

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: El Paso Police

AGENDA DATE: December 15, 2009

CONTACT PERSON NAME AND PHONE NUMBER: Terrence Freiburg, Purchasing Manager 915-541-4313
Gregory Allen, Chief of Police at 915-564-7000

DISTRICT(S) AFFECTED:

SUBJECT:

El Paso Police Department request City Council approval to purchase one hundred electronic ticketing handheld devices to issue traffic citations. Advanced Public Safety's contract DIR-SDD-1045 with a cost of the ETicket Project is \$242,352.83

BACKGROUND / DISCUSSION:

El Paso Police Department needs to replace handheld devices due to hardware failure in the field and outdated technology no longer under maintenance or warranty. The purchase of the INTERMEC CN3 will enable law enforcement officers to issue traffic citations efficiently by eliminating data errors on traffic citations, produces professional, easy-to-ready tickets, and reduces contact time with violators.

PRIOR COUNCIL ACTION:

Funds were identified for this purpose as part of a Community Oriented Policing Services (COPS) Technology FY09 grant.

AMOUNT AND SOURCE OF FUNDING:

This purchase will be funded out of grant COPS Technology FY09 Grant No. G210915 for the amount of \$242,352.83 through Fund 05443, Dept. 21150010, Acct. 508010, Class 21000.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

**FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION
PROJECT FORM**

DATE: December 2, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg
Purchasing Manager, ext. 4313

Deniese Baisley
Procurement Analyst, ext. 4263

Please place the following item on the **CONSENT** Agenda for the Council Meeting of **December 15, 2009**.

Item should read as follows:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order (s) to Advanced Public Safety, Inc. under the DIR Contract DIR-SDD-1045 Department of Information Resources (DIR) for one hundred electronic ticketing handheld devices to issue traffic tickets for the El Paso Police Department for a total estimated amount of \$242,352.83.

The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by Mayor and City Council on February 27, 2007.

Department: Police

Total Amount: \$242,352.83

Account No: 21150010-508010-05443-G210915

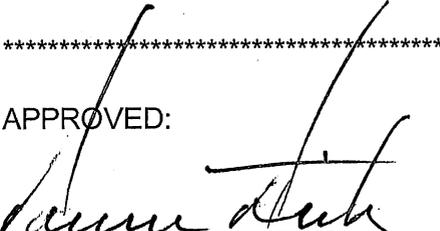
Funding Sources: Community Oriented Policing Services (COPS) Technology FY09

District(s): All

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

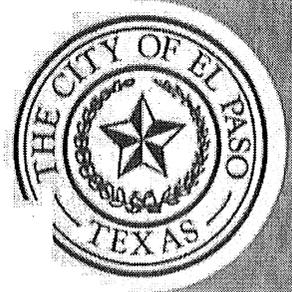
COUNCIL MEETING DATE: December 15, 2009


Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

cc: Bid File

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager

From: Officer O. Herrera #1667

Date: November 18, 2009

Re: 2009-ETICKET PROJECT-DEPT ID: 21150010, FUND: 05443, FUND: G210915


Authorized Signature

The El Paso Police Department recommends utilizing the COPS Technology FY09 Grant to issue a \$242,352.83 purchase order to Advanced Public Safety for handhelds that will be used as replacement hardware to the existing ETICKET PROJECT. The following are factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, we are less than 20% handheld usage now due to hardware failure and age. The handhelds need to be replaced ASAP. The first phase will promote citywide usage for the following sections, Traffic Motors, DWITF, BIKES, and Traffic cars.
2. *Does the purchase through the Program promote the standardization of equipment?*
Yes. The City has moved toward establishing Advanced Public Safety as the standard.
3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
NO. The solution is a proprietary product of Advanced Public Safety.
4. *Do the available vendors have prior work experience and/or familiarity with the City?*
Yes. They have provided ETicket service and support since 2005. They also provide service and support for the El Paso County Sheriff's Office.
5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*
Price reasonableness has been established because the cooperative purchasing agency used DIR Contract SDD-1045 as a basis for purchases.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

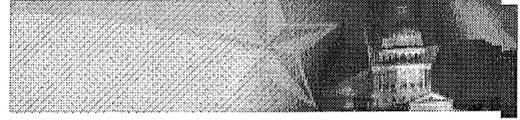
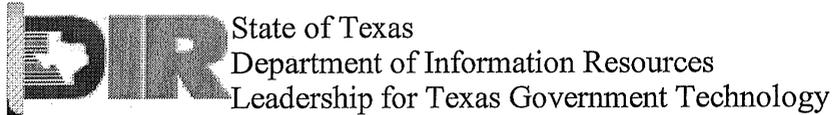
District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen





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DIR Store - Products and Services

- * [Overview](#)
- * [GoDIRect Program](#)
- * [DIR IT Commodity List](#)
- * [Customer Eligibility](#)
- * [Customer FAQs](#)
- * [Vendor FAQs](#)
- * [Current Contracting Initiatives](#)

Related Information

- * [Contracting and Procurement Services](#)
- * [Communications Technology Services Division](#)
- * [Capitol Complex Telephone System \(CCTS\)](#)
- * [TEX-AN](#)
- * [Electronic State Business Daily](#)

Search DIR

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Go **DIR**ect

for Data Communications, Networking Equipment and Telecommunications Networking Equipment and Related Services

Advanced Public Safety, Inc. (APS), Vendor ID 1651118620300, offers Data Communications, Networking Equipment and Telecommunications Networking Equipment and Related Services products to Texas governmental and public educational entities at discounted prices through DIR's [Go DIRect Program](#).

Contract **DIR-SDD-1045** expires **08/19/2010**

- [How to Order](#)
- [Contract Information](#)
- [Contacts](#)

Available Products

- Data Communications
- Networking Equipment
- Telecommunications Networking Equipment
- Telecommunications Networking Equipment and Related Services

Available Brands

- Intermec
- Zebra

How To Order

- For product and pricing information, visit the [Advanced Public Safety, Inc. \(APS\)](#) website or contact the vendor representative.
- Generate a purchase order, made payable to the participating vendor.

Note: You must reference **Contract Number DIR-SDD-1045** on your purchase order.

- Submit your purchase order directly to the vendor.
- Fax your purchase order and quote forms to Advanced Public Safety, Inc. (APS) at (954) 354-3001.

[Back To Top](#)

Contract Information

To access PDF files, use the free [Adobe Acrobat Reader](#).

[Contract DIR-SDD-1045 \(44 KB\)](#)

[Appendix A, DIR Terms and Conditions \(166 KB\)](#)

[Appendix B, HUB Subcontracting Plan \(155 KB\)](#)

[Appendix C, Intermec Service Agreement \(109 KB\)](#)

[Back To Top](#)

Contacts

Vendor Contacts

Vendor	HUB	Contact	Address
Advanced Public Safety, Inc. (APS) Vendor ID: 1651118620300	non-HUB	Tommy Lopez Phone: 972/543-9882 Fax: (954) 354-3001	500 Fairway Drive, Suite 204 Deerfield Beach, FL 33441

DIR Contact

[Lisa Maldonado](#)

Phone: (512) 463-5662

[Back To Top](#)



Department of Information Resources

300 West 15th St., Suite 1300

Austin, TX 78701 ([Map & Directions](#))

1-512-475-4700

[Privacy & Security Policy](#)

[Accessibility](#) | [Open Records Policy](#)

[Link Policy](#) | [Compact with Texans](#)

[DIR Contacts](#) | dirinfo@dir.state.tx.us

Last updated October 08, 2009

GRANT / PROJECT NAME :

DIR

709 NOV 23 AM 10:35

1 Dept / Sect : Budget & Finance	8	POC : Otto Herrera #1667	12	Dept ID : 21150060	PO#
2 Date : 11/6/2009	9	915-564-6997	13	Account : 05443	
3 Vendor / ID Advanced Public Safety / 1118620			14	Fund : G210915	
4 Sales Add 500 Fairway Drive, Suite 204			15	Class : 21000	RQ#
5 Billing Add Deerfield Beach, FL 33441					
6 Quoted by: Tommy Lopez	10	Quoted on: 5-Nov-2009	16	GRANT : G	Budget & Finance Approval : <i>Ana C Morales 11/23/09</i>
7 Phone: 954-543-9882	11	fax: 954-354-3001	17	PROJECT : G210915	

18 Line Number / Item Description				19 QTY	Unit	Unit Cost	Total Cost
1	Intermec Power Adapter	AC/DC	851-090-001	100.00		85.00	8,500.00
2	Intermec CN3		Handheld w/USB	100.00		1,565.70	156,570.00
3	Intermec CN3 Magstripe	DL	Magstripe Reader	100.00		204.00	20,400.00
4	Intermec CN3 5 year		5-year no hassle	100.00		545.00	54,500.00
	Bronze Medallion Complete		warranty w/5 day				0.00
	Extended Warranty		turnaround time				0.00
5	Intermec CN3 Single Slot		extra cradle	6.00		145.00	870.00
	Cradle						0.00
6	shipping & handling		shipping & handling	1.00		1,512.53	1,512.53
	<i>7... DIR Contract Number DIR-SDD-1045</i>						0.00
							0.00
20	Does Vendor Accept PO's ?		<u>YES</u>	P-Card?		<u>NO</u>	0.00
21	Shipping and Handling / Express Fee:						S/H \$ 0.00
22	Sole Source Vendor MUST provide Sole Source Letter with RQ.						23 Total \$ 242,352.53

83. Dem

24 Quote # 2 Quoted by / Date: Phone / Fax:	26 IT Approval / Communications Approval - Print Name: X <i>See attached</i> Signature: <i>A/AC M [Signature]</i> Date: <i>11-19-09</i>
25 Quote # 3 Quoted by / Date: Phone / Fax:	27 Section Approval - Print Name: Signature: <i>[Signature] #1667</i> Date:
Total:	1,666.73

GRANT FUNDS



500 Fairway Drive, Suite 204
 Deerfield Beach, Florida 33441
 954-354-3000 (Main)
 954-354-3001 (Fax)
www.aps.us

Proposa

Date: 11/18/2009

Agency
Contact: Officer Otto Herrera
Agency Name: El Paso Police Department
Address: 911 N RAYNOR
City, State & Zip: EL PASO, TX 79903

Details
Order No: 0067000000FmJbt
Contact Name: Tommy Lopez
(954) 354-3000 x203
tommy@aps.us

QTY	PRODUCT NAME	PRODUCT DESCRIPTION	MISCELLANEOUS	UNIT PRICE	TOTAL PRICE
100	Intermec CN3 Handheld w/Bluetooth & 802.11b/g, 2D Imager, QWERTY Keypad, (Tx Only)	Intermec CN3 Handheld w/Bluetooth, & 802.11b/g, 2D Imager, QWERTY Keypad, USB Cradle, Line Cord, 110 Volt PS, USB Cbl	_____	\$1,565.70	\$156,570.00
100	Intermec CN3 Magstripe Reader	3-Track Magstripe Reader for the Intermec CN3	_____	\$204.00	\$20,400.00
100	Intermec CN3 12-volt Power Supply (Cigarette Lighter Cable)*	CN3 Auto Cigarette Lighter Power Adapter with barrel jack that allows for charging CN3 handheld.	_____	\$85.00	\$8,500.00
100	Intermec CN3 Extended Warranty - 5 Year Bronze Medallion Complete	Intermec CN3 Extended Warranty - 5 Year Bronze Medallion Complete. Comprehensive Service Plan with 5-day turnaround time.	_____	\$545.00	\$54,500.00
6	Intermec CN3 Single Slot Cradle*	Intermec CN3 Single Slot Cradle	Extra's	\$145.00	\$870.00
1	Shipping & Handling	Shipping & Handling	_____	\$1,512.83	\$1,512.83

NET TOTAL (USD) \$242,352.83

**You have received a discount of (USD) \$28,488.55- DIR Pricing
 Pricing is guaranteed 30 days from date of proposal**

Notes

Terms and Conditions

All Customer purchase orders for APS products and services are subject to APS' End User License Agreement and Terms and Conditions of Sale, which can be viewed at <http://www.aps.us/downloads/agreement.pdf>. Such terms, along with any additional terms and conditions agreed to and accepted by APS in Customer's purchase order or otherwise stipulated in writing, shall prevail over any differing or conflicting terms in this Proposal. Payment Terms:

- 50% due upon receipt of Customer's purchase order
- 40% due upon initial software delivery (excluding SmartExport)