



CITY OF EL PASO BID TABULATION



Bid Opening Date: January 25, 2012 **Solicitation #: 2012-108**
Project Name: Spanish Language Library Materials **Department: Libraries**

	ALM HOLDINGS CORPORATION DBA CHULAINN PUBLISHING CORP. LONE TREE, CO	BAKER & TAYLOR, INC. CHARLOTTE, NC	BOOK WHOLESALERS, INC. McHENRY, IL	BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA
ESTIMATED ANNUAL EXPENDITURES \$125,000.00				
NUMBER OF COPIES / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
1 - 5 60% (percentage of total annual purchases that will fall in this range)	7.5%	* PLEASE SEE ATTACHMENT A FOR A COMPLETE DISCOUNT OUTLINE AND ATTACHMENT B FOR CATEGORY DEFINITIONS. PLEASE NOTE, IMPORTED EDITIONS WILL BE DISCOUNTED PER CATEGORY X.	*0-42% DISCOUNT DEPENDS ON BINDING TYPE.	* BRODART DISCOUNTS BY BIND, NOT BY THE NUMBER OF COPIES PURCHASED. PLEASE SEE ATTACHMENT 1 SECTION A FOR THE DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH-LANGUAGE MATERIAL. THESE DISCOUNTS APPLY TO ONE OR MORE COPIES.
6 - 10 30% (percentage of total annual purchases that will fall in this range)	10%		*0-42% DISCOUNT DEPENDS ON BINDING TYPE.	
11 + 10% (percentage of total annual purchases that will fall in this range)	10%		*0-42% DISCOUNT DEPENDS ON BINDING TYPE.	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS FROM DATE OF INVOICE	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>PLEASE SEE ATTACHMENT F FOR ADDITIONAL INFORMATION.</small>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: 50% of current titles ordered within _____ consecutive calendar days from date of receipt of order.	NONE STATED	45 DAYS	*3-5 DAYS FOR ORDERS NOT NEEDING PROCESSING/CATALOGING, 5-10 DAYS FOR ORDERS NEEDING PROCESSING/CATALOGING.	30 DAYS
Balance within _____ calendar days from date of receipt of order.	NONE STATED	45 DAYS	60 DAYS	60 DAYS

NOTE: THIS IS A BEST VALUE PROCUREMENT. PRICE AND OTHER FACTORS SHALL BE EVALUATED TO DETERMINE AN AWARDEE.
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APPROVED BY: ___/S/___

DATE: 04/11/2012



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Project Name: Spanish Language Library Materials		Department: Libraries			
ESTIMATED ANNUAL EXPENDITURES \$125,000.00		BUSCA, INC. ITHACA, NY	BUSINESS SERVICES, LONGBOAT KEY, FL	GARETH STEVENS PUBLISHING, LLP NEW YORK, NY	LAKE EDUCATIONAL TECHNOLOGIES, INC. EL PASO, TX
	NUMBER OF COPIES / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
	1 - 5 60% (percentage of total annual purchases that will fall in this range)	02%	10% TAKE 10% OFF BARNES & NOBEL WEB \$	25%	30%
	6 - 10 30% (percentage of total annual purchases that will fall in this range)	04%	10% TAKE 10% OFF BARNES & NOBEL WEB \$	25%	35%
	11 + 10% (percentage of total annual purchases that will fall in this range)	06%	10% TAKE 10% OFF BARNES & NOBEL WEB \$	25%	40%
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>		<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>
PAYMENT TERMS:		NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY:		75 DAYS	10 - 15 DAYS	21 - 30 DAYS	14 DAYS
Balance within _____ calendar days from date of receipt of order.		120 DAYS	15 DAYS	60 DAYS	14 DAYS

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	SCHOLASTIC LIBRARY PUBLISHING, INC. DANBURY, CT			
ESTIMATED ANNUAL EXPENDITURES \$125,000.00				
NUMBER OF COPIES / RANGE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
1 - 5 60% (percentage of total annual purchases that will fall in this range)	VARIOUS DISCOUNTS STATED IN THE PROPOSAL	_____ %	_____ %	_____ %
6 - 10 30% (percentage of total annual purchases that will fall in this range)		_____ %	_____ %	_____ %
11 - 15 10% (percentage of total annual purchases that will fall in this range)		_____ %	_____ %	_____ %
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACTOR FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. <input type="checkbox"/></p> <p>NO OPTION OFFERED. <input checked="" type="checkbox"/></p>	<p>*NEW CATALOGS BECOME AVAILABLE IN JULY AND MAY INCLUDE PRICE CHANGES. THE DISCOUNT PERCENTAGE(S) WILL REMAIN FIRM FOR THE LENGTH OF THE CONTRACT.</p>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: 50% of current titles ordered within _____ consecutive calendar days from date of receipt of order.	10-14 DAYS NON LIBRARY PROCESSED; 21-30 DAYS LIBRARY PROCESSED			
Balance within _____ calendar days from date of receipt of order.	VARIES* IF TITLES ARE NOT YET PUBLISHED OR OUT OF STOCK. OUR AVERAGE FILLRATE IS 95%.			
BIDS SOLICITED: 30 BIDS RECEIVED: 13 BIDS LOCAL 1 NO BIDS: 0				

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