



CITY OF EL PASO BID TABULATION



BID ITEM: SPANISH LANGUAGE LIBRARY MATERIALS (RE-BID)

BID # 2012-269

BID DATE: JULY 11, 2012

DEPARTMENT: LIBRARIES

		BAKER & TAYLOR, INC. CHARLOTTE, NC	BOOK WHOLESALERS, INC. MCHENRY, IL	BRODART CO. WILLIAMSPORT, PA
BASE DISCOUNT SCHEDULES				
# OF COPIES	RANGE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE
1--5	60% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	* 10-46.9% * (VENDOR PERCENTAGE)	* <u>0-42</u> %	* 20-40% * (VENDOR PERCENTAGE)
6--10	30% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	* 10-46.9% * (VENDOR PERCENTAGE)	* <u>0-42</u> %	* 20-40% * (VENDOR PERCENTAGE)
11+	10% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	* 10-46.9% * (VENDOR PERCENTAGE)	* <u>0-42</u> %	* 20-40% * (VENDOR PERCENTAGE)
		PLEASE SEE ATTACHMENT A--- FOR A COMPLETE DISCOUNT OUTLINE AND ATTACHMENT B FOR CATEGORY DEFINITIONS. PLEASE NOTE, IMPORTED EDITIONS WILL BE DISCOUNTED PER CATEGORY X.	* DISCOUNT DEPENDS ON BINDING TYPE. SEE PAGE IMMEDIATELY FOLLOWING FOR DETAILED SCHEDULE.	*BRODART DISCOUNTS BY BIND, NOT BY THE NUMBER OF COPIES PURCHASED. PLEASE SEE ATTACHMENT 1 SECTION A FOR DISCOUNTS BY BIND THAT WILL BE APPLIED TO BRODART'S LIST PRICE FOR SPANISH-LANGUAGE MATERIAL. THESE DISCOUNTS APPLY TO ONE OR MORE COPIES

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: /s/

DATE: 08/20/2012

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

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		BUSCA, INC. HECTOR, NY	LATIN AMERICAN BOOK SOURCE, INC. CHULA VISTA, CA	LECTORUM PUBLICATIONS, INC. LYNDHURST, NJ
BASE DISCOUNT SCHEDULES				
# OF COPIES	RANGE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE
1-5	60% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	10%	21%	20* %
6-10	30% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	11%	25%	20* %
11+	10% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	12%	25%	20* %
				* 20% DISCOUNT OFF THE LOWEST US LIST PRICES FOR SPANISH-LANGUAGE IMPORTED BOOKS. WE OFFER A 30% DISCOUNT FOR ORDERS PLACED IN LIBER AND GUADALAJARA BOOK FAIRS

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BID DATE: JULY 11, 2012 **DEPARTMENT: LIBRARIES**

		LIBROSBOOKS LLC EL PASO, TX	RAINBOW BOOK COMPANY LAKE ZURICH, IL	SOUTHWEST INDUSTRIAL LLC EL PASO, TX
BASE DISCOUNT SCHEDULES				
# OF COPIES	RANGE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE	% DISCOUNT OF LIST PRICE
1--5	60% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	8%	25% OFF PUBLISHERS LIST PRICE	3%
6--10	30% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	12%	25% OFF PUBLISHERS LIST PRICE	4%
11+	10% (PERCENTAGE OF TOTAL ANNUAL PURCHASES THAT WILL FALL IN THIS RANGE)	15%	25% OFF PUBLISHERS LIST PRICE	5%

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	LIBROSBOOKS LLC EL PASO, TX	RAINBOW BOOK COMPANY LAKE ZURICH, IL	SOUTHWEST INDUSTRIAL LLC EL PASO, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>
PAYMENT TERMS:	3% - 10 DAYS 2% - 20 DAYS NET 30 DAYS	NET 30 DAYS	1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	30	21-28	30
WITHIN _____ CONSECUTIVE CALENDAR DAYS	60	60	60
BALANCE WITHIN _____ CALENDAR DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 31 BIDS RECEIVED: 9 BIDS LOCAL: 5 NO BIDS: 0			

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DATE: 08/20/2012