

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services

AGENDA DATE: December 8, 2009

CONTACT PERSON NAME AND PHONE NUMBER: Ellen A. Smyth, P.E., Director
(915) 621-6719

DISTRICT(S) AFFECTED: 4 and County of El Paso

Terrence Freiburg, Purchasing Mgr., 541-4313

SUBJECT:

Security Guard services for the El Paso Landfills under Solicitation #2009-259. Recommend award to Ruiz Protection Services, Inc. The proposed amount is \$171,045.00.

BACKGROUND / DISCUSSION:

The proposed security services will be for the McCombs and Clint Landfills for services for after-hours and week-ends to prevent unapproved use of the facilities, illegal dumping and equipment theft.

PRIOR COUNCIL ACTION:

November 14, 2006, the current contract will expire on December 31, 2009 with no option to extend the term of the contract. Current contract will be terminated as the Department has reached the contract amount.

AMOUNT AND SOURCE OF FUNDING:

\$171,045.00 per year. Funding Source: 40403-34010296-502212

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: November 24, 2009

PROJECT: Security Guard Services – El Paso Landfills
SOLICITATION NO: 2009-259
DEPARTMENT: Environmental Services Department
BUDGET NO: 34010296-502212-40403
FUNDING SOURCE: Security Contracts
REPRESENTATIVE DISTRICT(S): 4 and County of El Paso

RECOMMENDATION: Vendor: Ruiz Protective Services
El Paso, Texas
Item: All
Amount: \$171,045.00 estimated annual expenditures

Environmental Services and Financial Services Departments recommend award to the Bidder offering the best value to the City.

This is a thirty-six (36) month requirements type contract for Security Guard Services at the El Paso Landfills effective January 1, 2010. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period from the date of award. No prompt payment discount is offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 26 (21 local)
BIDS RECEIVED- 20
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$513,135.00
Estimated Total 3 yr Expenditures

COUNCIL APPROVED [] / REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: December 8, 2009

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

2009 OCT 27 AM
Dedicated to Outstanding Customer Service for a Better Community

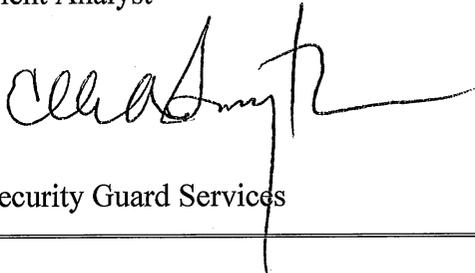
S E R V I C E S O L U T I O N S S U C C E S S

DEPARTMENT

MEMORANDUM



To: Leticia Rivera, Procurement Analyst
Purchasing Department

From: Ellen Smyth, Director 

Date: October 19, 2009

Subject: Solicitation 2009-259, Security Guard Services

Under bid 2009-259, I am recommending awarding the Security Guard Services bid to Ruiz Protective Services at the McCombs and Clint landfills for security services for after-hours and weekends to prevent unapproved use of the facilities, illegal dumping and theft of equipment. We are also submitting the signed Agenda Item Summary Form (RCA form). If you have questions, please contact me at 621-6719 or Kurt Fenstermacher at 621-6892.

Attachments:

1. Agenda Item Summary Form

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

ENVIRONMENTAL SERVICES DEPARTMENT

COMMITTEE SCORE SHEET

SOLICITATION NO: 2009-259

SOLICITATION TITLE: Security Guard Services - El Paso Landfills

	Akal Security, Inc. El Paso, TX	Akal Security, Inc. (alternate offer) El Paso, TX	AlliedBarton Security Services El Paso, TX	Alrod Enterprises, Inc. Petersburg, VA	Applied Operations Security and Investigation Services, Inc. Allen, TX	Blackhawk Security Services, Inc. Houston, TX	Corporate Security Solutions Aga, MI
Estimated Annual Cost # points 70	\$200,340.00 48.01	\$206,482.50 46.58	\$207,035.00 46.46	\$280,725.00 34.26	\$191,180.38 50.31 (w/ 5% discount)	\$137,402.15 70.00 (w/ 6% discount)	\$187,887.50 51.19
Reputation and Quality of Bidder's Service # points 15	10.50	10.50	9.75	10.50	8.25	9.75	10.50
Employee Medical Benefits and Incentives # points 10	2	8	8	6	2	2	6
Past Relationship/Performance with the City # points 5	4	4	4	0	0	0	0
GRAND TOTAL	64.51	69.08	68.21	50.76	60.56	81.75	67.69

	Culpepper & Associates Security Services, Inc. Atlanta, GA	ISIA Houston, TX	Mike Garcia Merchant Security El Paso, TX	Myers Investigative and Security Services, Inc. Dunn, NC	Night Eyes Protective Services Inc. El Paso, TX	Ortiz Security & Patrol San Antonio, TX	Ruiz Protective Services, Inc. El Paso, TX
Estimated Annual Cost w/ discount # points 70	\$530,617.50 18.13	\$623,780.16 15.42	\$178,652.50 53.84	\$222,359.38 43.25	\$149,137.50 64.49	\$251,247.50 38.28	\$171,045.00 56.23
Reputation and Quality of Bidder's Service # points 15	10.50	9.00	10.50	0.00	10.50	9.00	13.50
Employee Medical Benefits and Incentives # points 10	2	0	0	0	6	0	10
Past Relationship/Performance with the City # points 5	0	0	3	0	0	0	4
GRAND TOTAL	30.63	24.42	67.34	43.25	80.99	47.28	83.73

	Ruiz Protective Services, Inc. (alternate offer) El Paso, TX	Security Patrol Management Corp. Inglewood, CA	Sun City Security Service, Inc. El Paso, TX	Trans America Protection Corp. El Paso, TX	Vets Securing America, Inc. San Antonio, TX	Whelan Security Co. El Paso, TX	
Estimated Annual Cost w/ discount # points 70	\$164,745.00 58.38	\$163,180.00 58.94 (w/ .5% discount)	\$169,827.50 56.63	\$149,999.85 64.12 (w/ 1% discount)	\$157,342.50 61.13	\$163,172.50 58.94	
Reputation and Quality of Bidder's Service # points 15	14.00	7.50	6.75	9.00	6.00	6.75	
Employee Medical Benefits and Incentives # points 10	2	2	0	2	8	2	
Past Relationship/Performance with the City # points 5	4	0	0	2	0	0	
GRAND TOTAL	78.38	68.44	63.38	77.12	75.13	67.69	

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS

BID # 2009-259

BID DATE: AUGUST 5, 2009

DEPARTMENT: ENVIRONMENTAL SERVICES

		AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)		AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ALROD ENTERPRISES, INCORPORATED PETERSBURG, VA	
ITEM NO.	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)
1.	UNARMED GUARD SERVICES AT CLINT LANDFILL ESTIMATED 6,000 HOURS PER YEAR	\$12.72	\$76,320.00	\$13.11	\$78,660.00	\$13.26	\$79,560.00	\$17.66	\$105,960.00 <small>(BIDDER'S EST. ANN. AMT.: \$10,596.00)</small>
2.	UNARMED GUARD SERVICES AT MCCOMBS LANDFILL ESTIMATED 8,750 HOURS PER YEAR	\$12.72	\$111,300.00	\$13.11	\$114,712.50	\$13.26	\$116,025.00	\$17.66	\$154,525.00 <small>(BIDDER'S EST. ANN. AMT.: \$154,701.60)</small>
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES AS NEEDED BASIS ESTIMATED 1,000 HOURS PER YEAR	\$12.72	\$12,720.00	\$13.11	\$13,110.00	\$11.45	\$11,450.00	\$20.24	\$20,240.00
GRAND TOTAL (1 - 3):		\$200,340.00		\$206,482.50		\$207,035.00		\$280,725.00	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Is/

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS			BID # 2009-259	
BID DATE: AUGUST 5, 2009			DEPARTMENT: ENVIRONMENTAL SERVICES	
	AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)	AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)	ALLIEDBARTON SECURITY SERVICES EL PASO, TX	ALROD ENTERPRISES, INCORPORATED PETERSBURG, VA
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	PAGE WITH PAYMENT TERMS WAS NOT SUBMITTED WITH BID
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	PAGE WITH BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD WAS NOT SUBMITTED WITH BID

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: /s/

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS

BID # 2009-259

BID DATE: AUGUST 5, 2009

DEPARTMENT: ENVIRONMENTAL SERVICES

		APPLIED OPERATIONS SECURITY AND INVESTIGATION SERVICES, INC. ALLEN, TX		BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX		CORPORATE SECURITY SOLUTIONS ADA, MI		CULPEPPER & ASSOCIATES SECURITY SERVICES, INC. ATLANTA, GA	
ITEM NO.	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)
1.	UNARMED GUARD SERVICES AT CLINT LANDFILL ESTIMATED 6,000 HOURS PER YEAR	\$13.35	\$80,100.00	\$9.23	\$55,380.00	\$11.45	\$68,700.00	\$33.69	\$202,140.00
2.	UNARMED GUARD SERVICES AT MCCOMBS LANDFILL ESTIMATED 8,750 HOURS PER YEAR	\$12.75	\$111,562.50	\$9.31	\$81,462.50	\$11.45	\$100,187.50	\$33.69	\$294,787.50
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES AS NEEDED BASIS ESTIMATED 1,000 HOURS PER YEAR	\$9.58	\$9,580.00	\$9.33	\$9,330.00	\$19.00	\$19,000.00	\$33.69	\$33,690.00
GRAND TOTAL (1 - 3):		\$201,242.50		\$146,172.50		\$187,887.50		\$530,617.50	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: /s/

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS BID DATE: AUGUST 5, 2009		BID # 2009-259 DEPARTMENT: ENVIRONMENTAL SERVICES		
	APPLIED OPERATIONS SECURITY AND INVESTIGATION SERVICES, INC. ALLEN, TX	BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX	CORPORATE SECURITY SOLUTIONS ADA, MI	CULPEPPER & ASSOCIATES SECURITY SERVICES, INC. ATLANTA, GA
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	NONE STATED <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>
PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	5% - 10 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	6% - 10 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	NET - 30 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	NET - 30 DAYS YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: lsj

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS

BID # 2009-259

BID DATE: AUGUST 5, 2009

DEPARTMENT: ENVIRONMENTAL SERVICES

		ISIA HOUSTON, TX		MIKE GARCIA MERCHANT SECURITY EL PASO, TX		MYERS INVESTIGATIVE AND SECURITY SERVICES, INC. DUNN, NC		NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX	
ITEM NO.	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)
1.	UNARMED GUARD SERVICES AT CLINT LANDFILL ESTIMATED 6,000 HOURS PER YEAR	PRICES WERE SUBMITTED ON A SEPARATE SHEET		\$11.81	\$70,860.00	\$14.75	\$88,500.00	\$9.45	\$56,700.00
2.	UNARMED GUARD SERVICES AT MCCOMBS LANDFILL ESTIMATED 8,750 HOURS PER YEAR			\$11.07	\$96,862.50	\$14.75	\$129,062.50	\$9.45	\$82,687.50
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES AS NEEDED BASIS ESTIMATED 1,000 HOURS PER YEAR			\$10.93	\$10,930.00	\$16.50	\$16,500.00	\$9.75	\$9,750.00
GRAND TOTAL (1 - 3):			\$623,780.16		\$178,652.50		\$234,062.50		\$149,137.50

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Isi

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS		BID # 2009-259		
BID DATE: AUGUST 5, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES		
	ISIA HOUSTON, TX	MIKE GARCIA MERCHANT SECURITY EL PASO, TX	MYERS INVESTIGATIVE AND SECURITY SERVICES, INC. DUNN, NC	NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	NONE STATED <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NONE STATED	NET - 30 DAYS	.50% - 10 DAYS / .25% - 20 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	NONE STATED	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Isi

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS		BID # 2009-259							
BID DATE: AUGUST 5, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES							
		ORTIZ SECURITY & PATROL SAN ANTONIO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ALTERNATE ORIGINAL)		SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA	
ITEM NO.	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)
1.	UNARMED GUARD SERVICES AT CLINT LANDFILL ESTIMATED 6,000 HOURS PER YEAR	\$15.89 (\$23.84 HOLIDAY RATE)	\$95,340.00 (PLUS HOLIDAY RATE)	\$10.86	\$65,160.00	\$10.46	\$62,760.00	\$10.40	\$62,400.00
2.	UNARMED GUARD SERVICES AT MCCOMBS LANDFILL ESTIMATED 8,750 HOURS PER YEAR	\$15.89 (\$23.84 HOLIDAY RATE)	\$139,037.50 (PLUS HOLIDAY RATE) (BIDDER'S EST. ANN. AMT.: \$133,031.50)	\$10.86	\$95,025.00	\$10.46	\$91,525.00	\$10.40	\$91,000.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES AS NEEDED BASIS ESTIMATED 1,000 HOURS PER YEAR	\$16.87 (\$25.31 HOLIDAY RATE)	\$16,870.00 (PLUS HOLIDAY RATE)	\$10.86	\$10,860.00	\$10.46	\$10,460.00	\$10.60	\$10,600.00
GRAND TOTAL (1 - 3):		\$251,247.50		\$171,045.00		\$164,745.00		\$164,000.00	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: isl

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS		BID # 2009-259		
BID DATE: AUGUST 5, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES		
	ORTIZ SECURITY & PATROL SAN ANTONIO, TX	RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX	RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ALTERNATE ORIGINAL)	SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	100% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	.5 OF 1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

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APPROVED BY: isl

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS		BID # 2009-259							
BID DATE: AUGUST 5, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES							
		SUN CITY SECURITY SERVICE, INC. EL PASO, TX		TRANS AMERICA PROTECTION CORPORATION EL PASO, TX		VETS SECURING AMERICA, INC. SAN ANTONIO, TX		WHELAN SECURITY, CO. EL PASO, TX	
ITEM NO.	DESCRIPTION	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)	HOURLY RATE	EST. ANN. AMT. (HRLY. RATE X EST. ANN. HRS.)
1.	UNARMED GUARD SERVICES AT CLINT LANDFILL ESTIMATED 6,000 HOURS PER YEAR	\$10.77	\$64,620.00	\$9.62	\$57,720.00	\$9.99	\$59,940.00	\$9.91	\$59,460.00
2.	UNARMED GUARD SERVICES AT MCCOMBS LANDFILL ESTIMATED 8,750 HOURS PER YEAR	\$10.77	\$94,237.50	\$9.62	\$84,175.00	\$9.99	\$87,412.50	\$9.91	\$86,712.50 <small>(BIDDER'S EST. ANN. AMT.: \$86,712.00)</small>
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES AS NEEDED BASIS ESTIMATED 1,000 HOURS PER YEAR	\$10.97	\$10,970.00	\$9.62	\$9,620.00	\$9.99	\$9,990.00	\$17.00	\$17,000.00
GRAND TOTAL (1 - 3):		\$169,827.50		\$151,515.00		\$157,342.50		\$163,172.50	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: / /

DATE: 9/8/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - EL PASO LANDFILLS		BID # 2009-259		
BID DATE: AUGUST 5, 2009		DEPARTMENT: ENVIRONMENTAL SERVICES		
	SUN CITY SECURITY SERVICE, INC. EL PASO, TX	TRANS AMERICA PROTECTION CORPORATION EL PASO, TX	VETS SECURING AMERICA, INC. SAN ANTONIO, TX	WHELAN SECURITY, CO. EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDS SOLICITED: 26	BIDS RECEIVED: 20	BIDS LOCAL: 21		NO BIDS: 0

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: /s/

DATE: 9/8/09

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



Memorandum

TO: Mr. Terry Frieburg, Purchasing Manager

FROM: Mrs. Carmen Arrieta-Candelaria
Chief Financial Officer

DATE: December 7, 2009

RE: Security Contracts – Citywide

After the Environmental Services' recommendation from Ruiz Protective Services was submitted with the recommendation of Ruiz Protective Services, I reviewed all of the City's security contracts and determined the following:

- Ruiz Protective Services (Ruiz) currently has 56.46% of the awarded contracts citywide in value amount and 7 out of the 12 contracts. With this award, Ruiz will have 61.10% of the contracts in value and 8 out of 12, or 67% of the contracts in number.
- Ruiz bid \$10.86 per hour which is a 21% increase in the costs from the prior incumbent, Whelan Security, Co. It was noted that all bidders were higher than the current rates of \$8.00 and \$9.00 that the City had been paying. An increase in the prices was anticipated due to the increase in the minimum wage that was implemented in July 2009. Ruiz was \$1.63 higher than the lowest respondent, Blackhawk Security out of Houston, Texas. Since Ruiz' price was less than the highest average price submitted (ranking 7 out of the 20, from lowest to highest), it was not considered to be an unreasonable amount.
- Given that this is a best value, other factors were considered. Ruiz provides 100% payment of the medical premiums as well as has had considerable experienced with other City contracts.

I have attached a detailed worksheet outlining Citywide security services as well as a worksheet calculating the average of each category of services.

Given the above, it is my opinion that this is an appropriate recommendation and should move forward to council for award.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

FINANCIAL SERVICES DEPARTMENT

Armed or Non-Armed	Average Cost/Hr	Armed		Unarmed	
		Armed	Supervisor	Unarmed	Supervisor
Armed Guards for Manned Guard Posts and Unarmed Security Guard Inspector and Armed Rover Vehicle Inspector/ Armed Rover Supervisor	\$11.14/\$14.82	11.14	14.82		11.14
Unarmed Commission Security Services/Unarmed Commission Security Marked Patrol Car/Armed Commission Security	\$9.30/\$15.90/\$11.65	11.65		9.30	15.90
Armed Guards with two- way radios	\$10.39	10.39			
Armed Guards at All Bridges	\$8.77	8.77			
Armed Services at Tillman/ Armed Services at Tillman (adjusted for New Minimum Wage/ Armed Services for Admin/Armed Services for Admin (Adjusted for New Minimum Wage)	\$10.04/\$10.55/\$10.04/ \$10.55	10.30			
Unarmed services at Fire Department	\$7.84			7.84	
Armed Guards at Union Depot, Unarmed Guard as needed, Armed Rover from 11 p.m. - 4 a.m. 24/7 (second rate for minimum wage increase)	\$9.44 and \$10.30	9.44	10.30		
Armed Guard Services for Overland; Armed Guard for Metal; Armed Guard for Bailiff Services; Unarmed Guard Services for Prisoner Transport Services	\$9.93	9.93		9.93	
Armed Guard at City Hall/On-site Supervisor/Additional Temporary Armed as needed	\$10.17/\$11.09/\$10.17	10.17	11.09		
Unarmed Guard for Police Impound Lot; Parts 1A and 1B	\$9.48/\$10.33			9.91	
Unarmed Guard Services for All Operations/Supervisor Services	\$9.78/\$10.69			9.78	10.69
Unarmed Guards at Various Transfer Stations/Upon Request Armed Guards	\$10.86	10.86		10.86	
	Totals	92.65	36.21	57.62	37.73
	Average	10.29	12.07	9.60	12.58

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE
350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE
SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL
SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY
SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY - US SECURITY
ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL SECURITY
SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

U-B SAFE SECURITY ASSOCIATES
5217 JESSICA STREET
EL PASO, TX 79932

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

MAGIC K9 SECURITY
3809 PERA AVENUE
EL PASO, TX 79905

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE
SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION
INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES
USA, INC.
1155 WESTMORELAND DRIVE SUITE
201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

TRANS AMERICA PROTECTION
CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHESIVE SECURITY
SERVICE, INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

ASEZ INC DBA STERLING SECURITY
1716 S SAN MARCOS STE 120
SAN ANTONIO, TX 78207-7050

All Phase Security, Inc.
Attn: Rene Ortiz
2959 Promenade Street Suite 200
West Sacramento, Ca 95691