

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** EL PASO POLICE DEPARTMENT

**AGENDA DATE:** December 4, 2007

**CONTACT PERSON/PHONE:** Assistant Chief Paul Cross/564-7323

**DISTRICT(S) AFFECTED:** N/A

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**SUBJECT:**

Recommend City Council award Bid #2008-040, Live Scan Electronic Fingerprint System, to Identix for a total amount of \$281,250, including \$180,450 for Base Bid I (six Live Scan devices, hardware, software, installation, and Year 1 Support Maintenance) and \$100,800 for Base Bid II (Years 2-5 Support Maintenance).

**BACKGROUND / DISCUSSION:**

The El Paso Police Department requires a ten-print live scan electronic finger print system that includes all hardware and software necessary to scan and transmit FBI IAFIS approved finger and palm print impressions. A total of no less than six live scan devices will be placed at five command centers and headquarters, with an option for the City to purchase additional quantities at the same unit prices for one year prior. Acquisition is grant-funded.

**PRIOR COUNCIL ACTION:**

None.

**AMOUNT AND SOURCE OF FUNDING:**

\$240,000 is grant-funded from the 2006 LETPP (Law Enforcement Terrorism Protection Program) under Dept ID 22150024 Acct 508035 Location 22000 Fund 07184 Proj G220802. The Grant will purchase Base Bid I (six Live Scan devices, hardware, software, installation, and Year 1 Support Maintenance) totaling \$180,450, as well as \$59,550 of Base Bid II (Years 2-5 Support Maintenance). The remaining \$41,250 for Base Bid II will be paid out of future appropriations.

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_



(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:** \_\_\_\_\_

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_



JOHN COOK  
MAYOR

JOYCE WILSON  
CITY MANAGER

RICHARD D. WILES  
CHIEF OF POLICE



CITY COUNCIL  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
J. ALEXANDRO LOZANO, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

## POLICE DEPARTMENT

**TO:** Terrance Freiburg, Purchasing Manager  
**FROM:** Richard D. Wiles, Chief of Police  
**RE:** Bid Recommendation, 2008-040 Live Scan Electronic Fingerprint System  
**DATE:** November 13, 2007

The El Paso Police Department (EPPD) recommends Bid #2008-040 (Live Scan Electronic Fingerprint System) be awarded to Identix for a total amount of \$281,250, including \$180,450 for Base Bid I and \$100,800 for Base Bid II (2-5 Years Support Maintenance only).

EPPD's Bid Review Committee reviewed the results of Bid #2008-040 on November 19, 2007. The Bid Review Committee consisted of:

1. Chief Diana M. Kirk, EPPD Chief of Staff;
2. Gary Gordier, City of El Paso IT Director;
3. Mr. Stuart Ed, EPPD Director of Administrative Services;
4. Commander Richard Pantoja, Auxiliary Support Division Commander;
5. Lieutenant Anthony Kozak, Criminalistics Commander;
6. Mr. Bruce Orndorf, Senior Latent Print Examiner, Criminalistics, and;
7. Mr. Douglas Lloyd, Latent Print Examiner, Criminalistics

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The Review Committee evaluated proposals based upon five criteria totaling 1000 points. Evaluation criteria included:

1. Qualifications and experience (100 points) – Bidders must have prior experience implementing similar projects. Similar projects will include projects with the same application functionality, projects for municipalities, counties, or other government agencies or departments of equal or greater size than the City of El Paso, to include no less than three references;
2. Technical merit and responsiveness (200 points) – The extent to which the supplier's products and services fit the specified functional requirements of the bid;
3. Quality of bidders goods and services (100 points) – Demonstrated quality of proposed goods and services based upon the bid proposal, feedback from references and other agencies, and observations from EPPD staff;



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4. Cost (500 points) – includes total cost of software and hardware, implementation costs, project management costs, training costs, customization costs, first year support/maintenance costs;
5. Long-term cost (100 points) – the long term maintenance cost to the City for years 2-5.

The Dataworks Plus proposal attempted to combine both the “Cross Match LScan 1000P” and the “Cross Match Lite-UE” with the technical requirements of the specification into one proposal. Dataworks Plus failed to submit individual proposals for each of their systems. The one proposal failed to clarify and delineate the capabilities and applicability of each system when addressing the technical specifications. Accordingly, the Evaluation Committee elected to review only the “Cross Match LScan 1000P” as the default system described throughout the proposal. The Review Committee was unable to coherently review the Cross Match Lite-UE based upon the submittal by Dataworks Plus and, therefore, it was not considered.

The seven members of the Evaluation Committee had a total of 7,000 points (1,000 points each evaluator) to award proposals. The cumulative totals of the Evaluation Committee reflecting the final recommendation is outlined below, with Identix being reviewed most favorably by the Evaluation Committee:

*Evaluation Committee Summary*

<b>Bidder</b>	<b>Total Points</b>
Identix	7,000
Cogent	6,468
Dataworks Plus	5,455
Sagem Morpho	4,887

Individual evaluator assessments are outlined below:

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Evaluation Committee Itemized Summary

<b>Cogent</b>	<b>Point Value</b>	<b>Evaluator 1</b>	<b>Evaluator 2</b>	<b>Evaluator 3</b>	<b>Evaluator 4</b>	<b>Evaluator 5</b>	<b>Evaluator 6</b>	<b>Evaluator 7</b>	<b>TOTAL</b>
Qualification and experience	100	100	100	100	100	90	100	100	690
Technical merit and responsiveness of bid Requirements	200	200	200	200	200	200	200	200	1400
Quality of bidders goods and services	100	100	100	100	100	95	80	100	675
Cost	500	430	430	430	430	430	430	430	3010
Long term cost	100	99	99	99	99	99	99	99	693
<b>Total</b>		<b>929</b>	<b>929</b>	<b>929</b>	<b>929</b>	<b>914</b>	<b>909</b>	<b>929</b>	<b>6468</b>
<b>DataWorks Plus</b>									
Qualification and experience	100	50	100	100	100	50	50	100	550
Technical merit and responsiveness of bid Requirements	200	180	190	200	200	170	200	180	1320
Quality of bidders goods and services	100	100	100	100	100	95	50	100	645
Cost	500	350	350	350	350	350	350	350	2450
Long term cost	100	70	70	70	70	70	70	70	490
<b>Total</b>		<b>750</b>	<b>810</b>	<b>820</b>	<b>820</b>	<b>735</b>	<b>720</b>	<b>800</b>	<b>5455</b>
<b>Identix</b>									
Qualification and experience	100	100	100	100	100	100	100	100	700
Technical merit and responsiveness of bid Requirements	200	200	200	200	200	200	200	200	1400
Quality of bidders goods and services	100	100	100	100	100	100	100	100	700
Cost	500	500	500	500	500	500	500	500	3500
Long term cost	100	100	100	100	100	100	100	100	700
<b>Total</b>		<b>1000</b>	<b>7000</b>						
<b>Sagem Morpho</b>									
Qualification and experience	100	100	100	100	100	95	100	100	695
Technical merit and responsiveness of bid Requirements	200	186	186	186	190	186	200	190	1324
Quality of bidders goods and services	100	100	100	100	100	98	100	100	698
Cost	500	250	250	250	250	250	250	250	1750
Long term cost	100	60	60	60	60	60	60	60	420
<b>Total</b>		<b>696</b>	<b>696</b>	<b>696</b>	<b>700</b>	<b>689</b>	<b>710</b>	<b>700</b>	<b>4887</b>

Evaluation Committee Recommendation: **Identix**



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If you have any questions, please contact me, or Stuart C. Ed, Director of Administrative Services, at 564-7381.

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# CITY OF EL PASO BID TABULATION

BID ITEM: LIVE SCAN ELECTRONIC FINGERPRINT SYSTEM BID DATE: NOVEMBER 14, 2007		BID # 2008-040 DEPARTMENT: POLICE		
	COGENT, INC. (DBA COGENT SYSTEMS, INC.) S. PASADENA, CA	DATAWORKS PLUS, LLC GREENVILLE, SC <small>(LIVESCAN PLUS™ BASED ON THE CROSS MATCH LITE-UE)</small>	DATAWORKS PLUS, LLC GREENVILLE, SC <small>(LIVESCAN PLUS™ BASED ON THE CROSS MATCH LSCAN 1000P)</small>	IDENTIX, AN L-1 IDENTITY SOLUTIONS COMPANY BLOOMINGTON, MN
BASE BID I (PRICING FOR SIX (6) LIVE SCAN DEVICES)	AMOUNT	AMOUNT	AMOUNT	AMOUNT
COST OF SOFTWARE	\$35,750.00	\$21,000.00	\$21,000.00	\$5,250.00
COST OF SPECIFIC HARDWARE (LIST EACH ITEM ON A SEPARATE PAGE)	\$214,500.00 /TOTAL	\$215,923.50 /TOTAL	\$230,923.50 /TOTAL	\$159,600.00 /TOTAL
IMPLEMENTATION COSTS	INCLUDED	\$4,000.00	\$4,000.00	\$4,500.00
PROJECT MANAGEMENT COSTS	INCLUDED	\$2,000.00	\$2,000.00	\$0.00
TRAINING & TESTING COSTS	INCLUDED	\$3,000.00	\$3,000.00	\$4,500.00
CUSTOMIZATION COSTS (IF APPLICABLE)	INCLUDED	INCLUDED	INCLUDED	\$3,000.00
1ST YEAR SUPPORT/MAINTENANCE	INCLUDED	INCLUDED	INCLUDED	\$3,600.00
TOTAL BASE BID I	\$214,500.00 /TOTAL	\$245,923.50 /TOTAL	\$260,923.50 /TOTAL	\$180,450.00 /TOTAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

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APPROVED BY:   
 DATE: 11-15-07

# CITY OF EL PASO BID TABULATION

**BID ITEM: LIVE SCAN ELECTRONIC FINGERPRINT SYSTEM**  
**BID DATE: NOVEMBER 14, 2007**

**BID # 2008-040**  
**DEPARTMENT: POLICE**

	SAGEM MORPHO, INC. TACOMA, WA			
BASE BID I (PRICING FOR SIX (6) LIVE SCAN DEVICES)	AMOUNT			
COST OF SOFTWARE	\$176,890.00			
COST OF SPECIFIC HARDWARE (LIST EACH ITEM ON A SEPARATE PAGE)	\$151,556.00 /TOTAL			
IMPLEMENTATION COSTS	\$10,269.00			
PROJECT MANAGEMENT COSTS	\$13,586.00			
TRAINING & TESTING COSTS	\$10,120.00			
CUSTOMIZATION COSTS (IF APPLICABLE)	\$6,750.00			
1ST YEAR SUPPORT/MAINTENANCE	INCLUDED			
TOTAL BASE BID I	\$369,171.00 /TOTAL			

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

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# CITY OF EL PASO BID TABULATION

**BID ITEM: LIVE SCAN ELECTRONIC FINGERPRINT SYSTEM**  
**BID DATE: NOVEMBER 14, 2007**

**BID # 2008-040**  
**DEPARTMENT: POLICE**

	<b>COGENT, INC.</b> <b>(DBA COGENT SYSTEMS, INC.)</b> <b>S. PASADENA, CA</b>	<b>DATAWORKS PLUS, LLC</b> <b>GREENVILLE, SC</b> <small>(LIVESCAN PLUS™ BASED ON THE CROSS MATCH LITE-UE)</small>	<b>DATAWORKS PLUS, LLC</b> <b>GREENVILLE, SC</b> <small>(LIVESCAN PLUS™ BASED ON THE CROSS MATCH LSCAN 1000P)</small>	<b>IDENTIX, AN L-1 IDENTITY SOLUTIONS COMPANY</b> <b>BLOOMINGTON, MN</b>
BASE BID II	AMOUNT	AMOUNT	AMOUNT	AMOUNT
<b>ADDITIONAL FUTURE COSTS BASE BID II</b> <b>2ND - 5TH YEAR SUPPORT/MAINTENANCE</b>	<b>\$25,203.75</b> /YEAR	<b>\$34,429.32</b> /YEAR	<b>\$36,529.32</b> /YEAR	<b>\$25,200.00</b> /YEAR
	<b>\$100,815.00</b> /TOTAL (4 YEARS)	<small>(BIDDER'S TOTAL: \$37,717.28)</small> <b>\$137,717.28</b> /TOTAL (4 YEARS)	<b>\$146,117.28</b> /TOTAL (4 YEARS)	<b>\$100,800.00</b> /TOTAL (4 YEARS)
<b>OPTIONAL AWARD:</b> <b>6TH - 10TH YEAR SUPPORT/MAINTENANCE</b>	<b>\$30,030.00</b> /YEAR	<b>\$34,429.32</b> /YEAR	<b>\$36,529.32</b> /YEAR	<b>N/A / YEAR</b> <small>IDENTIX AGREES TO EXTEND THE ABOVE MAINTENANCE PRICING UNTIL THE SYSTEMS REACH END OF LIFE (EOL). IDENTIX WILL OFFER MAINTENANCE AND SUPPORT AGREEMENTS 5 YEARS AFTER THE LAST DATE OF MANUFACTURE.</small>
	<b>\$150,150.00</b> /TOTAL (5 YEARS)	<b>\$172,146.60</b> /TOTAL (5 YEARS)	<b>\$182,646.60</b> /TOTAL (5 YEARS)	
<b>OPTION TO PURCHASE ADDITIONAL QUANTITIES: TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXERCISE THE OPTION TO PURCHASE ADDITIONAL QUANTITIES AT THE SAME UNIT PRICES FOR ONE (1) YEAR PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO PURCHASE ADDITIONAL ITEMS, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN.</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<b>PAYMENT TERMS</b>	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	N/A% - 10 DAYS

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

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 DATE: 11-15-07

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# CITY OF EL PASO BID TABULATION

<b>BID ITEM: LIVE SCAN ELECTRONIC FINGERPRINT SYSTEM</b> <b>BID DATE: NOVEMBER 14, 2007</b>		<b>BID # 2008-040</b> <b>DEPARTMENT: POLICE</b>		
	<b>SAGEM MORPHO, INC.</b> <b>TACOMA, WA</b>			
<b>BASE BID II</b>	<b>AMOUNT</b>			
<b>ADDITIONAL FUTURE COSTS BASE BID II</b> <b>2ND - 5TH YEAR SUPPORT/MAINTENANCE</b>	<b>\$40,472.00</b> <b>/YEAR</b>			
	<small>(BIDDER'S TOTAL: \$174,439.00*)</small> <b>\$161,888.00</b> <b>/TOTAL (4 YEARS)</b>	<small>(* PRICE INDEXED BY 5%/YEAR)</small>		
<b>OPTIONAL AWARD:</b> <b>6TH - 10TH YEAR SUPPORT/MAINTENANCE</b>	<b>\$49,194.00</b> <b>/YEAR</b>			
	<small>(BIDDER'S TOTAL: \$271,828.00)</small> <b>\$245,970.00</b> <b>/TOTAL (5 YEARS)</b>	<small>(* PRICE INDEXED BY 5%/YEAR)</small>		
<b>OPTION TO PURCHASE ADDITIONAL QUANTITIES: TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXERCISE THE OPTION TO PURCHASE ADDITIONAL QUANTITIES AT THE SAME UNIT PRICES FOR ONE (1) YEAR PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO PURCHASE ADDITIONAL ITEMS, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN.</b>	<b>YES <input checked="" type="checkbox"/></b> <b>NO <input type="checkbox"/></b>			
<b>PAYMENT TERMS</b>	<b>NET - 30 DAYS</b>			
<b>BIDS SOLICITED:</b>	<b>BIDS RECEIVED:</b>	<b>BIDS LOCAL:</b>	<b>NO BIDS:</b>	

**NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.**

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PRINTRAK  
IRVING TECHNOLOGY CENTER  
9 TECHNOLOGY DR.  
IRVINE, CA 92618

ULTRA SCAN CORP.  
4240 RIDGE LEA ROAD STE. 10  
AMHERST, NY 14226

PRIME-VENDOR, INC.  
4701 WRIGHTSVILLE AVE.  
STE. 211 BUILDING #3  
WILMINGTON, NC 28403-6916

IDENTIX, INC.  
4100 JURUPA STREET SUITE 102  
ONTARIO, CA 91761-1421

PRINTRAK *WTF*  
1250 N. TUSTIN  
ANAHEIM, CA 92807

BIOLINK SOLUTIONS  
511 AVENUE OF THE AMERICAS  
PMB 572  
NEW YORK, NY 10011

CROSS MATCH *20 Bid WTF*  
7542 ESTATE CIRCLE  
PALM BEACH GARDEN, FL 33410

NEC TECHNOLOGIES  
6535 NORTH STATE HIGHWAY 161  
IRVING, TX 75039

SAGEM-MORPHO SEBG  
5301 RISTA PARK BLDG D SUITE 100  
AUSTIN, TX 78727

COGENT  
209 FAIR OAKS AVENUE  
SOUTH PASADENA, CA 91030

ANTHEUS TECHNOLOGY, INC.  
22241 LARKSPUR TRAIL  
BOCA RATON, FL 33433

AFIX TECHNOLOGIES, INC.  
205 N. WALNUT  
PITTSBURG, KS 66762

123 ID *WTF*  
P. O. BOX 14906  
GRAND FORKS, ND 58208

RAYTHEON INFORMATION SOLUTIONS  
12220 SUNRISE VALLEY DRIVE  
RESTON, VA 20191

IDENTIX, INC. *RTS Change of address*  
5600 ROWLAND ROAD  
MINNETONKA, MN 55343

TECHNOIMAGI SECURE DESIGN  
INSTITUTE  
1734 EMERY DRIVE  
ALLISON PARK, PA 15101

BIOSCRYPT *RTS Change of address*  
2101 ROSECRANS AVENUE SUITE 1250  
EL SEGUNDO, CA 90245

FULCRUM BIOMETRICS  
825 W. BITTERS ROAD SUITE 105  
SAN ANTONIO, TX 78216

MOTOROLA INC *RTS Change of address*  
2501 SAN PEDRO NE #202  
ALBUQUERQUE NM 87110

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