



# CITY OF EL PASO BID TABULATION



**BID ITEM: SECURITY GUARD SERVICES (RE-BID)**  
**BID OPENING DATE: JANUARY 7, 2015**

**Solicitation #: 2015-508**  
**Department: EL PASO INTERNATIONAL AIRPORT**

			ALLIED BARTON SECURITY SERVICES LLC EL PASO, TX			BLACKSTONE SECURITY SERVICES, INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)
1.	ROVER / SUPERVISOR (UNARMED WITH VEHICLE)	8,760	\$21.18	\$185,536.80 Bidder's Price \$185,556.43	\$556,610.40 Bidder's Price \$556,669.30	\$15.24	\$133,502.40	\$400,507.20
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$15.50	\$746,790.00 Bidder's Price \$746,560.91	\$2,240,370.00 Bidder's Price \$2,239,682.74	\$11.99	\$577,678.20	\$1,733,034.60
3.	ROVER / SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	3,091	\$17.32	\$53,536.12 Bidder's Price \$53,549.60	\$160,608.36 Bidder's Price \$160,648.79	\$15.24	\$47,106.84	\$141,320.52
4.	SECURITY GUARD (UNARMED) AS NEEDED /AS ASSIGNED	6,667	\$15.50	\$103,338.50 Bidder's Price \$103,306.80	\$310,015.50 Bidder's Price \$309,920.40	\$11.99	\$79,937.33	\$239,811.99
<b>TOTAL</b>				\$1,089,201.42 Bidder's Price \$1,088,973.75	\$3,267,604.26 Bidder's Price \$3,266,921.24		\$838,224.77	\$2,514,674.31 Bidder's List \$2,514,674.30

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED BY: \_\_\_\_\_ /s/

DATE: 1/21/15



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	<b>ALLIED BARTON SECURITY SERVICES LLC EL PASO, TX</b>	<b>BLACKSTONE SECURITY SERVICES, INC. EL PASO, TX</b>
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	<p><b>NET - 30 DAYS</b></p>	<p><b>NET - 30 DAYS</b></p>
<p><b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b></p>	<p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>

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DATE: 1/21/15



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**BID ITEM: SECURITY GUARD SERVICES (RE-BID)** **Solicitation #: 2015-508**  
**BID OPENING DATE: JANUARY 7, 2015** **Department: EL PASO INTERNATIONAL AIRPORT**

			GUARDIAN PROTECTION SERVICES McALLEN, TX			MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX		
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)
1.	ROVER / SUPERVISOR (UNARMED WITH VEHICLE)	8,760	\$12.46	\$109,149.60	\$327,448.80	\$12.21	\$106,959.60	\$320,878.80
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$12.12	\$583,941.60	\$1,751,824.80	\$12.21	\$588,277.80	\$1,764,833.40
3.	ROVER / SECURITY GUARD (UNARMED) WITH VEHICLE-AS NEEDED/AS ASSIGNED	3,091	\$12.12	\$37,462.92	\$112,388.76	\$12.21	\$37,741.11	\$113,223.33
4.	SECURITY GUARD (UNARMED) AS NEEDED /AS ASSIGNED	6,667	\$12.12	\$80,804.04	\$242,412.12	\$12.21	\$81,404.07	\$244,212.21
<b>TOTAL</b>				\$811,358.16	\$2,434,074.48		\$814,382.58	\$2,443,147.74
					Bidder's Price \$2,434,074.4			

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	GUARDIAN PROTECTION SERVICES McALLEN, TX	MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		
THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

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**BID OPENING DATE: JANUARY 7, 2015**

**Solicitation #: 2015-508**  
**Department: EL PASO INTERNATIONAL AIRPORT**

			RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX			SECURITY WALLS, LLC KNOXVILLE, TN		
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)  Bidder's Price	3 YEAR TOTAL (Annual Total x 3)  Bidder's Price
1.	ROVER / SUPERVISOR (UNARMED WITH VEHICLE)	8,760	\$15.65	\$137,094.00	\$411,282.00	\$27.50	\$240,900.00 Bidder's Price \$240,923.94	\$722,700.00 Bidder's Price \$722,771.81
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$13.40	\$645,612.00	\$1,936,836.00	\$19.82	\$954,927.60 Bidder's Price \$955,902.59	\$2,864,782.80 Bidder's Price \$2,867,707.78
3.	ROVER / SECURITY GUARD (UNARMED) WITH VEHICLE-AS NEEDED/AS ASSIGNED	3,091	\$15.65	\$48,374.15	\$145,122.45	\$25.25	\$78,047.75 Bidder's Price \$78,113.57	\$234,143.25 Bidder's Price \$234,340.70
4.	SECURITY GUARD (UNARMED) AS NEEDED /AS ASSIGNED	6,667	\$13.40	\$89,337.80	\$268,013.40	\$19.82	\$132,139.94 Bidder's Price \$132,297.50	\$396,419.82 Bidder's Price \$396,892.51
<b>TOTAL</b>				\$920,417.95	\$2,761,253.85		\$1,406,015.29 Bidder's Price \$1,407,237.60	\$4,218,045.87 Bidder's Price \$4,221,712.80

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	RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX	SECURITY WALLS, LLC KNOXVILLE, TN
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

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			U.S. SECURITY ASSOCIATES, INC. ROSWELL, GA					
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)  Bidder's Price	3 YEAR TOTAL (Annual Total x 3)  Bidder's Price	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)
1.	ROVER / SUPERVISOR (UNARMED WITH VEHICLE)	8,760	\$17.84	\$156,278.40 Bidder's Price \$156,299.52	\$468,835.20 Bidder's Price \$468,898.56	\$0.00		\$0.00
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$15.80	\$761,244.00 Bidder's Price \$760,801.60	\$2,283,732.00 Bidder's Price \$2,282,404.80	\$0.00		\$0.00
3.	ROVER / SECURITY GUARD (UNARMED) WITH VEHICLE-AS NEEDED/AS ASSIGNED	3,091	\$15.80	\$48,837.80 Bidder's Price \$49,296.00	\$146,513.40 Bidder's Price \$147,888.00	\$0.00		\$0.00
4.	SECURITY GUARD (UNARMED) AS NEEDED /AS ASSIGNED	6,667	\$15.80	\$105,338.60 Bidder's Price \$105,164.80	\$316,015.80 Bidder's Price \$315,494.40	\$0.00		\$0.00
<b>TOTAL</b>				\$1,071,698.80 Bidder's Price \$1,071,561.92	\$3,215,096.40 Bidder's Price \$3,214,685.76		\$0.00	\$0.00

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	<b>U.S. SECURITY ASSOCIATES, INC.</b> <b>ROSWELL, GA</b>	
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
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<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	<p><b>NET - 30 DAYS</b></p>	
<p><b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b></p>	<p>YES <input checked="" type="checkbox"/> <input type="checkbox"/></p> <p style="font-size: small;">If we were to incur any changes associated with procurement card payment, we would have to pass that expense back to City of El Paso.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p>

**BIDS SOLICITED: 15    LOCAL BIDS SOLICITED: 12    BIDS RECEIVED: 7    LOCAL BIDS RECEIVED: 4    NO BID: 0**

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