



CITY OF EL PASO BID TABULATION FORM



Project Name: **VENDING MACHINE SERVICES (RE-BID)**

Solicitation #: **2015-867**

Bid Opening Date: **MAY 13, 2014**

Department: **FACILITIES & FLEET MANAGEMENT**

	COCA-COLA REFRESHMENTS - USA, INC EL PASO, TX	EL PASO SNAX COMPANY EL PASO, TX
VENDOR MUST AGREE TO PAY THE HIGHER OF THE TWO ("Percent of Monthly Gross Revenue" and "Minimum Monthly Guarantee") WHEN COMPARED TO THE MONTHLY FINANCIAL REPORTS(monthly sales volume) THAT ARE SPECIFIED IN SECTION B, ITEM 6.0 - FINANCIAL MATTERS.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

ITEM NO.	DESCRIPTION	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO
1.	SNACK VENDING MACHINE SERVICE (Estimated 50 to 75 Vending Machine)	0% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE
2.	ICE CREAM VENDING MACHINE SERVICE (Estimated 10 to 20 Vending Machines)	0% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE
3.	BEVERAGE VENDING MACHINE SERVICE (Estimated 145 to 175 Vending Machines)	25 - 30% PER MACHINE	\$0.00 PER MACHINE	25.2% PER MACHINE	\$28.00 PER MACHINE

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APPROVED BY: ___/s/___

DATE: ___6/23/15___



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ITEM NO.	ESTIMATED ANNUAL QUANTITY	ITEM DESCRIPTION	VENDING PRICE	PERCENT (%) PAID TO CITY FROM VENDING REVENUE	ANNUAL ESTIMATED REVENUE	TOTAL 3 YEAR REVENUE (Annual Estimated Income x 3)	VENDING PRICE	PERCENT (%) PAID TO CITY FROM VENDING REVENUE	ANNUAL ESTIMATED REVENUE	TOTAL 3 YEAR REVENUE (Annual Estimated Income x 3)
1.	4,600 CASES	12 oz. / 24 CANS (CARBONATED SOFT DRINKS)	\$1.00	30%	\$33,120.00	\$99,360.00	\$0.85	25.2%	\$23,647.68 <small>BIDDER'S PRICE \$23,647.00</small>	\$70,943.04 <small>BIDDER'S PRICE \$70,943.00</small>
2.	4,600 CASES	20 oz. / 24 PLASTIC BOTTLES (CARBONATED SOFT DRINKS)	\$1.50	30%	\$49,680.00	\$149,040.00	\$1.50	25.2%	\$41,731.20 <small>BIDDER'S PRICE \$41,731.00</small>	\$125,193.60 <small>BIDDER'S PRICE \$125,193.00</small>
3.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (WATER)	\$1.50	30%	\$16,200.00	\$48,600.00	\$1.50	25.2%	\$13,608.00	\$40,824.00

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4.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (SPORT DRINKS)	\$1.75	30%	\$18,900.00	\$56,700.00	\$1.50	25.2%	\$13,608.00	\$40,824.00
5.	800 CASES	20 oz. / 24 PLASTIC BOTTLES (JUICE)	\$1.75 <small>BIDDER'S OFFER 15.2 oz.</small>	25%	\$8,400.00	\$25,200.00	\$1.75	25.2%	\$8,467.20 <small>BIDDER'S PRICE \$8,467.00</small>	\$25,401.60 <small>BIDDER'S PRICE \$25,401.00</small>
GRAND TOTAL					\$126,300.00 <small>ANNUAL TOTAL</small>	\$378,900.00 <small>3 YEAR TOTAL</small>			\$101,062.08 <small>ANNUAL TOTAL</small> <small>BIDDER'S PRICE \$101,061.00</small>	\$303,186.24 <small>3 YEAR TOTAL</small> <small>BIDDER'S PRICE \$303,183.00</small>

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Department: GENERAL SERVICES

	COCA-COLA REFRESHMENTS - USA, INC EL PASO, TX	EL PASO SNAX COMPANY EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS.</p> <p>THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>TWO [2] ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p> <p>NO OPTION OFFERED</p>	<p>NONE STATED</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NONE STATED	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	NONE STATED	5 DAYS
Within ___ consecutive calendar days	NONE STATED	5 DAYS
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	NONE STATED	24-48
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

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Department: FACILITIES & FLEET MANAGEMENT

	MCLIFF PARTNERS, LTD AUSTIN, TX	PEPSI BOTTLING LLC EL PASO, TX
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1.	SNACK VENDING MACHINE SERVICE (Estimated 50 to 75 Vending Machine)	31.25% PER MACHINE	\$0.00 PER MACHINE	NO BID PER MACHINE	\$0.00 PER MACHINE
2.	ICE CREAM VENDING MACHINE SERVICE (Estimated 10 to 20 Vending Machines)	0% PER MACHINE	\$0.00 PER MACHINE	NO BID PER MACHINE	\$0.00 PER MACHINE
3.	BEVERAGE VENDING MACHINE SERVICE (Estimated 145 to 175 Vending Machines)	31.25% PER MACHINE	\$0.00 PER MACHINE	32% PER MACHINE	NO BID PER MACHINE

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1.	4,600 CASES	12 oz. / 24 CANS (CARBONATED SOFT DRINKS)	\$1.00	31.25%	\$34,500.00	\$103,500.00	\$1.00	32.0%	\$35,328.00	\$105,984.00
2.	4,600 CASES	20 oz. / 24 PLASTIC BOTTLES (CARBONATED SOFT DRINKS)	\$1.75	31.25%	\$60,375.00	\$181,125.00	\$1.75	32.0%	\$61,824.00	\$185,472.00
3.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (WATER)	\$1.75	31.25%	\$19,687.50	\$59,062.50	\$1.75	32.0%	\$20,160.00 BIDDER'S PRICE \$11,520.00	\$60,480.00 BIDDER'S PRICE \$34,560.00

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4.	1,500 CASES	20 oz. / 24 PLASTIC BOTTLES (SPORT DRINKS)	\$1.75	31.25%	\$19,687.50	\$59,062.50	\$1.75	32.0%	\$20,160.00 <small>BIDDER'S PRICE \$11,520.00</small>	\$60,480.00 <small>BIDDER'S PRICE \$34,560.00</small>
5.	800 CASES	20 oz. / 24 PLASTIC BOTTLES (JUICE)	\$1.75	31.25%	\$10,500.00	\$31,500.00	\$2.00	32.0%	\$12,288.00	\$36,864.00
GRAND TOTAL									\$149,760.00 <small>ANNUAL TOTAL BIDDER'S PRICE \$132,480.00</small>	\$449,280.00 <small>3 YEAR TOTAL BIDDER'S PRICE \$397,440.00</small>

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PAYMENT TERMS:	NONE STATED	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	NONE STATED	5
Within ___ consecutive calendar days	NONE STATED	5
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	NONE STATED	24
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>		
BIDS SOLICITED: 13 LOCAL BIDS SOLICITED: 12 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 3 NO BID: 0		

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