



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 9, 2013

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110

Department: GENERAL SERVICES

PART A: BASE BID		ASSETWORKS, INC. WAYNE, PA	C & L PUMP SERVICE, INC. EL PASO, TX	D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX RESPONSE #1: FUELMASTERS FMS
ITEM NO.	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM TO INCLUDE BUT NOT LIMITED TO: SOFTWARE, KEY READER FUEL ISLAND TERMINAL, DATA CONVERTER, TANK MONITOR INTERFACE, NETWORK COMMUNICATIONS, DISPENSERS (PUMPS)	\$96,886.43	\$220,874.66	\$242,953.46
	MAKE / MODEL:		SENTRY GOLD FUEL MGMT SYSTEM/SELECT FLEET DISPENSERS	FUELMAASTER 3500 PLUS RFID FMS GASBOY ATLAS 9853 KXTW1 DISPENSERS
2.	FIVE-YEAR (5) EXTENDED WARRANTY COST (TO INCLUDE BOTH HARDWARE AND SOFTWARE MAINTENANCE):	\$3,298.20 / YR	\$19,527.44 / YR	\$28,945.00 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	(AFTER INITIAL WARRANTY EXPIRES): (IN ADDITION TO CURRENT FA SUPPORT) \$4,360.00 / YR	NO BID INCLUDED WITH EXTENDED WARRANTY / YR	NO BID / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	(LIGHT DUTY AND CANBUS CABLE INCLUDED WHICH OTHERS MIGHT QUOTE AS OPTIONAL) \$214.81 / EA	\$209.00 / EA	\$284.97 / EA
5.	KEYS/CARDS (UNIT COST)	-(100 MINIMUM) \$5.92 / EA	\$3.90 / EA	\$3.66 / EA
TOTAL BASE BID (PART A):		\$104,765.36	\$240,615.00	\$272,187.09

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DATE: ___2/20/13___



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			ASSETWORKS, INC. WAYNE, PA		C & L PUMP SERVICE, INC. EL PASO, TX		D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX RESPONSE #1: FUELMASTERS FMS	
PART B: ADD ALTERNATE ITEMS								
PRIORITY RANKING	ADDITIONAL QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	x 2000 UNITS	KEYS/CARDS	\$5.92	\$11,840.00	\$199.99	\$399,980.00	\$3.66	\$7,320.00
2.	x 2000 UNITS	VEHICLE INFORMATION TRANSMITTERS	\$214.81	\$429,620.00	\$3.75	\$7,500.00	\$284.97	\$569,940.00
TOTAL ADD ALTERNATE ITEMS (PART B):			\$441,460.00		\$407,480.00		\$577,260.00	
TOTAL COST (PART A & PART B):			\$546,225.36		\$648,095.00		\$849,447.09	

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	ASSETWORKS, INC. WAYNE, PA	C & L PUMP SERVICE, INC. EL PASO, TX	D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX RESPONSE #1: FUELMASTERS FMS
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	1% - 10 DAYS NET 30 DAYS	1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	60	90	30 (1) (2)
			1) DEPENDING UPON AVAILABILITY OF ITEMS FROM THE MANUFACTURER. 2) PLUS EXPEDITED FREIGHT IS REQUIRED TO MEET DELIVERY DEADLINE.
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

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Department: GENERAL SERVICES

PART A: BASE BID		D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX <small>ALTERNATE BID: GILBARCO FMS</small>	KACHINA PETROLEUM EQUIPMENT COMPANY EL PASO, TX	MEGATRONICS INTERNATIONAL CORP. SAN ANTONIO, TX
ITEM NO.	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM TO INCLUDE BUT NOT LIMITED TO: SOFTWARE, KEY READER FUEL ISLAND TERMINAL, DATA CONVERTER, TANK MONITOR INTERFACE, NETWORK COMMUNICATIONS, DISPENSERS (PUMPS)	\$225,131.60	\$260,031.00	\$112,069.90
	MAKE / MODEL:	<small>GILBARCO ISLANDER PLUS FMS GASBOY ATLAS 9853KXTW1 DISPENSERS</small>	E. J. WARD & GASBOY	MEGATRAK SERIES 9000
2.	FIVE-YEAR (5) EXTENDED WARRANTY COST (TO INCLUDE BOTH HARDWARE AND SOFTWARE MAINTENANCE):	\$24,250.00 / YR	\$16,760.00 / YR	\$28,750.00 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	NO BID / YR	NO BID / YR	\$2,375.00 / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$271.00 / EA	\$169.00 / EA	\$99.00 / EA
5.	KEYS/CARDS (UNIT COST)	\$7.80 / EA	\$2.00 / EA	\$9.00 / EA
TOTAL BASE BID (PART A):		\$249,660.40	\$276,962.00 <small>BIDDER'S PRICE: \$260,031.00</small>	\$143,302.90

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PART B: ADD ALTERNATE ITEMS			D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX ALTERNATE BID: GILBARCO FMS		KACHINA PETROLEUM EQUIPMENT COMPANY EL PASO, TX		MEGATRONICS INTERNATIONAL CORP. SAN ANTONIO, TX	
PRIORITY RANKING	ADDITIONAL QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	x 2000 UNITS	KEYS/CARDS	\$7.80	\$15,600.00	\$2.00	\$4,000.00	\$9.00	\$18,000.00
2.	x 2000 UNITS	VEHICLE INFORMATION TRANSMITTERS	\$271.00	\$542,000.00	\$169.00	\$338,000.00	\$99.00	\$198,000.00
TOTAL ADD ALTERNATE ITEMS (PART B):			\$557,600.00		\$342,000.00		\$216,000.00	
TOTAL COST (PART A & PART B):			\$807,260.40		\$618,962.00 <small>BIDDER'S PRICE: \$602,031.00</small>		\$359,302.90	

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<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
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D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET 30 DAYS	2% - 10 DAYS NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	30 (1) (2)	90	45
	1) DEPENDING UPON AVAILABILITY OF ITEMS FROM THE MANUFACTURER. 2) PLUS EXPEDITED FREIGHT IS REQUIRED TO MEET DELIVERY DEADLINE.		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 6		BIDS RECEIVED: 6	
BIDS LOCAL: 2		NO BIDS: 0	

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