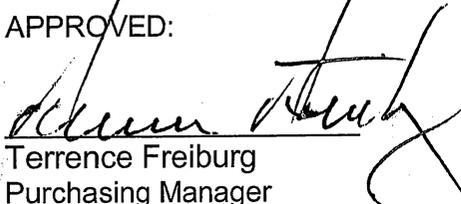
ANNUAL ESTIMATED AWARD: \$56,274.52

TOTAL RECOMMENDED ESTIMATED AWARD: \$168,823.56  
Estimated Total 3 yr Expenditures

\*\*\*\*\*  
COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_  
\*\*\*\*\*

APPROVED:

COUNCIL MEETING DATE: December 1, 2009

  
Terrence Freiburg  
Purchasing Manager  
Financial Services, Purchasing Division

# CITY OF EL PASO BID TABULATION

BID ITEM: POOL CHEMICALS  
 BID DATE: OCTOBER 14, 2009

BID # 2010-023  
 DEPARTMENT: PARKS AND RECREATION

			ARSA INDUSTRIES, INC. EL PASO, TX		BARON CHEMICAL CO. INC. EL PASO, TX		LESLIE'S POOLMART INC. PHOENIX, AZ		MAYFIELD POOL SUPPLY EL PASO, TX	
ITEM	ANN. EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	250 PAILS	3 INCH TRI CHLOR CHLORINE TABLETS W/STABILIZER FOR OUTDOOR POOLS, 50 LB. PAIL (TO BE DELIVERED ON AS NEEDED BASIS TO EACH OUTDOOR POOL)	NONE STATED	NONE STATED	\$159.50 PER PAIL	\$39,875.00	(\$117.00/50 LB) \$81.99 PER PAIL (35 LB PAIL)	\$20,497.50	\$110.10 PER PAIL (BIDDER'S TOTAL PRICE: \$26,445.60)	\$27,525.00
2.	300 CARBOYS	CARBOYS OF ACID FOR BOTH INDOOR AND OUTDOOR POOLS, 15 GAL./CARBOY (TO BE DELIVERED AS NEEDED BASIS TO EACH AQUATIC FACILITY)	\$70.00 PER CARBOY	\$21,000.00	\$68.60 PER CARBOY	\$20,580.00	NO BID		NO BID	
3.	205 BAGS	SODIUM BICARBONATE FOR ALL POOLS, 50 LB. BAG (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	NONE STATED	NONE STATED	\$26.75 PER BAG	\$5,483.75	\$21.99 PER BAG	\$4,507.95	\$23.10 PER BAG	\$4,735.50
4.	2 BAGS	SODIUM THIOSULFATE TO LOWER CHLORINE LEVELS WHEN TOO HIGH ONE (1) LB. CONTAINERS (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC OFFICE)	NONE STATED	NONE STATED		N/B	\$6.99 PER BAG	\$13.98	NO BID	
5.	10 BAGS	LIGHT SODA ASH, 50 LB. BAG (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	NONE STATED	NONE STATED	\$16.50 PER BAG	\$165.00	\$22.99 PER BAG	\$229.90	\$58.80 PER BAG (BIDDER'S TOTAL PRICE: \$588.80)	\$588.00
6.	14 PAILS	POWER POWDER PLUS (DRY CHLORINE) FOR ALL POOLS STABILIZER FOR OUTDOOR POOLS, 100 LB. PAIL (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	NONE STATED	NONE STATED	(\$274.00/100 LB) \$68.50 (25 LB) PER PAIL	\$959.00	\$149.99 PER PAIL	\$2,099.86	\$139.95 PER PAIL (BIDDER'S TOTAL PRICE: \$1,959.23)	\$1,959.30
7.	15 BOTTLES	CLEAREX CLARIFIER OR EQUIVALENT FOR ALL POOLS, 1 QT. BOTTLE (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS FACILITY)	NONE STATED	NONE STATED	\$10.00 PER BOTTLE	\$150.00	\$5.99 PER BOTTLE	\$89.85	\$12.89 PER BOTTLE	\$193.35
8.	11 BOXES	DPD #1 LaMOTTE, CHLORINE TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED	\$90.00 PER BOX (12 PKG/BOX = 600/BX) (50 TABLETS PER #PKG)	\$990.00	\$67.66 PER BOX	\$744.26	\$58.63 PER BOX (BIDDER'S TOTAL PRICE: \$644.88)	\$644.93

APPROVED BY:   Is/  

DATE:   10/22/09

# CITY OF EL PASO BID TABULATION

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BID # 2010-023

DEPARTMENT: PARKS AND RECREATION

			ARSA INDUSTRIES, INC. EL PASO, TX		BARON CHEMICAL CO. INC. EL PASO, TX		LESLIE'S POOLMART INC. PHOENIX, AZ		MAYFIELD POOL SUPPLY EL PASO, TX	
ITEM	ANN. EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
9.	11 BOXES	PHENOL RED LaMOTTE, pH, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED		N/B	\$67.66 PER BOX	\$744.26	\$58.63 PER BOX (BIDDER'S TOTAL PRICE: \$644.88)	\$644.93
10.	4 BOXES	DPD #3 LaMOTTE, TOTAL CHLORINE, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED	DELIVERY 10-15 DAYS ON ORDER. COST + 20% UNITS PER BOX NOT 1000 WILL VARY.	N/B	\$67.66 PER BOX	\$270.64	\$73.70 PER BOX	\$294.80
11.	4 BOXES	ALK. M/2 LOW RANGE LaMOTTE, TOTAL ALKALINITY, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED		N/B	\$67.66 PER BOX	\$270.64	\$58.63 PER BOX (BIDDER'S TOTAL PRICE: \$234.80)	\$234.52
12.	4 BOXES	Ca HARDNESS LaMOTTE, CALCIUM HARDNESS, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED		N/B	\$67.66 PER BOX	\$270.64	\$73.70 PER BOX	\$294.80
13.	1 BOX	CyA LaMOTTE, CYANURIC ACID, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	NONE STATED	NONE STATED		N/B	\$98.23 PER BOX	\$98.23	\$56.58 PER BOX	\$56.58
14.	300 LBS.	CYANURIC ACID (AS REQUIRED TO EACH AQUATIC FACILITY)	NONE STATED	NONE STATED		\$1.44 PER LB (\$72.00 50# BAG - 6 BAGS)	\$432.00	\$1.25 PER LB	\$375.00	\$184.80 PER LB (BIDDER'S TOTAL PRICE: \$554.40)
<b>GRAND TOTAL (ITEMS 1 - 14):</b>			<b>\$21,000.00</b>		<b>\$68,634.75</b>		<b>\$30,212.71</b>		<b>\$92,611.71</b>	

APPROVED BY: DB

DATE: 10/22/09



# CITY OF EL PASO BID TABULATION

BID ITEM: POOL CHEMICALS  
 BID DATE: OCTOBER 14, 2009

BID # 2010-023

DEPARTMENT: PARKS AND RECREATION

			TRIPLE S JANITORIAL SUPPLIES EL PASO, TX					
ITEM	ANN. EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE				
1.	250 PAILS	3 INCH TRI CHLOR CHLORINE TABLETS W/STABILIZER FOR OUTDOOR POOLS, 50 LB. PAIL (TO BE DELIVERED ON AS NEEDED BASIS TO EACH OUTDOOR POOL)	\$104.40 PER PAIL	\$26,100.00				
2.	300 CARBOYS	CARBOYS OF ACID FOR BOTH INDOOR AND OUTDOOR POOLS, 15 GAL./CARBOY (TO BE DELIVERED AS NEEDED BASIS TO EACH AQUATIC FACILITY)	N/A					
3.	205 BAGS	SODIUM BICARBONATE FOR ALL POOLS, 50 LB. BAG (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	\$27.40 PER BAG	\$5,617.00				
4.	2 BAGS	SODIUM THIOSULFATE TO LOWER CHLORINE LEVELS WHEN TOO HIGH ONE (1) LB. CONTAINERS (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC OFFICE)	\$57.00 PER BAG (50# BAG)	\$114.00				
5.	10 BAGS	LIGHT SODA ASH, 50 LB. BAG (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	N/A					
6.	14 PAILS	POWER POWDER PLUS (DRY CHLORINE) FOR ALL POOLS STABILIZER FOR OUTDOOR POOLS, 100 LB. PAIL (TO BE DELIVERED ON AS NEEDED BASIS TO EACH AQUATIC FACILITY)	\$147.80 PER PAIL	\$2,069.20				
7.	15 BOTTLES	CLEAREX CLARIFIER OR EQUIVALENT FOR ALL POOLS, 1 QT. BOTTLE (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS FACILITY)	\$6.08 PER BOTTLE	\$91.20				
8.	11 BOXES	DPD #1 LaMOTTE, CHLORINE TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$64.57 PER BOX	\$710.27				

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BID # 2010-023

DEPARTMENT: PARKS AND RECREATION

			TRIPLE S JANITORIAL SUPPLIES EL PASO, TX					
ITEM	ANN. EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE				
9.	11 BOXES	PHENOL RED LaMOTTE, pH, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$64.57  PER BOX	\$710.27				
10.	4 BOXES	DPD #3 LaMOTTE, TOTAL CHLORINE, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$64.57  PER BOX	\$258.28				
11.	4 BOXES	ALK. M/2 LOW RANGE LaMOTTE, TOTAL ALKALINITY, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$64.57  PER BOX	\$258.28				
12.	4 BOXES	Ca HARDNESS LaMOTTE, CALCIUM HARDNESS, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$64.57  PER BOX	\$258.28				
13.	1 BOX	CyA LaMOTTE, CYANURIC ACID, TEST TABLETS, 1000 TABLETS PER BOX (TO BE DELIVERED ON AS NEEDED BASIS TO THE AQUATICS OFFICE)	\$93.70  PER BOX	\$93.70				
14.	300 LBS.	CYANURIC ACID (AS REQUIRED TO EACH AQUATIC FACILITY)	\$1.45  PER LB	\$435.00				
<b>GRAND TOTAL (ITEMS 1 - 14):</b>			<b>\$36,715.48</b>					

APPROVED BY: DB

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 DEPARTMENT: PARKS AND RECREATION

	TRIPLE S JANITORIAL SUPPLIES EL PASO, TX			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS:  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>			
NO OPTION OFFERED	<input type="checkbox"/>			
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>			
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	1			
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	4			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 11		BIDS RECEIVED: 5		BIDS LOCAL: 10
				NO BIDS: 0

APPROVED BY: DB

DATE: 10/22/09

MAYFIELD POOL SUPPLY  
1516 E. SAN ANTONIO AVENUE  
EL PASO, TX 79901

UNIVERSAL SUPPLIES  
11233 REDHAWK LANE  
EL PASO, TX 79936

BARON'S CHEMICAL CO.  
817 TEXAS AVENUE  
EL PASO, TX 79901

UNIVAR USA  
6980 MARKET AVENUE  
EL PASO, TX 79915

BEST BUY DISTRIBUTING  
ATTN: MARTHA RAMIREZ  
1690 DONNA CAPONI LANE  
EL PASO, TX 79936

ARSA INDUSTRIES  
3900 ROSA  
EL PASO, TX 79905

D. GILMORE DISTRIBUTING  
10017 CARNEGIE  
EL PASO, TX 79937

U-DO-IT POOL SUPPLY  
8927 DYER STREET  
EL PASO, TX 79904-1403

FM POOL CENTER, INC  
9925 MONTANA AVENUE  
EL PASO, TX 79925

DISCOUNT POOLS SPAS & SUPPLIES  
111 SOUTH ROADRUNNER PARKWAY  
LAS CRUCES, NM 88011-8281

L & R SUPPLY & CHEMICAL  
11355 ROJAS DRIVE #10  
EL PASO, TX 79936