



# CITY OF EL PASO BID TABULATION



**BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE** **BID # 2016-722**  
**BID DATE: JUNE 15, 2016** **DEPARTMENT: STREETS & MAINTENANCE**

|   |  |  |  |  |
|---|--|--|--|--|
| <b>PART A: SERVICE LABOR RATES</b>  |  | <b>SHOP BILLING RATE</b>   |  |  |
| REGULAR   | \$85.00 per hour   | per hour   | per hour   |  |
| HOLIDAY   | \$127.50 per hour  | per hour   | per hour   |  |
| <b>PART B: PRICE LIST PRICING</b>   |  | <b>PRICE ADJUSTMENT FACTOR</b>   |  |  |
| <b>ITEM DESCRIPTION</b>   |  | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>   | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>   | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>   |
| ITEM<br>1:  | <b>NAVISTAR<br/>(INTERNATIONAL)<br/>PROPRIETARY PARTS</b><br><small>[note Manufacturer or Brand Name, as applicable]</small> | NET <input checked="" type="checkbox"/><br>- ____ % DISCOUNT <input type="checkbox"/><br>+ ____ % MARKUP <input type="checkbox"/>        | NET <input type="checkbox"/><br>- ____ % DISCOUNT <input type="checkbox"/><br>+ ____ % MARKUP <input type="checkbox"/> | NET <input type="checkbox"/><br>- ____ % DISCOUNT <input type="checkbox"/><br>+ ____ % MARKUP <input type="checkbox"/> |
| <b>NAVISTAR (INTERNATIONAL)</b><br>(MANUFACTURER OR BRAND NAME)<br><br>List Number _____<br>Dated _____   |  | <u><b>PLC310NFCE25AP2016</b></u>   |  |  |
| <b>TYPE OF PRICE LIST</b><br>WHOLESALER <input type="checkbox"/><br>DISTRIBUTOR <input type="checkbox"/><br>JOBBER <input type="checkbox"/><br>DEALER <input type="checkbox"/><br>RETAILER <input type="checkbox"/><br>OTHER _____ <input checked="" type="checkbox"/> NATIONAL FLEET |  | <input type="checkbox"/><br><input type="checkbox"/><br><input type="checkbox"/><br><input type="checkbox"/><br><input type="checkbox"/> |  |  |

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: 7/12/16



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|                               |  |  |  |  |
|-------------------------------|--|--|--|--|
|                               |  | <b>RJ BORDER INTERNATIONAL LP</b><br>dba <b>BORDER INTERNATIONAL</b><br><b>TRUCK</b><br><b>EL PASO, TX</b> |  |  |
| <b>PART C: SAMPLE PRICING</b> |  |  |  |  |
| <b>ITEM</b><br><b>1.</b>      | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>OIL FILTER</b><br><b>PART # 3007498C94</b>  | <b>OIL FILTER</b><br><b>PART # 3007498C94</b>        | <b>OIL FILTER</b><br><b>PART # 3007498C94</b>        |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 3007498C94   |  |  |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$77.64  |  |  |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$54.14  |  |  |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |  |  |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$139.14   | \$0.00   | \$0.00   |
| <b>ITEM</b><br><b>2.</b>      | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>BRAKE SWITCH</b><br><b>PART # 2035006C2</b>   | <b>BRAKE SWITCH</b><br><b>PART # 2035006C2</b>       | <b>BRAKE SWITCH</b><br><b>PART # 2035006C2</b>       |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 2035006C2  |  |  |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$46.99  |  |  |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$31.50  |  |  |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |  |  |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$116.50<br><small>BIDDER'S PRICE \$136.50</small>   | \$0.00   | \$0.00   |
| <b>ITEM</b><br><b>3.</b>      | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>DOOR LATCH ASSY LH</b><br><b>PART # 477257C94</b>   | <b>DOOR LATCH ASSY LH</b><br><b>PART # 477257C94</b> | <b>DOOR LATCH ASSY LH</b><br><b>PART # 477257C94</b> |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 477257C94  |  |  |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$142.93   |  |  |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$100.03   |  |  |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |  |  |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$185.03   | \$0.00   | \$0.00   |

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|                               |  |  |                                     |                                     |
|-------------------------------|--|--|-------------------------------------|-------------------------------------|
| <b>PART C: SAMPLE PRICING</b> |  | RJ BORDER INTERNATIONAL LP<br>dba BORDER INTERNATIONAL<br>TRUCK<br>EL PASO, TX |                                     |                                     |
| <b>ITEM<br/>4.</b>            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | IGNITION SWITCH<br>PART # 468438C91  | IGNITION SWITCH<br>PART # 468438C91 | IGNITION SWITCH<br>PART # 468438C91 |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 468438C91  |                                     |                                     |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$69.76  |                                     |                                     |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$45.40  |                                     |                                     |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |                                     |                                     |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$130.40   | \$0.00                              | \$0.00                              |
| <b>ITEM<br/>5.</b>            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | STARTER RELAY<br>PART # 3505300C1  | STARTER RELAY<br>PART # 3505300C1   | STARTER RELAY<br>PART # 3505300C1   |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 3505300C1  |                                     |                                     |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$14.63  |                                     |                                     |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$12.55  |                                     |                                     |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |                                     |                                     |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$97.55  | \$0.00                              | \$0.00                              |
| <b>ITEM<br/>6.</b>            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | FUEL GAUGE<br>PART # 1630273C1   | FUEL GAUGE<br>PART # 1630273C1      | FUEL GAUGE<br>PART # 1630273C1      |
|                               | <b>BIDDER'S PART NUMBER:</b>                             | 1690273C1  |                                     |                                     |
|                               | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$90.38  |                                     |                                     |
|                               | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$65.17  |                                     |                                     |
|                               | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |                                     |                                     |
|                               | <b>TOTAL COST (City's Cost + Labor Cost):</b>            | \$150.17   | \$0.00                              | \$0.00                              |
|                               |  | <small>BIDDER'S PRICE \$140.17</small>   |                                     |                                     |

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|   |  |  |   |   |
|---|--|--|---|---|
|   |  | RJ BORDER INTERNATIONAL LP<br>dba BORDER INTERNATIONAL<br>TRUCK<br>EL PASO, TX |   |   |
| <b>PART C: SAMPLE PRICING</b>                 |  |  |   |   |
| <b>ITEM<br/>7.</b>                            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>CAM POSITION SENSOR<br/>PART # 1876735C91</b>                               | <b>CAM POSITION SENSOR<br/>PART # 1876735C91</b>                    | <b>CAM POSITION SENSOR<br/>PART # 1876735C91</b>                    |
|   | <b>BIDDER'S PART NUMBER:</b>                             | 1876735C91   |   |   |
|   | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$38.63  |   |   |
|   | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$26.85  |   |   |
|   | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |   |   |
| <b>TOTAL COST (City's Cost + Labor Cost):</b> |  | \$111.85   | \$0.00  | \$0.00  |
| <b>ITEM<br/>8.</b>                            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>FUEL FILTER KIT w/WATER<br/>SEPERATOR<br/>PART # 1876533C93</b>             | <b>FUEL FILTER KIT w/WATER<br/>SEPERATOR<br/>PART # 18776533C93</b> | <b>FUEL FILTER KIT w/WATER<br/>SEPERATOR<br/>PART # 18776533C93</b> |
|   | <b>BIDDER'S PART NUMBER:</b>                             | 1876533C93   |   |   |
|   | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$132.00   |   |   |
|   | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$102.54   |   |   |
|   | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |   |   |
| <b>TOTAL COST (City's Cost + Labor Cost):</b> |  | \$187.54   | \$0.00  | \$0.00  |
| <b>ITEM<br/>9.</b>                            | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | <b>WATER PUMP<br/>PART # 1889116C92</b>  | <b>WATER PUMP<br/>PART # 1889116C92</b>                             | <b>WATER PUMP<br/>PART # 1889116C92</b>                             |
|   | <b>BIDDER'S PART NUMBER:</b>                             | 1889116C92   |   |   |
|   | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$267.72   |   |   |
|   | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$157.42   |   |   |
|   | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |   |   |
| <b>TOTAL COST (City's Cost + Labor Cost):</b> |  | \$242.42   | \$0.00  | \$0.00  |
|   |  | <small>BIDDER'S PRICE \$232.42</small>   |   |   |

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|  |  |  |  |  |                                 |  |                                |
|--|--|--|--|--|---------------------------------|--|--------------------------------|
| <b>PART C: SAMPLE PRICING</b>  |  | <b>WEDGE DRIVE FLANGE<br/>PART # 3852289R1</b>                                 |  | <b>WEDGE DRIVE FLANGE<br/>PART # 3852289R1</b> |                                 | <b>WEDGE DRIVE FLANGE<br/>PART # 3852289R1</b> |                                |
| <b>ITEM<br/>10.</b>  | <b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>           | RJ BORDER INTERNATIONAL LP<br>dba BORDER INTERNATIONAL<br>TRUCK<br>EL PASO, TX |  |  |                                 |  |                                |
|  | <b>BIDDER'S PART NUMBER:</b>                             | 3852289R1  |  |  |                                 |  |                                |
|  | <b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>        | \$2.95   |  |  |                                 |  |                                |
|  | <b>CITY'S COST (AFTER DISCOUNT or /MARK-UP):</b>         | \$1.84   |  |  |                                 |  |                                |
|  | <b>LABOR COST (Assume one 1 hour labor from PART A):</b> | \$85.00  |  |  |                                 |  |                                |
| <b>TOTAL COST (City's Cost + Labor Cost):</b>                                    |  | \$86.84  |  | \$0.00   |                                 | \$0.00   |                                |
| <b>TOTAL COST (ITEMS 1-10)</b>   |  | \$1,447.44   |  | \$0.00   |                                 | \$0.00   |                                |
| <b>TWO (2) COPIES (EITHER HARDCOPY OR CD)<br/>INCLUDED WITH THE BID PACKAGE.</b> |  | YES<br><input checked="" type="checkbox"/>                                     |  | NO<br><input type="checkbox"/>                 | YES<br><input type="checkbox"/> |  | NO<br><input type="checkbox"/> |

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|  | <b>RJ BORDER INTERNATIONAL LP</b><br><b>dba BORDER INTERNATIONAL</b><br><b>TRUCK</b><br><b>EL PASO, TX</b> |   |                          |
| <b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b><br><br>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.<br><br>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: |  |   |                          |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.   | <input type="checkbox"/>   | <input type="checkbox"/>  | <input type="checkbox"/> |
| NO OPTION OFFERED.   | <input checked="" type="checkbox"/>  | <input type="checkbox"/>  | <input type="checkbox"/> |
| <b>PAYMENT TERMS:</b>  | <b>NET - 30 DAYS</b>   |   |                          |
| <b>BIDDER'S PROMISED DELIVERY:</b><br>Within ___ consecutive calendar days   | <b>ONE (1)</b>   |   |                          |
| Within ___ hours or overnight after receipt of verbal order in cases of emergency.   | <b>FOUR (4)</b>  |   |                          |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.   |  |   |                          |
| <b>BIDS SOLICITED: 5    LOCAL BIDS SOLICITED: 5    BIDS RECEIVED: 1    LOCAL BIDS RECEIVED: 1    NO BID: 0</b>   |  |   |                          |

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