



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	FEDERAL SIGNAL	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>35</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		FEDERAL SIGNAL	FEDERAL SIGNAL	FEDERAL SIGNAL
List Number _____ Dated _____		<u>M100</u> <u>2015</u>	ALTERNATE #8	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>LIST</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 2:	CODE 3	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>35</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>40</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		CODE 3	CODE 3	CODE 3
List Number _____ Dated _____		<u>C3LIST15</u> <u>3-31-15</u>	<u>S95986M</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALE <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>			<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>LIST</u>	<input type="checkbox"/>	<input type="checkbox"/>
		.+Addendums	_____	_____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 3:	ABLE II	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>40</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>35</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		ABLE II	ABLE II	ABLE II
List Number _____ Dated _____		<u>2015A</u> <u>1-1-15</u>	<u>11.3705</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 4:	UNITY	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- <u>40</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		UNITY	UNITY	UNITY
List Number _____ Dated _____		<u>123-15</u> <u>3-1-15</u>	<u>U-7682</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>			<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER <input checked="" type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID)		BID # 2015-1097	
BID DATE: AUGUST 5, 2015		DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION	
		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX
PART A: PRICE LIST PRICING			
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 5:	WHELEN	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>15</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		WHELEN	WHELEN
List Number _____ Dated _____		<u>PL15.1WL</u> <u>7-1-15</u>	ALTERNATE #9
TYPE OF PRICE LIST			
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <u>LIST</u>	<input type="checkbox"/> _____

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 6:	GO RHINO	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>23</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		GO RHINO	GO RHINO	GO RHINO
List Number _____ Dated _____		<u>2015-2016 price list</u> <u>7-20-15</u>	<u>5040</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>LIST</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 7:	JOTTO DESK	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>30</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		JOTTO DESK	JOTTO DESK	JOTTO DESK
List Number _____ Dated _____		<u>Several Lists by Category</u> <u>LIST PRICE</u> <u>6-22-15</u>	<u>425-6204</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALE <input type="checkbox"/>				
DISTRIBUTOR <input type="checkbox"/>			<input checked="" type="checkbox"/>	
JOBBER <input type="checkbox"/>				
DEALER <input type="checkbox"/>				
RETAILER <input type="checkbox"/>				
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>MSRP</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 8:	ALTERNATE BRAND	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>30</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>30</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		ECCO	WHELEN	
List Number _____ Dated _____		<u>JOBBER</u> <u>1-1-15</u>	<u>UHF2150A</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALER		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART A: PRICE LIST PRICING				
GROUP I: WARNING LIGHTING AND EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 9:	ALTERNATE BRAND	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>30</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		HAVIS	WHELEN	
List Number _____ Dated _____		<u>HAVIS PRICE LIST</u> <u>7-7-15</u>	<u>D4RRBB</u> <u>8/3/2015</u>	
TYPE OF PRICE LIST				
WHOLESALER		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> <u>MSRP</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
GROUP II: COMMUNICATION MOUNTING EQUIPMENT		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	GAMBER JOHNSON	NET <input type="checkbox"/> - <u>41</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>35</u> % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		GAMBER JOHNSON	GAMBER JOHNSON
List Number _____ Dated _____		<u>RESELLER PRICING</u> 6-5-2015	<u>7160-0043</u> 8/3/2015
TYPE OF PRICE LIST			
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
		<u>LIST</u>	_____

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
 The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID)		BID # 2015-1097	
BID DATE: AUGUST 5, 2015		DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION	
		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX
GROUP II: COMMUNICATION MOUNTING EQUIPMENT		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 2:	TROY	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>30</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		TROY	TROY
List Number _____ Dated _____		<u>NO NUMBER</u> <u>2014</u>	<u>AC-IMPTT</u> <u>8/3/2015</u>
TYPE OF PRICE LIST			
WHOLESALER <input type="checkbox"/>			<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>			<input checked="" type="checkbox"/>
JOBBER <input type="checkbox"/>			<input type="checkbox"/>
DEALER <input type="checkbox"/>			<input type="checkbox"/>
RETAILER <input type="checkbox"/>			<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>LIST</u>	<input type="checkbox"/> _____

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX		
GROUP II: COMMUNICATION MOUNTING EQUIPMENT		PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	
ITEM 3:	KUSTOM SIGNAL	6-14 PRICE COLUMN	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- <u>15</u> % DISCOUNT <input checked="" type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	
Price List or Catalog (MANUFACTURER OR BRAND NAME)		KUSTOM SIGNAL	KUSTOM SIGNAL	KUSTOM SIGNAL	
List Number _____ Dated _____		<u>PRICE BOOK</u> <u>7/31/15</u>	<u>200-2067-03</u> <u>8/3/2015</u>		
TYPE OF PRICE LIST					
WHOLESALER		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
DISTRIBUTOR		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

		ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
GROUP II: COMMUNICATION MOUNTING EQUIPMENT		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 4:	ALTERNATE BRAND	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>	- _____ % DISCOUNT <input type="checkbox"/>
		+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>	+ _____ % MARKUP <input type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		SETINA		
List Number _____ Dated _____		<u>2015- RETAIL</u> <u>Price List 2015</u> ++Freight		
TYPE OF PRICE LIST				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
PART B: SERVICE LABOR RATE			
GROUP 1: INSTALLATION OF WARNING EQUIPMENT (WITH PART A - GROUP 1)			
SHOP BILLING RATE:			
	REGULAR	\$75.00 per hour	\$75.00 per hour
	AFTER HOURS / WEEKENDS / HOLIDAYS	per hour	\$112.50 per hour
GROUP II: INSTALLATION OF COMMUNICATION MOUNTING EQUIPMENT (WITH PART A - GROUP II)			
SHOP BILLING RATE:			
	REGULAR	\$75.00 per hour	\$75.00 per hour
	AFTER HOURS / WEEKENDS / HOLIDAYS	per hour	\$112.50 per hour
PART C: SAMPLE PRICING			
GROUP I - SAMPLE PRICING WITH INSTALLATION OF WARNING EQUIPMENT			
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	FEDERAL SIGNAL HEADLIGHT FLASHER, PART #FHL-P-CV or FHL-HL	FEDERAL SIGNAL HEADLIGHT FLASHER, PART #FHL-P-CV or FHL-HL
1.	BIDDER PART NUMBER:	FHL - HL	UHF 2150A WHELEN
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$70.00	\$69.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET):	\$45.50	\$54.30
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00
	TOTAL COST CITY'S COST + LABOR COST:	\$120.50	\$129.30

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX		
GROUP I - SAMPLE PRICING WITH INSTALLATION OF WARNING EQUIPMENT				
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	CODE 3 - ELECTRICAL MOTOR OVERHEAD LIGHTS, PART # S95986M	CODE 3 - ELECTRICAL MOTOR OVERHEAD LIGHTS, PART # S95986M	CODE 3 - ELECTRICAL MOTOR OVERHEAD LIGHTS, PART # S95986M
	BIDDER PART NUMBER:	S95986M	S95986M CODE 3	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$122.90	\$122.91	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$79.89	\$72.73	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$154.89	\$147.73	
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	ABLE II - LED LIGHT KIT - 2 PACK #11.3705	ABLE II - LED LIGHT KIT - 2 PACK #11.3705	ABLE II - LED LIGHT KIT - 2 PACK #11.3705
	BIDDER PART NUMBER:	11.3705	11.3705 ABLE II	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$281.38	\$281.38	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$168.83	\$185.83	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$243.83	\$260.83	
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	UNITY - LAMP KIT - HIGH POWER PART #U-7682	UNITY - LAMP KIT - HIGH POWER PART #U-7682	UNITY - LAMP KIT - HIGH POWER PART #U-7682
	BIDDER PART NUMBER:	U-7682	U-7682 UNITY	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$27.86	\$63.33	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$27.86	\$39.25	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$102.86	\$114.25	

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX		
GROUP I - SAMPLE PRICING WITH INSTALLATION OF WARNING EQUIPMENT				
ITEM 5.	DESCRIPTION / MANUFACTURER PART NUMBER:	WHELEN - DUAL LIGHT HEAD RED/BLUE/AMBER #AVNT2RBA	WHELEN - DUAL LIGHT HEAD RED/BLUE/AMBER #AVNT2RBA	WHELEN - DUAL LIGHT HEAD RED/BLUE/AMBER #AVNT2RBA
	BIDDER PART NUMBER:	AVNTZRBA	D4RRBB WHELEN	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$459.00	\$351.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$390.15	\$257.70	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$465.15	\$332.70	
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	GO RHINO PUSH BUMPER, PART # 5040	GO RHINO PUSH BUMPER, PART # 5040	GO RHINO PUSH BUMPER, PART # 5040
	BIDDER PART NUMBER:	5040	5040 GO RHINO	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$342.00	\$342.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$263.34	\$339.93	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$338.34	\$414.93	
ITEM 7.	DESCRIPTION / MANUFACTURER PART NUMBER:	JOTTO DESK - FLOOR PLATE KIT #425-6204	JOTTO DESK - FLOOR PLATE KIT #425-6204	JOTTO DESK - FLOOR PLATE KIT #425-6204
	BIDDER PART NUMBER:	425-6204	425-6204 JOTTO DESK	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$149.00	\$158.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$104.30	\$127.79	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$179.30	\$202.79	
TOTAL (ITEMS 1-7)		\$1,604.87	\$1,602.53	SHIPPING INCLUDED

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX		
GROUP II - SAMPLE PRICING WITH INSTALLATION OF COMMUNICATION MOUNTING EQUIPMENT				
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	MOUNTING INTERFACE PLATE GAMBER JOHNSON, 7160-0043	MOUNTING INTERFACE PLATE GAMBER JOHNSON, 7160-0043	MOUNTING INTERFACE PLATE GAMBER JOHNSON, 7160-0043
	BIDDER PART NUMBER:	7160-0043	7160-0043 GAMBER-JOHNSON	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$87.00	\$87.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$51.33	\$57.40	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$126.33	\$132.40	
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	TRUNK TRAY MOUNTING BRACKETS TROY, AC-IMPPT	TRUNK TRAY MOUNTING BRACKETS TROY, AC-IMPPT	TRUNK TRAY MOUNTING BRACKETS TROY, AC-IMPPT
	BIDDER PART NUMBER:	AC-IMPPT-38 <small>Not on price list. It is included w/cost of trunk tray list price per Milton Sanchez at Troy</small>	AC-IMPPT TROY	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$100.00	\$55.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$75.00	\$48.16	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$150.00	\$123.16	
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	EAGLE II WIRED REMOTE KUSTOM SIGNAL, 860	EAGLE II WIRED REMOTE KUSTOM SIGNAL, 860	EAGLE II WIRED REMOTE KUSTOM SIGNAL, 860
	BIDDER PART NUMBER:	860	200-2067-03 KUSTOM SIGNAL	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$74.00	\$106.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET:	\$74.00	\$92.80	
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B Regular Rate):	\$75.00	\$75.00	
	TOTAL COST CITY'S COST + LABOR COST:	\$149.00	\$167.80	
TOTAL (ITEMS 1-3)		\$425.33	\$423.36	<small>SHIPPING INCLUDED</small>

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

2015-1097 EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) -
STREETS MAINTENANCE DEPARTMENT- FLEET DIVISION

DATE: 8/11/15



CITY OF EL PASO BID TABULATION



BID ITEM: EMERGENCY LIGHTING WARNING AND COMMUNICATION EQUIPMENT AND INSTALLATION (RE-BID) **BID # 2015-1097**
BID DATE: AUGUST 5, 2015 **DEPARTMENT: STREETS & MAINTENANCE DEPARTMENT - FLEET DIVISION**

	ALAMO INDUSTRIES, INC. EL PASO, TX	R.T.C., INC. EL PASO, TX	
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET- 30 DAYS	
CITY'S REQUIRED DELIVERY: In cases of emergency delivery must be made within ___ hours or the next morning.	8	4	
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	1	15 - 20	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	8	4	
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>			
BIDS SOLICITED: 7 LOCAL BIDS SOLICITED: 6 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BID: 0			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 8/11/15