

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Department of Transportation

**AGENDA DATE:** December 14, 2010

**CONTACT PERSON NAME AND PHONE NUMBER:** Daryl W. Cole, Director 621-6750  
Bruce D. Collins, Purchasing Manager,

**DISTRICT(S) AFFECTED:** ALL 541-4313

**SUBJECT:**

Award Bid Solicitation No. 2010-270 Reflective Sheeting.

**BACKGROUND / DISCUSSION:**

We have reviewed the above-subject bid and we recommend that the contract be awarded to **3M Company**. For contract management we recommend award of all items to 3M Company as the most responsive and responsible bidder meeting specifications, for an estimated annual amount of **\$150,000**. **Contract is for a term of 36 months (3 years). Total contract amount \$450,000.**

The contractor does not offer the City the option to extend.

**PRIOR COUNCIL ACTION:**

n/a

**AMOUNT AND SOURCE OF FUNDING:**

Funding source(s) is/are:

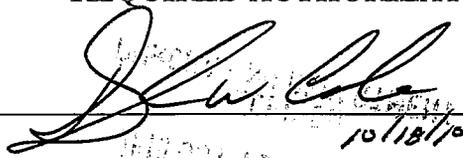
32010287 – 503122 – 01101 – 32000 General Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
10/18/10

Cc: Jane Shang, Deputy City Manager Mobility Services



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION			
1.	SHEETING, PRESSURE SENSITIVE (TXDOT TYPE E)	NET <input checked="" type="checkbox"/> OR - ___% DISCOUNT <input type="checkbox"/> OR + ___% MARK-UP <input type="checkbox"/>	NONE STATED NET <input type="checkbox"/> OR - ___% DISCOUNT <input type="checkbox"/> OR + ___% MARK-UP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> OR - ___% DISCOUNT <input type="checkbox"/> OR + ___% MARK-UP <input type="checkbox"/>
PRICE LIST OR CATALOG		<u>3M #3923</u>	<u>NONE STATED</u>	<u>AVERY</u>
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____		<u>N/A</u>	<u>NONE STATED</u>	<u>2010</u>
Dated _____		<u>NONE STATED</u>	<u>NONE STATED</u>	<u>APR. 4, 2010</u>
TYPE OF PRICE LIST:			<u>NONE STATED</u>	
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <u>MFG.</u>	<input type="checkbox"/>	<input type="checkbox"/>

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Alouwa*

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
2.	SHEETING, PRESSURE SENSITIVE (ASTM TYPE II)	NET <input type="checkbox"/> OR - 28.8% DISCOUNT <input checked="" type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>	NONE STATED NET <input type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>
PRICE LIST OR CATALOG		<u>3M #4083</u>	<u>NONE STATED</u>	<u>AVERY</u>
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____		<u>2010 CATALOG</u>	<u>NONE STATED</u>	<u>2010</u>
Dated _____		<u>2-1-2010</u>	<u>NONE STATED</u>	<u>4-4-10</u>
TYPE OF PRICE LIST:		NONE STATED		
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> MFG.	<input type="checkbox"/>	<input type="checkbox"/>

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APPROVED BY: \_\_\_\_\_

L. Rivera

DATE: \_\_\_\_\_

10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET <input type="checkbox"/> OR	NET <input type="checkbox"/> OR	NET <input checked="" type="checkbox"/> OR
3.	TRANSPARENT ELECTRONICALLY CUTTABLE FILM - ACRYLIC	- 38.4% DISCOUNT <input checked="" type="checkbox"/> OR	- 16% DISCOUNT <input checked="" type="checkbox"/> OR	- ____% DISCOUNT <input type="checkbox"/> OR
		+ ____% MARK-UP <input type="checkbox"/>	+ ____% MARK-UP <input type="checkbox"/>	+ ____% MARK-UP <input type="checkbox"/>
	PRICE LIST OR CATALOG	<u>3M #1170</u>	<u>NIKKALITE BRAND</u>	<u>AVERY</u>
	(Note: Manufacturer or Brand Name, as applicable)			
	List Number _____	<u>2010 CATALOG</u>	<u>N/A</u>	<u>2010</u>
	Dated _____	<u>2-1-2010</u>	<u>9-7-05</u>	<u>4-4-10</u>
	TYPE OF PRICE LIST:			
	WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	DEALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	OTHER _____	<input checked="" type="checkbox"/> <u>MFG.</u>	<input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> _____

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APPROVED BY: \_\_\_\_\_

[Signature]

DATE: \_\_\_\_\_

10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
4.	TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM STANDARD	NET <input type="checkbox"/> OR - 22.5% DISCOUNT <input checked="" type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>	NET <input type="checkbox"/> OR - 26% DISCOUNT <input checked="" type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>
	PRICE LIST OR CATALOG  (Note: Manufacturer or Brand Name, as applicable)	<u>3M #1150</u>	<u>NIKKALITE BRAND</u>	<u>AVERY</u>
	List Number _____	<u>2010 CATALOG</u>	<u>N/A</u>	<u>2010</u>
Dated _____	<u>2-1-2010</u>	<u>9-7-05</u>	<u>4-4-10</u>	
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <b>MFG.</b>	<input checked="" type="checkbox"/> <b>MANUFACTURER</b>	<input type="checkbox"/> _____

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APPROVED BY: *LR*

DATE: 10/5/2010



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Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET <input type="checkbox"/> OR	NET <input type="checkbox"/> OR	NET <input checked="" type="checkbox"/> OR
5.	TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM PREMIUM	- 9.5% DISCOUNT <input checked="" type="checkbox"/> OR	- 17% DISCOUNT <input checked="" type="checkbox"/> OR	- ____% DISCOUNT <input type="checkbox"/> OR
		+ ____% MARK-UP <input type="checkbox"/>	+ ____% MARK-UP <input type="checkbox"/>	+ ____% MARK-UP <input type="checkbox"/>
PRICE LIST OR CATALOG		<u>3M #1160</u>	<u>NIKKALITE BRAND</u>	<u>AVERY</u>
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____		<u>2010 CATALOG</u>	<u>N/A</u>	<u>2010</u>
Dated _____		<u>2-1-2010</u>	<u>9-7-05</u>	<u>4-4-10</u>
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <b>MFG.</b>	<input checked="" type="checkbox"/> <b>MANUFACTURER</b>	<input type="checkbox"/> _____

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APPROVED BY: \_\_\_\_\_

*J. Rivera*

DATE: 10/5/2010



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	3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
<b>PART A: PRICE LIST PRICING</b>			
ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR	
6.	PRESPACING TAPE	NET <input type="checkbox"/> OR - 32% DISCOUNT <input checked="" type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>	NONE STATED NET <input type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>
PRICE LIST OR CATALOG		<u>3M SCPS-2</u>	<u>NONE STATED</u>
(Note: Manufacturer or Brand Name, as applicable)			<u>AVERY</u>
List Number _____		<u>2010 CATALOG</u>	<u>NONE STATED</u>
Dated _____		<u>2-1-2010</u>	<u>NONE STATED</u>
TYPE OF PRICE LIST:		<u>NONE STATED</u>	
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____	<input checked="" type="checkbox"/> <u>MFG.</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

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APPROVED BY: *[Signature]*

DATE: 10/5/2010



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		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
ITEM NO.	PART B: SAMPLE PRICING			
1.	DESCRIPTION:	TYPE C HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	3M COMPANY		AVERY 6500
	BIDDER PART NUMBER:	3930		NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$900.00	NO BID	\$922.50
	CITY'S COST (after Discount or Mark-up):	\$589.50	NO BID	\$549.00
2.	DESCRIPTION:	TYPE C HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED, PRESSURE SENSITIVE, 30 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	3M COMPANY		AVERY 6500
	BIDDER PART NUMBER:	3930		NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$750.00	NO BID	\$768.75
	CITY'S COST (after Discount or Mark-up):	\$491.25	NO BID	\$457.50
3.	DESCRIPTION:	TYPE E MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	3M COMPANY		AVERY 7513
	BIDDER PART NUMBER:	3923		NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$1,305.00	NO BID	\$2,525.50
	CITY'S COST (after Discount or Mark-up):	\$1,305.00	NO BID	\$1,561.50
4.	DESCRIPTION:	ASTM II MICROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	3M COMPANY	NONE STATED	AVERY 11513
	BIDDER PART NUMBER:	4083	NONE STATED	NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$2,578.50	NONE STATED	\$2,800.00
	CITY'S COST (after Discount or Mark-up):	\$1,836.00	NONE STATED	\$1,737.00

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APPROVED BY:                     *Arreola*                    

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		3M COMPANY ST. PAUL, MN	NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO	OSBURN ASSOCIATES, INC. LOGAN, OH
ITEM NO.	PART B: SAMPLE PRICING			
5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS ACRYLIC		
	MANUFACTURER PART NUMBER:	3M COMPANY	108PA	AVERY OL2007
	BIDDER PART NUMBER:	1177NP	108PA	NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$621.00	\$495.00	\$792.00
	CITY'S COST (after Discount or Mark-up):	\$382.50	\$414.00	\$499.50
6.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED, PRESSURE SENSITIVE, 30 IN X 50 YDS ACRYLIC		
	MANUFACTURER PART NUMBER:	3M COMPANY	105PA	AVERY OL2002
	BIDDER PART NUMBER:	1172NP	105PA	NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$517.50	\$412.50	\$660.00
	CITY'S COST (after Discount or Mark-up):	\$318.75	\$345.00	\$416.25
7.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, CLEAR COLOR, PRESSURE SENSITIVE, 30 IN X 50 YDS (STANDARD)		
	MANUFACTURER PART NUMBER:	3M COMPANY	A-142	AVERY OL2000
	BIDDER PART NUMBER:	1150	A-142	NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$483.75	\$468.75	\$660.00
	CITY'S COST (after Discount or Mark-up):	\$375.00	\$345.00	\$416.25
8.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, CLEAR COLOR, PRESSURE SENSITIVE, 30 IN X 50 YDS (PREMIUM)		
	MANUFACTURER PART NUMBER:	3M COMPANY	EF-40801	AVERY OL1000
	BIDDER PART NUMBER:	1160	EF-40801	NONE STATED
	PRICE LIST COST (before Discount or Mark-up):	\$828.75	\$750.00	\$806.25
	CITY'S COST (after Discount or Mark-up):	\$750.00	\$618.75	\$517.50

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APPROVED BY: \_\_\_\_\_

LRUSA

DATE: \_\_\_\_\_

10/5/2010



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

	<b>3M COMPANY ST. PAUL, MN</b>	<b>NIPPON CARBIDE INDUSTRIES USA INC. SANTA FE SPRINGS, CO</b>	<b>OSBURN ASSOCIATES, INC. LOGAN, OH</b>
<b>ITEM NO.</b>	<b>PART B: SAMPLE PRICING</b>		
<b>9.</b>	<b>PRESPACING TAPE, 36 IN X 100 YDS</b>		
	<b>3M COMPANY</b>		<b>AVERY 2136</b>
<b>DESCRIPTION:</b>			
<b>MANUFACTURER PART NUMBER:</b>	<b>SCPS-2</b>		<b>NONE STATED</b>
<b>BIDDER PART NUMBER:</b>		<b>NO BID</b>	<b>\$140.00</b>
<b>PRICE LIST COST (before Discount or Mark-up):</b>	<b>\$173.34</b>	<b>NO BID</b>	<b>\$97.00</b>
<b>CITY'S COST (after Discount or Mark-up):</b>	<b>\$117.81</b>	<b>NO BID</b>	
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>2% - 10 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within consecutive calendar days	<b>10</b>	<b>30</b>	<b>10</b>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

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APPROVED BY: \_\_\_\_\_

[Signature]

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
1	SHEETING, PRESSURE SENSITIVE (TXDOT TYPE E)	NET 30 <input checked="" type="checkbox"/> OR		
		- ____% DISCOUNT <input type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG				
_____		<u>3M</u>		
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____		<u>N/A</u>		
Dated _____		<u>9-13</u>		
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input checked="" type="checkbox"/>		
JOBBER		<input type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: *J. Roura*

DATE: 10/5/2010



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX			
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM NO.</b>	<b>DESCRIPTION</b>				
2.	SHEETING, PRESSURE SENSITIVE (ASTM TYPE II)	NET 30 <input checked="" type="checkbox"/> OR			
		- ____% DISCOUNT <input type="checkbox"/> OR			
		+ ____% MARK-UP <input type="checkbox"/>			
PRICE LIST OR CATALOG					
_____ (Note: Manufacturer or Brand Name, as applicable)		NIKKALITE			
List Number _____		N/A			
Dated _____		9-13			
<b>TYPE OF PRICE LIST:</b>					
WHOLESALER		<input type="checkbox"/>			
DISTRIBUTOR		<input checked="" type="checkbox"/>			
JOBBER		<input type="checkbox"/>			
DEALER		<input type="checkbox"/>			
RETAILER		<input type="checkbox"/>			
OTHER _____		<input type="checkbox"/>			

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APPROVED BY:                     *Alhura*                    

DATE: 10/5/2010



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Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
3.	TRANSPARENT ELECTRONICALLY CUTTABLE FILM - ACRYLIC	NET 30 <input checked="" type="checkbox"/> OR		
		- ____% DISCOUNT <input type="checkbox"/> OR		
		+ ____% MARK-UP <input type="checkbox"/>		
	PRICE LIST OR CATALOG	<u>NIKKALITE</u>		
	(Note: Manufacturer or Brand Name, as applicable)			
	List Number _____	N/A		
	Dated _____	9-13		
TYPE OF PRICE LIST:				
	WHOLESALER	<input type="checkbox"/>		
	DISTRIBUTOR	<input checked="" type="checkbox"/>		
	JOBBER	<input type="checkbox"/>		
	DEALER	<input type="checkbox"/>		
	RETAILER	<input type="checkbox"/>		
	OTHER _____	<input type="checkbox"/>		

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APPROVED BY: *J. R. ...*

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
4.	TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM STANDARD	NET 30 <input checked="" type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG		<u>ABM</u>		
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____		<u>N/A</u>		
Dated _____		<u>9-13</u>		
<b>TYPE OF PRICE LIST:</b>				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input checked="" type="checkbox"/>		
JOBBER		<input type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: *Alvina*

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
5.	TRANSPARENT GRAFFITI PROTECTIVE OVERLAY FILM PREMIUM	ITEM 5 NOT INCLUDED IN BID NET <input type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG				
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____				
Dated _____				
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: LRama

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION			
6.	PRESPACING TAPE	ITEM 6 NOT INCLUDED IN BID NET <input type="checkbox"/> OR - ____% DISCOUNT <input type="checkbox"/> OR + ____% MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG				
(Note: Manufacturer or Brand Name, as applicable)				
List Number _____				
Dated _____				
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: *J. Rivera*

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		<b>PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX</b>		
TWO COPIES OF EACH MANUFACTURER'S PRICE LIST(S), ELECTRONIC OR HARD COPIES:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
ITEM NO.	PART B: SAMPLE PRICING			
1.	DESCRIPTION:	<b>TYPE C HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS</b>		
	MANUFACTURER PART NUMBER:	3M		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$760.50		
2.	DESCRIPTION:	<b>TYPE C HIGH SPECIFIC INTENSITY MICROPRISMATIC REFLECTIVE SHEETING, WHITE, FRICTION FED, PRESSURE SENSITIVE, 30 IN X 50 YDS</b>		
	MANUFACTURER PART NUMBER:	3M		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$633.75		
3.	DESCRIPTION:	<b>TYPE E MISCROPRISMATIC REFLECTIVE SHEETING, FLUORESCENT YELLOW-GREEN, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS</b>		
	MANUFACTURER PART NUMBER:	3M		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$2,403.00		
4.	DESCRIPTION:	<b>TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR GREEN, FRICTION FED, PRESSURE SENSITIVE, 36 IN X 50 YDS</b>		
	MANUFACTURER PART NUMBER:	3M		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$540.00		

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APPROVED BY: *J. Rivera*

DATE: 10/5/2010



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		
ITEM NO.	PART B: SAMPLE PRICING			
5.	DESCRIPTION:	TRANSPARENT ELECTRONICALLY CUTTABLE FILM, COLOR RED, FRICTION FED, PRESSURE SENSITIVE, 30 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	NIKKALITE		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$450.00		
6.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, CLEAR COLOR, PRESSURE SENSITIVE, 30 IN X 50 YDS		
	MANUFACTURER PART NUMBER:	NIKKALITE		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
	CITY'S COST (after Discount or Mark-up):	\$570.00		
7.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, CLEAR COLOR, PRESSURE SENSITIVE, 30 IN X 50 YDS (STANDARD)		
		BIDDER BID FOR HERE ITEM 9: PRESPACING TAPE, 36 IN X 100 YDS		
	MANUFACTURER PART NUMBER:	ABM		
	BIDDER PART NUMBER:	N/A		
	PRICE LIST COST (before Discount or Mark-up):	N/A		
CITY'S COST (after Discount or Mark-up):	\$120.00			
8.	DESCRIPTION:	TRANSPARENT PROTECTIVE GRAFFITI OVERLAY FILM, CLEAR COLOR, PRESSURE SENSITIVE, 30 IN X 50 YDS (PREMIUM)		
	MANUFACTURER PART NUMBER:	ITEM 8 NOT INCLUDED IN BID		
	BIDDER PART NUMBER:			
	PRICE LIST COST (before Discount or Mark-up):			
	CITY'S COST (after Discount or Mark-up):			

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APPROVED BY: LR

DATE: 10/5/2010



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: September 29, 2010  
Project Name: Reflective Sheeting

Solicitation #: 2010-270  
Department: Street

	<b>PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX</b>		
<b>9.</b>	<b>DESCRIPTION:</b> PRESPACING TAPE, 36 IN X 100 YDS		
	<b>MANUFACTURER PART NUMBER:</b>	<b>ITEM 9 NOT INCLUDED IN BID</b>	
	<b>BIDDER PART NUMBER:</b>		
	<b>PRICE LIST COST (before Discount or Mark-up):</b>		
	<b>CITY'S COST (after Discount or Mark-up):</b>		
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <span style="margin-left: 200px;"><input type="checkbox"/></span></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <span style="margin-left: 200px;"><input type="checkbox"/></span></p> <p>NO OPTION OFFERED <span style="margin-left: 200px;"><input checked="" type="checkbox"/></span></p>			
<b>PAYMENT TERMS:</b>		<b>NET - 30 DAYS</b>	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>		YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days		30	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 8</b>		<b>BIDS RECEIVED: 4</b>	
		<b>BIDS LOCAL: 0</b>	
		<b>NO BIDS: 1</b>	

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APPROVED BY: TRMera

DATE: 10/5/2010

Roadrunner Traffic Supply  
P.O. Box 122837  
Fort Worth, TX 76121

Centerline Supply  
530 Jesse Street  
Grand Prairie, TX 75051-1141

Safety Zone Specialists Inc  
8341 Epicenter Blvd  
Lakeland, FL 33809

Pathmark Traffic Products of Texas  
P.O. Box 1066  
San Marcos, TX 78667

Rocal Inc  
3186 County Road 550  
Frankfort, OH 45628

Vulcan Signs  
PO Box 1850  
Foley, AL 36536-1850

Custom Products Corp  
1120 Flowood Dr  
Flowood, MS 39232