

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: INFORMATION TECHNOLOGY

AGENDA DATE: December 23, 2008

CONTACT PERSON/PHONE: GARY GORDIER, CIO & IT DIRECTOR/541-4288

DISTRICT(S) AFFECTED: ALL TERRENCE FREIBURG, PURCHASING MANAGER, 541-4313

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Motorola, the current provider of the Public Safety 800 MHz Voice and Data Radio System being used by the City of El Paso's Police Department, Fire Department Sun Metro, Health Department, Airport and Zoo for acquisition of the necessary hardware associated with Phase 2 of the P25 Digital Public Safety Radio System funded with the FY08 Public Safety Interoperability Communications Grant (PSIC). The PSIC Award is \$1,708,802.00 This Phase is Stage 9 of the COEP's Radio Roadmap insuring continued use of the existing equipment procured by the COEP. Motorola is the sole manufacturer of this proprietary system. The Information Technology Department of the City of El Paso has budgeted and will pay for the match required by the grant. The City of El Paso has signed the 2007 Sub-Recipient Agreement. The Houston Galveston Area Council Procurement Agreement is being used for procurement of this project's equipment. The pricing matches the lower amounts associated with the City of Austin and Motorola has agreed to further discount the purchase price to address the 3% HGAC fee. This acquisition will insure the continued functionality of a key system, which supports both public safety and transit departments. Total Amount of the Local Match Requirement is \$427,200.50.

Additionally, it is requested authorization for City staff to negotiate, City Attorney's Office to review, and the City Manager be authorized to execute any related contract documents and agreements necessary during the contract.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

Phase 2 of the P25 digital radio system is comprised of two projects which are the next components of the el Paso UASI/Rio Grande Council of Governments Region 08 Radio Master Site. This initiative meets all requirements set forth in the State of Texas Statewide Communications Interoperability Plan approved by the State of Texas Governor's office. The project complements Phase I of the P25 digital radio system project funded by the El Paso 2007 UASI grant. Phase 2 also insures the City of El Paso meets all future interoperable communications federal grant requirements by installing a P25 digital system in El Paso. This migration is part of the COEP's long-term radio roadmap insuring a cost effective transition to the required digital technology for public safety while allowing existing systems to work in conjunction with this new technology. This building block approach eliminates the need for a forklift upgrade of existing infrastructure and subscriber portable and mobile radios. El Paso's strategic location as the largest international metroplex in the United States, strong military presence, and geographical location along a major east-west interstate arterial has lead to El Paso becoming the lead for the Texas Border Communications Project Sub-Committee addressing the Texas Border Interoperable Plan.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, Phase 1 of the P25 Project was funded by the City of El Paso UASI Grant

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Total Estimated Amount Not to Exceed \$2,234,892.15

Funding Sources: FY07 PSIC Grant and Airport Capital Outlay Funds.

Yes, the Local Match Requirement of \$360,000 has been budgeted in Dept. ID: 31010328, Fund: 01101 Account: 502226, per OEM. The remaining \$67,200.50 will be met with COEP staff time associated with this project for the duration of the project: Dept ID: 31010328, Fund: 01101, Grant: 502226. This item does not require a budget transfer. Airport Fund: 62620001-503303 and 508029-41022, Project: P540004 Capital Outlay, Other Equipment.- \$98,889.65 and \$1,708,802.00 39010352-508007-07187- Project 2007-GS-H7-0044 Telecommu-
nications, Public Safety Equipment, Homeland Sec.Prep.

BOARD / COMMISSION ACTION: N/A

*******REQUIRED AUTHORIZATION*******

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: **Gary Gordier, CIO and IT Director** 

(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

JOHN COOK
MAYOR

JOYCE WILSON
City Manager

TERRY FREIBURG
PURCHASING MANAGER



CITY COUNCIL
ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
EMMA ACOSTA, DISTRICT 3
MELINA CASTRO, DISTRICT 4
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STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

To: Terrence Freiburg, Purchasing Manager

From: Gary Gordier, CIO & Director of I.T.



Authorized Signature

Date: December 12, 2008

Re: Houston Galveston Area Council Procurement for Radio Equipment

The Information Technology Department recommends utilizing the Houston Galveston Area Council procurement agreement for the procurement of the upgrades to the Digital Public Safety Radio System. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. This addresses Phase 2 of the P25 Public Safety Interoperability upgrade that began with the 2007 UASI grant for upgrading the radio system to meet regulatory requirements. Because of grant funding timelines and the synergy of combining Phase I and II into a continuum of upgrades it is timely to act now.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. The City, as well as the State of Texas Statewide Communications Interoperability Plan approved by the State of Texas and the Federal Communications Commission, is standardized on the P25 architecture and Motorola transmission equipment in particular.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes, local business is supported. RTC, Inc. is a local vendor supporting the Motorola product line and will be providing installation support services as a Motorola partner.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. RTC, Inc. has long been a vendor we've used for radio support for our public safety communication needs.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. The pricing matches the lower amounts associated with the Houston Galveston Area Council and City of Austin. Motorola has agreed to further discount the purchase price to address the 3% HGAC fee. Additionally, this agreement has a provision that if Motorola makes more favorable pricing available to anyone in the continental USA, that price must be passed on to HGAC and other purchasing entities. The pricing offered by Motorola through the HGAC agreement is fair and reasonable in comparison.

The participation by the City of El Paso in the Houston Galveston Area Council was approved by Mayor and City Council on May 08, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

MOTION
MAY 13, 2008

Motion made by Mayor Pro Tempore Byrd, seconded by Representative Quintana, and unanimously carried to **AUTHORIZE** the Purchasing Manager of Financial Services be authorized to issue a purchase order to Motorola, Inc., the current provider of the Public Safety 800MHz Voice and Data Radio System, for acquisition of the necessary hardware and services associated with Phase I of the P25 Digital Public Safety Radio System. Motorola, Inc. is the Houston-Galveston Area Council (H-GAC) contractor, under contract number RA01-06 (Radio Communication, Command & Control, and Interoperability Equipment). Award amount \$3,334,961. The participation by the City of El Paso in the H-GAC Cooperative Purchasing Program was approved by Mayor and City Council on May 8, 2007.

In addition, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary during the contract.

Department:	Information Technology
Account No.:	22150024 – 508035 – 07185 – G220808
Funding Source:	FEMA Grant EMW2005-FG-08972FY07 UASI Grant
Total Estimated Award:	\$3,334,961
Reference No.:	2008-203

AYES: Representatives Lilly, Byrd, Castro, Quintana, Holguin, Ortega, and O'Rourke

Richarda Duffy Momsen, City Clerk