



CITY OF EL PASO BID TABULATION



BID ITEM: PREFORMED STREET MARKINGS BID DATE: NOVEMBER 20, 2013		BID # 2014-062 DEPARTMENT: TRANSPORTATION	
		FLINT TRADING, INC. THOMASVILLE, NC	SWARCO INDUSTRIES, INC. COLUMBIA, TN
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM	HOT APPLIED PREFORMED 8' LEFT TURN ARROW STREET MARKING	NET <input type="checkbox"/> - 38 % DISCOUNT <input checked="" type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - 25 % DISCOUNT <input checked="" type="checkbox"/> + ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/125 PFT</u> <u>11/5/2013</u>
TYPE OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> _____

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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 2:	HOT APPLIED PREFORMED 8' RIGHT TURN ARROW STREET MARKING	NET <input type="checkbox"/> - <u>38</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>25</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/125 PFT</u> <u>11/5/2013</u>
TYPE OF PRICE LIST WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>

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ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 3:	HOT APPLIED PREFORMED 16" WHITE STRIPE LINES STREET MARKING	NET <input type="checkbox"/> - <u>38</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>25</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>	
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/125 PFT</u> <u>11/5/2013</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 4:	HOT APPLIED PREFORMED 9'6" STRAIGHT ARROW STREET MARKING	NET <input type="checkbox"/> - <u>38</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>25</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>	
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/125 PFT</u> <u>11/5/2013</u>	
TYPE OF PRICE LIST				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 5:	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>38</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>25</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>	
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/125 PFT</u> <u>11/5/2013</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 6:	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>38</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>25</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>	<u>SWARCO</u>	
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>	<u>2013/90 PFT</u> <u>11/5/2013</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>MANUFACTURER</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR					
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP		NET OR % DISCOUNT OR MARKUP		NET OR % DISCOUNT OR MARKUP	
ITEM 7:	HOT APPLIED PREFORMED 8' LETTERING STREET MARKING	NET <input type="checkbox"/>		NET <input type="checkbox"/>		NET <input type="checkbox"/>	
		- <u>38</u> % DISCOUNT <input checked="" type="checkbox"/>		- <u>25</u> % DISCOUNT <input checked="" type="checkbox"/>		- _____ % DISCOUNT <input type="checkbox"/>	
		+ _____ % MARKUP <input type="checkbox"/>		+ _____ % MARKUP <input type="checkbox"/>		+ _____ % MARKUP <input type="checkbox"/>	
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>PREMARK BY FLINT TRADING, INC.</u>		<u>SWARCO</u>			
List Number _____ Dated _____		<u>N/A</u> <u>1/1/2013</u>		<u>2013/125 PFT</u> <u>11/5/2013</u>			
TYPE OF PRICE LIST							
WHOLESALER <input type="checkbox"/>							
DISTRIBUTOR <input type="checkbox"/>							
JOBBER <input type="checkbox"/>							
DEALER <input type="checkbox"/>							
RETAILER <input type="checkbox"/>				<input checked="" type="checkbox"/>			
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>MANUFACTURER</u>		<input type="checkbox"/> _____		<input type="checkbox"/> _____	
TWO (2) COPIES (EITHER HARDCOPY OR CD) OF EACH CATALOG/PRICE LIST ARE INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/>		NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>		NO <input type="checkbox"/>
YES <input type="checkbox"/>		NO <input type="checkbox"/>		YES <input type="checkbox"/>		NO <input type="checkbox"/>	

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BID ITEM: PREFORMED STREET MARKINGS

BID # 2014-062

BID DATE: NOVEMBER 20, 2013

DEPARTMENT: TRANSPORTATION

PART B: SAMPLE PRICING		FLINT TRADING, INC. THOMASVILLE, NC	SWARCO INDUSTRIES, INC. COLUMBIA, TN	
ITEM 1.	DESCRIPTION:	Hot Applied Preformed 8' Left Turn Arrow Street Marking	Hot Applied Preformed 8' Left Turn Arrow Street Marking	Hot Applied Preformed 8' Left Turn Arrow Street Marking
	MANUFACTURER PART NUMBER:	8330241L	#3545	
	UNIT OF MEASURE:	EA.	EA.	EA.
	BIDDER PART NUMBER:	8330241L	#3545	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$169.05	\$151.92 / ea.	
CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$104.81	\$113.94 / ea.	
ITEM 2.	DESCRIPTION:	Hot Applied Preformed 8' Right Turn Arrow Street Marking	Hot Applied Preformed 8' Right Turn Arrow Street Marking	Hot Applied Preformed 8' Right Turn Arrow Street Marking
	MANUFACTURER PART NUMBER:	8330241R	#3546	
	UNIT OF MEASURE:	EA.	EA.	EA.
	BIDDER PART NUMBER:	8330241R	#3546	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$169.05	\$151.92 / ea.	
CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$104.81	\$113.94 / ea.	
ITEM 3.	DESCRIPTION:	Hot Applied Preformed 16" White Strip Lines Street Marking	Hot Applied Preformed 16" White Strip Lines Street Marking	Hot Applied Preformed 16" White Strip Lines Street Marking
	MANUFACTURER PART NUMBER:	8431065	#3498	
	UNIT OF MEASURE:	FT.	FT.	FT.
	BIDDER PART NUMBER:	8431065	#3498	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$7.21	\$6.54 / ft.	
CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$4.47	\$4.91 / ft.	

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BID DATE: NOVEMBER 20, 2013 **DEPARTMENT: TRANSPORTATION**

PART B: SAMPLE PRICING		FLINT TRADING, INC. THOMASVILLE, NC	SWARCO INDUSTRIES, INC. COLUMBIA, TN	
ITEM 4.				
	DESCRIPTION:	Hot Applied Preformed 9'6" Straight Arrow Street Marking	Hot Applied Preformed 9'6" Straight Arrow Street Marking	Hot Applied Preformed 9'6" Straight Arrow Street Marking
	MANUFACTURER PART NUMBER:	8330240	#3550	
	UNIT OF MEASURE:	EA.	EA.	EA.
	BIDDER PART NUMBER:	8330240	#3550	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$145.75	\$130.90 / ea.	
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$90.37	\$98.18 / ea.	
ITEM 5.				
	DESCRIPTION:	Hot Applied Preformed 24" White Lines Street Markings	Hot Applied Preformed 24" White Lines Street Markings	Hot Applied Preformed 24" White Lines Street Markings
	MANUFACTURER PART NUMBER:	8430566	#3502	
	UNIT OF MEASURE:	FT.	FT.	FT.
	BIDDER PART NUMBER:	8430566	#3502	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$10.81	\$9.73 / ft.	
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$6.70	\$7.30 / ft.	

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PART B: SAMPLE PRICING				
ITEM	DESCRIPTION:	Hot Applied Preformed 48" Handicap Symbol Street Marking	Hot Applied Preformed 48" Handicap Symbol Street Marking	Hot Applied Preformed 48" Handicap Symbol Street Marking
6.	MANUFACTURER PART NUMBER:	89230230HS	#3802	
	UNIT OF MEASURE:	EA.	EA.	EA.
	BIDDER PART NUMBER:	89230230H5	#3802	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$160.45	\$144.00 / ea.	
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$99.48	\$108.00 / ea.	
ITEM	DESCRIPTION:	Hot Applied Preformed 8' "ONLY" Street Marking	Hot Applied Preformed 8' "ONLY" Street Marking	Hot Applied Preformed 8' "ONLY" Street Marking
7.	MANUFACTURER PART NUMBER:	8130102	#3639	
	UNIT OF MEASURE:	EA.	EA.	EA.
	BIDDER PART NUMBER:	8130102	#3639	
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$242.00	\$217.80 / ea.	
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$150.04	\$163.35 / ea.	
TOTAL COST ITEMS 1-7 Price List Cost		\$904.32	\$812.81	\$0.00
TOTAL COST ITEMS 1-7 City's Cost		\$560.68	\$609.62	\$0.00

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