



# CITY OF EL PASO BID TABULATION



**BID ITEM: POLICE MOTORCYCLES PARTS, SERVICE, AND MAINTENANCE (RE-BID II)** **BID # 2016-958**  
**BID DATE: JULY 13, 2016** **DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION**

		BARNETT HARLEY - DAVIDSON LP EL PASO, TX		
<b>GROUP I - HARLEY DAVIDSON</b>				
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM DESCRIPTION</b>		<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>	<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>	<b>NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP</b>
ITEM 1:	HARLEY DAVIDSON MOTORCYCLES	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		HARLEY - DAVIDSON		
List Number _____ Dated _____		07/12/16		
TYPE OF PRICE LIST				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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APPROVED BY:   isl  

DATE:   7/18/16



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**BID DATE:** JULY 13, 2016 **DEPARTMENT:** STREETS & MAINTENANCE DEPT. -FLEET DIVISION

		BARNETT HARLEY - DAVIDSON LP EL PASO, TX			
<b>GROUP II - KAWASAKI</b>					
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	
ITEM 2:	KAWASAKI MOTORCYCLES	NET <input type="checkbox"/>		NET <input type="checkbox"/>	
		- ___% DISCOUNT <input type="checkbox"/>		- ___% DISCOUNT <input type="checkbox"/>	
		+ _____% MARKUP <input type="checkbox"/>		+ ___% MARKUP <input type="checkbox"/>	
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		NO BID			
List Number _____ Dated _____					
TYPE OF PRICE LIST					
WHOLESALER		<input type="checkbox"/>		<input type="checkbox"/>	
DISTRIBUTOR		<input type="checkbox"/>		<input type="checkbox"/>	
JOBBER		<input type="checkbox"/>		<input type="checkbox"/>	
DEALER		<input type="checkbox"/>		<input type="checkbox"/>	
RETAILER		<input type="checkbox"/>		<input type="checkbox"/>	
OTHER _____		<input type="checkbox"/>		<input type="checkbox"/>	
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/>		NO <input type="checkbox"/>	
		YES <input type="checkbox"/>		NO <input type="checkbox"/>	
		YES <input type="checkbox"/>		NO <input type="checkbox"/>	

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	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>		
<b>PART B: INSTALLATION SERVICE RATES</b>			
<b>GROUP I - HARLEY DAVIDSON</b>			
<b>SHOP BILLING RATE</b>			
<b>REGULAR HOURS</b>	<b>\$95.00 per hour</b>	<b>per hour</b>	<b>per hour</b>
<b>AFTER HOURS / WEEKENDS / HOLIDAYS</b>	<b>\$95.00 per hour</b>	<b>per hour</b>	<b>per hour</b>
The labor hours for repairs should reflect a published vehicle labor guide (such as Service Manager Pro, etc) for determining total repair time for actual repairs, if you are using an Internet based catalog or third party software program that incorporates the published vehicle labor guide and updates, please also list the software program or catalog link below.			
<b>LABOR GUIDE USED:</b>	BIKES OLDER THAN 5 YEARS ONE TIME & MATERIAL		
<b>YEAR:</b>			
<b>SOFTWARE NAME/VERSION OR INTERNET LINK:</b>			
<b>GROUP II - KAWASAKI</b>			
<b>SHOP BILLING RATE</b>	<b>NO BID</b>		
<b>REGULAR HOURS</b>	<b>\$0.00 per hour</b>	<b>per hour</b>	<b>per hour</b>
<b>AFTER HOURS / WEEKENDS / HOLIDAYS</b>	<b>\$0.00 per hour</b>	<b>per hour</b>	<b>per hour</b>
The labor hours for repairs should reflect a published vehicle labor guide (such as Service Manager Pro, etc) for determining total repair time for actual repairs, if you are using an Internet based catalog or third party software program that incorporates the published vehicle labor guide and updates, please also list the software program or catalog link below.			
<b>LABOR GUIDE USED:</b>			
<b>YEAR:</b>			
<b>SOFTWARE NAME/VERSION OR INTERNET LINK:</b>			

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**BID DATE: JULY 13, 2016** **DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION**

	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>			
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**GROUP I - HARLEY DAVIDSON**

**PART C: SAMPLE PRICING**

	DESCRIPTION / MANUFACTURER PART NUMBER:	HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL	HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL	HARLEY-DAVIDSON #68572-64B SIGNAL DIRECTIONAL
<b>ITEM 1.</b>	BIDDER'S PART NUMBER:			
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$2.00		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$2.00		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)	\$95.00		
	TOTAL COST (City's Cost + Labor Cost):	\$97.00	\$0.00	\$0.00
<b>ITEM 2.</b>	DESCRIPTION / MANUFACTURER PART NUMBER:	HARLEY-DAVIDSON #65324-83B EXHAUST SEAL	HARLEY-DAVIDSON #65324-83B EXHAUST SEAL	HARLEY-DAVIDSON #65324-83B EXHAUST SEAL
	BIDDER'S PART NUMBER:			
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$6.85		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$6.85		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)	\$95.00		
TOTAL COST (City's Cost + Labor Cost):	\$101.85	\$0.00	\$0.00	

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		BARNETT HARLEY - DAVIDSON LP EL PASO, TX		
GROUP I - HARLEY DAVIDSON				
PART C: SAMPLE PRICING				
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	HARLEY-DAVIDSON #65989-97C BATTERY SEALED 19AH	HARLEY-DAVIDSON #65989-97C BATTERY SEALED 19AH	HARLEY-DAVIDSON #65324-83B EXHAUST DEAL
3.	BIDDER'S PART NUMBER:			
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$129.95		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$129.95		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)	\$95.00		
	TOTAL COST (City's Cost + Labor Cost):	\$224.95	\$0.00	\$0.00
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	HARLEY-DAVIDSON #25416-99c DERBY COVER CLUTCH GASKET	HARLEY-DAVIDSON #25416-99c DERBY COVER CLUTCH GASKET	HARLEY-DAVIDSON #25416-99C DERBY COVER CLUTCH GASKET
4.	BIDDER'S PART NUMBER:			
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$8.87		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$8.87		
	LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)	\$95.00		
	TOTAL COST (City's Cost + Labor Cost):	\$103.87	\$0.00	\$0.00
GROUP I - ITEMS (1 - 4) TOTAL COST		\$527.67	\$0.00	\$0.00

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	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>			
<b>GROUP II - KAWASAKI</b>				
<b>PART C: SAMPLE PRICING</b>				
<b>ITEM 1.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	KAWASAKI #16099-003 FILTER OIL	KAWASAKI #16099-003 FILTER OIL	KAWASAKI #16099-003 FILTER OIL
	<b>BIDDER'S PART NUMBER:</b>	NO BID		
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>			
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>			
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>			
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>ITEM 2.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	KAWASAKI #BR7ES SPARK PLUG	KAWASAKI #BR7ES SPARK PLUG	KAWASAKI #BR7ES SPARK PLUG
	<b>BIDDER'S PART NUMBER:</b>	NO BID		
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>			
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>			
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>			
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

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	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>		
<b>GROUP II - KAWASAKI</b>			
<b>PART C: SAMPLE PRICING</b>		<b>II. KAWASAKI MOTORCYCLES</b>	
<b>ITEM 3.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	KAWASAKI #13156-4001 LEVER GEAR	KAWASAKI #13156-4001 LEVER GEAR
	<b>BIDDER'S PART NUMBER:</b>	NO BID	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>		
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>		
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>		
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>ITEM 4.</b>	<b>DESCRIPTION / MANUFACTURER PART NUMBER:</b>	KAWASAKI #14026-1202 CHAIN COVER	KAWASAKI #14026-1202 CHAIN COVER
	<b>BIDDER'S PART NUMBER:</b>	NO BID	
	<b>PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):</b>		
	<b>CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:</b>		
	<b>LABOR COST (ASSUME ONE (1) HOUR LABOR FROM PART B REGULAR RATE)</b>		
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL COST FOR ITEMS 1-4</b>		<b>\$0.00</b>	<b>\$0.00</b>

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		BARNETT HARLEY - DAVIDSON LP EL PASO, TX		
<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>GROUP I - HARLEY DAVIDSON</b>				
<b>ITEM 1.</b>	<b>SERVICE DESCRIPTION:</b>	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES	OIL / FILTER CHANGE FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	2,500 MILES SERVICE	2,500 MILES SERVICE	2,500 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	36 EACH	36 EACH	36 EACH
	<b>TOTAL COST PER SERVICE:</b>	\$218.50		
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	\$7,866.00	\$0.00	\$0.00
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$23,598.00	\$0.00	\$0.00
<b>ITEM 2.</b>	<b>SERVICE DESCRIPTION:</b>	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES	(2,500 MILE SERVICE, SEE ITEM #1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	5,000 MILES SERVICE	5,000 MILES SERVICE	5,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	18 EACH	18 EACH	18 EACH
	<b>TOTAL COST PER SERVICE:</b>	\$334.40		
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	\$6,019.20	\$0.00	\$0.00
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$18,057.60	\$0.00	\$0.00

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**DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION**

	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>		
<b>PART D: SCHEDULED MAINTENANCE</b>			
<b>GROUP I - HARLEY DAVIDSON</b>			
<b>ITEM</b>	<b>SERVICE DESCRIPTION:</b>	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR HARLEY DAVIDSON MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR HARLEY DAVIDSON MOTORCYCLES
	<b>MILEAGE TIME:</b>	15,000 MILES SERVICE	15,000 MILES SERVICE
<b>3.</b>	<b>ANNUAL QUANTITY:</b>	18 EACH	18 EACH
	<b>TOTAL COST PER SERVICE:</b>	\$1,691.25	
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>	\$30,442.50	\$0.00
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	\$91,327.50	\$0.00
<b>GROUP I TOTAL COST PART D - HARLEY DAVIDSON</b>		\$44,327.70 TOTAL ANNUAL COST	\$0.00 TOTAL ANNUAL COST
		\$132,983.10 TOTAL 3 YEAR COST	\$0.00 TOTAL 3 YEAR COST
<b>GROUP I TOTAL COST (PARTS C &amp; D *USE 3 YEAR COST) - HARLEY DAVIDSON</b>		\$133,510.77	\$0.00

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	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>			
<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>GROUP II - KAWASAKI</b>				
<b>ITEM</b>	<b>SERVICE DESCRIPTION:</b>	<b>OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES</b>	<b>OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES</b>	<b>OIL / FILTER CHANGE FOR KAWASAKI MOTORCYCLES</b>
<b>1.</b>	<b>MILEAGE TIME:</b>	2,500 MILES SERVICE	2,500 MILES SERVICE	2,500 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	80 EACH	80 EACH	80 EACH
	<b>TOTAL COST PER SERVICE:</b>	<b>NO BID</b>		
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>			
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>ITEM</b>	<b>SERVICE DESCRIPTION:</b>	<b>(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES</b>	<b>(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES</b>	<b>(2,500 MILE SERVICE SEE ITEM#1) PLUS AIR FILTER CHANGE WITH TUNE UP* FOR KAWASAKI MOTORCYCLES</b>
<b>2.</b>	<b>MILEAGE TIME:</b>	5,000 MILES SERVICE	5,000 MILES SERVICE	5,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	22 EACH	22 EACH	22 EACH
	<b>TOTAL COST PER SERVICE:</b>	<b>NO BID</b>		
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>			
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

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	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>			
<b>PART D: SCHEDULED MAINTENANCE</b>				
<b>GROUP II - KAWASAKI</b>				
<b>ITEM 3.</b>	<b>SERVICE DESCRIPTION:</b>	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES	(5,000 MILE SERVICE, SEE ITEM #2) PLUS REPLACE CHAIN, REPLACE FRONT & REAR SPROCKET FOR KAWASAKI MOTORCYCLES
	<b>MILEAGE TIME:</b>	15,000 MILES SERVICE	15,000 MILES SERVICE	15,000 MILES SERVICE
	<b>ANNUAL QUANTITY:</b>	22 EACH	22 EACH	22 EACH
	<b>TOTAL COST PER SERVICE:</b>	NO BID		
	<b>TOTAL ANNUAL COST (QUANTITY X TOTAL COST PER SERVICE)</b>			
	<b>TOTAL 3-YEAR COST (ANNUAL COST X 3)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>GROUP II TOTAL COST PART D - KAWASAKI</b>		<b>\$0.00</b> TOTAL ANNUAL COST	<b>\$0.00</b> TOTAL ANNUAL COST	<b>\$0.00</b> TOTAL ANNUAL COST
		<b>\$0.00</b> TOTAL 3 YEAR COST	<b>\$0.00</b> TOTAL 3 YEAR COST	<b>\$0.00</b> TOTAL 3 YEAR COST
<b>GROUP II TOTAL COST (PARTS C &amp; D *USE 3 YEAR COST) KAWASAKI</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

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**BID DATE: JULY 13, 2016** **DEPARTMENT: STREETS & MAINTENANCE DEPT. -FLEET DIVISION**

	<b>BARNETT HARLEY - DAVIDSON LP EL PASO, TX</b>		
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>5% - 10 DAYS</b>		

**BIDS SOLICITED: 15    LOCAL BIDS SOLICITED: 13    BIDS RECEIVED: 1    LOCAL BIDS RECEIVED: 1    NO BID: 0**

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
 The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY:   /  sl  

DATE:   7/18/16