

DATE: 12/04/2012

TO: City Clerk

FROM: Representative Steve Ortega

ADDRESS: 2 Civic Center Plaza 10<sup>th</sup> Floor, El Paso, TX TELEPHONE (915) 541-4124

Please place the following item on the (Check one): CONSENT XXX REGULAR \_\_\_\_\_

Agenda for the Council Meeting of December 11, 2012

Appointment of James L. Graham to the Open Space Advisory Board by Representative Steve

Item should read as follows: Ortega, District 7.

**Please note: Mr. Graham will be serving an unexpired term to fill the vacancy left by Kevin von Finger, who passed away recently.**

**BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM**

NAME OF BOARD/COMMITTEE/COMMISSION: Open Space Advisory Board

NOMINATED BY: Rep. Steve Ortega DISTRICT: 7

NAME OF APPOINTEE James L. Graham  
(Please verify correct spelling of name)

E-MAIL ADDRESS: \_\_\_\_\_

BUSINESS ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

CITY: El Paso ST: TX ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: \_\_\_\_\_ NO X

**IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE:**

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: Kevin von Finger

EXPIRATION DATE OF INCUMBENT: 06/30/2013

EXPIRATION DATE OF INCUMBENT: Member passed away

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: \_\_\_\_\_  
RESIGNED \_\_\_\_\_  
REMOVED \_\_\_\_\_

DATE OF APPOINTMENT: 12/11/2012

TERM BEGINS ON : 06/23/2009

EXPIRATION DATE OF NEW APPOINTEE: 06/30/2013

PLEASE CHECK ONE OF THE FOLLOWING: 1<sup>st</sup> TERM: \_\_\_\_\_

2<sup>nd</sup> TERM: \_\_\_\_\_

UNEXPIRED TERM: X

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PERSONAL

Born: March 1, 1947  
Evanston, Illinois

Family: Married to Linda Carrillo Graham 36 years and father of two adult children.

EDUCATION

1966 to 1970	Stephen F. Austin State University Nacogdoches, Texas	Bachelor of Science Business Administration
1963 to 1966	Lamar Senior High School Houston, Texas	High School Diploma

PROFESSIONAL EXPERIENCE

Feb. 2011	Retired.
Sep. 2000 to Feb. 2011	Framerica Corporation Yaphank, NY National Sales (Manufacturer's Representative) Responsible for a seven state territory calling on distributors of picture frame moulding and wholesalers of framed art.
Aug. 1993 to Aug. 2000	T.I. Industries Lexington, NC Regional Account Executive (Manufacturer's Representative) Responsible for a 12 state territory calling on wholesale distributors and mass merchandisers in the Art and Framing Industry. Built sales from \$ 588,000 to 3.1 million. Introduced the use of laptop computers and e-mail to the sales staff. Pioneered a "pull through marketing" program in support of distributors.
Jan. 1993 to Jul. 1993	La Promesa D.b.a. Stewart Moulding & Frame San Diego, CA Sales Manager Assisted new ownership in opening new warehouses and moving of company headquarters. Strengthened sales force during ownership transition.

Nov. 1990      Stewart Moulding & Frame      El Paso, TX  
To Dec. 1992      General Manager  
Responsible for management of \$ 5.2 million dollar picture frame sales and distribution division of Southwest Moulding. Seventeen employees. Built sales to record levels while improving employee working conditions and moral.

1987 to 1990      Stewart Moulding & Frame      El Paso, TX  
Regional Sales Representative  
Built sales from \$ 350,000 to company's first million-dollar territory.

1985 to 1987      Sales Manager of Deluxe American Moulding (part time duties) and self employed D.b.a. Southwest Framers Supply, an independent sales representative to the Art and Picture Framing Industry. El Paso, TX

1984              Vice President, Sales of Genesis Inc., manufacturer of wood picture frame moulding D.b.a. Deluxe American Moulding.      Canutillo, TX

1980 to 1984      Agent, Connecticut Mutual Insurance      El Paso, TX  
Member of Million Dollar Round Table  
Junior Agent of the Year 1981, 1982 and 1983

1971 to 1980      Officer, US Army Transportation Corps  
Highest rank; Captain  
Decorations: National Defense Service Metal; Vietnam Service Metal; Vietnam Campaign Metal; Army Commendation Metal with Oak Leaf Cluster; Parachutist Badge; German Military Achievement Badge

1970 to 1971      Salesman, Tipton Ford      Nacogdoches, TX

OTHER INTERESTS; Golf, Softball and Fishing.

REFERENCES; furnished on request.