



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: PREFORMED STREET MARKINGS
Bid Opening Date: MARCH 25, 2015

Solicitation #: 2015-705
Department: TRANSPORTATION

PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR					
ITEM NO.	DESCRIPTION	NET	OR	NET	OR	NET	OR
1.	PREFORMED STREET MARKINGS CATALOG	- 43% DISCOUNT	<input checked="" type="checkbox"/>	- 38% DISCOUNT	<input checked="" type="checkbox"/>	- 5% DISCOUNT	<input checked="" type="checkbox"/>
		+ ____% MARK-UP	<input type="checkbox"/>	+ ____% MARK-UP	<input type="checkbox"/>	+ ____% MARK-UP	<input type="checkbox"/>
(Note: Manufacturer or Brand Name, as applicable) List Number _____ Dated <u>1/15/15</u>		HOT TAPE BY FLINT TRADING, INC.		PREMARK BY FLINT TRADING, INC.		VISI TAPE BRAND	
TYPE OF PRICE LIST:		<u>1/15/15</u>	<u>1/15/15</u>	<u>1/15/15</u>	<u>1/15/15</u>	<u>1/15/15</u>	<u>1/15/15</u>
WHOLESALE		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input checked="" type="checkbox"/> MANUFACTURER	<input checked="" type="checkbox"/> DISTRIBUTOR	<input checked="" type="checkbox"/> DISTRIBUTOR			
TWO (2) COPIES (EITHER HARDCOPY OR CD)		<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input checked="" type="checkbox"/> NO
INCLUDED WITH THE BID PACKAGE.		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

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APPROVED BY: Robert J. Smith
DATE: 4-23-15



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ITEM NO.	PART B: SAMPLE PRICING	FLINT TRADING, INC. THOMASVILLE, NC	FLINT TRADING, INC. THOMASVILLE, NC (ALTERNATE BID)	POTTERS INDUSTRIES, LLC MALVERN, PA
5.	DESCRIPTION	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS
	UNIT OF MEASURE	FT	FT	FT
	MANUFACTURER PART NUMBER	HT894044	8430566	PO-PL1019-125
	BIDDER PART NUMBER	HT894044	8430566	615757 (125 MILL)
	PRICE LIST COST (before Discount or Mark-up):	\$5.89	\$5.88	\$11.27
	CITY'S COST (after Discount or Mark-up or Net):	\$3.36	\$3.65	\$10.71
6.	DESCRIPTION	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	HT894792	89230230HS	PO-HC1005-125
	BIDDER PART NUMBER	HT894792	89230230HS	615954 (125 MILL)
	PRICE LIST COST (before Discount or Mark-up):	\$159.90	\$175.20	\$184.00
	CITY'S COST (after Discount or Mark-up or Net):	\$91.14	\$108.62	\$174.80
7.	DESCRIPTION	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	HT894844	8130102	PO-LN08F*-125
	BIDDER PART NUMBER	HT894844	8130102	AS NEEDED (125 MILL)
	PRICE LIST COST (before Discount or Mark-up):	\$263.80	\$264.30	\$252.00
	CITY'S COST (after Discount or Mark-up or Net):	\$150.37	\$163.87	\$239.40
8.	DESCRIPTION	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	HTK894140	PMK8130103A	PO-LE1016-125
	BIDDER PART NUMBER	HTK894140	PMK8130103A	615834 (125 MILL)
	PRICE LIST COST (before Discount or Mark-up):	\$495.90	\$325.10	\$482.00
	CITY'S COST (after Discount or Mark-up or Net):	\$282.66	\$201.56	\$457.90

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DATE: 4-23-15



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<p align="center"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>	<p align="center">FLINT TRADING, INC. THOMASVILLE, NC</p>	<p align="center">FLINT TRADING, INC. THOMASVILLE, NC (ALTERNATE BID)</p>	<p align="center">POTTERS INDUSTRIES, LLC MALVERN, PA</p>
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>	<p align="center"><input type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>
<p>NO OPTION OFFERED</p>	<p align="center"><input checked="" type="checkbox"/></p>	<p align="center"><input checked="" type="checkbox"/></p>	<p align="center"><input checked="" type="checkbox"/></p>
<p>PAYMENT TERMS:</p> <p>BIDDER'S PROMISED DELIVERY:</p> <p>Within _____ consecutive calendar days.</p> <p>Within _____ hours or overnight after receipt of verbal order in cases of emergency.</p>	<p align="center">NET - 30 DAYS</p> <p align="center">10</p> <p align="center">72</p>	<p align="center">NET - 30 DAYS</p> <p align="center">10</p> <p align="center">72</p>	<p align="center">NET - 30 DAYS</p> <p align="center">10</p> <p align="center">3 - 5 DAYS (in stock items only)</p>

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

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APPROVED BY: RLT
 DATE: 4-23-15



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Solicitation #: 2015-705
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PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR							
ITEM NO.	DESCRIPTION	NET	OR	NET	OR	NET	OR	NET	OR
1.	PREFORMED STREET MARKINGS CATALOG	- 35% DISCOUNT	<input checked="" type="checkbox"/> X	- % DISCOUNT	<input type="checkbox"/>	- % DISCOUNT	<input type="checkbox"/>	- % DISCOUNT	<input type="checkbox"/>
	PRICE LIST OR CATALOG	+ % MARK-UP	<input type="checkbox"/>	+ % MARK-UP	<input type="checkbox"/>	+ % MARK-UP	<input type="checkbox"/>	+ % MARK-UP	<input type="checkbox"/>
	(Note: Manufacturer or Brand Name, as applicable)	SWARCO							
	List Number _____								
	Dated _____	2015							
	TYPE OF PRICE LIST:								
	WHOLESALE	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	DISTRIBUTOR	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	JOBBER	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	DEALER	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	RETAILER	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	OTHER _____	<input checked="" type="checkbox"/> X	MANUFACTURER	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
	TWO (2) COPIES (EITHER HARDCOPY OR CD)	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>
	INCLUDED WITH THE BID PACKAGE.	none-marked							

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PART B: SAMPLE PRICING		SWARCO INDUSTRIES, LLC COLUMBIA, TN		
1.	DESCRIPTION	HOT APPLIED PREFORMED 8' LEFT TURN ARROW STREET MARKING	HOT APPLIED PREFORMED 8' LEFT TURN ARROW STREET MARKING	HOT APPLIED PREFORMED 8' LEFT TURN ARROW STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3545		
	BIDDER PART NUMBER			
	PRICE LIST COST (before Discount or Mark-up):	\$159.51		
	CITY'S COST (after Discount or Mark-up or Net):	\$103.68		
2.	DESCRIPTION	HOT APPLIED PREFORMED 8' RIGHT TURN ARROW STREET MARKING	HOT APPLIED PREFORMED 8' RIGHT TURN ARROW STREET MARKING	HOT APPLIED PREFORMED 8' RIGHT TURN ARROW STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3546		
	BIDDER PART NUMBER			
	PRICE LIST COST (before Discount or Mark-up):	\$159.51		
	CITY'S COST (after Discount or Mark-up or Net):	\$103.68		
3.	DESCRIPTION	HOT APPLIED PREFORMED 16" WHITE STRIPE LINES STREET MARKING	HOT APPLIED PREFORMED 16" WHITE STRIPE LINES STREET MARKING	HOT APPLIED PREFORMED 16" WHITE STRIPE LINES STREET MARKING
	UNIT OF MEASURE	FT	FT	FT
	MANUFACTURER PART NUMBER	3498		
	BIDDER PART NUMBER			
	PRICE LIST COST (before Discount or Mark-up):	\$6.87		
	CITY'S COST (after Discount or Mark-up or Net):	\$4.46		
4.	DESCRIPTION	HOT APPLIED PREFORMED 9"6" STRAIGHT ARROW STREET MARKING	HOT APPLIED PREFORMED 9"6" STRAIGHT ARROW STREET MARKING	HOT APPLIED PREFORMED 9"6" STRAIGHT ARROW STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3550		
	BIDDER PART NUMBER			
	PRICE LIST COST (before Discount or Mark-up):	\$137.45		
	CITY'S COST (after Discount or Mark-up or Net):	\$89.35		

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APPROVED BY:

Qlt

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PART B: SAMPLE PRICING		SWARCO INDUSTRIES, LLC COLUMBIA, TN		
ITEM NO.				
5.	DESCRIPTION	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS	HOT APPLIED PREFORMED 24" WHITE LINES STREET MARKINGS
	UNIT OF MEASURE	FT	FT	FT
	MANUFACTURER PART NUMBER	3502		
	BIDDER PART NUMBER	3502		
	PRICE LIST COST (before Discount or Mark-up):	\$10.22		
	CITY'S COST (after Discount or Mark-up or Net):	\$6.64		
6.	DESCRIPTION	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING	HOT APPLIED PREFORMED 48" HANDICAP SYMBOL STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3802		
	BIDDER PART NUMBER	3802		
	PRICE LIST COST (before Discount or Mark-up):	\$151.20		
	CITY'S COST (after Discount or Mark-up or Net):	\$98.28		
7.	DESCRIPTION	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING	HOT APPLIED PREFORMED 8" "ONLY" STREET MARKING
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3639		
	BIDDER PART NUMBER	3639		
	PRICE LIST COST (before Discount or Mark-up):	\$228.69		
	CITY'S COST (after Discount or Mark-up or Net):	\$148.65		
8.	DESCRIPTION	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET	HOT APPLIED PREFORMED 16 x 20 RAILROAD CROSSING SYMBOL STREET MARKING SET
	UNIT OF MEASURE	EA	EA	EA
	MANUFACTURER PART NUMBER	3644		
	BIDDER PART NUMBER	3644		
	PRICE LIST COST (before Discount or Mark-up):	\$437.91		
	CITY'S COST (after Discount or Mark-up or Net):	\$284.64		

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<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>	<p align="center"><input type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>
<p>NO OPTION OFFERED</p>	<p align="center"><input checked="" type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>	<p align="center"><input type="checkbox"/></p>
<p>PAYMENT TERMS:</p> <p>BIDDER'S PROMISED DELIVERY:</p> <p>Within _____ consecutive calendar days.</p> <p>Within _____ hours or overnight after receipt of verbal order in cases of emergency.</p>	<p align="center">NET - 30 DAYS</p> <p align="center">10</p>		
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			
<p>BIDS SOLICITED:</p>	<p>LOCAL BIDS SOLICITED:</p>	<p>BIDS RECEIVED:</p>	<p>LOCAL BIDS RECEIVED:</p>
<p>NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.</p>			

APPROVED BY: Qlf
DATE: 4-23-15