



CITY OF EL PASO BID TABULATION



Bid Opening Date: January 25, 2012 **Solicitation #: 2012-106**
Project Name: Audio/Visual Materials - All Languages, Adult And Juvenile **Department: Libraries**

ESTIMATED ANNUAL EXPENDITURES \$120,000.00		AUDIO BOOK SERVICES, INC. FORT COLLINS, CO	BAKER & TAYLOR CHARLOTTE, NC	BOOK WHOLESALERS, INC. McHENRY, IL	BUSCA, INC. ITHACA, NY
ITEM	ITEM TYPE / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
1.	DVDs AND BLU-RAY 60% (percentage of total annual purchases that will fall in this range)	NO BID REQUEST TO BE SECONDARY VENDOR	29.1%	*28%	02% TAKE 10% OFF BARNES AND NOBLE WEB PRICES
2.	AUDIO BOOKS (BOOKS ON CD) 30% (percentage of total annual purchases that will fall in this range)	40% RETAIL TRADE 16% LIBRARY EDITIONS	46.9* % ATTACHMENT A, CATEGORY XII	*28%	02% TAKE 10% OFF BARNES AND NOBLE WEB PRICES
3.	MUSIC CD'S 10% (percentage of total annual purchases that will fall in this range)	NO BID REQUEST TO BE SECONDARY VENDOR	26.0%	*28%	02% TAKE 10% OFF BARNES AND NOBLE WEB PRICES
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input checked="" type="checkbox"/></p> <p>NO OPTION OFFERED. <input checked="" type="checkbox"/></p>				<p>*TITLES WHERE BWI RECEIVES NO DISCOUNT FROM THE PUBLISHER OR PREPAYMENT IS REQUIRED BY THE PUBLISHER WILL BE INVOICED AT LIST PRICE & WILL INCUR A SPECIAL ACQUISITIONS COST OF \$5.95 (1 COPY), \$8.95 (2 COPIES), OR \$10.95 (3 OR MORE COPIES) ADDED TO LIST PRICE.....AND OTHER STIPULATIONS STATED IN PROPOSAL.</p> <p style="text-align: center;"><input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/></p>	
PAYMENT TERMS:		NET - 30 DAYS	NET - 30 DAYS FROM DATE OF INVOICE	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
		WE ARE NOT PRESENTLY SET UP FOR THIS SO WE WOULD SET IT UP AS REQUIRED.	PLEASE SEE ATTACHMENT F FOR ADDITIONAL INFORMATION	*3-5/5-10 *3-5 DAYS FOR ORDERS NOT NEEDING PROCESSING/CATALOGING 5-10 DAYS FOR ORDERS NEEDING PROCESSING/CATALOGING	
BIDDER'S PROMISED DELIVERY Within _____ consecutive calendar days		90 DAYS AS ABOVE	90 DAYS		89 DAYS

NOTE: THIS IS A BEST VALUE PROCUREMENT. PRICE AND OTHER FACTORS SHALL BE EVALUATED TO DETERMINE AN AWARDEE.
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APPROVED BY: /S/ _____

DATE: 4/11/2012



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ESTIMATED ANNUAL EXPENDITURES \$120,000.00		BUSINESS SERVICES LONGBOAT KEY, FL	COMPLETE BOOK AND MEDIA SUPPLY, INC. CEDAR PARK, TX	LAKE EDUCATIONAL TECHNOLOGIES, INC. EL PASO, TX	MIDWEST TAPE, LLC HOLLAND, OH
ITEM	ITEM TYPE / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
1.	DVDs AND BLU-RAY 60% (percentage of total annual purchases that will fall in this range)	10.0%	0 - 45%	NO BID	25.0%
2.	AUDIO BOOKS (BOOKS ON CD) 30% (percentage of total annual purchases that will fall in this range)	10.0%	0 - 45%	15.0%	SOLD AT RETAIL PRICE INCLUDES LIBRARY-FRIENDLY CASE.
3.	MUSIC CD'S 10% (percentage of total annual purchases that will fall in this range)	10.0%	0 - 45%	15.0%	25* %
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:		NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY Within _____ consecutive calendar days		10 - 15 DAYS	90 DAYS	14 DAYS	NONE STATED

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		SCHOLASTIC LIBRARY PUBLISHING, INC. DANBURY, CT			
ESTIMATED ANNUAL EXPENDITURES \$120,000.00					
ITEM	ITEM TYPE / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
1.	DVDs AND BLU-RAY 60% (percentage of total annual purchases that will fall in this range)	0 - 15%	_____%	_____%	_____%
2.	AUDIO BOOKS (BOOKS ON CD) 30% (percentage of total annual purchases that will fall in this range)	0 - 15% (WESTON WOODS)	_____%	_____%	_____%
3.	MUSIC CD'S 10% (percentage of total annual purchases that will fall in this range)	NO BID		_____%	_____%
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>NO OPTION OFFERED. <input checked="" type="checkbox"/></p>		<p>*NEW CATALOGS BECOME AVAILABLE ANNUALLY IN SEPTEMBER WHICH MAY INCLUDE PRICE CHANGES. DISCOUNT PERCENTAGE(S) WILL REMAIN FIRM FOR THE LENGTH OF THE CONTRACT.</p> <p style="text-align: center;"><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></p>			
PAYMENT TERMS:		NET - 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
		**VISA AND MASTERCARD			
BIDDER'S PROMISED DELIVERY Within _____ consecutive calendar days		10-14 DAYS NON LIBRARY PROCESSED & 21-30 DAYS LIBRARY PROCESSED			
BIDS SOLICITED: 11		BIDS RECEIVED: 9	BIDS LOCAL: 1	NO BIDS: 0	

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