



CITY OF EL PASO BID TABULATION FORM



Project Name: AUDIO-VIDEO CONFERENCING EQUIPMENT - LA FE CULTURE & TECHNOLOGY CENTER
Bid Opening Date: DECEMBER 12, 2012

Solicitation #: 2013-041
Department: LIBRARY

PART A CONFERENCE ROOM 1 & 2			AUDIO VISUAL INNOVATIONS, INC. (AV1-SPL) PARKER, CO		COMCO, INC. EL PASO, TX		CUSTOM AV LLC EL PASO, TX		DIVERSE MOBILE TECHNOLOGIES LLC EL PASO, TX	
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	2	60" LED HDTV W/WALL MOUNT	\$1,705.53	\$3,411.06	\$2,118.75	\$4,237.50	\$1,575.00	\$3,150.00	\$1,500.00	\$3,000.00
PRODUCT BRAND AND PART NUMBER			SHARP LC60LE640U + CHIEF LSMU		SHARP LC-60LE640 SM-T-XL SM-RBX-WH WP-FLEXNOSE-1WH		LG 60LS5700 CHIEF LSMU		SHARP LC60LE820UN 60" CLASS QUATROM EDGE LH LED HD TV	
2.	2	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$8,911.93	\$17,823.86	\$13,207.00	\$33,017.50	\$9,350.00	\$18,700.00	\$13,500.00	\$27,000.00
PRODUCT BRAND AND PART NUMBER			LIFESIZE TEAM 220 + 1 YR MAINTENANCE (REQUIRED)		TEAM 220 TEAM 220GVC 535-2000-222 ID9430 ID7330 TVBU505 WP-FLEXNOSE-7WH		CISCO CTS-QSC20-K9 CISCO CTS-PHD 1080P 4XS1CISCO CON-ECDN-CTSQC20, CISCO CON-ECDN-PHDP 4XS1, VADDIO 535-2000-217		SONY PCS-XG80	
3.	2	CEILING MICROPHONE	\$137.16	\$274.32	\$236.25 FOR 8--NOT 2	\$1,890.00	\$275.00	\$550.00	NO BID	NO BID
PRODUCT BRAND AND PART NUMBER			SHURE MX202WC		SHURE MX202 WP/C (4 USED IN EACH ROOM)		AUDIO TECHNICA U841A		INCLUDED IN THE SONY PCS-XG80	
4.	2	SOUND SYSTEM	\$936.48	\$1,872.96	\$2,748.75	\$5,497.50	\$600.00	\$1,200.00	\$55.00	\$110.00
PRODUCT BRAND AND PART NUMBER			EXTRON 60-1095-01 DSP, 60-718-10 PREAMP 60-844-01 AMP + 2 ATLAS SM42 SPEAKERS		NEXIA VC AMP 602 - 2B		INTEGRA DTM-40.4 SONANCE C-SERIES 201		6" DINO DIRECT CONFERENCE ROOM SPEAKERS	
5.	2	AC REGENERATOR-SURGE PROTECTOR	\$71.24	\$142.48	\$562.50	\$1,125.00	\$130.00	\$260.00	\$67.00	\$134.00
PRODUCT BRAND AND PART NUMBER			MIDDLE ATLANTIC PD-915R		KIT-WB-600-SVCE-12		APC G5BLK		CYBER POWER CQ425G STANDBY SERIES 425 VA UPS	
6.	2	EQUIPMENT RACK	\$448.86	\$897.72	\$1,461.56	\$2,923.13	\$185.00	\$370.00	\$233.00	\$466.00
PRODUCT BRAND AND PART NUMBER			VF1 - RACK L DARK CHERRY		MIDDLE ATLANTIC 656747190780; 656747190872; 656747190865		MIDDLE ATLANTIC RK16		TRIPLE LITE SR W6V SMART RACK 6U WALL MOUNT RACK ENC	

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ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	2	CONTROL SYSTEM CRESTON OR EQUAL)	\$1,510.23	\$3,020.46	\$14,627.50	\$29,255.00	\$2,155.00	\$4,310.00	\$2,500.00	\$5,000.00
PRODUCT BRAND AND PART NUMBER			CRESTRON CP3 WITH IPAD MINI CONTROL PANEL		AMX DVX-3155 NXD-700; AVB-RX- DXLINK-HDMI; AVB-WP-TX- MULTI-DXLINK; NETGEAR FS105		CRESTRON MC2 CRESTRON TSW-750-B-S, CRESTRON PWE-4803RU		CONTROL 4 CONTROL SYSTEM	
8.	2	DVD/VHS COMBO PLAYER	\$166.14	\$332.28	\$187.50	\$375.00	\$199.00	\$398.00	\$123.00	\$246.00
PRODUCT BRAND AND PART NUMBER			TOSHIBA DVR620		TOSHIBA SD-V296		TOSHIBA DVR620		TOSHIBA SD-V296DVD/VCR COMBO PLAYER	
9.	2	CABLING AND MISC. PARTS/ACCESSORIES PER ROOM	\$1,246.99	\$2,493.97	\$65.00	\$130.00	\$450.00	\$900.00	\$350.00	\$700.00
PRODUCT BRAND AND PART NUMBER			WALL PLATES, RACK SHELVES, CABLING		LEFT BLANK		KEY DIGITAL HDMI PACKAGE CRESTRON IRP2 PACKAGE MISC.		HDMI/CAT 5 RJ 45 CONNECTION BOX SNAP INS.	
10.	2	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER	\$9,628.22	\$19,256.44	\$7,986.37	\$15,972.74	\$2,600.00	\$5,200.00	\$5,600.00	\$11,200.00
PRODUCT BRAND AND PART NUMBER			LEFT BLANK		LEFT BLANK		INSTALLATION & CONFIGURATION		RELOCATION 1 RE-INSTAL CAB L RUNNING, TESTING REPLACE ELECTRICAL AND RUN TO END RM HDMI	
11.	1	TRAINING (ALL)	\$0.00	\$0.00	\$687.50	\$687.50	250.000	\$250.00	\$500.00	\$500.00
PRODUCT BRAND AND PART NUMBER			INCLUDED		LEFT BLANK		8 HRS.		LABOR FOR N2 TECHS - AS NEEDED	
SUB TOTAL PART A CONFERENCE ROOMS (2)			\$49,525.55		\$95,110.87		\$35,288.00		\$48,356.00	

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PART B - 3 - MOBILE MEDIA CART SYSTEMS			(3 LA FE SATELLITES)							
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
12.	3	MOBILE MEDIA CART W/ SOUND SYSTEM, PATCH PANEL, ELECTRICAL OUTLET, CATV, ETC.	\$1,449.17	\$4,347.51	\$1,556.25	\$4,668.75	\$843.00	\$2,529.00	\$4,500.00	\$13,500.00
PRODUCT BRAND AND PART NUMBER			AVTEQ GM - 200P + CUSTOM PATCH PANEL		BALT BAL-27558 OWI AMP602-2B BEST RITE 27559 BALT 66590		MIDDLE ATLANTIC RK16 MIDDLE ATLANTIC RKW-HD MIDDLE ATLANTIC DECP-2X1 INTEGRA DTM-40.4 SONANCE C-SERIES 101		EDUCATION MOBIL MEDIA CENTER W/SOUND, MIC, DVD VCR PATCH PANEL, CA3TV, LINE 7 VIDEO FURNITURE INTERNATIONAL	
13.	3	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$5,811.81	\$17,435.43	\$16,218.75	\$48,656.25	\$9,350.00	\$28,050.00	\$3,080.00	\$9,240.00
PRODUCT BRAND AND PART NUMBER			LIFESIZE EXPRESS 220 + 1 YR MAINTENANCE (REQUIRED)		LIFESIZE TEAM 220 TEAM 220 SVC		CISCO CTS-QSC20-K9 CISCO CTS-PHD1080P 4XS1 CISCO CON-ECDN-CTSQC20 CISCO CON-ECDN-PHPD 4XS1 VADDIO 535-2000-217		AVER MEDIA AVER HVC110 VIDEO CONFERENCING KIT	
14.	3	MICROPHONE	\$0.00	\$0.00	\$1,130.00	\$3,390.00	\$195.00	\$585.00	NO BID	NO BID
PRODUCT BRAND AND PART NUMBER			INCLUDED W/LIFESIZE		REVO LABS 01-HDTBLTNIC 02-HDDUAL-NM ROLLS ROMX42		CISCO CTS-QSC20-MIC		INCLUDED IN MOBIL MEDIA CART	
15.	3	PROJECTOR (3,000 LUMENS)	\$806.82	\$2,420.46	\$1,187.50	\$3,562.50	\$1,400.00	\$4,200.00	\$595.00	\$1,785.00
PRODUCT BRAND AND PART NUMBER			HITACHI CPWX3015WN		VIVITEK D950HD		VIVITEK D952HD		VIVITEK D861X6A DLP PROJECTOR	
16.	3	DVD PLAYER	\$106.77	\$320.31	\$86.25	\$258.75	\$100.00	\$300.00	\$41.00	\$123.00
PRODUCT BRAND AND PART NUMBER			TOSHIBA DR 430		PANASONIC DVD-S68		TOSHIBA SDV 296		TOSHIBA SD 3,300 DVD PLAYER	
17.	3	CABLING AND MISC. PARTS/ACCESSORIES PER SITE	\$423.46	\$1,270.38	\$65.00	\$195.00	\$350.00	\$1,050.00	\$300.00	\$900.00
PRODUCT BRAND AND PART NUMBER			LEFT BLANK		LEFT BLANK		KEY DIGITALL HDMI PACKAGE CRESTRON IRP2 PACKAGE MISC.		ASSEMBLY OF CORT DELIVERY TO MOBIL SATELITE. INSTALL AND CONFIGURE SYSTEM	

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ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
18.	3	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER SITE	\$1,624.50	\$4,873.50	\$3,406.90	\$10,220.70	\$1,950.00	\$5,850.00	NO BID	NO BID
PRODUCT BRAND AND PART NUMBER			LEFT BLANK		LEFT BLANK		INSTALLATION & CONFIGURATION		LEFT BLANK	
19.	1	TRAINING (ALL)	\$0.00	\$0.00	\$550.00	\$550.00	\$250.00	\$250.00	\$500.00	\$500.00
PRODUCT BRAND AND PART NUMBER			INCLUDED		LEFT BLANK		8 HRS.		LEFT BLANK	
20.		SUB TOTAL PART B - LA FE SATELLITES (3)	\$30,667.59		\$71,501.95		\$42,814.00	\$42,814.00	BIDDER'S PRICE: \$42,409.00	
21.		GRAND TOTAL PARTS A & B	\$80,193.14		\$166,612.82		\$78,102.00		\$74,404.00	

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<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM</p>				
<p>A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<p>B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<p>C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<p>D. NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p>	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	50% - 10 DAYS
<p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days</p>	60	90	10	7
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>				

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			DU MOTION AUDIO VISUAL AND VIDEO, INC. EL PASO, TX		HOWARD TECHNOLOGY SOLUTIONS A DIVISION OF HOWARD INDUSTRIES, INC. LAUREL, MS		HPS AUDIO & VIDEO, LLC EL PASO, TX		LASER TECH, INC. EL PASO, TX	
PART A CONFERENCE ROOM 1 & 2										
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	2	60" LED HDTV W/WALL MOUNT	\$1,804.00	\$3,608.00	\$3,655.00	\$7,310.00	\$1,814.00	\$3,628.00	\$1,525.05	\$7,625.27
PRODUCT BRAND AND PART NUMBER			SHARP LC-60C6400U		LEFT BLANK		SHARP LC 60 LE 745 SOLID MOUNTS 62-60		SAMSUNG E550 SERIES - 60 INCH PN60E550-E5900K	
2.	2	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$12,910.00	\$25,820.00	\$4,282.00	\$8,564.00	\$16,784.00	\$33,568.00	\$11,374.19	\$22,748.39
PRODUCT BRAND AND PART NUMBER			LIFESIZE TEAM 220		V5000 SUF641		LIFE SIZE TEAM 220 W/ASSURANCE & PT2 CAMERA		LIFE-SIZE TEAM 220 10X - DUAL MICPOD ID # 1000-0000-1137	
3.	2	CEILING MICROPHONE	\$240.00	\$480.00	\$143.52	\$287.04	\$339.00	\$678.00	\$166.52	\$666.08
PRODUCT BRAND AND PART NUMBER			ASTATIC 220 VP		MF PZM-10		ES 933 PMWC AUDIO TECHNICA SET-2		MEDIATECH: CEILING MICROPHONE MT-PZM-10	
4.	2	SOUND SYSTEM	\$460.00	\$920.00	\$35.00	\$70.00	\$1,671.00	\$3,342.00	\$118.67	\$712.02
PRODUCT BRAND AND PART NUMBER			CAMBRIDGE SOUNDWORKS CW0203		S-505		DESTROYER-FBQ-PROC SPEAKERCRAFT PRO COM 6 ATLAS/SOUND AAIZO-AMP		ACCU-TECH CORP: ORBIT CEILING SPEAKER NEAR. OCS1	
5.	2	AC REGENERATOR-SURGE PROTECTOR	\$525.00	\$1,050.00	\$46.00	\$92.00	\$279.00	\$558.00	\$63.02	\$126.04
PRODUCT BRAND AND PART NUMBER			FURMAN PL-PRO DMC		P8V		PANAMAX-MAX 4300		TRIPP LITE: ISOBAR SURGE PROTECTOR ISOTEL8ULTRA	
6.	2	EQUIPMENT RACK	\$565.00	\$1,130.00	\$53.00	\$106.00	\$700.00	\$1,400.00	\$860.22	\$1,720.43
PRODUCT BRAND AND PART NUMBER			TOURTOUGH TMFR24		RX365SLF		MIDDLE ATLANTIC DWR-16-22 W/ACCS		COOPER B-LINE LOCKABLE RACK 36IN. H X 24.7IN X 20IN D INCLUDES 2 SHELVES #380275	

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ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	2	CONTROL SYSTEM CRESTRON OR EQUAL)	\$295.00	\$590.00	\$7,282.00	\$15,164.00	\$2,325.00	\$4,650.00	\$345.22	\$690.44
PRODUCT BRAND AND PART NUMBER			S.P. CONTROLS PXE-DCM-GRN+		MT-ERST-PSCR		CRESTRON MC3 CRESTRON TSW 750		CLEARONE COMM. INC. WIRELESS TABLETOP CONTROL DEVICE 910-154-040	
8.	2	DVD/VHS COMBO PLAYER	\$120.00	\$240.00	\$80.00	\$160.00	\$220.00	\$440.00	\$90.32	\$180.64
PRODUCT BRAND AND PART NUMBER			MAGNAVOX DV220MW		DVP3345VB/F7		TOSHIBA DVR-620 OR SIMILAR/EQUIVALENT		TOSHIBA SD V296 - DVD/VCR	
9.	2	CABLING AND MISC. PARTS/ACCESSORIES PER ROOM	\$155.00	\$310.00	INCLUDED	INCLUDED	\$0.00	\$0.00	\$250.00	\$500.00
PRODUCT BRAND AND PART NUMBER			D.M. CABLE KIT		INCLUDED ITEM #10		LEFT BLANK		LEFT BLANK	
10.	2	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER	\$800.00	\$1,600.00	\$1,	\$2,	\$2,500.00	\$2,500.00	\$500.00	\$1,000.00
PRODUCT BRAND AND PART NUMBER			D.M. INSTALLATION		LEFT BLANK		LEFT BLANK		LEFT BLANK	
11.	1	TRAINING (ALL)	\$500.00	\$500.00	INCLUDED	\$0.00	\$0.00	\$0.00	\$699.00	\$699.00
PRODUCT BRAND AND PART NUMBER			D.M. TRAINING		INCLUDED ITEM #10		LEFT BLANK		LEFT BLANK	
SUB TOTAL PART A CONFERENCE ROOMS (2)			\$36,248.00		\$31,753.04 BIDDER'S PRICE: \$34,178.00		\$50,764.00 BIDDER'S PRICE: \$51,400.00		\$36,668.31	

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PART B - 3 - MOBILE MEDIA CART SYSTEMS			(3 LA FE SATELLITES)							
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
12.	3	MOBILE MEDIA CART W/ SOUND SYSTEM, PATCH PANEL, ELECTRICAL OUTLET, CATV, ETC.	\$2,485.00	\$7,455.00	\$2,430.00	\$7,290.00	\$1,932.50	\$5,797.50	\$723.95	\$3,619.75
PRODUCT BRAND AND PART NUMBER			VFI RDY2GO-K12-CAM		HOWARD PET 1		BALT-27513 SPK PRO COM-6 ATLAS SOUND AA120 BELIRINGER FBQ 1000		ATDEC TELEHOOM TH-EMC TV MOTORIZED MOBILE CART SYSTEM	
13.	3	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$12,675.00	\$38,025.00	\$4,242.00	\$12,726.00	\$6,675.00	\$20,025.00	\$7,737.10	\$23,211.30
PRODUCT BRAND AND PART NUMBER			LIFESIZE TEAM 220		V5000		LIFE SIZE EXPRESS - 220 W/ASSURANCE		LIFESIZE EXPRESS 220 - 10X - PHONE. 2ND GENERATION GIVES YOU A MORE MOBILE OPTION FOR YOUR SATELLITE SETUP.	
14.	3	MICROPHONE	\$325.00	\$975.00	\$44.00	\$132.00	\$339.00	\$1,017.00	NO BID	NO BID
PRODUCT BRAND AND PART NUMBER			ASTATIC 220VP-MP13		MCA-SP1		AUDIO TECHNICA 5933 0		INCLUDED IN ITEM #13	
15.	3	PROJECTOR (3,000 LUMENS)	\$995.00	\$2,985.00	\$1,320.00	\$3,960.00	\$1,250.00	\$3,750.00	\$1,069.55	\$3,208.65
PRODUCT BRAND AND PART NUMBER			EIKI LC-WB200W		MTLC-WB200		VIVITEK D 952 HD		SHARP DLP PROJECTOR 3000 LUMEN PGD3050W	
16.	3	DVD PLAYER	\$120.00	\$360.00	\$40.00	\$120.00	\$220.00	\$660.00	\$44.51	\$133.52
PRODUCT BRAND AND PART NUMBER			MAGNAVOX DV220MW9		DVD-C500/XAA		TOSHIBA DVR620 OR EQUIVALENT		PANASONIC DVD PLAYER DVD-S68	
17.	3	CABLING AND MISC. PARTS/ACCESSORIES PER SITE	\$100.00	\$300.00	INCLUDED	INCLUDED	\$450.00	\$1,350.00	\$150.00	\$450.00
PRODUCT BRAND AND PART NUMBER			D.M. CABLE KIT		INCLUDED ITEM #18		LEFT BLANK		LEFT BLANK	

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			DU MOTION AUDIO VISUAL AND VIDEO, INC. EL PASO, TX	HOWARD TECHNOLOGY SOLUTIONS A DIVISION OF HOWARD INDUSTRIES, INC. LAUREL, MS	HPS AUDIO & VIDEO, LLC EL PASO, TX	LASER TECH, INC. EL PASO, TX				
PART B - 3 - MOBILE MEDIA CART SYSTEMS			(3 LA FE SATELLITES)							
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
18.	3	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER SITE	\$500.00	\$1,500.00	\$1,201.00	\$3,603.00	\$1,250.00	\$3,750.00	\$250.00	\$750.00
PRODUCT BRAND AND PART NUMBER			D.M. INSTALLATION	LEFT BLANK		LEFT BLANK		LEFT BLANK		
19.	1	TRAINING (ALL)	\$1,200.00	\$1,200.00	INCLUDED	INCLUDED	\$0.00	\$0.00	\$699.00	\$699.00
PRODUCT BRAND AND PART NUMBER			D.M. TRAINING	INCLUDED IN ITEM #18		LEFT BLANK		LEFT BLANK		
20.		SUB TOTAL PART B - LA FE SATELLITES (3)	\$52,800.00		\$27,831.00		\$36,349.50		\$32,072.22	
					BIDDER'S PRICE: \$28,833.00					
21.		GRAND TOTAL PARTS A & B	\$89,048.00		\$59,584.04		\$87,113.50		\$68,740.53	
					BIDDER'S PRICE: \$63,011.00		BIDDER'S PRICE: \$87,749.50			

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APPROVED BY: _____/s/_____

DATE: 12/28/2012



CITY OF EL PASO BID TABULATION FORM



Project Name: AUDIO-VIDEO CONFERENCING EQUIPMENT - LA FE CULTURE & TECHNOLOGY CENTER
Bid Opening Date: DECEMBER 12, 2012

Solicitation #: 2013-041
Department: LIBRARY

	DU MOTION AUDIO VISUAL AND VIDEO, INC. EL PASO, TX	HOWARD TECHNOLOGY SOLUTIONS A DIVISION OF HOWARD INDUSTRIES, INC. LAUREL, MS	HPS AUDIO & VIDEO, LLC EL PASO, TX	LASER TECH, INC. EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM</p>				
<p>A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT</p> <p>C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/> NOT MARKED</p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/> NOT MARKED</p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input checked="" type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	2% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	30	14	30	21
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

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APPROVED BY: _____/s/_____

DATE: 12/28/2012



CITY OF EL PASO BID TABULATION FORM



Project Name: AUDIO-VIDEO CONFERENCING EQUIPMENT - LA FE CULTURE & TECHNOLOGY CENTER
Bid Opening Date: DECEMBER 12, 2012

Solicitation #: 2013-041
Department: LIBRARY

PART A CONFERENCE ROOM 1 & 2			MIRADOR ENTERPRISES, INC. EL PASO, TX		NORRIS INSTALLATION SERVICES, INC. MESQUITE, TX		SKY CITY COMMUNICATIONS, LLC EL PASO, TX		SUMMIT INTEGRATION SYSTEMS HOUSTON, TX	
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	2	60" LED HDTV W/WALL MOUNT	\$3,360.00	\$6,720.00	\$1,699.00	\$3,398.00	\$2,917.20	\$5,834.40	\$4,871.79	\$9,743.59
PRODUCT BRAND AND PART NUMBER			VIZIO E6011 - AB		SHARP LC 6DLE632		LEFT BLANK		PN-L602B SHARP DISPLAY	
2.	2	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$5,400.00	\$10,800.00	\$15,999.00	\$31,998.00	\$13,495.02	\$26,990.04	\$8,665.56	\$17,331.11
PRODUCT BRAND AND PART NUMBER			SNP SYSTEM 2316 VIDEO CONF. SYKPE NETWORK		POLYCOM HDX 70001 EDUCATOR KIT, MS & NPP		LG 60L5579C		1000-0000-1130 LIFESIZE TEAM 220	
3.	2	CEILING MICROPHONE	\$278.00	\$556.00	\$807.00	\$1,614.00	\$152.46	\$304.92	\$0.00	\$0.00
PRODUCT BRAND AND PART NUMBER			AUDIO TECHNICAL V853A		AUDIO TECHNICA ES933PHW KIT		LIFE SIZE LIFE SIZE TEAM 220		MICS INCLUDED WITH LIFE SIZE PACKAGE	
4.	2	SOUND SYSTEM	\$840.00	\$1,680.00	\$2,074.00	\$4,148.00	\$140.40	\$280.79	\$112.27	\$898.15
PRODUCT BRAND AND PART NUMBER			DENON DH2 - 1312BA		NIS - 1D1S SEE PRICING SHEET ATTACHED FOR DETAILS		CROWN PZM-10LL		JBLC24CT-BLK IN CEILING SPEAKERS - NO AMP NEEDED	
5.	2	AC REGENERATOR-SURGE PROTECTOR	\$84.00	\$168.00	\$249.00	\$498.00	\$166.32	\$332.64	\$82.17	\$164.33
PRODUCT BRAND AND PART NUMBER			TRIPLE HE ISO BAR 86 - LTRA		JUICEGOOSE CQR1500		MONOPRICE MP-7495-2		PDR15 - MIDDLE ATLANTIC	
6.	2	EQUIPMENT RACK	\$323.00	\$646.00	\$1,350.00	\$2,700.00	\$236.44	\$472.87	\$969.57	\$1,939.14
PRODUCT BRAND AND PART NUMBER			STAR TECH COM 8 U BELKIN SHELF 2		MIDDLE ATLANTIC CUSTOM WOOD COLOR SRSR21U		MIDDLE ATLANTIC BRK16-22		BGR-19SA27MDK-DS- MIDDLE ATLANTIC PRESEN ENCL RACK	

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APPROVED BY: _____/s/_____

DATE: 12/28/2012



CITY OF EL PASO BID TABULATION FORM



Project Name: AUDIO-VIDEO CONFERENCING EQUIPMENT - LA FE CULTURE & TECHNOLOGY CENTER
Bid Opening Date: DECEMBER 12, 2012

Solicitation #: 2013-041
Department: LIBRARY

			MIRADOR ENTERPRISES, INC. EL PASO, TX		NORRIS INSTALLATION SERVICES, INC. MESQUITE, TX		SKY CITY COMMUNICATIONS, LLC EL PASO, TX		SUMMIT INTEGRATION SYSTEMS HOUSTON, TX	
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	2	CONTROL SYSTEM CRESTON OR EQUAL)	\$7,840.00	\$15,680.00	\$4,999.00	\$9,998.00	\$254.10	\$508.20	\$2,051.28	\$4,102.56
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS SKYPE CONTROL SYSTEM		CRESTRON TPAV PACK 6 (WIRELESS)		CRESTRON BPC-8		TPS-6X CRESTRON WIRELESS TOUCH PANEL	
8.	2	DVD/VHS COMBO PLAYER	\$222.00	\$444.00	\$125.00	\$250.00	\$120.12	\$240.24	141.033	\$282.05
PRODUCT BRAND AND PART NUMBER			MAGNAVOX ZV427MG-9		TOSHIBA SDV 296		TOSHIBA SD-V296		TOSHIBA SDV-296	
9.	2	CABLING AND MISC. PARTS/ACCESSORIES PER ROOM	\$1,330.00	\$2,660.00	\$1,699.00	\$3,398.00	\$231.00	\$462.00	\$2,582.89	\$5,165.76
PRODUCT BRAND AND PART NUMBER			WESS - PENN RG-6 HDMI - 18 - 2		NIS PACK 451 (EXTRON, GEFEN, CRESTRON)		N/A		LEFT BLANK	
10.	2	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER	\$8,680.00	\$17,360.00	\$5,000.00	\$10,000.00	\$2,739.00	\$5,478.00	\$2,759.51	\$5,519.14
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS		NIS INTEG 1		N/A		INSTALL - 09	
11.	1	TRAINING (ALL)	\$700.00	\$700.00	\$995.00	\$995.00	\$154.00	\$154.00	\$500.00	\$500.00
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS		NIS TRAIN 1		N/A		LEFT BLANK	
SUB TOTAL PART A CONFERENCE ROOMS (2)			\$57,414.00 BIDDER'S PRICE: \$57,404.00		\$68,997.00		\$41,058.10		\$45,645.83	

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Project Name: AUDIO-VIDEO CONFERENCING EQUIPMENT - LA FE CULTURE & TECHNOLOGY CENTER

Solicitation #: 2013-041

Bid Opening Date: DECEMBER 12, 2012

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			MIRADOR ENTERPRISES, INC. EL PASO, TX			NORRIS INSTALLATION SERVICES, INC. MESQUITE, TX			SKY CITY COMMUNICATIONS, LLC EL PASO, TX			SUMMIT INTEGRATION SYSTEMS HOUSTON, TX
PART B - 3 - MOBILE MEDIA CART SYSTEMS			(3 LA FE SATELLITES)									
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
12.	3	MOBILE MEDIA CART W/ SOUND SYSTEM, PATCH PANEL, ELECTRICAL OUTLET, CATV, ETC.	\$3,080.00	\$9,240.00	\$4,395.00	\$13,185.00	\$1,769.46	\$5,308.38	\$1,998.72	\$5,996.15		
PRODUCT BRAND AND PART NUMBER			AMPLIPOX SURROUND SOUND ROCKMOUNT 12PT RS - UP12 - 811A		NIS U PACK 1 (SPECTRUM CRESTRON EXTRON ERGATRON)		RDY2G0 K-12 VIDEO FURNITURE INTERNATIONAL		GM200P AVTEQ MOBILE CART			
13.	3	VIDEO CONFERENCE SYST. W/CAMERA & WALL MOUNT (LIFESIZE TEAM 220 OR EQUAL)	\$5,600.00	\$16,800.00	\$5,000.00	\$15,000.00	\$8,866.00	\$26,598.00	\$8,665.56	\$25,996.68		
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS SKYPE NETWORK SYSTEMS 2316 VIDEO CONFERENCE SYST.		AVER HD3100		LIFE SIZE EXPRESS 220		1000-0000-1130 LIFESIZE TEAM 220 WITH CAMERA AND MICROPHONE			
14.	3	MICROPHONE	\$280.00	\$840.00	\$425.00	\$1,275.00	N/A	N/A	\$0.00	\$0.00		
PRODUCT BRAND AND PART NUMBER			AUDIO TECHNICA U853A		AKGPW4500		TOA DM-1300US DYNAMIC		INCLUDED IN THE 1000-0000-1130 LIFESIZE PACKAGE			
15.	3	PROJECTOR (3,000 LUMENS)	\$1,680.00	\$5,040.00	\$1,099.00	\$3,297.00	\$1,201.20	\$3,603.60	\$729.17	\$2,187.50		
PRODUCT BRAND AND PART NUMBER			EPSON EPSVIH362020		OPTIMA GT 750E		NEC M300W		EPSON POWERLIGHT 126W			
16.	3	DVD PLAYER	\$140.00	\$420.00 (#15 ON BIDDER'S LIST)	\$129.00	\$387.00	\$66.22	\$198.66	\$141.03	\$423.09		
PRODUCT BRAND AND PART NUMBER			LEFT BLANK		SONY BDPS390		SONY		TOSHIBA DVD/VHS COMBO			
17.	3	CABLING AND MISC. PARTS/ACCESSORIES PER SITE	\$420.00	\$1,260.00	\$999.00	\$2,997.00	\$243.32	\$729.96	\$1,727.92	\$5,165.76		
PRODUCT BRAND AND PART NUMBER			WESPENN		NIS PACK 493 (CRESTRON, EXTRON GEFEN)		N/A		LEFT BLANK			

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			MIRADOR ENTERPRISES, INC. EL PASO, TX	NORRIS INSTALLATION SERVICES, INC. MESQUITE, TX	SKY CITY COMMUNICATIONS, LLC EL PASO, TX	SUMMIT INTEGRATION SYSTEMS HOUSTON, TX				
PART B - 3 - MOBILE MEDIA CART SYSTEMS			(3 LA FE SATELLITES)							
ITEM NO.	QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
18.	3	INSTALLATION & CONFIGURATION (ELECTRICAL/NETWORK CABLING, ETC.) PER SITE	\$9,100.00	\$27,300.00	\$350.00	\$1,050.00	\$561.00	\$1,683.00	\$2,759.51	\$8,278.53
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS		NIS INTEG5		N/A		INSTALL -09	
19.	1	TRAINING (ALL)	\$700.00	\$700.00	\$750.00	\$750.00	\$462.00	\$462.00	\$500.00	\$500.00
PRODUCT BRAND AND PART NUMBER			SNP SYSTEMS		NIS TRAIN 5		N/A		LEFT BLANK	
20.		SUB TOTAL PART B - LA FE SATELLITES (3)	\$61,600.00		\$37,941.00		\$38,583.60		\$48,547.71	
			BIDDER'S PRICE: \$62,650.00							
21.		GRAND TOTAL PARTS A & B	\$119,014.00		\$106,938.00		\$79,641.70		\$94,193.54	
			BIDDER'S PRICE: \$120,054.00		BIDDER'S PRICE: \$108,753.00 (INCLUDES SHIPPING & EXPENSES)				BIDDER'S PRICE: \$114,423.38	

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Solicitation #: 2013-041

Bid Opening Date: DECEMBER 12, 2012

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	MIRADOR ENTERPRISES, INC. EL PASO, TX	NORRIS INSTALLATION SERVICES, INC. MESQUITE, TX	SKY CITY COMMUNICATIONS, LLC EL PASO, TX	SUMMIT INTEGRATION SYSTEMS HOUSTON, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>				
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM				
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	LEFT BLANK
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	60	21	90	30
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED: 17	BIDS RECEIVED: 12	BIDS LOCAL: 12	NO BIDS: 0	

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DATE: 12/28/2012