

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services - Fleet Division

**AGENDA DATE:** December 13, 2011

**CONTACT PERSON/PHONE:** Stuart Ed – Director, General Services - Fleet Division (915) 621-6822  
Bruce D. Collins - Purchasing Manager – Financial Services (915) 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Approve purchase order to Wagner Equipment Company for the purchase of one (1) landfill dozer as specified in Solicitation 2012-023.

Landfill dozer \$647,320.00

Optional equipment \$8,670.00

Total purchase is for \$655,990.00.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above bid. Wagner Equipment Company was the most, responsive, responsible bidder. The city currently owns other heavy equipment that operates in the same capacity. The approval of this purchase would allow the Environmental Services Department to process waste in landfills more efficiently while keeping compliant with state environmental guidelines and procedures. The new equipment will replace a dozer that has met its life expectancy. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved similar purchase of dozer on August 25, 2009.

**SELECTION SUMMARY:**

This solicitation was advertised on November 8, 2011 and November 15, 2011, and opened on November 23, 2011. On November 8, 2011, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purmail) notification was sent out. Fourteen local (14) bidders were solicited and two local bidders responded.

**AMOUNT AND SOURCE OF FUNDING:**

Department: Environmental Services Department - Landfill

Amount: \$655,990.00

Funds Available: 34010296-40499-508029-PSWM0017- ESD, Heavy Off Road Equipment

Funds Source: Environmental Services Department, Heavy Off Road Equipment

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A.

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

*Information copy to appropriate Deputy City Manager*

**COUNCIL PROJECT FORM  
(ONE-TIME BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **DECEMBER 13, 2011**.

Discussion and action for the award of Solicitation No. 2012-023 (Landfill Dozer) to Wagner Equipment Company for a total of \$655,990.00.

Department:	General Services – Fleet Division
Award to:	Wagner Equipment Company El Paso, TX
Item(s):	Item 1, O-1
Option:	Option to Purchase Additional Quantity within 90 days of Award
Payment Terms:	Net 30
Total Award;	\$655,990.00
Account:	34010296-40499-508029-PSWM0017-ESD, Heavy Off Road Equipment
Funding Source:	Environmental Services Department, Heavy Off Road Equipment
District(s):	All

This is a Best Value, unit price contract.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated to Wagner Equipment Company, the responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Tom Growney Equipment, Inc. took exceptions to the engine and transmission specifications and their bid was deemed non-responsive.

# COMMITTEE SCORE SHEET

**BID NO.:** 2012-023  
**BID TITLE:** LANDFILL DOZER  
 GENERAL SERVICES DEPARTMENT

	<b>TOM GROWNER EQUIPMENT, Inc.</b>	<b>WAGNER EQUIPMENT CO.</b>		
	<b>EL PASO, TX</b>	<b>EL PASO, TX</b>		
<b>Cost</b> (# points/percent max) <b>60</b>	\$533,415.52 60.00	\$647,320.00 49.44		
<b>Reputation &amp; Quality of the Bidder's Services</b> (# points/percent max) <b>25</b>	23.00	24.00		
<b>Bidder's Operational Information</b> Employs a Minimum of Ten Employees <b>5</b>	5.00	5.00		
<b>Total Hours Open for Repairs per week</b> <b>5</b>	5.00	5.00		
<b>Past Performance</b> (# points/percent max) <b>5</b>	2.00	2.00		
<b>GRAND TOTAL</b> <b>100</b> (100 points/percent max)	<b>95.00</b>	<b>85.44</b>		



Bid Opening Date: November 23, 2011

Project Name: Landfill Dozer

Solicitation #: 2012-023

Department: General Services- Fleet

			TOM GROWNEY EQUIPMENT, INC. EL PASO, TX		WAGNER EQUIPMENT CO. EL PASO, TX			
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	1 EACH	LANDFILL DOZER (80,000 + LBS) <small>(UNIT PRICE MUST INCLUDE ALL S/H &amp; DELIVERY CHARGES)</small>	\$533,415.52	\$533,415.52	\$647,320.00	\$647,320.00	\$0.00	\$0.00
MANUFACTURER			JOHN DEERE		CATERPILLAR			
MODEL NUMBER			1050J WH		D8T			
OPTIONAL ITEMS FOR ITEM 1 ABOVE			(SUBJECT TO AVAILABILITY OF FUNDS)					
			TOTAL PRICE		TOTAL PRICE		TOTAL PRICE	
O-1.		AUTOMATIC CENTRAL LUBRICATION SYSTEM	\$6,989.24		\$8,670.00 (LINCOLN QUICK LUBE)		\$0.00	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE:

11/28/2011



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 23, 2011

Project Name: Landfill Dozer

Solicitation #: 2012-023

Department: General Services- Fleet

	TOM GROWNEY EQUIPMENT, INC. EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX	
<u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. THREE-HUNDRED, SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET 30 DAYS</b>	<b>NET 30 DAYS</b>	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive calendar days	120	120	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED:</b> 24	<b>BIDS RECEIVED:</b> 2	<b>BIDS LOCAL:</b> 14	<b>NO BIDS:</b> 0

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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APPROVED BY: \_\_\_\_\_

DATE: 4/28/2011

4/28/2011

KAMSON  
11501 CHITO SAMANIEGO DRIVE  
EL PASO, TX 79936

SUNSTATE EQUIPMENT  
8660 CASTNER DRIVE  
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT  
11323 ROJAS DRIVE  
EL PASO, TX 79936

RUSH TRUCK CENTER  
12253 GATEWAY WEST  
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY  
1342 LOMALAND DRIVE  
EL PASO, TX 79935

TEXAS EQUIPMENT CO.  
ATTN: ERNESTO ESPARZA  
18770 ALAMEDA AVE  
P. O. BOX 140  
TORNILLO, TX 79853

NUECES POWER EQUIPMENT  
ATTN: GILBERT SAENZ  
410 S. COTTON  
EL PASO, TX 79901

NEW HOLLAND EQUIPMENT  
9820 N. LOOP DRIVE  
EL PASO, TX 79907

SIERRA MACHINERY INC  
939 HAWKINGS BLVD.  
EL PASO, TX 79915

BORDER MANCHINERY  
1710 E. PAISANO DRIVE  
EL PASO, TX 79901

PRIME EQUIPMENT  
6914 GATEWAY EAST BLVD  
EL PASO, TX 79915

CJC EQUIPMENT  
P. O. BOX 1154  
SONORA, TX 76950

ROAD MACHINERY COMPANY  
ATTN: WESLEY KOLSTER  
1181 BURGANDY STREET  
EL PASO, TX 79907

RUST TRACTOR COMPANY  
10501 DYER STREET  
EL PASO, TX 79914

WAGNER EQUIPMENT  
ATTN: GILBERT SAENZ  
10501 DYER STREET  
EL PASO, TX 79924

ASCO  
ASSOCIATED SUPPLY CO. INC.  
3412 KERMIT HWY  
ODESSA, TX 79764

COOPER EQUIPMENT  
ATTN: GEORGE COOPER  
17474 JUDSON ROAD  
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL  
830 PENDALE ROAD  
EL PASO, TX 79907

NUECES POWER EQUIPMENT  
4501 U.S. HWY 59 NORTH  
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC  
12320 S. MAIN STREET  
HOUSTON, TX 77235-5068

ELLEN EQUIPMENT  
18000 E. 22<sup>ND</sup> AVENUE  
AURORA, CO 80011-3512

TEREX  
200 NYALA FARM ROAD  
WESTPORT, CT 06880

BOMAG AMERICAS, INC  
2000 KENTVILLE ROAD  
KEWANEE, IL 61443

WARREN CAT  
3601 S. TREADAWAY BLVD ABILENE,  
TX 79602