

**CITY OF EL PASO, TEXAS**

**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** El Paso Police Department

**AGENDA DATE:** December 2, 2008

**CONTACT PERSON/PHONE:** Gregory K. Allen, Chief of Police, 564-7000  
Griselda T. Martinez (915) 564-7119  
Terrence Freiburg, Purchasing Manager, 541-4313

**DISTRICT(S) AFFECTED:** Citywide

**SUBJECT:**

To approve the sole source purchase of Buffer Zone Protection Closed Circuit TV System in the amount of \$161,581.01 for the Railroad Tunnels. The proposed vendor is the only authorized dealer of this system in the metropolitan area of El Paso. Currently, they also act as a repair centre in the region for products related to this system.

**BACKGROUND / DISCUSSION:**

This system will allow for surveillance of entry points of the Railroad tunnels and detection of suspicious activity to the trains and tunnels structure that may compromise the financial district located in the downtown area along and above the railroad tunnel.

**PRIOR COUNCIL ACTION:**

No.

**AMOUNT AND SOURCE OF FUNDING:**

Cost of the proposed system is of \$161,581.01. Federal Grant 2007 Buffer Zone Grant will fund this project.

**BOARD / COMMISSION ACTION:**

N/A

**\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\***

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Gregory K. Allen

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**JOHN COOK**  
MAYOR

**JOYCE WILSON**  
CITY MANAGER

**GREGORY K. ALLEN**  
CHIEF OF POLICE



**CITY COUNCIL**  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
EMMA ACOSTA, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

## **POLICE DEPARTMENT**

**TO: Terrence Freiburg, Purchasing Director**  
**FROM: Gregory K. Allen, Chief of Police** *GKA*  
**RE: Sole Source – Advanced Security Contractors**  
**DATE: November 10, 2008**

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The El Paso Police Department (EPPD) wishes to acquire a closed circuit television (CCTV) system to help enhance security for El Paso rail through a sole-source award to Advanced Security Contractors.

This security upgrade will improve EPPD's ability to protect critical infrastructure and key resources within the El Paso community. Specifically, the planned CCTV system will provide essential security enhancements to the Union Pacific Railroad tunnels and the Federal Reserve Bank.

Other Advanced Security Contractors CCTV and surveillance systems have already been installed for the City previously. As with this request, these other systems have also been sole-sourced through the Advanced Security Contractors, Inc., which are the only authorized vendors of this type of system in the area of El Paso. Accordingly, EPPD requests a sole-source award to Advanced Security Contractors to ease the integration of the new system through compatibility and standardization of our CCTV. Attached is a sole-source affidavit signed by Advanced Security Contractors for your convenience.

Advanced Security Contractors have shown the capacity for this award. Their record of service to the City previously has been prompt, reliable, courteous, and of high quality.

If you have any questions, please contact me, or Griselda T. Martinez, at 564-7119.





**FINANCIAL SERVICES  
PURCHASING DIVISION**

**SOLE SOURCE AFFIDAVIT**

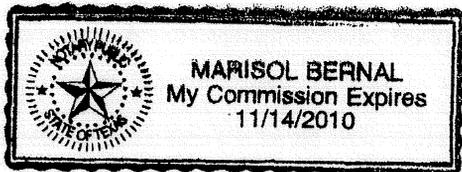
**THIS IS AN OFFICIAL PURCHASING DOCUMENT – RETAIN WITH PURCHASE ORDER FILE**

Before me, the undersigned official, on this day, personally appeared Michael E. Robinson, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Michael E. Robinson. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Advanced Security Contractors, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
i3DVR, CCTV equipment and accessories
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Michael Robinson  
Signature

SUBSCRIBED AND SWORN to before me on this 18<sup>th</sup> day of July, 2008.



Marisol Bernal  
NOTARY PUBLIC  
Marisol Bernal  
PRINTED NAME  
11/14/2010  
MY COMMISSION EXPIRES

COMPANY NAME: Advanced Security Contractors, Inc.

ADDRESS, CITY, STATE & ZIP CODE 135 Rio West Drive, El Paso, Texas 79932

PHONE: 915 845-0272 FAX NUMBER: 915 845-0280

CONTACT NAME AND TITLE: Michael E. Robinson, General Manager

WEB ADDRESS: www.ascsecure.com EMAIL: mike@ascsecure.com

FEDERAL TAX ID NUMBER: 74-2895994 TEXAS SALES TAX NUMBER: 1-74-2985994



Nov. 12,  
2008

Edward Ozogar  
City of El Paso  
2 Civic Center Plaza  
El Paso, Texas 79901

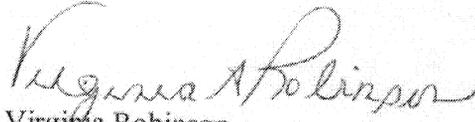
Dear Edward,

This letter will serve to document that Advanced Security Contractors, Inc. is the sole certified dealer and repair center for i3dvr. ASC was awarded the CCTV Security Camera bid for the Police Departments and the Convention Center in December of 2004. The contract number was 2005-027R. The City wants to continue expanding this system and wishes to maintain standardization and uniformity in a system that has serviced the City well.

The system has been expanded to include the Municipal Court facilities, the Zaragoza, Santa Fe and Stanton toll bridges, numerous EPWU locations, the Clint Landfill, the El Paso Zoo, the 911 Call Center and others. We have upgraded and serviced systems for all the above mentioned locations and others like City Hall. All of the systems are using the i3dvr product and the City has over 50 remote computers with the remote software installed to view the server locations.

We have continued to service the City of El Paso with pride and will continue to serve the City with the same service we have provided for years. ASC is also a certified State of Texas HUB vendor.

Sincerely,



Virginia Robinson  
President



October 23, 2008

City of El Paso  
Two Civic Center Plaza  
El Paso, Texas  
79901-1196

**Attn: Gary Gordier, CIO**

Dear Mr. Gordier,

**Re: Advanced Security Contractors – Authorized Integrator**

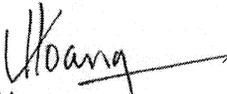
Please accept this letter as our confirmation that Advanced Security Contractors is the only authorized dealer of i3DVR International in the Metropolitan Area of El Paso. They currently also act as a repair centre for i3DVR products in the region.

Advanced Security Contractors is located at 135 Rio West, El Paso, TX 79932.

If you require any further clarification, please feel free to contact me at 416-261-2266 ext. 103.

Best regards,

i3DVR INTERNATIONAL INC.

  
Vy Hoang  
Executive Vice President, Sales/Marketing

cc: Ray Heredia, Procurement Analyst – City of El Paso

i3DVR International Inc.

Canada  
780 Birchmount Rd, Unit 16  
Scarborough, Ontario  
M1K 5H4

U.S.A.  
415 Lawrence Bell Drive  
Suite 2, Williamsville, New York  
14221