



CITY OF EL PASO BID TABULATION FORM



Project Name: VENDING MACHINE SERVICES

Solicitation #: 2015-424

Bid Opening Date: DECEMBER 10, 2014

Department: GENERAL SERVICES

	COCA-COLA REFRESHMENTS - USA, INC. EL PASO, TX	EL PASO SNAX COMPANY EL PASO, TX
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<p>Vendors are required to respond to both the "Percent of Monthly Gross Revenue" and "Minimum Monthly Guarantee" and agree to pay the higher of the two when compared to the monthly financial reports that are specified in Section B, Item 6.0 - Financial Matters.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> LEFT BLANK
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ITEM NO.	DESCRIPTION	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO
1.	SNACK VENDING MACHINE SERVICE (Estimated 50 to 75 Vending Machine)	0% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE
2.	ICE CREAM VENDING MACHINE SERVICE (Estimated 10 to 20 Vending Machines)	0% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE
3.	BEVERAGE VENDING MACHINE SERVICE (Estimated 145 to 175 Vending Machines)	25-30% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE

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APPROVED BY: _____/s/_____

DATE: 12/29/14



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ITEM NO.	ESTIMATED ANNUAL QUANTITY	ITEM DESCRIPTION	VENDING PRICE	PERCENT (%) PAID TO CITY FROM VENDING REVENUE	ANNUAL ESTIMATED REVENUE	TOTAL 3 YEAR REVENUE (Annual Estimated Income x 3)	VENDING PRICE	PERCENT (%) PAID TO CITY FROM VENDING REVENUE	ANNUAL ESTIMATED REVENUE	TOTAL 3 YEAR REVENUE (Annual Estimated Income x 3)
1.	6,750 CASES	12 oz. / 24 CANS (CARBONATED SOFT DRINKS)	\$1.00	30%	\$48,600.00 Bidder's Price \$4,002.00	\$145,800.00 Bidder's Price \$12,006.00	\$0.85	25.2%	\$34,700.40 Bidder's Price \$34,700.00	\$104,101.20 Bidder's Price \$104,101.00
2.	6,750 CASES	20 oz. / 24 PLASTIC BOTTLES (CARBONATED SOFT DRINKS)	\$1.50	30%	\$72,900.00 Bidder's Price \$37,015.00	\$218,700.00 Bidder's Price \$111,045.00	\$1.50	25.2%	\$61,236.00	\$183,708.00
3.	2,250 CASES	20 oz. / 24 PLASTIC BOTTLES (WATER)	\$1.50	30%	\$24,300.00 Bidder's Price \$16,006.00	\$72,900.00 Bidder's Price \$48,018.00	\$1.50	25.2%	\$20,412.00	\$61,236.00

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4.	2,250 CASES	20 oz. / 24 PLASTIC BOTTLES (SPORT DRINKS)	\$1.75	30%	\$28,350.00 Bidder's Price \$9,337.00	\$85,050.00 Bidder's Price \$28,011.00	\$1.50	25.2%	\$20,412.00	\$61,236.00
5.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (JUICE)	Bidder Advised on \$1.75 15.2 oz / 24	25%	\$15,750.00 Bidder's Price \$973.00	\$47,250.00 Bidder's Price \$2,919.00	\$1.75	25.2%	\$15,876.00	\$47,628.00
GRAND TOTAL						\$189,900.00 Bidder's Price \$67,333.00	\$569,700.00 Bidder's Price \$201,999.00		\$152,636.40 Bidder's Price \$152,636.00	\$457,909.20 Bidder's Price \$475,909.00

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	COCA-COLA REFRESHMENTS - USA, INC. EL PASO, TX	EL PASO SNAX COMPANY EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT FOR TWO [2] ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
PAYMENT TERMS:	LEFT BLANK	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	30	5 DAYS
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24-48	24-48
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>		

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	MCLIFF PARTNERS, LTD AUSTIN, TX	PEPSI BOTTLING GROUP LLC EL PASO, TX
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<p>Vendors are required to respond to both the "Percent of Monthly Gross Revenue" and "Minimum Monthly Guarantee" and agree to pay the higher of the two when compared to the monthly financial reports that are specified in Section B, Item 6.0 - Financial Matters.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;">LEFT BLANK</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>
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1.	SNACK VENDING MACHINE SERVICE (Estimated 50 to 75 Vending Machine)	30.25% PER MACHINE	No minimum monthly guarantee offered PER MACHINE	N/A PER MACHINE	LEFT BLANK PER MACHINE
2.	ICE CREAM VENDING MACHINE SERVICE (Estimated 10 to 20 Vending Machines)	30.25% PER MACHINE	No minimum monthly guarantee offered PER MACHINE	N/A PER MACHINE	LEFT BLANK PER MACHINE
3.	BEVERAGE VENDING MACHINE SERVICE (Estimated 145 to 175 Vending Machines)	30.25% PER MACHINE	No minimum monthly guarantee offered PER MACHINE	25% - 26 % PER MACHINE	\$0.00 PER MACHINE

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1.	6,750 CASES	12 oz. / 24 CANS (CARBONATED SOFT DRINKS)	\$1.00	30.25%	\$49,005.00	\$147,015.00	\$1.00	25%	\$40,500.00	\$121,500.00
2.	6,750 CASES	20 oz. / 24 PLASTIC BOTTLES (CARBONATED SOFT DRINKS)	\$1.75	30.25%	\$85,758.75	\$257,276.25	\$1.75	26%	\$73,710.00	\$221,130.00
3.	2,250 CASES	20 oz. / 24 PLASTIC BOTTLES (WATER)	\$1.75	30.25%	\$28,586.25	\$85,758.75	\$1.75	26%	\$24,570.00	\$73,710.00

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4.	2,250 CASES	20 oz. / 24 PLASTIC BOTTLES (SPORTS DRINK)	\$1.75	30.25%	\$28,586.25	\$85,758.75	\$1.75	26%	\$24,570.00	\$73,710.00
5.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (JUICE)	\$1.75	30.25%	\$19,057.50 Bidder's Price \$19,057.75	\$57,172.50	N/A	N/A	N/A	N/A
GRAND TOTAL						\$210,993.75 Bidder's Price \$210,994.00	\$632,981.25		\$163,350.00 Bidder's Price LEFT BLANK	\$490,050.00 Bidder's Price LEFT BLANK

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<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT FOR TWO [2] ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
PAYMENT TERMS:	LEFT BLANK	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	LEFT BLANK	LEFT BLANK
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BIDS SOLICITED: 13 LOCAL BIDS SOLICITED: 12 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 3 NO BID: 0		

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