



# CITY OF EL PASO BID TABULATION



<b>BID ITEM: TRANE HVAC SYSTEM UNITS PROPRIETARY PARTS AND SERVICE</b>		<b>BID # 2013-257</b>		
<b>BID DATE: JULY 31, 2013</b>		<b>DEPARTMENT: GENERAL SERVICES</b>		
		<b>TRANE U.S. INC.</b> <b>EL PASO, TX</b>		
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM DESCRIPTION</b>		<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>	<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>	<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>
<b>ITEM</b>  <b>1:</b>	<b>TRANE HVAC SYSTEMS PROPRIETARY PARTS</b>	<p style="text-align: center;">NET <input type="checkbox"/></p> <p style="text-align: center;">- <u>20-55</u> % DISCOUNT <input checked="" type="checkbox"/></p> <p style="text-align: center;">+ ____ % MARKUP <input type="checkbox"/></p>	<p style="text-align: center;">NET <input type="checkbox"/></p> <p style="text-align: center;">- ____ % DISCOUNT <input type="checkbox"/></p> <p style="text-align: center;">+ ____ % MARKUP <input type="checkbox"/></p>	<p style="text-align: center;">NET <input type="checkbox"/></p> <p style="text-align: center;">- _ % DISCOUNT <input type="checkbox"/></p> <p style="text-align: center;">+ ____ % MARKUP <input type="checkbox"/></p>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>TRANE HVAC SYSTEMS</u>	<u>TRANE HVAC SYSTEMS</u>	<u>TRANE HVAC SYSTEMS</u>
List Number _____ Dated _____		<u>N/A</u> <u>7/29/2013</u>		
<b>TYPE OF PRICE LIST</b> WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____		<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> _____

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<b>BID DATE: JULY 31, 2013</b>				<b>DEPARTMENT: GENERAL SERVICES</b>					
				<b>TRANE U.S. INC. EL PASO, TX</b>					
<b>PART A: PRICE LIST PRICING</b>				<b>PRICE ADJUSTMENT FACTOR</b>					
<b>ITEM DESCRIPTION</b>				<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>		<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>		<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>	
<b>ITEM 2:</b>	<b>TRANE HVAC SYSTEMS COMPLETE UNIT, UNITARY PRICING UP TO 15 TON</b>			<b>NET</b> <input type="checkbox"/>		<b>NET</b> <input type="checkbox"/>		<b>NET</b> <input type="checkbox"/>	
				<b>- 25-60 % DISCOUNT</b> <input checked="" type="checkbox"/>		<b>- ___ % DISCOUNT</b> <input type="checkbox"/>		<b>- _ % DISCOUNT</b> <input type="checkbox"/>	
				<b>+ ___ % MARKUP</b> <input type="checkbox"/>		<b>+ ___ % MARKUP</b> <input type="checkbox"/>		<b>+ ___ % MARKUP</b> <input type="checkbox"/>	
<b>Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)</b>				<u>TRANE HVAC SYSTEMS</u>		<u>TRANE HVAC SYSTEMS</u>		<u>TRANE HVAC SYSTEMS</u>	
<b>List Number _____ Dated _____</b>				<b>N/A 7/1/2013</b>					
<b>TYPE OF PRICE LIST</b> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input checked="" type="checkbox"/>				<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>MANUFACTURER</u>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> _____	
<b>TWO (2) COPIES (EITHER HARDCOPY OR CD) OF EACH CATALOG/PRICE LIST ARE INCLUDED WITH THE BID PACKAGE.</b>				<b>YES</b> <input checked="" type="checkbox"/>		<b>NO</b> <input type="checkbox"/>	<b>YES</b> <input type="checkbox"/>		<b>NO</b> <input type="checkbox"/>

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**BID ITEM: TRANE HVAC SYSTEM UNITS PROPRIETARY PARTS AND SERVICE**

**BID # 2013-257**

**BID DATE: JULY 31, 2013**

**DEPARTMENT: GENERAL SERVICES**

		TRANE U.S. INC. EL PASO, TX		
<b>PART B: SERVICE LABOR RATES</b>				
	<b>HVAC &amp; REFRIGERATION MECHANICS</b>	<b>PREVAILING WAGE RATE \$22.00 / HOUR</b>		
ITEM  1.	REGULAR	\$85.00 / HOUR	/ HOUR	/ HOUR
	AFTER HOUR / HOLIDAY	\$127.00 / \$175.00 / HOUR	/ HOUR	/ HOUR

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**BID DATE: JULY 31, 2013** **DEPARTMENT: GENERAL SERVICES**

		TRANE U.S. INC. EL PASO, TX		
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 1.</b>	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANE COM8288 COMPRESSOR; CSHC-075R-0*00/CSHC-075R-0*0C, 7.5 TON, 2008/230/60/3, BRAZE SWEAT, MINERAL OIL (OIL00042)		
	BIDDER PART NUMBER:	COM08288		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$3,708.02		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$2,039.41		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
<b>TOTAL COST: City's Cost + Labor Cost</b>		<b>\$2,124.41</b>		
<b>ITEM 2.</b>	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANE DHY1307 DRIER; LIQUID LINE, SOLID CORE, .630DS INLET, .500DS OUTLET X 6.28LG		
	BIDDER PART NUMBER:	SUPECEDED DHY01470		
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$28.29		
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$16.97		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
<b>TOTAL COST: City's Cost + Labor Cost</b>		<b>\$101.97</b>		

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		TRANE U.S. INC. EL PASO, TX		
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 3.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE CTR1161 CONTACTOR; 40 FLA 3 POLE COIL VAC 24, 50 RES AMP, 40 FLA @ 600V		
	<b>BIDDER PART NUMBER:</b>	CTR02577		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$30.24		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$18.14		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$103.14		
<b>ITEM 4.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE MOT3771 MOTOR; 1HP, 208-230/60/1, 1125RPM, CCW, TEAOM, 48 BB, 25MFD AT 440VAC		
	<b>BIDDER PART NUMBER:</b>	MOT03771		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$580.47		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$319.26		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$404.26		

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		TRANE U.S. INC. EL PASO, TX		
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 5.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE CPT0088 CAPACITOR; RUN, 10MFD, 440V, OVAL, W/O RESISTOR		
	<b>BIDDER PART NUMBER:</b>	CPT00088		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$15.04		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$8.27		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$93.27		
<b>ITEM 6.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE MTR0842 METER; FLUKE-333, DIGITAL CLAMP, 400 AMP AC		
	<b>BIDDER PART NUMBER:</b>	MTR00842		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$301.90		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$181.14		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$266.14		

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PART C: SAMPLE PRICING		TRANE U.S. INC. EL PASO, TX		
	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE TOL2325 TOOL; KLEIN 647, 7-PIECE CUSHION-GRIP NUT DRIVER SET, 6 IN. SHANKS		
ITEM	<b>BIDDER PART NUMBER:</b>	TOL02325		
7.	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$100.75		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$60.45		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$145.45		
ITEM	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE OIL0015 OIL; COMPRESSOR, 300 SUS, 1 GAL CONTAINER		
	<b>BIDDER PART NUMBER:</b>	OIL00015		
8.	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$87.95		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$48.37		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$133.37		

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PART C: SAMPLE PRICING		TRANE U.S. INC. EL PASO, TX		
<b>ITEM 9.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE COMPLETE UNIT 5 TON, 11.0 EER		
	<b>BIDDER PART NUMBER:</b>	YSC060		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$9,019.00		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$3,712.37		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$3,797.37		
<b>ITEM 10.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	TRANE COMPLETE UNIT 8 TON, 11.0 EER		
	<b>BIDDER PART NUMBER:</b>	8.5 - TON DO NOT MAKE 8- TON YSC102		
	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$14,228.00		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$5,846.02		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$5,931.02		

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<b>PART C: SAMPLE PRICING</b>				
	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	<b>TRANE COMPLETE UNIT 15 TON, 11.0 EER</b>	<b>TRANE COMPLETE UNIT 15 TON, 11.0 EER</b>	<b>TRANE COMPLETE UNIT 15 TON, 11.0 EER</b>
<b>ITEM</b>	<b>BIDDER PART NUMBER:</b>	YSC120		
11.	<b>PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):</b>	\$16,210.00		
	<b>CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):</b>	\$6,668.11		
	<b>LABOR COST</b> (ASSUME ONE (1) HOUR LABOR FROM Section A, PART B Regular Rate)	\$85.00		
	<b>TOTAL COST: City's Cost + Labor Cost</b>	\$6,753.11		
<b>TOTAL CITY'S COST (ITEMS 1-11)</b>		<b>\$19,853.51</b>	<b>\$0.00</b>	<b>\$0.00</b>

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	<b>TRANE U.S. INC. EL PASO, TX</b>		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/>  <input checked="" type="checkbox"/>  <input type="checkbox"/>	<input type="checkbox"/>  <input type="checkbox"/>  <input type="checkbox"/>	<input type="checkbox"/>  <input type="checkbox"/>  <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>		
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YE <input type="checkbox"/> NO <input type="checkbox"/>	YE <input type="checkbox"/> NO <input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b>			
Within ___ hours for TRANE proprietary parts;	24		
Within ___ hours for TRANE complete unit	*		
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	2*		
<small>*Due to equipment varying per specification or options selected units are usually built to order, upon ordering, equipment will be subject to current production lead times. Trane stocks a range of commonly used units.</small>			
<b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</b>			
<b>BIDS SOLICITED: 15      BIDS RECEIVED: 1      BIDS LOCAL: 14      NO BID: 0</b>			

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