



# CITY OF EL PASO BID TABULATION



BID ITEM: POLICE MOTORCYCLES PARTS, SERVICE, AND MAINTENANCE		BID # 2016-014	
BID DATE: SEPTEMBER 23, 2015		DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION	
		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	PROPRIETARY MOTORCYCLE PARTS FOR HARLEY DAVIDSON MOTORCYCLES	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ <u>140</u> % MARKUP <input checked="" type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		HARLEY DAVIDSON	HARLEY DAVIDSON
List Number _____ Dated _____		NO BID	<u>9901-1602</u> <u>2015</u>
TYPE OF PRICE LIST			
WHOLESALE		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input checked="" type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input checked="" type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>

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DATE:   12/9/15



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		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 2:	PROPRIETARY MOTORCYCLE PARTS FOR KAWASAKI MOTORCYCLES	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>
		+ ____% MARKUP <input type="checkbox"/>	+ <u>100</u> % MARKUP <input checked="" type="checkbox"/>	+ <u>COST + 20</u> % MARKUP <input checked="" type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		KAWASAKI	KAWASAKI	KAWASAKI
List Number _____ Dated _____		NO BID	<u>9901-1608</u> <u>2015</u>	<u>10032</u>
TYPE OF PRICE LIST				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input type="checkbox"/>		NO <input type="checkbox"/>
		YES <input checked="" type="checkbox"/>		NO <input type="checkbox"/>
		YES <input checked="" type="checkbox"/>		NO <input type="checkbox"/>

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		<b>BARNETT HARLEY DAVIDSON LP EL PASO, TX</b>	<b>EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX</b>	<b>VIVA POWERSPORTS LLC EL PASO, TX</b>
<b>PART B: SERVICE LABOR RATE</b>				
<b>SHOP BILLING RATE</b>				
<b>1.</b>	<b>REGULAR HOURS</b>	<b>\$95.00 per hour</b>	<b>\$80.00 per hour</b>	<b>\$70.00 per hour</b>
	<b>AFTER HOURS/ HOLIDAYS</b>	<b>\$95.00 per hour</b>	<b>\$120.00 per hour</b>	<b>\$70.00 per hour</b>
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 1.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	<b>HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL</b>	<b>HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL</b>	<b>HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL</b>
	<b>BIDDER'S PART NUMBER:</b>		<b>2060-0235 2PK</b>	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>	<b>\$1.98</b>	<b>\$1.00</b>	<b>\$1.26</b>
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>	<b>\$1.98</b>	<b>\$1.95</b>	<b>\$1.51</b>
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>	<b>\$95.00</b>	<b>\$12.00</b>	<b>\$70.00</b>
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$96.98</b>	<b>\$13.95</b>	<b>\$71.51</b>
<b>ITEM 2.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	<b>HARLEY-DAVIDSON #65324-83B EXHAUST DEAL</b>	<b>HARLEY-DAVIDSON #65324-83B EXHAUST DEAL</b>	<b>HARLEY-DAVIDSON #65324-83B EXHAUST DEAL</b>
	<b>BIDDER'S PART NUMBER:</b>		<b>0934-1882</b>	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>	<b>\$6.79</b>	<b>\$7.20</b>	<b>\$4.14</b>
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>	<b>\$6.79</b>	<b>\$10.95</b>	<b>\$4.96</b>
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>	<b>\$95.00</b>	<b>\$80.00</b>	<b>\$70.00</b>
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$101.79</b>	<b>\$90.95</b>	<b>\$74.96</b>

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		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 3.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	HARLEY-DAVIDSON #65989-97C BATTERY SEALED 19AH	HARLEY-DAVIDSON #65989-97C BATTERY SEALED 19AH	HARLEY-DAVIDSON #65989-97C BATTERY SEALED 19AH
	<b>BIDDER'S PART NUMBER:</b>		2113-0012	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>	\$129.95	\$74.30	\$71.96
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>	\$129.95	\$116.95	\$86.35
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>	\$95.00	\$20.00	\$70.00
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	\$224.95	\$136.95	\$156.35
<b>ITEM 4.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	HARLEY-DAVIDSON #25416-99C DERBY COVER CLUTCH GASKET	HARLEY-DAVIDSON #25416-99C DERBY COVER CLUTCH GASKET	HARLEY-DAVIDSON #25416-99C DERBY COVER CLUTCH GASKET
	<b>BIDDER'S PART NUMBER:</b>		DS-173230 PK OF 5	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>	\$8.12	\$1.52	\$4.98
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>	\$8.12	\$2.39	\$5.88
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>	\$95.00	\$20.00	\$35.00
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	\$103.12	\$22.39	\$40.88
<b>ITEM 5.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	KAWASAKI #16099-003 FILTER OIL	KAWASAKI #16099-003 FILTER OIL	KAWASAKI #16099-003 FILTER OIL
	<b>BIDDER'S PART NUMBER:</b>		HF-303	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>	<b>NO BID</b>	\$4.40	\$5.09
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>		\$9.95	\$6.10
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>		\$20.00	\$70.00
	<b>TOTAL COST (City's Cost + Labor Cost):</b>		\$29.95	\$76.10

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		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
<b>PART C: SAMPLE PRICING</b>				
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	KAWASAKI #BR7ES SPARK PLUG	KAWASAKI #BR7ES SPARK PLUG	KAWASAKI #BR7ES SPARK PLUG
6.	BIDDER'S PART NUMBER:		BR 7ES	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	NO BID	\$1.70	\$1.53
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:		\$2.95	\$1.83
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)		\$65.00	\$56.00
	TOTAL COST (City's Cost + Labor Cost):		\$67.95	\$57.83
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:		KAWASAKI #13156-4001 LEVER GEAR	KAWASAKI #13156-4001 LEVER GEAR
7.	BIDDER'S PART NUMBER:		13156-4001	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	NO BID	\$38.95	\$19.28
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:		\$45.95	\$23.13
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)		\$45.00	\$35.00
	TOTAL COST (City's Cost + Labor Cost):		\$90.95	\$58.13
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:		KAWASAKI #14026-1202 CHAIN COVER	KAWASAKI #14026-1202 CHAIN COVER
8.	BIDDER'S PART NUMBER:		140 26-1202	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	NO BID	\$168.44	\$94.45
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:		\$178.95	\$113.34
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)		\$12.50	\$56.00
	TOTAL COST (City's Cost + Labor Cost):		\$191.45	\$169.34
<b>PART C (INCLUDES PART B) - TOTAL COST (ITEMS 1-8)</b>			\$716.84 BIDDER'S PRICE "NO BID"	\$494.19 BIDDER'S PRICE \$644.54

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		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>ITEM 1.</b>	<b>SERVICE DESCRIPTION:</b>	OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES	OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES	OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES
	<b>MILEAGE TIME:</b>	2,500 MILES SERVICE	2,500 MILES SERVICE	2,500 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	80 EACH	80 EACH	80 EACH
	<b>TOTAL COST PER SERVICE:</b>	<b>NO BID</b>	\$76.75	\$100.46
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>		\$6,140.00	\$8,036.80
<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$18,420.00		\$24,110.40	
<b>ITEM 2.</b>	<b>SERVICE DESCRIPTION:</b>	(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES	(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES	(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES
	<b>MILEAGE TIME:</b>	5,000 MILES SERVICE	5,000 MILES SERVICE	5,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	22 EACH	22 EACH	22 EACH
	<b>TOTAL COST PER SERVICE:</b>	<b>NO BID</b>	\$806.44	\$506.22
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>		\$17,741.68	\$11,136.84
<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$53,225.04		\$33,410.52	
<b>ITEM 3.</b>	<b>SERVICE DESCRIPTION:</b>	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES
	<b>MILEAGE TIME:</b>	15,000 MILES SERVICE	15,000 MILES SERVICE	15,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	22 EACH	22 EACH	22 EACH
	<b>TOTAL COST PER SERVICE:</b>	<b>NO BID</b>	\$1,164.34	\$825.35
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>		\$25,615.48	\$18,157.70
<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$76,846.44		\$54,473.10	

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**DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION**

		BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>ITEM 4.</b>	<b>SERVICE DESCRIPTION:</b>	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	2,500 MILES SERVICE	2,500 MILES SERVICE	2,500 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	36 EACH	36 EACH	36 EACH
	<b>TOTAL COST PER SERVICE:</b>	NO BID	\$94.70	\$101.59
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	NO BID	\$3,409.20	\$3,657.24
<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>		NO BID	\$10,227.60	\$10,971.72
<b>ITEM 5.</b>	<b>SERVICE DESCRIPTION:</b>	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	5,000 MILES SERVICE	5,000 MILES SERVICE	5,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	18 EACH	18 EACH	18 EACH
	<b>TOTAL COST PER SERVICE:</b>	NO BID	\$272.70	\$395.72
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	NO BID	\$4,908.60	\$7,122.96
<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>		NO BID	\$14,725.80	\$21,368.88

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<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>ITEM 6.</b>	<b>SERVICE DESCRIPTION:</b>	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR HARLEY DAVIDSON MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR HARLEY DAVIDSON MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	15,000 MILES SERVICE	15,000 MILES SERVICE	15,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	18 EACH	18 EACH	18 EACH
	<b>TOTAL COST PER SERVICE:</b>	NO BID	\$1,272.70	\$1,112.25
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	NO BID	\$22,908.60	\$20,020.50
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	NO BID	\$68,725.80	\$60,061.50
<b>TOTAL PART D COST</b>		NO BID <b>TOTAL ANNUAL COST</b>	\$80,723.56 <b>TOTAL ANNUAL COST</b>	\$68,132.04 <b>TOTAL ANNUAL COST</b>
		NO BID <b>TOTAL 3 YEAR COST</b>	\$242,170.68 <b>TOTAL 3 YEAR COST</b>	\$204,396.12 <b>TOTAL 3 YEAR COST</b>
<b>TOTAL COST (PARTS C &amp; D *USE 3 YEAR COST)</b>		\$716.84 <b>BIDDER'S PRICE "NO BID"</b>	\$242,664.87 <b>BIDDER'S PRICE \$242,815.22</b>	\$204,955.92 <b>BIDDER'S PRICE \$205,173.51</b>

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	BARNETT HARLEY DAVIDSON LP EL PASO, TX	EMILIO HERNANDEZ DBA ACEMOTO EL PASO, TX	VIVA POWERSPORTS LLC EL PASO, TX
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>10% - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b>			
Within ___ consecutive hours	NONE STATED	24	24
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	NONE STATED	12	12
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 13    LOCAL BIDS SOLICITED: 11    BIDS RECEIVED: 3    LOCAL BIDS RECEIVED: 3    NO BID: 0</b>			

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